## Mitsui O.S.K. Lines, Ltd. Announces Differences between Consolidated Business Outlook and Financial Results for FY2016

TOKYO-Mitsui O.S.K. Lines, Ltd. (the Company; President \& CEO: Junichiro Ikeda) today announced differences between the consolidated business outlook announced on January 31, 2017, and financial results, announced today, for fiscal year 2016 (April 1, 2016 to March 31, 2017).

1. Differences between consolidated business outlook and financial results for FY2016 (April 1, 2016 to March 31, 2017)

|  | Revenue | Operaing <br> ProfitLLoss | Ordinary <br> Profit | Net Income/ <br> Loss* | Net Income <br> perShare |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Previous Outlook (A) | $\begin{array}{r} ¥ \text { million } \\ 1,482,000 \end{array}$ | $\begin{gathered} ¥ \text { million } \\ -8,000 \end{gathered}$ | $\begin{array}{r} ¥ \text { million } \\ 8,000 \end{array}$ | $\begin{array}{r} ¥ \text { million } \\ 0 \end{array}$ | $¥$ 0.00 |
| Financial Results (B) | 1,504,373 | 2,558 | 25,426 | 5,257 | 4.40 |
| Change (B-A) | 22,373 | 10,558 | 17,426 | 5,257 |  |
| Change (\%) | 1.5\% | - | 217.5\% | - |  |
| (Ref) FY2016 (ended in March 2017) | 1,712,222 | 2,323 | 36,267 | -170,447 | -142.50 |

* Profit/loss attributable to owners of parents

Reason for differences
Operating profit/loss, ordinary profit, and net income* for the full year exceeded the outlook due to increased liftings, mainly on the Asia-North America routes, and reduced expenses for positioning empty containers in the containership business, in addition to improved market conditions and increased operational efficiency in the bulkship business.

## [REFERENCE PURPOSE ONLY]

Please note that this document has been translated from the Japanese original for reference purposes only and the financial statements contained is unaudited.
In case of any discrepancy or inconsistency between this document and the Japanese original, the latter shall prevail.

