

# FINANCIAL SECTION

# **Consolidated Balance Sheets**

Mitsui O.S.K. Lines, Ltd. March 31, 2021 and 2020

| Current assets:   Cash and cash equivalents   Note 3   |   | Million    | s of yen   | Thousands of<br>U.S. dollars<br>(Note 1) |
|--|---|------------|------------|--|
| Cach and cach equivalents (Note 3)   | ASSETS  | 2021       | 2020       | 2021                                     |
| Inventories   Note 5  Deferred and prepaid expenses  | Cash and cash equivalents (Note 3)              |            | . ,        |  |
| Deferred and prepaid expenses  |   | •          | ,          |  |
| Vessels   Property and equipment, net of accumulated depreciation   Notes 7 and 13 :   |   |            | ,          |  |
| Vessets, property and equipment, net of accumulated depreciation (Notes 7 and 13):   Vessets   Vessets   S27,000   S34,887   2,953,662     Vessets   S27,000   S34,887   2,953,662     Vessets   S25,996   T11,498   5,653,473     Buildings and structures   145,171   146,582   1,311,272     Machinery, equipment and vehicles   26,861   29,205   242,624     Furniture and fixtures   5,477   4,174   49,471     Land   252,794   241,162   2,283,389     Vessets and other property under construction   40,704   66,363   367,663     Others   2,551   2,713   23,042     Net vessels, property and equipment   1,099,458   1,201,698   9,730,772     Net vessels, property and equipment   1,099,458   1,201,698   9,730,772     Investments excurrice (Notes 3)   83,258   85,261   752,036     Long-term pergal depenses   9,726   8,490   89,657     Net defined benefit assets (Note 16)   24,172   16,121   218,336     Deferred tax assets (Note 16)   22,4172   16,121   218,336     Deferred tax assets (Note 16)   2,24,972   1,1584   1715,238     Allowance for doubtful accounts   100,504,107   100,504,307   100,504,307     Long-term loans assets (Note 16)   2,369   3,228   21,398     Allowance for doubtful accounts   100,504,307   100,504,307     Long-term loans assets (Note 16)   2,369   3,228   21,398     Allowance for doubtful accounts   100,504,307   100,504,307     Long-term loans assets (Note 16)   2,369   3,228   21,398     Allowance for doubtful accounts   100,604,3726   100,604,3726     Long-term loans assets (Note 6)   79,184   85,911   715,288     Allowance for doubtful accounts   100,604,3726   100,604,3726     Long-term loans assets (Note 6)   79,184     Long-term loans assets (Note 6)   79,184   80,911     Long-term loans assets (Note 6)   79,184     Long-term loa | ···   |            |            |  |
| Vessels, property and equipment, net of accumulated depreciation (Notes 7 and 13):   Vessels   |   | •          | ,          |  |
| Vessels, property and equipment, net of accumulated depreciation [Notes 7 and 13]:         625,896         711,498         5,453,473           Buildings and structures         145,171         146,582         1,311,272           Machinery, equipment and vehicles         26,861         29,205         242,624           Furniture and fixtures         5,477         4,174         49,471           Land         252,794         241,162         2,283,392           Vessels and other property under construction         40,704         66,363         367,663           Others         2,551         2,713         23,042           Net vessels, property and equipment         1,099,458         1,201,698         9,930,972           Intangible assets Intangible assets Interest escurities [Notes 3, 4 and 7]         459,357         346,890         4,149,191           Long-term loans receivable (Note 3)         83,258         85,261         752,036           Long-term prepaid expenses         9,926         8,09         89,657           Net defined benefit assets (Note 16)         24,172         16,121         213,386           Deferred tax assets (Note 15)         2,349         3,28         21,398           Other non-current assets (Note 6)         79,184         85,911         715,238  |   |            |            |  |
| Vessels         625,896         711,498         5,653,473           Buildings and structures         145,171         146,582         1,311,272           Machinery, equipment and vehicles         26,861         29,205         242,624           Furniture and fixtures         5,477         4,174         49,471           Land         252,794         241,162         2,283,389           Vessels and other property under construction         40,704         66,363         367,663           Others         2,551         2,713         23,042           Net vessels, property and equipment         1,099,458         1,201,698         9,930,972           Intangible assets         31,364         28,810         283,298           Investment securities (Notes 3, 4 and 7)         459,357         346,890         4,149,191           Long-term loans receivable (Note 3)         83,258         85,261         752,036           Long-term prepaid expenses         9,926         8,490         89,657           Net defined benefit assets (Note 16)         24,172         16,121         218,336           Deferred tax assets (Note 15)         2,369         3,228         21,398           Other non-current assets (Note 6)         79,184         85,911         715,238   | iotal current assets                            | 327,000    | 334,687    | 2,753,662                                |
| Machinery, equipment and vehicles         26,861         29,205         242,624           Furniture and fixtures         5,477         4,174         49,471           Land         252,794         241,162         2,283,389           Vessels and other property under construction         40,704         66,363         367,663           Others         2,551         2,713         23,042           Net vessels, property and equipment         1,099,458         1,201,698         9,930,972           Investments, intangibles and other assets:         31,364         28,810         283,298           Investment securities (Notes 3, 4 and 7)         459,357         346,890         4,149,191           Long-term loans receivable (Note 3)         83,258         85,261         752,036           Long-term prepaid expenses         9,926         8,490         89,657           Net defined benefit assets (Note 16)         24,172         16,121         218,336           Deferred tax assets (Note 15)         2,369         3,228         21,398           Other non-current assets (Note 6)         79,184         85,911         715,238           Allowance for doubtful accounts         [20,533]         [12,584]         [185,466]           Total investments, intangibles and other assets   |   | 625,896    | 711,498    | 5,653,473                                |
| Purniture and fixtures   | Buildings and structures                        | 145,171    | 146,582    | 1,311,272                                |
| Land   252,794   241,162   2,283,389   Vessels and other property under construction   40,704   66,363   367,663   0thers   2,551   2,713   23,042   0thers   1,099,458   1,201,698   9,930,972   0ther vessels, property and equipment   1,099,458   1,201,698   9,930,972   0ther vessels, property and equipment   1,099,458   1,201,698   0,930,972   0ther vessels, property and equipment   1,099,458   0ther vessels, property and equipment   1, | Machinery, equipment and vehicles               | 26,861     | 29,205     | 242,624                                  |
| Vessels and other property under construction         40,704         66,363         367,663           Others         2,551         2,713         23,042           Net vessels, property and equipment         1,099,458         1,201,698         9,930,972           Investments, intangibles and other assets:         1,201,698         9,930,972           Intangible assets         31,364         28,810         283,298           Investment securities (Notes 3, 4 and 7)         459,357         346,890         4,149,191           Long-term loans receivable (Note 3)         83,258         85,261         752,036           Long-term prepaid expenses         9,926         8,490         89,657           Not defined benefit assets (Note 16)         24,172         16,121         218,336           Deferred tax assets (Note 15)         2,369         3,228         21,398           Other non-current assets (Note 6)         79,184         85,911         715,238           Allowance for doubtful accounts         120,533         112,584         185,466           Total investments, intangibles and other assets         669,101         562,131         6,043,726  | Furniture and fixtures                          | 5,477      | 4,174      | 49,471                                   |
| Others         2,551         2,713         23,042           Net vessels, property and equipment         1,099,458         1,201,698         9,930,972           Investments, intangibles and other assets:         31,364         28,810         283,298           Intangible assets         31,364         28,810         283,298           Investment securities (Notes 3, 4 and 7)         459,357         346,890         4,149,191           Long-term loans receivable (Note 3)         83,258         85,261         752,036           Long-term prepaid expenses         9,926         8,490         89,657           Net defined benefit assets (Note 16)         24,172         16,121         218,336           Deferred tax assets (Note 15)         2,369         3,228         21,398           Other non-current assets (Note 6)         79,184         85,911         715,238           Allowance for doubtful accounts         [20,533]         [12,584]         [185,466]           Total investments, intangibles and other assets         669,101         562,131         6,043,726  | Land  | 252,794    | 241,162    | 2,283,389                                |
| Investments, intangibles and other assets:   Intangible assets   | Vessels and other property under construction   | 40,704     | 66,363     | 367,663                                  |
| Investments, intangibles and other assets:         Intangible assets       31,364       28,810       283,298         Investment securities (Notes 3, 4 and 7)       459,357       346,890       4,149,191         Long-term loans receivable (Note 3)       83,258       85,261       752,036         Long-term prepaid expenses       9,926       8,490       89,657         Net defined benefit assets (Note 16)       24,172       16,121       218,336         Deferred tax assets (Note 15)       2,369       3,228       21,398         Other non-current assets (Note 6)       79,184       85,911       715,238         Allowance for doubtful accounts       [20,533]       [12,584]       [185,466]         Total investments, intangibles and other assets       669,101       562,131       6,043,726  | Others  | 2,551      | 2,713      | 23,042                                   |
| Intangible assets         31,364         28,810         283,298           Investment securities (Notes 3, 4 and 7)         459,357         346,890         4,149,191           Long-term loans receivable (Note 3)         83,258         85,261         752,036           Long-term prepaid expenses         9,926         8,490         89,657           Net defined benefit assets (Note 16)         24,172         16,121         218,336           Deferred tax assets (Note 15)         2,369         3,228         21,398           Other non-current assets (Note 6)         79,184         85,911         715,238           Allowance for doubtful accounts         [20,533]         [12,584]         [185,466]           Total investments, intangibles and other assets         669,101         562,131         6,043,726   | Net vessels, property and equipment             | 1,099,458  | 1,201,698  | 9,930,972                                |
| Intangible assets         31,364         28,810         283,298           Investment securities (Notes 3, 4 and 7)         459,357         346,890         4,149,191           Long-term loans receivable (Note 3)         83,258         85,261         752,036           Long-term prepaid expenses         9,926         8,490         89,657           Net defined benefit assets (Note 16)         24,172         16,121         218,336           Deferred tax assets (Note 15)         2,369         3,228         21,398           Other non-current assets (Note 6)         79,184         85,911         715,238           Allowance for doubtful accounts         [20,533]         [12,584]         [185,466]           Total investments, intangibles and other assets         669,101         562,131         6,043,726   |   |            |            |  |
| Intangible assets         31,364         28,810         283,298           Investment securities (Notes 3, 4 and 7)         459,357         346,890         4,149,191           Long-term loans receivable (Note 3)         83,258         85,261         752,036           Long-term prepaid expenses         9,926         8,490         89,657           Net defined benefit assets (Note 16)         24,172         16,121         218,336           Deferred tax assets (Note 15)         2,369         3,228         21,398           Other non-current assets (Note 6)         79,184         85,911         715,238           Allowance for doubtful accounts         (20,533)         (12,584)         (185,466)           Total investments, intangibles and other assets         669,101         562,131         6,043,726   | Investments, intangibles and other assets:      |            |            |  |
| Long-term loans receivable (Note 3)       83,258       85,261       752,036         Long-term prepaid expenses       9,926       8,490       89,657         Net defined benefit assets (Note 16)       24,172       16,121       218,336         Deferred tax assets (Note 15)       2,369       3,228       21,398         Other non-current assets (Note 6)       79,184       85,911       715,238         Allowance for doubtful accounts       (20,533)       (12,584)       (185,466)         Total investments, intangibles and other assets       669,101       562,131       6,043,726  |   | 31,364     | 28,810     | 283,298                                  |
| Long-term prepaid expenses         9,926         8,490         89,657           Net defined benefit assets (Note 16)         24,172         16,121         218,336           Deferred tax assets (Note 15)         2,369         3,228         21,398           Other non-current assets (Note 6)         79,184         85,911         715,238           Allowance for doubtful accounts         (20,533)         (12,584)         (185,466)           Total investments, intangibles and other assets         669,101         562,131         6,043,726  | Investment securities (Notes 3, 4 and 7)        | 459,357    | 346,890    | 4,149,191                                |
| Net defined benefit assets (Note 16)       24,172       16,121       218,336         Deferred tax assets (Note 15)       2,369       3,228       21,398         Other non-current assets (Note 6)       79,184       85,911       715,238         Allowance for doubtful accounts       (20,533)       (12,584)       (185,466)         Total investments, intangibles and other assets       669,101       562,131       6,043,726  | Long-term loans receivable (Note 3)             | 83,258     | 85,261     | 752,036                                  |
| Deferred tax assets (Note 15)         2,369         3,228         21,398           Other non-current assets (Note 6)         79,184         85,911         715,238           Allowance for doubtful accounts         [20,533]         [12,584]         [185,466]           Total investments, intangibles and other assets         669,101         562,131         6,043,726   | Long-term prepaid expenses                      | 9,926      | 8,490      | 89,657                                   |
| Other non-current assets (Note 6)         79,184         85,911         715,238           Allowance for doubtful accounts         [20,533]         [12,584]         [185,466]           Total investments, intangibles and other assets         669,101         562,131         6,043,726  |   | 24,172     | 16,121     | 218,336                                  |
| Allowance for doubtful accounts         [20,533]         [12,584]         [185,466]           Total investments, intangibles and other assets         669,101         562,131         6,043,726  | Deferred tax assets (Note 15)                   | 2,369      | 3,228      | 21,398                                   |
| Total investments, intangibles and other assets 669,101 562,131 6,043,726  | Other non-current assets (Note 6)               | 79,184     | 85,911     | 715,238                                  |
| Total investments, intangibles and other assets 669,101 562,131 6,043,726  | Allowance for doubtful accounts                 | (20,533)   | (12,584)   | (185,466)                                |
| Total assets <b>¥2,095,559 ¥2,098,717 \$18,928,362</b>   | Total investments, intangibles and other assets | 669,101    | 562,131    | 6,043,726                                |
|  | Total assets                                    | ¥2,095,559 | ¥2,098,717 | \$18,928,362                             |

See accompanying notes.

|  |            |            | Thousands o<br>U.S. dollars |
|--|------------|------------|-----------------------------|
|  |            | s of yen   | (Note 1)                    |
| LIABILITIES AND NET ASSETS   | 2021       | 2020       | 2021                        |
| Current liabilities:   |            |            |                             |
| Trade payables (Note 3)  | ¥ 73,019   | ¥ 69,189   | \$ 659,551                  |
| Bonds due within one year (Notes 3 and 7)  | 17,800     | 36,766     | 160,780                     |
| Short-term bank loans (Notes 3 and 7)  | 166,879    | 180,351    | 1,507,352                   |
| Commercial paper (Notes 3 and 7)   | 40,000     | 25,000     | 361,304                     |
| Accrued income taxes (Note 15)   | 4,119      | 5,336      | 37,20                       |
| Advances received  | 31,762     | 34,348     | 286,893                     |
| Allowance for bonuses  | 4,962      | 4,706      | 44,819                      |
| Allowance for directors' bonuses   | 211        | 179        | 1,90                        |
| Provision for contract loss  | 13,709     | 17,644     | 123,828                     |
| Provision for loss related to business restructuring                                 | 12,173     | _          | 109,953                     |
| Allowance for loss on sales and disposals of vessels, property, equipment and others | 6,217      | -          | 56,159                      |
| Provision for environmental measures   | _          | 622        |                             |
| Other current liabilities (Note 6)   | 46,718     | 48,020     | 421,985                     |
| Total current liabilities  | 417,574    | 422,164    | 3,771,782                   |
| Non-current liabilities:   |            |            |                             |
| Bonds due after one year (Notes 3 and 7)   | 163,200    | 181,000    | 1,474,121                   |
| Long-term bank loans (Notes 3 and 7)   | 623,006    | 655,117    | 5,627,368                   |
| Lease obligations  | 14,059     | 16.091     | 126,989                     |
| Deferred tax liabilities (Note 15)   | 65.172     | 58.480     | 588.67                      |
| Net defined benefit liabilities (Note 16)  | 9,245      | 9,524      | 83,50                       |
| Directors' and corporate auditors' retirement benefits                               | 1,645      | 1,565      | 14,858                      |
| Reserve for periodic drydocking  | 15,219     | 18,441     | 137,46                      |
| Provision for contract loss  | 21,229     | 26,639     | 191,75                      |
| Other non-current liabilities (Note 6)   | 66,056     | 68,457     | 596,65                      |
| Total non-current liabilities  | 978,834    | 1,035,316  | 8,841,423                   |
| Total liabilities  | 1,396,409  | 1,457,481  | 12,613,214                  |
| rotat traditities  | 1,376,407  | 1,457,481  | 12,013,214                  |
| Commitments and contingent liabilities (Note 8)                                      |            |            |                             |
| Net assets (Note 9):   |            |            |                             |
| Owners' equity   |            |            |                             |
| Common stock as of March 31 ,2021;   |            |            |                             |
| Authorized — 315,400,000 shares  |            |            |                             |
| Issued — 120,628,611 shares  | 65,400     | 65,400     | 590,732                     |
| Capital surplus  | 45,351     | 45,007     | 409,637                     |
| Retained earnings  | 435,589    | 351,636    | 3,934,504                   |
| Treasury stock, at cost  | (6,515)    | (6,722)    | (58,847                     |
| Total owners' equity   | 539,825    | 455,320    | 4,876,027                   |
| Accumulated other comprehensive income   |            |            | , , , ,                     |
| Unrealized holding gains on available-for-sale securities, net of tax                | 29,917     | 16,306     | 270,228                     |
| Unrealized gains on hedging derivatives, net of tax                                  | 5,150      | 28,170     | 46,517                      |
| Foreign currency translation adjustments   | (4,653)    | 10,889     | (42,028                     |
| Remeasurements of defined benefit plans, net of tax                                  | 7.541      | 2.648      | 68,114                      |
| Total accumulated other comprehensive income   | 37.956     | 58.014     | 342,84                      |
| Share subscription rights  | 1.347      | 1.646      | 12.166                      |
| Non-controlling interests  | 120,020    | 126,253    | 1,084,093                   |
| Total net assets   | 699,150    | 641,235    | 6,315,147                   |
| Total liabilities and net assets   | ¥2,095,559 | ¥2.098.717 | \$18.928.362                |

# Consolidated Statements of Income and Consolidated Statements of Comprehensive Income

Mitsui O.S.K. Lines, Ltd. Years ended March 31, 2021 and 2020

|   |          |            | Thousands of<br>U.S. dollars |
|---|----------|------------|------------------------------|
|   | Millions |            | (Note 1)                     |
| (Consolidated Statements of Income)   | 2021     | 2020       | 2021                         |
| Shipping and other revenues (Note 14)   | ¥991,426 | ¥1,155,404 | \$8,955,162                  |
| Shipping and other expenses   | 911,055  | 1,035,771  | 8,229,202                    |
| Gross operating income  | 80,370   | 119,632    | 725,950                      |
| Selling, general and administrative expenses  | 85,674   | 95,852     | 773,859                      |
| Operating income (loss)   | (5,303)  | 23,779     | (47,899)                     |
| Non-operating income:   |          |            |                              |
| Interest income   | 6,036    | 8,028      | 54,520                       |
| Dividend income   | 6,795    | 6,127      | 61,376                       |
| Equity in earnings of affiliated companies  | 132,912  | 15,949     | 1,200,541                    |
| Foreign exchange gain   | 12,412   | 17,058     | 112,112                      |
| Others  | 3,239    | 2,800      | 29,256                       |
| Total non-operating income  | 161,397  | 49,965     | 1,457,835                    |
| Non-operating expenses:   |          |            |                              |
| Interest expense  | 12,518   | 16,549     | 113,070                      |
| Provision of allowance for doubtful accounts  | 8,187    | 26         | 73,949                       |
| Others  | 1,784    | 2,077      | 16,114                       |
| Total non-operating expenses  | 22,489   | 18,654     | 203,134                      |
| Ordinary income   | 133,604  | 55,090     | 1,206,792                    |
| Other gains:  |          |            |                              |
| Gain on sales of vessels, property, equipment and others  | 10,758   | 8,295      | 97,172                       |
| Gain on sales of investment securities  | 1,924    | 3,266      | 17,378                       |
| Others  | 4,213    | 4,542      | 38,054                       |
| Total other gains   | 16,897   | 16,104     | 152,623                      |
| Other losses:   |          |            |                              |
| Loss on sales and disposals of vessels, property, equipment and others                            | 5,501    | 449        | 49,688                       |
| Provision of allowance for loss on sales and disposals of vessels, property, equipment and others | 6,217    | -          | 56,155                       |
| Impairment losses(Note 10)  | 10,298   | 982        | 93,017                       |
| Loss related to business restructuring (Note 11)  | 18,480   | 8,243      | 166,922                      |
| Provision of allowance for doubtful accounts  | -        | 7,784      | -                            |
| Others  | 9,689    | 6,605      | 87,516                       |
| Total other losses  | 50,187   | 24,064     | 453,319                      |
| Income before income taxes  | 100,313  | 47,130     | 906,087                      |
| Income taxes (Note 15):   |          |            |                              |
| Current   | 6,810    | 8,970      | 61,512                       |
| Deferred  | 303      | (30)       | 2,736                        |
| Net income  | 93,199   | 38,190     | 841,830                      |
| Income attributable to non-controlling interests  | 3,147    | 5,566      | 28,425                       |
| Income attributable to owners of parent   | ¥ 90,052 | ¥ 32,623   | \$ 813,404                   |

|  | Million  | s of yen  | Thousands of<br>U.S. dollars<br>(Note 1) |
|--|----------|-----------|--|
| [Consolidated Statements of Comprehensive Income]  | 2021     | 2020      | 2021                                     |
| Net income   | ¥ 93,199 | ¥ 38,190  | \$ 841,830                               |
| Other comprehensive income (Note 18):  |          |           |  |
| Unrealized holding gains on available-for-sale securities, net of tax                      | 16,329   | (11,567)  | 147,493                                  |
| Unrealized gains on hedging derivatives, net of tax  | (14,799) | (5,535)   | (133,673)                                |
| Foreign currency translation adjustments   | (10,249) | (2,108)   | (92,575)                                 |
| Remeasurements of defined benefit plans, net of tax  | 4,866    | (1,071)   | 43,952                                   |
| Share of other comprehensive income (loss) of associates accounted for using equity method | (14,015) | (15,294)  | (126,591)                                |
|  | (17,867) | (35,577)  | (161,385)                                |
| Comprehensive income   | ¥ 75,332 | ¥ 2,612   | \$ 680,444                               |
|  |          |           |  |
| Comprehensive income   |          |           |  |
| Comprehensive income attributable to owners of parent                                      | ¥ 69,994 | ¥ (1,218) | \$ 632,228                               |
| Comprehensive income attributable to non-controlling interests                             | 5,337    | 3,831     | 48,207                                   |

|                                       | Y       | 'en     | U.S. dollars<br>(Note 1) |
|---------------------------------------|---------|---------|--------------------------|
| (Amounts per share of common stock)   | 2021    | 2020    | 2021                     |
| Net income                            | ¥752.98 | ¥272.79 | \$6.80                   |
| Diluted net income (Note 2)           | 750.66  | 263.55  | 6.78                     |
| Cash dividends applicable to the year | 150.00  | 65.00   | 1.35                     |

See accompanying notes.

# **Consolidated Statements of Changes in Net Assets**

Mitsui O.S.K. Lines, Ltd. Years ended March 31, 2021 and 2020

|   |              |                 |                   |                 |  | Millions of yen |   |   |                                 |                 |                     |
|---|--------------|-----------------|-------------------|-----------------|--|-----------------|---|---|---------------------------------|-----------------|---------------------|
|   | Common stock | Capital surplus | Retained earnings | Treasury stock, | Unrealized<br>holding gains on<br>available-for-<br>sale securities,<br>net of tax | hedging         | Foreign<br>currency<br>translation<br>adjustments | Remeasurements<br>of defined benefit<br>plans, net of tax | Share<br>subscription<br>rights | Non-controlling | Total<br>net assets |
| Balance at April 1, 2019  | ¥65,400      | ¥45,385         | ¥329,888          | ¥(6,764)        | ¥ 26,840   | ¥ 44,391        | ¥ 16,197  | ¥ 3,725   | ¥1,803                          | ¥124,739        | ¥651,607            |
| Cumulative effects of changes in accounting policies              |              |                 | (1,812)           | _               |  |                 |   |   |                                 |                 | (1,812)             |
| Restated balance  | ¥65,400      | ¥45,385         | ¥328,075          | ¥(6,764)        | ¥ 26,840   | ¥ 44,391        | ¥ 16,197  | ¥ 3,725   | ¥1,803                          | ¥124,739        | ¥649,794            |
| Issuance of new shares—exercise of subscription rights to shares  | _            | _               | _                 | 5               | _  | _               | _   | _   | (5)                             | _               |                     |
| Dividends paid  | _            | _               | (6,577)           | _               | _  | _               | _   | _   | -                               | _               | (6,577)             |
| Net income attributable to owners of parent                       | -            | -               | 32,623            | -               | -  | -               | _   | -   | -                               | _               | 32,623              |
| Due to change in consolidated<br>subsidiaries                     | -            | -               | (2,446)           | _               | _  | -               | _   | _   | _                               | -               | [2,446]             |
| Purchases of treasury stock                                       | -            | -               | -                 | [28]            | -  | -               | -   | -   | -                               | -               | (28)                |
| Disposal of treasury stock  | -            | -               | (38)              | 65              | -  | -               | -   | -   | -                               | -               | 26                  |
| Purchases of shares of<br>consolidated subsidiaries               | -            | [377]           | -                 | _               | -  | -               | _   | -   | _                               | -               | (377)               |
| Net changes of items other than<br>owner's equity during the year | -            | -               | -                 | -               | [10,533]   | [16,221]        | (5,308)   | (1,076)   | (151)                           | 1,514           | (31,777)            |
| Balance at March 31 and April 1, 2020                             | ¥65,400      | ¥45,007         | ¥351,636          | ¥(6,722)        | ¥ 16,306   | ¥ 28,170        | ¥ 10,889  | ¥ 2,648   | ¥1,646                          | ¥126,253        | ¥641,235            |
| Cumulative effects of changes in accounting policies              | _            | -               | -                 | -               | -  | -               | _   | -   | -                               | -               | _                   |
| Restated balance  | ¥65,400      | ¥45,007         | ¥351,636          | ¥(6,722)        | ¥ 16,306   | ¥ 28,170        | ¥ 10,889  | ¥ 2,648   | ¥1,646                          | ¥126,253        | ¥641,235            |
| Issuance of new shares—exercise of subscription rights to shares  | -            | -               | -                 | 21              | -  | -               | _   | -   | (21)                            | _               | -                   |
| Dividends paid  | -            | -               | (5,979)           | -               | -  | -               | -   | -   | -                               | -               | (5,979)             |
| Net income attributable to owners<br>of parent                    | -            | -               | 90,052            | -               | _  | -               | -   | -   | -                               | -               | 90,052              |
| Due to change in consolidated<br>subsidiaries                     | -            | -               | (0)               | -               | _  | -               | _   | -   | _                               | -               | (0)                 |
| Purchases of treasury stock                                       | -            | -               | -                 | (25)            | -  | -               | -   | -   | -                               | -               | (25)                |
| Disposal of treasury stock  | -            | -               | (118)             | 211             | -  | -               | -   | -   | -                               | -               | 92                  |
| Purchases of shares of consolidated subsidiaries                  | -            | 344             | -                 | -               | -  | -               | -   | -   | -                               | -               | 344                 |
| Net changes of items other than<br>owner's equity during the year | -            | -               | -                 | -               | 13,610   | (23,019)        | (15,542)  | 4,893   | (277)                           | (6,233)         | (26,568)            |
| Balance at March 31, 2021   | ¥65,400      | ¥45,351         | ¥435,589          | ¥(6,515)        | ¥ 29,917   | ¥ 5,150         | ¥ (4,653)   | ¥ 7,541   | ¥1,347                          | ¥120,020        | ¥699,150            |

|   |              |                 |                   |                            | Thousar  | nds of U.S. dollar                       | s (Note 1)                                     |   |                        |                           |                   |
|---|--------------|-----------------|-------------------|----------------------------|--|--|--|---|------------------------|---------------------------|-------------------|
|   |              |                 |                   |                            | Unrealized<br>holding gains on<br>available-for- |  |  | Remeasurements                          | Share                  |                           |                   |
|   | Common stock | Capital surplus | Retained earnings | Treasury stock,<br>at cost | available-for-<br>sale securities,<br>net of tax | on hedging<br>derivatives, net<br>of tax | Foreign currency<br>translation<br>adjustments | of defined benefit<br>plans, net of tax | subscription<br>rights | Non-controlling interests | Total<br>net asse |
| Balance at April 1, 2020  | \$590,732    | \$406,530       | \$3,176,190       | \$(60,717)                 | \$147,285  | \$ 254,448                               | \$ 98,356                                      | \$23,918                                | \$14,867               | \$1,140,393               | \$5,792,02        |
| Cumulative effects of changes in accounting policies              | -            | _               | _                 | -                          | -  | _  | -  | -                                       | -                      | _                         |                   |
| Restated balance  | \$590,732    | \$406,530       | \$3,176,190       | \$(60,717)                 | \$147,285  | \$ 254,448                               | \$ 98,356                                      | \$23,918                                | \$14,867               | \$1,140,393               | \$5,792,02        |
| Issuance of new shares—exercise of subscription rights to shares  | _            | _               | -                 | 189                        | _  | _  | _  | _                                       | (189)                  | _                         |                   |
| Dividends paid  | -            | -               | (54,005)          | -                          | -  | -  | -  | -                                       | -                      | -                         | (54,0             |
| Net income attributable to owners of parent                       | -            | _               | 813,404           | -                          | _  | _  | _  | -                                       | _                      | _                         | 813,4             |
| Due to change in consolidated<br>subsidiaries                     | -            | _               | (6)               | -                          | -  | _  | -  | -                                       | _                      | -                         |                   |
| Purchases of treasury stock                                       | -            | -               | -                 | (225)                      | -  | -  | -  | -                                       | -                      | -                         | (2:               |
| Disposal of treasury stock  | -            | -               | (1,065)           | 1,905                      | -  | -  | -  | -                                       | -                      | -                         | 8:                |
| Purchases of shares of<br>consolidated subsidiaries               | _            | 3,107           | -                 | _                          | _  | -  | _  | -                                       | _                      | -                         | 3,1               |
| Net changes of items other than<br>owner's equity during the year | _            | _               | -                 | _                          | 122,933  | (207,921)                                | (140,384)                                      | 44,196                                  | (2,502)                | (56,300)                  | (239,9            |
| Balance at March 31, 2021   | \$590,732    | \$409,637       | \$3,934,504       | \$(58,847)                 | \$270,228  | \$ 46,517                                | \$ (42,028)                                    | \$68,114                                | \$12,166               | \$1,084,093               | \$6,315,1         |

See accompanying notes.

# Consolidated Statements of Cash Flows

Mitsui O.S.K. Lines, Ltd. Years ended March 31, 2021 and 2020

|   | Million   | s of yen  | Thousands of<br>U.S. dollars<br>(Note 1) |
|---|-----------|-----------|--|
|   | 2021      | 2020      | 2021                                     |
| Cash flows from operating activities:   |           |           |  |
| Income before income taxes  | ¥ 100,313 | ¥ 47,130  | \$ 906,087                               |
| Adjustments to reconcile income before income taxes to net cash provided by operating activities  |           |           |  |
| Depreciation and amortization   | 85,798    | 87,765    | 774,979                                  |
| Provision of allowance for loss on sales and disposals of vessels, property, equipment and others | 6,217     | -         | 56,155                                   |
| Impairment losses   | 10,298    | 982       | 93,017                                   |
| Loss related to business restructuring  | 18,480    | 8,243     | 166,922                                  |
| Equity in losses (earnings) of affiliated companies, net  | (132,912) | (15,949)  | (1,200,541)                              |
| Various provisions (reversals)  | (4,937)   | (6,241)   | (44,593)                                 |
| Interest and dividend income  | (12,832)  | (14,156)  | (115,906)                                |
| Interest expense  | 12,518    | 16,549    | 113,070                                  |
| Loss (gain) on sales of investment securities   | (1,778)   | (2,403)   | (16,059)                                 |
| Loss (Gain) on sales and disposals of vessels, property and equipment and intangible assets, net  | (4,977)   | (7,546)   | (44,955)                                 |
| Foreign exchange loss (gain)  | (13,152)  | (15,984)  | (118,796)                                |
| Changes in operating assets and liabilities:  |           |           |  |
| Trade receivables   | (7,262)   | 10,292    | (65,594)                                 |
| Inventories   | 3,693     | 2,835     | 33,357                                   |
| Trade payables  | 4,517     | (11,261)  | 40,800                                   |
| Others, net   | 13,553    | 3,607     | 122,418                                  |
| Sub total   | 77,538    | 103,863   | 700,370                                  |
| Interest and dividend income received   | 43,426    | 21,803    | 392,250                                  |
| Interest expenses paid  | (12,883)  | (16,988)  | (116,367)                                |
| Income taxes paid   | (9,183)   | (7,955)   | (82,946)                                 |
| Net cash provided by (used in) operating activities   | 98,898    | 100,723   | 893,306                                  |
| Cash flows from investing activities:   |           |           |  |
| Purchase of investment securities   | (5,109)   | (16,898)  | (46,147)                                 |
| Proceeds from sales and redemption of investment securities                                       | 7,765     | 13,446    | 70,138                                   |
| Purchase of vessels, property and equipment and intangible assets                                 | (104,419) | (155,104) | (943,175)                                |
| Proceeds from sales of vessels, property and equipment and intangible assets                      | 59,691    | 44,642    | 539,165                                  |
| Disbursements for long-term loans receivables   | (28,992)  | (6,680)   | (261,873)                                |
| Collections of long-term loans receivables  | 19,261    | 13,840    | 173,977                                  |
| Others, net   | (2,857)   | (497)     | (25,806)                                 |
| Net cash provided by (used in) investing activities   | (54,660)  | (107,250) | (493,722)                                |
| Cash flows from financing activities:   |           |           |  |
| Net increase (decrease) in short-term bank loans  | (15,233)  | (9,102)   | (137,593)                                |
| Net increase (decrease) in commercial paper   | 15,000    | (15,000)  | 135,489                                  |
| Proceeds from long-term bank loans  | 111,589   | 117,491   | 1,007,939                                |
| Repayments of long-term bank loans  | (117,270) | (104,756) | (1,059,253)                              |
| Proceeds from issuance of bonds   | -         | 50,000    | -  |
| Redemption of bonds   | (36,766)  | (28,500)  | (332,092)                                |
| Cash dividends paid by the Company  | (5,969)   | (6,570)   | (53,915)                                 |
| Cash dividends paid to non-controlling interests  | (8,747)   | (2,937)   | (79,008)                                 |
| Others, net   | (4,308)   | (1,352)   | (38,912)                                 |
| Net cash provided by (used in) financing activities   | (61,705)  | (728)     | (557,357)                                |
| Effect of foreign exchange rate changes on cash and cash equivalents                              | (142)     | (1,625)   | (1,282)                                  |
| Net increase (decrease) in cash and cash equivalents  | (17,610)  | (8,881)   | (159,064)                                |
| Cash and cash equivalents at beginning of year  | 102,283   | 119,155   | 923,882                                  |
| Increase (decrease) in cash and cash equivalents resulting from change in scope of consolidation  | (1,236)   | (7,991)   | (11,164)                                 |
| Cash and cash equivalents at end of year  | ¥ 83,436  | ¥ 102,283 | \$ 753,644                               |

See accompanying notes

# Notes to Consolidated Financial Statements

Mitsui O.S.K. Lines, Ltd. Years ended March 31, 2021 and 2020

#### 1. BASIS OF PRESENTING CONSOLIDATED FINANCIAL STATEMENTS

The accompanying consolidated financial statements have been prepared in accordance with the provisions set forth in the Japanese Financial Instruments and Exchange Act and its related accounting regulations, and in conformity with accounting principles generally accepted in Japan (together "Japanese GAAP"), which are different in certain respects as to application and disclosure requirements of International Financial Reporting Standards. The accounts of overseas subsidiaries are made revisions according to ASBJ PITF No.18.

The accompanying consolidated financial statements have been restructured and translated into English (with some expanded descriptions) from the consolidated financial statements of Mitsui O.S.K. Lines, Ltd. (the "Company") prepared in accordance with Japanese GAAP and filed with the appropriate Local Finance Bureau of the Ministry of Finance as required by the Financial Instruments and Exchange Act. Some supplementary information

included in the statutory Japanese language consolidated financial statements, but not required for fair presentation, is not presented in the accompanying consolidated financial statements.

Translations of millions of Japanese yen into thousands of U.S. dollars are included solely for the convenience of readers outside Japan, using the prevailing exchange rate at March 31, 2021, which was ¥110.71 to U.S. \$1.00. The convenience translations should not be construed as representations that the Japanese yen amounts have been, could have been, or could in the future be, converted into U.S. dollars at this or any other rate of exchange.

Yen figures less than a million yen are rounded down to the nearest million yen, except for per share data. U.S. dollar figures less than a thousand dollars are rounded down to the nearest thousand dollars, except for per share data. And, therefore, the totals shown in tables do not necessarily agree with the sums of the individual amounts.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### (1) PRINCIPLES OF CONSOLIDATION

The consolidated financial statements include the accounts of the Company and 363 subsidiaries for the year ended March 31, 2021 (368 subsidiaries for the year ended March 31, 2020). Since the fiscal year ended March 31, 2021, 15 companies have been newly included in the scope of consolidation due to new establishment, the increase in materiality and other reasons. 18 companies have been excluded from the scope of consolidation due to liquidation and other reasons, and 2 companies have been changed from consolidated subsidiaries to affiliated companies due to sales of its shares. All significant inter-company balances, transactions and all material unrealized profit within the consolidated group have been eliminated in consolidation.

Investments in unconsolidated subsidiaries and affiliated companies are accounted for by the equity method. Companies accounted for using the equity method include 110 affiliated companies for the year ended March 31, 2021 (103 affiliated companies for the year ended March 31, 2020). Since the year ended March 31, 2021, 6 companies have been newly included in the scope of companies accounted for using the equity method due to new establishment, the increase in materiality and other reasons. 1 company has been excluded from the scope of companies accounted for using the equity method due to sales of its shares. 2 companies have been changed from consolidated subsidiaries to affiliated companies due to sales of its shares. Investments in other subsidiaries and affiliated companies were stated at cost since total revenues, total assets, the Company's equity in net income and retained earnings and others in such companies were not material.

The difference between acquisition cost and net assets acquired is treated as goodwill and amortized by the straight-line method over the estimated period of its effect.

Amortized amount is included in "Selling, general and administrative expenses" of the consolidated statements of income.

# (2) TRANSLATION OF FOREIGN CURRENCY

Revenues earned and expenses incurred in currencies other than Japanese yen of the Company and its subsidiaries keeping their books in Japanese yen are translated into Japanese yen either at a

monthly exchange rate or at the rate prevailing on the date of the transaction. Monetary assets and liabilities denominated in currencies other than Japanese yen are translated into yen at the exchange rate prevailing at the balance sheet date.

Subsidiaries keeping their books in a currency other than Japanese yen translate the revenues and expenses and assets and liabilities in foreign currencies into the currency used for financial reporting in accordance with accounting principles generally accepted in their respective countries.

All the items in financial statements of subsidiaries, which are stated in currencies other than Japanese yen, were translated into Japanese yen at the year-end exchange rate, except for owners' equity which is translated at historical rates. Translation differences arising from the application of more than one exchange rate are presented as foreign currency translation adjustments in the net assets section of the consolidated balance sheets.

#### (3) CASH AND CASH EQUIVALENTS

In preparing the consolidated statements of cash flows, cash on hand, readily-available deposits and short-term highly liquid investments with maturities not exceeding three months at the time of purchase are considered to be cash and cash equivalents.

#### (4) FREIGHT REVENUES AND RELATED EXPENSES

Freight revenues and the related voyage expenses are recognized mainly by the completed-voyage method.

#### (5) SECURITIES

Securities are classified into (a) securities held for trading purposes (hereafter, "trading securities"), (b) debt securities intended to be held to maturity (hereafter, "held-to-maturity debt securities"), (c) equity securities issued by subsidiaries and affiliated companies, or (d) for all other securities that are not classified in any of the above categories (hereafter, "available-for-sale securities").

Trading securities are stated at fair market value. Unrealized gains and losses from market value fluctuations are recognized as gains or losses in the period of the change. Held-to-maturity debt securities are stated at amortized cost, net of the amount

considered not collectible. Equity securities issued by subsidiaries and affiliated companies which are not consolidated or accounted for using the equity method are stated at moving-average cost. Available-for-sale securities with fair market values are stated at fair market values, and the corresponding unrealized holding gains or losses, net of applicable income taxes, are reported as separate component of net assets. Available-for-sale securities of which fair value is not readily determinable are stated at moving-average cost.

#### (6) INVENTORIES

Inventories are stated principally at cost determined by the movingaverage method (with regard to the book value of inventories on the balance sheet, by writing the inventories down based on their decrease in profitability of assets).

#### (7) DEPRECIATION AND AMORTIZATION

Depreciation of vessels and buildings is computed mainly by the straight-line method. Depreciation of other property and equipment is computed mainly by the declining-balance method. Amortization of intangible assets is computed by the straight-line method. Computer software is amortized by the straight-line method based principally on the length of period it can be used internally (five years).

Depreciation of finance lease that transfer ownership to lessees is computed mainly by the identical to depreciation method applied to self-owned non-current assets. Depreciation of finance lease that do not transfer ownership to lessees is computed mainly by straight-line method on the assumption that the lease term is the useful life and an estimated residual is zero.

# (8) AMORTIZATION OF BOND ISSUE EXPENSE AND STOCK ISSUE EXPENSE

Bond issue expense and stock issue expense are charged to income as incurred.

#### (9) INTEREST CAPITALIZATION

In cases where a vessel's construction period is long and the amount of interest accruing during this period is significant, such interest expenses are capitalized as a part of the acquisition cost which amounted to  $\pm415$  million ( $\pm3.748$  thousand) for the year ended March 31, 2021.

#### (10) ALLOWANCE FOR DOUBTFUL ACCOUNTS

Allowance for doubtful accounts is provided in an amount sufficient to cover probable losses on collection. It consists of the estimated uncollectible amount with respect to certain identified doubtful receivables and an amount calculated using the actual percentage of the Company's collection losses.

#### (11) ALLOWANCE FOR BONUSES

Allowance for bonuses to employees is based on the estimated amount of future payments attributed to the fiscal year.

#### (12) ALLOWANCE FOR DIRECTORS' BONUSES

The Company and several domestic consolidated subsidiaries record allowance for bonuses to directors based on the estimated amount of future payments.

#### (13) PROVISION FOR CONTRACT LOSS

The Company recognizes provision for contract loss to cover

potential losses with higher probability for the future performance of contract due to a decision made over contract, etc.

# (14) PROVISION FOR LOSS RELATED TO BUSINESS RESTRUCTURING

Provision for loss related to business restructuring is recorded for estimated losses arising from business restructurings to be carried out

# (15) ALLOWANCE FOR LOSS ON SALES AND DISPOSALS OF VESSELS, PROPERTY, EQUIPMENT AND OTHERS

Allowance for loss on sales and disposals of vessels, property, equipment and others is based on the estimated amounts of loss to be incurred due to a decision of sales and disposals of vessels, property, equipment and others, which is defined as the difference between the estimated amount of sales consideration and book value.

For this allowance, amounts deemed unrecoverable with respect to loss on sales and disposals arising from transactions between consolidated companies are recorded as the estimated amounts of loss. Therefore, the amounts provided for this allowance do not correspond to an impairment loss.

# (16) DIRECTORS' AND CORPORATE AUDITORS' RETIREMENT BENEFITS

Some domestic subsidiaries of the company recognize liabilities for retirement benefits for directors and corporate auditors at an amount required in accordance with the internal regulations.

## (17) RESERVE FOR PERIODIC DRYDOCKING

Reserve for periodic drydocking is based on the estimated amount of expenditures for periodic drydocking in the future.

#### (18) PROVISION FOR ENVIRONMENTAL MEASURES

Provision for environmental measures is based on the estimated amounts of future obligations associated with polychlorinated biphenyl (PCB) waste.

# (19) EMPLOYEES' SEVERANCE AND RETIREMENT BENEFITS

The Company and its consolidated subsidiaries (the "Group") recognized net defined benefit assets and net defined benefit liabilities for employees' severance and retirement benefits based on the estimated amounts of projected benefit obligation and the fair value of the plan assets at end of the year. Projected benefit obligations are attributed to each period by the straight-line method.

Actuarial gains and losses are recognized in the statements of income using the straight-line method over the average of the estimated remaining service lives of mainly 10 years commencing with the following period. Past service costs are chiefly accounted for as expenses in lump-sum at the time of occurrence.

## (20) INCOME TAXES

The Group recognizes tax effects of temporary differences between the financial statement basis and the tax basis of assets and liabilities. The provision for income taxes is computed based on the pretax income included in the consolidated statements of income. The asset and liability approach is used to recognize deferred tax assets and liabilities for the expected future tax consequences of temporary differences.

#### (21) AMOUNTS PER SHARE OF COMMON STOCK

Net income per share of common stock is computed based upon the weighted-average number of shares outstanding during the year.

Fully diluted net income per share of common stock assumes exercise of the outstanding stock options at the beginning of the year or at the date of issuance.

Cash dividends per share have been presented on an accrual basis and include dividends to be approved after the balance sheet date, but applicable to the year then ended.

#### (22) DERIVATIVES AND HEDGE ACCOUNTING

Companies are required to state derivative financial instruments at fair value and to recognize changes in the fair value as gains or losses unless derivative financial instruments are used for hedging purposes.

If derivative financial instruments are used as hedging instruments and meet certain hedging criteria, the Group defers recognition of gains or losses resulting from changes in fair value of derivative financial instruments until the related losses or gains on the hedged items are recognized.

If interest rate swap contracts are used as hedging instruments and meet certain hedging criteria, the net amount to be paid or received under the interest rate swap contract is added to or deducted from the interest on the assets or liabilities for which the swap contract was executed ("special treatment").

If foreign exchange forward contracts are used as hedging instruments and meet certain hedging criteria, hedged foreign currency assets and liabilities are translated at the rate of these contracts ("allocation method").

The following summarizes hedging derivative financial instruments used by the Group and items hedged:

| Hedging instruments:                | Hedged items:                                 |
|-------------------------------------|---|
| Loans payable in foreign currencies | Foreign currency future transactions          |
| Forward foreign exchange contracts  | Foreign currency future transactions          |
| Currency option contracts           | Foreign currency future transactions          |
| Currency swap contracts             | Charterage and foreign currency loans payable |
| Interest rate swap contracts        | Interest on loans and bonds payable           |
| Interest rate cap contracts         | Interest on loans                             |
| Fuel oil swap contracts             | Fuel oil                                      |
| Freight futures                     | Freight                                       |

The derivative transactions are executed and managed by the Company in accordance with the established policies in order to hedge the Group's exposure to interest rate increases, fuel oil increases, freight decreases, and foreign currency exchange rate risk.

The Company evaluates hedge effectiveness by comparing the cumulative changes in cash flows from or the changes in fair value of hedged items and the cumulative changes in cash flows from or the changes in fair value of hedging instruments.

#### (23) SIGNIFICANT ACCOUNTING ESTIMATES

- Carrying amounts in the current year's financial statements
   Provision for contract loss ¥34,939 million
- Information on the nature of significant accounting estimates for identified items

Recognition of Provision for contract loss is estimated from the future charter fees and vessel procurement cost related to long-term charter contracts. The estimate of the charter fees is influenced by the market trend in charter hire, while the estimate of procurement cost is influenced by tends in vessel expenses, such as interest on funding for capital investment in vessels and crew personnel expenses. As a result, these factors may have significant impacts on the amounts of Provision for contract loss in the consolidated financial statements for the following fiscal year.

## (24) OTHER SIGNIFICANT MATTERS IN PREPARATION OF THE CONSOLIDATE FINANCIAL STATEMENTS

(Application of the Consolidated Taxation System)
The Consolidated Taxation System is applied.

[Application of tax effect accounting for the transition from the consolidated tax payment system to the group taxation system]
Having regard to paragraph 3 of "Practical Solution on the Treatment of Tax Effect Accounting for the Transition from the Consolidated Taxation System to the Group Tax Sharing System"
[PITF No.39, March 31, 2020], the Company and its domestic consolidated subsidiaries did not follow paragraph 44 of "Implementation Guidance on Tax Effect Accounting" [ASBJ Guidance No.28, February 16, 2018] but applied provisions of preamended tax laws when calculating the amounts of deferred tax assets and liabilities that relate to transitioning to the group taxation system and related amendments of tax laws for transitioning to the single tax payment system.

#### (25) STANDARDS AND GUIDANCE NOT YET ADOPTED

The following standard and guidance were issued but not yet adopted.

(Revenue Recognition)

"Accounting Standard for Revenue Recognition" (ASBJ Statement No.29, March 31, 2020)

"Implementation Guidance on Accounting Standard for Revenue Recognition" (ASBJ Guidance No.30, March 26, 2021)
"Implementation Guidance on Disclosures about Fair Value of Financial Instruments" (ASBJ Guidance No.19, March 31, 2020)"

#### I. Overview

The above standard and guidance provide comprehensive principles for revenue recognition. As a basic policy in developing the above standard, ASBJ adopted the basic principle of IFRS 15 from the viewpoint of comparability between financial statements, which is one of the benefits of convergence with IFRS 15.

#### II. Effective date

The Company will apply this standard and guidance from the beginning of the fiscal year ending March 31, 2022.

#### III. Effects of the application of the standards

The Company and its consolidated domestic subsidiaries are currently in the process of determining the effects of these new standards on the consolidated financial statements.

(Fair Value Measurement)

"Accounting Standard for Fair Value Measurement" (ASBJ Statement No. 30, July 4, 2019)

"Implementation Guidance on Accounting Standard for Fair Value Measurement" (ASBJ Guidance No. 31, July 4, 2019)

"Accounting Standard for Measurement of Inventories" (ASBJ Statement No. 9, July 4, 2019)

"Accounting Standard for Financial Instruments" (ASBJ Statement No. 10, July 4, 2019)

"Implementation Guidance on Disclosures about Fair Value of Financial Instruments" (ASBJ Guidance No.19, March 31, 2020)

#### I. Overview

In order to enhance comparability with internationally recognized accounting standards, "Accounting Standard for Fair Value Measurement" and "Implementation Guidance on Accounting Standard for Fair Value Measurement" (together, hereinafter

#### 3. FINANCIAL INSTRUMENTS

# (1) QUALITATIVE INFORMATION ON FINANCIAL INSTRUMENTS

#### I. Policies for using financial instruments

We raise capital investment funds to acquire vessels and other fixed assets primarily through bank loans and corporate bonds. In addition, we secure short-term operating funds primarily through bank loans. Furthermore, we have established commitment line with Japanese banks to maintain a sufficient amount of working capital and prepare supplementary liquidity for emergency situations.

Derivatives are utilized to hedge risks as discussed below and are executed within the scope of real requirements.

Our policy is not to use derivatives for speculative purposes.

# II. Details of financial instruments / Risk and its management

Trade receivables are exposed to the credit risks of customers. We strive to mitigate such risks in accordance with internal regulations. Besides, trade receivables denominated in foreign currencies are exposed to the foreign currency exchange rate risk. We avoid the risk mainly by, in principle, utilizing forward exchange contracts which cover the net position (The difference between trade receivables and trade payables dominated in foreign currencies).

Short-term loans receivable and long-term loans receivable are mainly for group companies and exposed to the credit risks of horrowers

In relation to these risks, the Group periodically monitors collectability of loans including financial condition of borrowers for early detection and reduction of default risks.

Investment securities are mainly stocks of companies with which we have business relationships. These investment securities are exposed to the price fluctuation risk. We identify the market value of listed stocks on a quarterly basis.

Trade payables are due within a year.

referred to as "Fair Value Accounting Standards") were developed and guidance on methods measuring fair value was issued. Fair Value Accounting Standards are applicable to the fair value measurement of the following items:

- Financial instruments in "Accounting Standard for Financial Instruments": and
- Inventories held for trading purposes in "Accounting Standard for Measurement of Inventories."

#### II Effective date

The Company will apply this standard and guidance from the beginning of the consolidated fiscal year ending March 31, 2022.

#### III. Effects of the application of the standards

The Company and its consolidated domestic subsidiaries are currently in the process of determining the effects of these new standards on the consolidated financial statements.

#### (26) RECLASSIFICATIONS

Certain prior year amounts have been reclassified to conform to the  $2021\ presentation.$ 

Short-term bank loans and commercial papers are primarily used for raising short-term operating funds, while long-term bank loans and bonds are mainly for capital investments. Although several items with variable interest rates are exposed to the interest rate risk, a certain portion of such variable interest rates is fixed with the use of interest rate swaps or interest rate caps.

Long-term bank loans and bonds denominated in foreign currencies are exposed to the foreign currency exchange rate risk, a part of which is avoided by using currency swaps.

Our major derivative transactions and hedged risks are as follows.

- \* Forward foreign exchange contracts / Currency swap contracts
  - : To cover exchange volatility of foreign-currency-denominated trade receivables, trade payables, long-term bank loans, and corporate bonds.
  - \* Interest rate swap contracts/ Interest rate cap contracts
  - : To avoid interest rate risk arising out of interest payment of long-term bank loans and corporate bonds.
  - \* Fuel oil swap contracts
  - : To hedge fluctuation of fuel oil price.

With regard to the detail of hedge accounting (hedging instruments, hedged items, the way of evaluating hedge effectiveness), see Note 2 (22) to the consolidated financial statements.

Derivative transactions are executed and managed in accordance with our internal regulations and dealt only with highly rated financial institutions to mitigate credit risks.

On the other hand, as trade payables, bank loan payables, bonds, and commercial papers are exposed to the risk of financing for repayment, we manage the risk by planning cash management program monthly, having established commitment lines with several financial institutions, and adjusting funding period (balancing short-term/long-term combination), in consideration of market circumstances.

#### III. Supplemental information on fair value

Fair value of financial instruments that are actively traded in organized financial markets is determined by market value.

For those where there are no active markets, it is determined by reasonable estimation. Reasonably estimated value might vary depending on condition of calculation as several variation factors are included in the calculation. On the other hand, derivative transactions mentioned in following (2) do not indicate the market risk of such derivatives.

#### (2) FAIR VALUES OF FINANCIAL INSTRUMENTS

Book values and fair values of the financial instruments on the consolidated balance sheet at March 31, 2021 were the following;

|   |            | Millions of yen |            |  |  |
|---|------------|-----------------|------------|--|--|
|   | Book Value | Fair Value      | Difference |  |  |
| Assets  |            |                 |            |  |  |
| Cash and cash equivalents   | ¥ 83,436   | ¥ 83,436        | ¥ -        |  |  |
| Time deposits with a maturity of more than three months             | 3,301      | 3,301           | -          |  |  |
| Trade receivables   | 86,828     | 86,828          | -          |  |  |
| Short-term loans receivable   | 7,810      | 7,810           | -          |  |  |
| Investment securities   |            |                 |            |  |  |
| Available-for-sale securities                                       | 86,290     | 86,290          | -          |  |  |
| Investments in unconsolidated subsidiaries and affiliated companies | 3,082      | 3,700           | 618        |  |  |
| Long-term loans receivable [*1]                                     | 103,333    |                 |            |  |  |
| Allowance for doubtful accounts [*2]                                | (15,007)   |                 |            |  |  |
|   | 88,325     | 92,355          | 4,029      |  |  |
| Total   | ¥ 359,076  | ¥ 363,724       | ¥4,648     |  |  |
| Liabilities   |            |                 |            |  |  |
| Trade payables  | ¥ 73,019   | ¥ 73,019        | ¥ -        |  |  |
| Short-term bank loans   | 64,588     | 64,588          | -          |  |  |
| Commercial paper  | 40,000     | 40,000          | -          |  |  |
| Bonds (*3)  | 181,000    | 180,763         | (236)      |  |  |
| Long-term bank loans (*4)   | 725,297    | 726,940         | 1,643      |  |  |
| Total   | ¥1,083,904 | ¥1,085,312      | ¥1,407     |  |  |
| Derivative financial instruments (*5)                               | ¥ 40,342   | ¥ 40,260        | ¥ (82)     |  |  |

|   | Thousands of U.S. dollars (Note 1) |             |            |  |
|---|------------------------------------|-------------|------------|--|
|   | Book Value                         | Fair Value  | Difference |  |
| Assets  |                                    |             |            |  |
| Cash and cash equivalents   | \$ 753,644                         | \$ 753,644  | \$ -       |  |
| Time deposits with a maturity of more than three months             | 29,816                             | 29,816      | -          |  |
| Trade receivables   | 784,283                            | 784,283     | -          |  |
| Short-term loans receivable   | 70,544                             | 70,544      | -          |  |
| Investment securities   |                                    |             |            |  |
| Available-for-sale securities                                       | 779,423                            | 779,423     | -          |  |
| Investments in unconsolidated subsidiaries and affiliated companies | 27,838                             | 33,420      | 5,582      |  |
| Long-term loans receivable (*1)                                     | 933,366                            |             |            |  |
| Allowance for doubtful accounts [*2]                                | (135,552)                          |             |            |  |
|   | 797,805                            | 834,206     | 36,392     |  |
| Total   | \$3,243,392                        | \$3,285,376 | \$41,983   |  |
| Liabilities   |                                    |             |            |  |
| Trade payables  | \$ 659,551                         | \$ 659,551  | \$ -       |  |
| Short-term bank loans   | 583,398                            | 583,398     | -          |  |
| Commercial paper  | 361,304                            | 361,304     | -          |  |
| Bonds (*3)  | 1,634,901                          | 1,632,761   | (2,131)    |  |
| Long-term bank loans (*4)   | 6,551,323                          | 6,566,163   | 14,840     |  |
| Total   | \$9,790,479                        | \$9,803,197 | \$12,708   |  |
| Derivative financial instruments [*5]                               | \$ 364,393                         | \$ 363,652  | \$ (740)   |  |

- \*1 The book value of long-term loans receivable includes current portion amounting to ¥20,074 million (\$181,320 thousand).
- \*2 An individual listing of allowance for doubtful accounts on long-term loans receivable is omitted.
- \*3 The book value of bonds includes current portion amounting to ¥17,800 million (\$160,780 thousand).

  \*4 The book value of long-term bank loans includes current portion amounting to ¥102,291 million (\$923,954 thousand).
- \*5 Amounts of derivative financial instruments are net of asset and liability. Negative amount stated with () means that the net amount is liability.

Book values and fair values of the financial instruments on the consolidated balance sheet at March 31, 2020 were the following;

|   | Millions of yen |            |            |  |
|---|-----------------|------------|------------|--|
|   | Book Value      | Fair Value | Difference |  |
| Assets  |                 |            |            |  |
| Cash and cash equivalents   | ¥ 102,283       | ¥ 102,283  | ¥ -        |  |
| Time deposits with a maturity of more than three months             | 4,001           | 4,001      | -          |  |
| Trade receivables   | 81,362          | 81,362     | -          |  |
| Short-term loans receivable   | 4,454           | 4,454      | -          |  |
| Investment securities   |                 |            |            |  |
| Available-for-sale securities                                       | 67,344          | 67,344     | -          |  |
| Investments in unconsolidated subsidiaries and affiliated companies | 3,078           | 2,841      | (236)      |  |
| Long-term loans receivable [*1]                                     | 86,208          |            |            |  |
| Allowance for doubtful accounts [*2]                                | (7,784)         |            |            |  |
|   | 78,424          | 82,086     | 3,661      |  |
| Total   | ¥ 340,949       | ¥ 344,374  | ¥ 3,424    |  |
| Liabilities   |                 |            |            |  |
| Trade payables  | ¥ 69,189        | ¥ 69,189   | ¥ –        |  |
| Short-term bank loans   | 100,063         | 100,063    | -          |  |
| Commercial paper  | 25,000          | 25,000     | -          |  |
| Bonds (*3)  | 217,766         | 217,503    | (262)      |  |
| Long-term bank loans [*4]   | 735,404         | 738,681    | 3,276      |  |
| Total   | ¥1,147,423      | ¥1,150,438 | ¥ 3,014    |  |
| Derivative financial instruments [*5]                               | ¥ 41,437        | ¥ 41,324   | ¥ (112)    |  |

- \*1 The book value of long-term loans receivable includes current portion amounting to ¥946 million.
- \*2 An individual listing of allowance for doubtful accounts onlong-term loans receivable is omitted.
- \*3 The book value of bonds includes current portion amounting to ¥36,766 million.
- \*4 The book value of long-term bank loans includes current portion amounting to ¥80,287 million.
- \*5 Amounts of derivative financial instruments are net of asset and liability. Negative amount stated with () means that the net amount is liability.

The following is a description of the valuation methodologies used for the assets and liabilities measured at the fair value.

# Cash and cash equivalents, Time deposits with a maturity of more than three months, Trade receivables and Short-term loans receivable

The fair value of above assets is evaluated at the book value because they are settled within a short term period and the fair value is almost equal to book value.

# Investment securities

The fair value of stocks is evaluated at market prices at stock exchange as at the end of the years and the fair value of bonds is evaluated at market prices at the stock exchange or at the value provided by financial institutions as at the end of the years.

#### Long-term loans receivable

The fair value of long-term loans receivable with variable interest rates is evaluated at the book value because the interest rate reflects the market rate in a short term and the fair value is almost equal to the book value, unless the creditworthiness of the borrower has changed significantly because the loan was made. The fair value of long-term loans receivable with fixed interest rates, for each category of loans based on the type of loans, and maturity length, is evaluated by discounting the total amount of principal and interest using the rate which would apply if similar loans were newly made.

#### Trade payables, Short-term bank loans and Commercial paper

The fair value of above liabilities is evaluated at the book value because they are settled within a short term period and the fair value is almost equal to the book value.

#### Bonds

The fair value of corporate bonds is evaluated on their market price.

# Long-term bank loans

The fair value of long-term bank loans with variable interest rates is evaluated at the book value because the interest rate reflects the market rate in a short term and there has been no significant change in the Company's creditworthiness before and after such bank loans were made. The fair value of long-term bank loans with fixed interest rates, for each category of bank loans based on types of bank loans, and maturity length, is evaluated by discounting the total amount of principal and interest using the rate which would apply if similar bank loans were newly made. The fair value of long-term bank loans qualifying for allocation method of currency swap is evaluated at the book value because such bank loans were deemed as the variable interest rates bank loans and the interest rate reflects the market rate in a short term.

## Derivative financial instruments

Please refer to Note 6 to the consolidated financial statements.

The following table summarizes financial instruments whose fair value is extremely difficult to estimate.

|   | Million    | s of yen   | Thousands of<br>U.S. dollars<br>(Note 1) |
|---|------------|------------|--|
|   | Book Value | Book Value | Book Value                               |
|   | 2021       | 2020       | 2021                                     |
| Unlisted stocks   | ¥ 8,505    | ¥ 8,688    | \$ 76,822                                |
| Investments in unconsolidated subsidiaries and affiliated companies | 361,473    | 267,767    | 3,265,043                                |
| Others  | 5          | 11         | 45                                       |
| Total   | ¥369,985   | ¥276,468   | \$3,341,929                              |

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The above items are not included in the amount presented under the line "Investments securities" in the table summarizing fair value of financial instruments, because the fair value is extremely difficult to estimate as they have no quoted market price and the future cash flow cannot be estimated.

At March 31, 2021, the aggregate annual maturity of monetary claims and securities was as follows;

| Millions of yen                    |  | is of yen                                   |  |  |
|------------------------------------|--|---|--|--|
| Within a year                      | After one year<br>through five<br>years                                      | After five years<br>through ten<br>years    | After ten years  |  |
| ¥ 83,436                           | ¥ -  | ¥ -   | ¥ -  |  |
| 3,301                              | -  | -   | -  |  |
| 86,828                             | -  | -   | -  |  |
| 7,810                              | _  | -   | _  |  |
|                                    |  |   |  |  |
| -                                  | _  | _   | _  |  |
| -                                  | -  | -   | -  |  |
| 20,074                             | 9,094  | 15,924                                      | 43,231   |  |
| ¥201,452                           | ¥9,094   | ¥15,924                                     | ¥43,231  |  |
| Thousands of U.S. dollars (Note 1) |  |   |  |  |
| Within a year                      | After one year<br>through five<br>years                                      | After five years<br>through ten<br>years    | After ten years  |  |
| \$ 753,644                         | \$ -   | \$ -  | \$ -   |  |
| 29,816                             | _  | _   | _  |  |
| 784,283                            | _  | _   | _  |  |
| 70,544                             | _  | _   | _  |  |
|                                    |  |   |  |  |
| -                                  | _  | _   | _  |  |
| _                                  | -  | _   | _  |  |
| 181,320                            | 82,142   | 143,835                                     | 390,488  |  |
|                                    |  |   |  |  |
|                                    | ¥ 83,436<br>3,301<br>86,828<br>7,810<br>———————————————————————————————————— | Within a year through five years  \$ 83,436 | Within a year   After one year through five years   After five years through ten years |  |

<sup>\*</sup> Long-term loans receivable does not include those amounting to ¥15,007 million(\$135,552 thousand), for which the planned redemption amount cannot be expected.

At March 31, 2020, the aggregate annual maturity of monetary claims and securities was as follows;

|  | Millions of yen |   |  |                 |
|--|-----------------|---|--|-----------------|
|  | Within a year   | After one year<br>through five<br>years | After five years<br>through ten<br>years | After ten years |
| Cash and cash equivalents                                    | ¥102,283        | ¥ –                                     | ¥ -                                      | ¥ -             |
| Time deposits with a maturity of more than three months      | 4,001           | -                                       | -  | -               |
| Trade receivables  | 81,362          | -                                       | -  | -               |
| Short-term loans receivable                                  | 4,454           | -                                       | -  | -               |
| Marketable securities and investments securities             |                 |   |  |                 |
| Available-for-sale securities (Governmental/municipal bonds) | -               | -                                       | -  | -               |
| Available-for-sale securities (Corporate bonds)              | -               | -                                       | -  | -               |
| Long-term loans receivable [*]                               | 946             | 16,976                                  | 12,790                                   | 47,710          |
| Total  | ¥193,048        | ¥16,976                                 | ¥12,790                                  | ¥47,710         |

<sup>\*</sup> Long-term loans receivable does not include those amounting to ¥7,784 million, for which the planned redemption amount cannot be expected.

#### 4. SECURITIES

A. The following tables summarize acquisition costs, book values and fair values of securities with available fair values at March 31, 2021 and 2020.

# Available-for-sale securities:

Securities with book values exceeding acquisition costs at March 31, 2021

|                   |                  | Millions of yen                    |            |  |
|-------------------|------------------|------------------------------------|------------|--|
| Туре              | Acquisition cost | Book value                         | Difference |  |
| Equity securities | ¥25,180          | ¥77,334                            | ¥52,154    |  |
| Total             | ¥25,180          | ¥77,334                            | ¥52,154    |  |
|                   | Thousa           | Thousands of U.S. dollars (Note 1) |            |  |
| Туре              | Acquisition cost | Book value                         | Difference |  |
| Equity securities | \$227,441        | \$698,527                          | \$471,086  |  |
| Total             | \$227,441        | \$698.527                          | \$471,086  |  |

Securities with book values exceeding acquisition costs at March 31, 2020

|                   | Millions of yen  |            |            |
|-------------------|------------------|------------|------------|
| Туре              | Acquisition cost | Book value | Difference |
| Equity securities | ¥24,463          | ¥55,796    | ¥31,332    |
| Total             | ¥24,463          | ¥55,796    | ¥31,332    |

Securities with book values not exceeding acquisition costs at March 31, 2021

|                   |                                    | initations of year |            |
|-------------------|------------------------------------|--------------------|------------|
| Туре              | Acquisition cost                   | Book value         | Difference |
| Equity securities | ¥11,714                            | ¥8,955             | ¥(2,758)   |
| Total             | ¥11,714                            | ¥8,955             | ¥(2,758)   |
|                   | Thousands of U.S. dollars (Note 1) |                    |            |
| Туре              | Acquisition cost                   | Book value         | Difference |
| Equity securities | \$105,807                          | \$80,887           | \$(24,911) |
| Total             | \$105,807                          | \$80,887           | \$(24,911) |

Securities with book values not exceeding acquisition costs at March 31, 2020

|                   |                  | Millions of yen |            |
|-------------------|------------------|-----------------|------------|
| Туре              | Acquisition cost | Book value      | Difference |
| Equity securities | ¥16,465          | ¥11,547         | ¥(4,917)   |
| Total             | ¥16,465          | ¥11,547         | ¥(4,917)   |

B. Total sales of available-for-sale securities sold in the years ended March 31, 2021 and 2020 and the related gains and losses were as follows:

|                       | Million | ns of yen | U.S. dollars<br>(Note 1) |
|-----------------------|---------|-----------|--------------------------|
|                       | 2021    | 2020      | 2021                     |
| Proceeds from sales   | ¥6,102  | ¥12,653   | \$55,116                 |
| Gross realized gains  | 1,924   | 3,266     | 17,378                   |
| Gross realized losses | 146     | 862       | 1,318                    |

## C. Impairment losses of securities

For the year ended March 31, 2021, the Company reduced the book value on the securities and booked the reductions as impairment losses of ¥3,317 million (\$29,961 thousand).

For the year ended March 31, 2020, the Company reduced the book value on the securities and booked the reductions as impairment losses of \$3,165 million.

With regard to the impairment losses, the Company principally reduces the book value on the securities to the amount which is considered the recoverability, etc. in the event the fair market value declines more than 50% in comparison with the acquisition cost.

#### 5. INVENTORIES

Inventories as at March 31, 2021 and 2020 consisted of the following:

|                   | Million | ns of yen | Thousands of<br>U.S. dollars<br>(Note 1) |
|-------------------|---------|-----------|--|
|                   | 2021    | 2020      | 2021                                     |
| Fuel and supplies | ¥27,998 | ¥32,217   | \$252,894                                |
| Others            | 1,616   | 1,303     | 14,596                                   |
| Total             | ¥29,615 | ¥33,520   | \$267,500                                |

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#### **6. DERIVATIVE TRANSACTIONS**

The Group enters into derivative transactions to hedge the Group's exposure to interest rate increases, fuel oil increases, freight decreases, and currency exchange fluctuations, in accordance with the guidance determined by the management of the Company.

#### I. HEDGE ACCOUNTING NOT APPLIED

The following tables summarize the outstanding contract amounts and fair values of financial derivatives of the Group at March 31, 2021 and 2020, for which hedge accounting has not been applied.

| 2020, for which heage accounting has not been applied.  |                |                |                              |
|---|----------------|----------------|------------------------------|
|   |                |                | Thousands of<br>U.S. dollars |
|   | Million        | is of yen      | (Note 1)                     |
|   | 2021           | 2020           | 2021                         |
| (1) Currency related:   |                |                |                              |
| Forward currency exchange contracts   |                |                |                              |
| Sell (U.S. dollar):   |                |                |                              |
| Contracts outstanding   | ¥ 26           | ¥ 382          | \$ 234                       |
| Fair values   | (0)            | (6)            | (0)                          |
| Buy (U.S. dollar):  |                |                |                              |
| Contracts outstanding   | ¥9,967         | ¥26,022        | \$90,028                     |
| Fair values   | (4)            | (1)            | (36)                         |
| Buy (Others):   |                |                |                              |
| Contracts outstanding   | ¥ -            | ¥ 3            | \$ -                         |
| Fair values   | -              | 0              | -                            |
|   |                |                | Thousands of                 |
|   |                |                | U.S. dollars                 |
|   | 2021           | 2020           | (Note 1)                     |
| (0)   | 2021           | 2020           | 2021                         |
| (2) Interest related  |                |                |                              |
| Interest rate swaps   |                |                |                              |
| Receive floating, pay fixed   | ¥10,728        | ¥12,561        | \$ 96,901                    |
| Contracts outstanding Fair values   | •              | •              | . ,                          |
|   | (1,266)        | (2,010)        | (11,435)                     |
| Receive fixed, pay floating Contracts outstanding   | ¥10,478        | ¥11,984        | \$ 94,643                    |
| Fair values   | ¥10,478<br>213 | #11,764<br>691 | э 74,643<br>1,923            |
| rdii values   | 213            | 071            | •                            |
|   |                |                | Thousands of<br>U.S. dollars |
|   | Million        | is of yen      | (Note 1)                     |
|   | 2021           | 2020           | 2021                         |
| (3) Others  |                |                |                              |
| a. Fuel oil swaps   |                |                |                              |
| Receive floating, pay fixed   |                |                |                              |
| Contracts outstanding   | ¥1,280         | ¥ 958          | \$11,561                     |
| Fair values   | 350            | (421)          | 3,161                        |
| b. Freight futures  |                |                |                              |
| Contracts outstanding   | ¥1,454         | ¥2,179         | \$13,133                     |
| Fair values   | (25)           | (134)          | (225)                        |
| Note: Fair values are measured based on facuard evalues are star providing at the end of the year and | :              |                |                              |

Note: Fair values are measured based on forward exchange rates prevailing at the end of the year and information provided by financial institutions, etc.

#### II. HEDGE ACCOUNTING APPLIED

The following tables summarize the outstanding contract amounts and fair values of financial derivatives of the Group at March 31, 2021 and 2020, for which hedge accounting has been applied.

| 2020, for which heage accounting has been applied.   |          |          |                              |
|--|----------|----------|------------------------------|
|  |          |          | Thousands of<br>U.S. dollars |
|  |          | s of yen | (Note 1)                     |
| -  | 2021     | 2020     | 2021                         |
| (1) Deferral hedge accounting  |          |          |                              |
| a. Forward currency exchange contracts to hedge the risk for the foreign currency transactions |          |          |                              |
| Sell (U.S. dollar):  | V 11 071 | V 07.10/ | £ 100.000                    |
| Contracts outstanding  | ¥ 11,071 | ¥ 87,106 | \$ 100,000                   |
| Fair values  | (457)    | 128      | (4,127)                      |
| Buy (U.S. dollar):   | V 24 402 | V 7/ 0/0 | £ 204 7F/                    |
| Contracts outstanding  | ¥ 31,193 | ¥ 74,240 | \$ 281,754                   |
| Fair values  | 2,807    | 2,665    | 25,354                       |
| Buy (Euro):  | .,       | V (F0    | <b>*</b>                     |
| Contracts outstanding  | ¥ –      | ¥ 472    | \$ -                         |
| Fair values  | -        | (21)     | -                            |
| Buy (Australian dollar):   |          |          |                              |
| Contracts outstanding  | ¥ -      | ¥ 5,948  | \$ -                         |
| Fair values  | -        | (729)    | -                            |
| Buy (Others):  |          |          |                              |
| Contracts outstanding  | ¥ 2,056  | ¥ –      | \$ 18,571                    |
| Fair values  | 28       | -        | 252                          |
|  |          |          |                              |
| b. Currency swaps contracts to hedge the risk for charterages                                  |          |          |                              |
| Buy (U.S. dollar):   |          |          |                              |
| Contracts outstanding  | ¥229,235 | ¥249,908 | \$2,070,589                  |
| Fair values  | 49,236   | 57,646   | 444,729                      |
|  |          |          |                              |
| c. Interest rate swaps to hedge the risk for the long-term bank loans and charterages          |          |          |                              |
| Receive floating, pay fixed  |          | ===      |                              |
| Contracts outstanding  | ¥119,451 | ¥152,245 | \$1,078,954                  |
| Fair values  | (10,945) | (14,857) | (98,861)                     |
|  |          |          |                              |
| d. Fuel oil swaps to hedge the risk for the fuel oil   |          |          |                              |
| Receive floating, pay fixed  | V 5.000  | V 5.057  | <b>*</b> (FO()               |
| Contracts outstanding  | ¥ 5,089  | ¥ 5,954  | \$ 45,966                    |
| Fair values  | 404      | (1,484)  | 3,649                        |
| Facility Colored to the decision of the facility   |          |          |                              |
| e. Freight futures to hedge the risk for the freight   | V        | ¥ 81     | \$ -                         |
| Contracts outstanding  | ¥ –      |          | <b>\$</b> -                  |
| Fair values  | -        | (28)     | _                            |
|  |          |          | Thousands of<br>U.S. dollars |
|  | Million  | s of yen | (Note 1)                     |
|  | 2021     | 2020     | 2021                         |
| (2) Special treatment  |          |          |                              |
| Interest rate swaps to hedge the risk for the long-term bank loans                             |          |          |                              |
| Receive floating, pay fixed  |          |          |                              |
| Contracts outstanding  | ¥19,285  | ¥19,345  | \$174,193                    |
| Fair values  | -        | -        | -                            |
| · · · · · · · · · · · · · ·  |          |          | Thousands of                 |
|  |          |          | U.S. dollars                 |
|  | Million  | s of yen | (Note 1)                     |
|  | 2021     | 2020     | 2021                         |
| (3) Allocation method  |          |          |                              |
| Currency swaps to hedge the risk for the foreign bonds and long-term bank loans                |          |          |                              |
| Contracts outstanding  | ¥1,017   | ¥1,539   | \$9,186                      |
| Fair values  | _        | -        | -                            |
|  |          |          |                              |

Notes: 1. Fair values are measured based on forward exchange rates prevailing at the end of the year and information provided by financial institutions, etc.

2. Interest rate swaps which special treatment are applied to are recorded as the combined amount of such interest rate swaps and their hedge items. Therefore, their fair

values are included in fair values of such hedge items.

3. Currency swaps which allocation method are applied to are recorded as the combined amount of such currency swaps and their hedge items. Therefore, their fair values are included in fair values of such hedge items.

## 7. SHORT-TERM DEBT AND LONG-TERM DEBT

#### (1) SHORT-TERM DEBT

Short-term debt at March 31, 2021 and 2020 consisted of the following:

|                       | Million  | ns of yen | Thousands of<br>U.S. dollars<br>(Note 1) |
|-----------------------|----------|-----------|--|
|                       | 2021     | 2020      | 2021                                     |
| Short-term bank loans | ¥ 64,588 | ¥100,063  | \$583,398                                |
| Commercial paper      | 40,000   | 25,000    | 361,304                                  |
| Total                 | ¥104,588 | ¥125,063  | \$944,702                                |

Average interest rates on short-term bank loans at March 31, 2021 and 2020 were 0.62% and 1.64%, respectively. Average interest rates on commercial paper at March 31, 2021 and 2020 were –0.00% and 0.00%, respectively.

#### (2) LONG-TERM DEBT

Long-term debt at March 31, 2021 and 2020 consisted of the following:

|  | Millions | of ven   | Thousands of<br>U.S. dollars<br>(Note 1) |
|--|----------|----------|--|
|  | 2021     | 2020     | 2021                                     |
| Bonds:   |          |          |  |
| 0.000% U.S. dollars bonds due April 24, 2020 [*]                                     | ¥ -      | ¥ 21,766 | \$ -                                     |
| 1.398% yen bonds due May 28, 2020  | _        | 15,000   | _  |
| 1.361% yen bonds due June 21, 2021   | 17,800   | 17,800   | 160,780                                  |
| 1.652% yen bonds due May 27, 2022  | 5,000    | 5,000    | 45,163                                   |
| 1.139% yen bonds due July 12, 2022   | 8,700    | 8,700    | 78,583                                   |
| 1.071% yen bonds due January 23, 2023  | 10,000   | 10,000   | 90,326                                   |
| 0.320% yen bonds due July 19, 2023   | 5,000    | 5,000    | 45,163                                   |
| 0.420% yen bonds due August 30, 2023   | 5,000    | 5,000    | 45,163                                   |
| 0.420% yen bonds due September 8, 2023   | 5,000    | 5,000    | 45,163                                   |
| 0.845% yen bonds due March 4, 2024   | 15,000   | 15,000   | 135,489                                  |
| 0.970% yen bonds due June 19, 2024   | 29,500   | 29,500   | 266,461                                  |
| 0.803% yen bonds due March 3, 2025   | 15,000   | 15,000   | 135,489                                  |
| 0.490% yen bonds due July 18, 2025   | 5,000    | 5,000    | 45,163                                   |
| 0.490% yen bonds due July 29, 2025   | 10,000   | 10,000   | 90,326                                   |
| 0.564% yen bonds due October 25, 2028  | 10,000   | 10,000   | 90,326                                   |
| 0.340% yen bonds due Mar 5, 2030   | 10,000   | 10,000   | 90,326                                   |
| 0.850% yen bonds due December 15, 2031   | 10,000   | 10,000   | 90,32                                    |
| 0.780% yen bonds due July 19, 2034   | 10,000   | 10,000   | 90,32                                    |
| 0.960% yen bonds due July 19, 2039   | 10,000   | 10,000   | 90,326                                   |
| Long-term bank loans due within one year:  |          |          |  |
| Long-term bank loans due within one year at average interest rate of 0.82% and 1.24% |          |          |  |
| at March 31, 2021 and 2020, respectively.  | 102,291  | 80,287   | 923,954                                  |
| Long-term bank loans due after one year:   |          |          |  |
| Long-term bank loans due through 2076 at average interest rate of 0.98% and 1.34%    | /00.00/  | /FE 44B  | E /0E 0/0                                |
| at March 31, 2021 and 2020, respectively.  | 623,006  | 655,117  | 5,627,368                                |
|  | 906,297  | 953,170  | 8,186,225                                |
| Amount due within one year   | 120,091  | 117,053  | 1,084,734                                |
|  | ¥786,206 | ¥836,117 | \$7,101,490                              |

\* Zero coupon convertible bonds, details are as follows.

|                      | the 2020 Bonds                    |
|----------------------|-----------------------------------|
| (1) Exercise period  | From May 8, 2014 to April 9, 2020 |
| (2) Conversion price | U.S.\$47.80 per share             |

At March 31, 2021, the aggregate annual maturity of long-term debt was as follows:

| Year ending March 31 | Millions of yen | Thousands of<br>U.S. dollars<br>(Note 1) |
|----------------------|-----------------|--|
| 2022                 | ¥120,091        | \$1,084,734                              |
| 2023                 | 100,457         | 907,388                                  |
| 2024                 | 116,507         | 1,052,362                                |
| 2025                 | 114,360         | 1,032,969                                |
| 2026                 | 73,694          | 665,648                                  |
| 2027 and thereafter  | 381,188         | 3,443,121                                |
| Total                | ¥906,297        | \$8,186,225                              |

(3) ASSETS PLEDGED AND SECURED DEBT

At March 31, 2021 and 2020, the following assets were pledged as collateral for short-term debt and long-term debt.

| , ,   | Millions | s of yen | Thousands of<br>U.S. dollars<br>(Note 1) |
|---|----------|----------|--|
| Assets pledged                                | 2021     | 2020     | 2021                                     |
| Vessels                                       | ¥158,794 | ¥192,171 | \$1,434,323                              |
| Buildings and structures                      | 159      | -        | 1,436                                    |
| Land  | 183      | -        | 1,652                                    |
| Vessels and other property under construction | 968      | 130      | 8,743                                    |
| Investment securities                         | 73,706   | 83,522   | 665,757                                  |
| Others  | 1,208    | -        | 10,911                                   |
| Total   | ¥235,019 | ¥275,824 | \$2,122,834                              |

|  | Million  | s of yen | Thousands of<br>U.S. dollars<br>(Note 1) |
|--|----------|----------|--|
| Secured debt                             | 2021     | 2020     | 2021                                     |
| Long-term bank loans due within one year | ¥ 13,509 | ¥ 11,960 | \$ 122,021                               |
| Long-term bank loans due after one year  | 138,060  | 157,027  | 1,247,041                                |
| Total                                    | ¥151,570 | ¥168,987 | \$1,369,072                              |

#### 8. COMMITMENTS AND CONTINGENT LIABILITIES

#### (A) COMMITMENT

At March 31, 2021 and 2020, certain subsidiaries had loan commitment agreements. The nonexercised portion of loan commitments was as follows:

|  | Million | s of yen | Thousands of<br>U.S. dollars<br>(Note 1) |
|--|---------|----------|--|
|  | 2021    | 2020     | 2021                                     |
| Total loan limits                            | ¥16,052 | ¥15,780  | \$144,991                                |
| Loan executions                              | 16,052  | 15,780   | 144,991                                  |
| The nonexercised portion of loan commitments | ¥ -     | ¥ -      | \$ -                                     |

#### (B) CONTINGENT LIABILITIES

At March 31, 2021 and 2020, the Company and its consolidated subsidiaries were contingently liable mainly as guarantors or coquarantors of indebtedness of related and other companies in the aggregate amount of ¥213,000 million (\$1,923,945 thousand) and ¥186,208 million, respectively. U.S. dollars -denominated liabilities were included in the above amount, which were \$1,806,848 thousand and \$1,554,251 thousand respectively.

#### 9. NET ASSETS

Net assets comprises four sections, which are the owners' equity, accumulated other comprehensive income, share subscription rights and non-controlling interests.

Under the Japanese Companies Act ("the Act") and regulations, the entire amount paid for new shares is required to be designated as common stock. However, a company may, by a resolution of the board of directors, designate an amount not exceeding one-half of the price of the new shares as additional paid-in-capital, which is included in capital surplus.

Under the Act, in cases where a dividend distribution of

surplus is made, the smaller of an amount equal to 10% of the dividend or the excess, if any, of 25% of common stock over the total of additional paid-in-capital and legal earnings reserve must be set aside as additional paid-in-capital or legal earnings reserve. Legal earnings reserve is included in retained earnings in the accompanying consolidated balance sheets.

Under the Act, appropriations (legal earnings reserve and additional paid-in-capital could be used to eliminate or reduce a deficit or could be capitalized) generally require a resolution of the shareholders' meeting.

# (A) SHARES ISSUED AND OUTSTANDING

Changes in number of shares issued and outstanding during the years ended March 31, 2021 and 2020 were as follows:

|                                       | Shares of                   | Shares of                     |
|---------------------------------------|-----------------------------|-------------------------------|
|                                       | common stock<br>(Thousands) | treasury stock<br>(Thousands) |
| Balance at April 1, 2019              | 120,628                     | 1,034                         |
| Increase during the year              | -                           | 10                            |
| Decrease during the year              | -                           | (10)                          |
| Balance at March 31 and April 1, 2020 | 120,628                     | 1,034                         |
| Increase during the year              | -                           | 9                             |
| Decrease during the year              | -                           | (35)                          |
| Balance at March 31, 2021             | 120,628                     | 1,008                         |

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#### (B) SHARE SUBSCRIPTION RIGHTS

Share subscription rights at March 31, 2021 and 2020 consisted of the following:

|               | Million | s of yen | U.S. dollars<br>(Note 1) |
|---------------|---------|----------|--------------------------|
|               | 2021    | 2020     | 2021                     |
| Stock options | ¥1,347  | ¥1,646   | \$12,166                 |
| Total         | ¥1,347  | ¥1,646   | \$12,166                 |

#### (C) DIVIDENDS

(1) Dividends paid for the year ended March 31, 2021 were as follows:

|   | Millions of yen | U.S. dollars<br>(Note 1) |
|---|-----------------|--------------------------|
| Approved at the shareholders' meeting held on June 23, 2020 | ¥4,185          | \$37,801                 |
| Approved at the board of directors held on October 30, 2020 | ¥1,793          | \$16,195                 |
| Total   | ¥5,979          | \$54,005                 |

(2) Dividend included in the retained earnings at March 31, 2021 and to be paid in subsequent periods was as follows:

|   | Millions of yen | U.S. dollars<br>(Note 1) |
|---|-----------------|--------------------------|
| Approved at the shareholders' meeting held on June 22, 2021 | ¥16,149         | \$145,867                |
| Total   | ¥16,149         | \$145,867                |

#### 10. IMPAIRMENT LOSSES

For the year ended March 31, 2021, the Group recorded an impairment loss on the following asset group.

| Application                      | Туре    | Millions of yen | U.S. dollars<br>(Note 1) |
|----------------------------------|---------|-----------------|--------------------------|
| Operating assets                 | Vessels | ¥8,241          | \$74,437                 |
| Assets to be disposed of by sale | Vessels | ¥2,057          | \$18,580                 |

The Group grouped operating assets based on management accounting categories, and also grouped assets to be disposed of by sale and idle assets by asset unit.

For the year ended March 31, 2021, Considering significant deterioration of profitability of operating assets related to Energy Transport Business segment such as FSRU, the Group reduced the book value on these assets to recoverable amounts and booked the reductions as impairment loss.

And with regard to the target price of assets to be disposed of by sale which fell below book value, the Group reduced the book value on these assets to recoverable amounts and booked the reductions as impairment loss.

The recoverable amount for these asset groups were evaluated based on the asset's net selling price.

And the asset's net selling price was appraised based on the target price of assets to be disposed of by sale.

#### 11. LOSS RELATED TO BUSINESS RESTRUCTURING

# <FY2019>

For the year ended March 31, 2020, in relation to losses related to charter contracts recognized for the year ended March 31, 2018, the Company recorded additional losses which are expected to incur as a result of reflecting the latest trends of fleet charter fees and costs on the estimate.

# <FY2020>

In its business restructuring targeting the car carrier business in the Product Transport Business and the product tanker business in the Energy Transport Business, etc., the Company conducted transfers of vessels and charter contracts between consolidated companies, and the amounts deemed to be unrecoverable within the losses arising from these transactions were recorded as loss related to business restructuring.

## 12. LEASES

## AS LESSEE:

Future Lease Payments Under Operating Leases for Only Non-Cancelable Contracts

At March 31, 2021 and 2020:

|                            | Million  | ns of yen | Thousands of<br>U.S. dollars<br>(Note 1) |
|----------------------------|----------|-----------|--|
|                            | 2021     | 2020      | 2021                                     |
| Amount due within one year | ¥ 27,670 | ¥ 30,687  | \$ 249,932                               |
| Amount due after one year  | 216,380  | 230,284   | 1,954,475                                |
| Total                      | ¥244,051 | ¥260,971  | \$2,204,416                              |

#### AS LESSOR:

Future Lease Income Under Operating Leases for Only Non-Cancelable Contracts

At March 31, 2021 and 2020:

|                            | Million | ns of yen | U.S. dollars<br>(Note 1) |
|----------------------------|---------|-----------|--------------------------|
|                            | 2021    | 2020      | 2021                     |
| Amount due within one year | ¥14,662 | ¥16,901   | \$132,436                |
| Amount due after one year  | 23,799  | 28,128    | 214,967                  |
| Total                      | ¥38,462 | ¥45,029   | \$347,412                |

# 13. RENTAL PROPERTIES

The Company and some of its consolidated subsidiaries own real estate for office lease (including lands) in Tokyo, Osaka and other areas. Information about the book value and the fair value of such rental properties was as follows:

|                                  | Million  | s of yen | U.S. dollars<br>(Note 1) |
|----------------------------------|----------|----------|--------------------------|
| For the year ended March 31      | 2021     | 2020     | 2021                     |
| Book value                       |          |          |                          |
| Balance at beginning of the year | ¥327,585 | ¥307,274 | \$2,958,946              |
| Changes during the year          | 2,215    | 20,311   | 20,007                   |
| Balance at end of the year       | 329,801  | 327,585  | 2,978,963                |
| Fair value at end of the year    | 563,243  | 549,820  | 5,087,553                |

Notes: 1. Book value is the acquisition cost, net of accumulated depreciation.

2. Of changes during the year ended March 31, 2020, the primary increase was mainly due to the acquisition of three buildings etc., in Sapporo named "DAIBIRU PIVOT" (¥14,467 million) and the new construction named "BiTO AKIBA" (¥1,249 million), while the primary decrease was mainly due to the depreciation of existing properties (¥7,013 million).

(#7,015 inition).

Of changes during the year ended March 31, 2021, the primary increase was mainly due to the completion of "275 George Street" in Sydney, Australia [¥6,691 million [\$60,437 thousand]], while the primary decrease was mainly due to the depreciation of existing properties [¥7,047 million [\$63,652 thousand]].

3. Fair value is mainly based on the amount appraised by outside independent real estate appraisers.

In addition, information for rental revenue and expense from rental properties was as follows:

|                | Millior | ns of yen | U.S. dollars<br>(Note 1) |
|----------------|---------|-----------|--------------------------|
|                | 2021    | 2020      | 2021                     |
| Rental revenue | ¥32,949 | ¥32,458   | \$297,615                |
| Rental expense | 18,406  | 18,704    | 166,254                  |
| Difference     | ¥14,542 | ¥13,753   | \$131,352                |

Note: Rental revenue is mainly recorded as "shipping and other revenues" and rental expense (depreciation expense, repairs and maintenance fee, utilities, personnel cost, tax and public charge, etc.) is mainly recorded as "shipping and other expenses".

## 14. SEGMENT AND RELATED INFORMATION

#### (A) SEGMENT INFORMATION:

| (A) SEONERY IN ORNA  | 1011.                |                              |                   |  |                       |            |          |            |                            |              |
|--|----------------------|------------------------------|-------------------|--|-----------------------|------------|----------|------------|----------------------------|--------------|
|  |                      |                              |                   |  | Millions              | s of yen   |          |            |                            |              |
|  |                      |                              | Reportable segmen | t  |                       |            |          |            |                            |              |
|  |                      |                              | Product Trans     | port Business  |                       |            |          |            |                            |              |
| For the year ended March 31, 2021:                                   | Dry Bulk<br>Business | Energy Transport<br>Business | Container Ships   | Car Carries,<br>Ferries and<br>Coastal RoRo<br>ships | Associated businesses | Sub Total  | Others   | Total      | Adjustment and elimination | Consolidated |
| 1. Revenues:   |                      |                              |                   |  |                       |            |          |            |                            |              |
| (1) Revenues from customers  | ¥222,053             | ¥278,865                     | ¥219,453          | ¥175,722   | ¥ 78,942              | ¥ 975,038  | ¥ 16,388 | ¥ 991,426  | ¥ -                        | ¥ 991,426    |
| (2) Inter-segment revenues   | 122                  | 8,724                        | 1,130             | 163  | 19,183                | 29,322     | 6,189    | 35,512     | (35,512)                   | -            |
| Total revenues   | ¥222,175             | ¥287,589                     | ¥220,583          | ¥175,885   | ¥ 98,126              | ¥1,004,360 | ¥ 22,577 | ¥1,026,938 | ¥ (35,512)                 | ¥ 991,426    |
| Segment income (loss)  | ¥ (4,275)            | ¥ 29,764                     | ¥117,113          | ¥ (14,468)   | ¥ 9,450               | ¥ 137,584  | ¥ 2,661  | ¥ 140,246  | ¥ (6,641)                  | ¥ 133,604    |
| Segment assets   | ¥265,123             | ¥804,032                     | ¥419,813          | ¥186,595   | ¥492,670              | ¥2,168,235 | ¥198,883 | ¥2,367,119 | ¥(271,559)                 | ¥2,095,559   |
| 2. Others  |                      |                              |                   |  |                       |            |          |            |                            |              |
| Depreciation and amortization  | ¥ 10,279             | ¥ 35,381                     | ¥ 11,502          | ¥ 17,435   | ¥ 9,615               | ¥ 84,214   | ¥ 415    | ¥ 84,629   | ¥ 1,168                    | ¥ 85,798     |
| Amortization of goodwill   | -                    | 30                           | -                 | -  | 146                   | 176        | -        | 176        | -                          | 176          |
| Interest income  | 883                  | 4,756                        | 510               | 64   | 86                    | 6,301      | 1,935    | 8,236      | (2,199)                    | 6,036        |
| Interest expense   | 1,872                | 7,932                        | 1,318             | 627  | 1,294                 | 13,044     | 1,313    | 14,358     | (1,840)                    | 12,518       |
| Equity in earnings (losses) of affiliated companies, net             | (2,983)              | 15,553                       | 120,042           | 88   | 212                   | 132,912    | _        | 132,912    | _                          | 132,912      |
| •  |                      | -                            |                   |  |                       |            |          |            |                            |              |
| Investment in affiliates   | 5,227                | 140,420                      | 198,058           | 3,635  | 2,689                 | 350,031    | 40       | 350,072    | -                          | 350,072      |
| Increase in vessels, property and<br>equipment and intangible assets | 12,379               | 50,966                       | 5,504             | 19,285   | 13,295                | 101,431    | 282      | 101,713    | 5,595                      | 107,309      |

|  |                      |                              |                   |  | Thousands of U.       | S. dollars (Note 1) |             |              |                            |              |
|--|----------------------|------------------------------|-------------------|--|-----------------------|---------------------|-------------|--------------|----------------------------|--------------|
|  |                      |                              | Reportable segmen |  |                       | _                   |             |              |                            |              |
|  |                      |                              | Product Trans     | port Business  |                       |                     |             |              |                            |              |
| For the year ended March 31, 2021:                                   | Dry Bulk<br>Business | Energy Transport<br>Business | Container Ships   | Car Carries,<br>Ferries and<br>Coastal RoRo<br>ships | Associated businesses | Sub Total           | Others      | Total        | Adjustment and elimination | Consolidated |
| 1. Revenues:   |                      |                              |                   |  |                       |                     |             |              |                            |              |
| [1] Revenues from customers  | \$2,005,717          | \$2,518,878                  | \$1,982,232       | \$1,587,227  | \$ 713,052            | \$ 8,807,135        | \$ 148,026  | \$ 8,955,162 | \$ -                       | \$ 8,955,162 |
| (2) Inter-segment revenues   | 1,101                | 78,800                       | 10,206            | 1,472  | 173,272               | 264,854             | 55,902      | 320,765      | (320,765)                  | -            |
| Total revenues   | \$2,006,819          | \$2,597,678                  | \$1,992,439       | \$1,588,700  | \$ 886,333            | \$ 9,071,989        | \$ 203,929  | \$ 9,275,928 | \$ (320,765)               | \$ 8,955,162 |
| Segment income (loss)  | \$ (38,614)          | \$ 268,846                   | \$1,057,835       | \$ (130,683)   | \$ 85,358             | \$ 1,242,742        | \$ 24,035   | \$ 1,266,787 | \$ (59,985)                | \$ 1,206,792 |
| Segment assets   | \$2,394,752          | \$7,262,505                  | \$3,792,006       | \$1,685,439  | \$4,450,094           | \$19,584,816        | \$1,796,432 | \$21,381,257 | \$(2,452,885)              | \$18,928,362 |
| 2. Others  |                      |                              |                   |  |                       |                     |             |              |                            |              |
| Depreciation and amortization  | \$ 92,846            | \$ 319,582                   | \$ 103,893        | \$ 157,483   | \$ 86,848             | \$ 760,672          | \$ 3,748    | \$ 764,420   | \$ 10,550                  | \$ 774,979   |
| Amortization of goodwill   | -                    | 270                          | -                 | -  | 1,318                 | 1,589               | -           | 1,589        | -                          | 1,589        |
| Interest income  | 7,975                | 42,959                       | 4,606             | 578  | 776                   | 56,914              | 17,478      | 74,392       | (19,862)                   | 54,520       |
| Interest expense   | 16,909               | 71,646                       | 11,904            | 5,663  | 11,688                | 117,821             | 11,859      | 129,690      | (16,619)                   | 113,070      |
| Equity in earnings (losses) of                                       |                      |                              |                   |  |                       |                     |             |              |                            |              |
| affiliated companies, net  | [26,944]             | 140,484                      | 1,084,292         | 794  | 1,914                 | 1,200,541           | -           | 1,200,541    | -                          | 1,200,541    |
| Investment in affiliates   | 47,213               | 1,268,358                    | 1,788,980         | 32,833   | 24,288                | 3,161,692           | 361         | 3,162,063    | -                          | 3,162,063    |
| Increase in vessels, property and<br>equipment and intangible assets | 111.814              | 460.355                      | 49.715            | 174,193  | 120.088               | 916.186             | 2.547       | 918.733      | 50.537                     | 969.280      |

|   |                      |                              |                   |  | Millions              | s of yen   |          |            |                            |              |
|---|----------------------|------------------------------|-------------------|--|-----------------------|------------|----------|------------|----------------------------|--------------|
|   |                      |                              | Reportable segmen | t  |                       |            |          |            |                            |              |
|   |                      |                              | Product Trans     | port Business  |                       |            |          |            |                            |              |
| For the year ended March 31, 2020:                                | Dry Bulk<br>Business | Energy Transport<br>Business | Container Ships   | Car Carries,<br>Ferries and<br>Coastal RoRo<br>ships | Associated businesses | Sub Total  | Others   | Total      | Adjustment and elimination | Consolidated |
| 1. Revenues:  |                      |                              |                   |  |                       |            |          |            |                            |              |
| (1) Revenues from customers                                       | ¥277,151             | ¥289,375                     | ¥226,420          | ¥249,043   | ¥ 96,556              | ¥1,138,548 | ¥ 16,855 | ¥1,155,404 | ¥ -                        | ¥1,155,404   |
| (2) Inter-segment revenues  | 0                    | 8,864                        | 1,202             | 211  | 25,501                | 35,780     | 5,924    | 41,704     | (41,704)                   | -            |
| Total revenues  | ¥277,152             | ¥298,240                     | ¥227,623          | ¥249,255   | ¥122,057              | ¥1,174,328 | ¥ 22,779 | ¥1,197,108 | ¥ (41,704)                 | ¥1,155,404   |
| Segment income (loss)   | ¥ 12,044             | ¥ 25,428                     | ¥ 4,114           | ¥ 2,621  | ¥ 12,346              | ¥ 56,555   | ¥ 3,458  | ¥ 60,014   | ¥ [4,923]                  | ¥ 55,090     |
| Segment assets  | ¥307,016             | ¥866,610                     | ¥335,723          | ¥221,839   | ¥451,027              | ¥2,182,216 | ¥239,092 | ¥2,421,308 | ¥(322,591)                 | ¥2,098,717   |
| 2. Others   |                      |                              |                   |  |                       |            |          |            |                            |              |
| Depreciation and amortization                                     | ¥ 10,541             | ¥ 35,961                     | ¥ 12,847          | ¥ 17,735   | ¥ 9,170               | ¥ 86,255   | ¥ 417    | ¥ 86,673   | ¥ 1,091                    | ¥ 87,765     |
| Amortization of goodwill  | -                    | 54                           | -                 | -  | 118                   | 172        | -        | 172        | -                          | 172          |
| Interest income   | 1,392                | 5,668                        | 1,320             | 73   | 91                    | 8,546      | 4,359    | 12,906     | (4,878)                    | 8,028        |
| Interest expense  | 2,939                | 10,711                       | 1,962             | 1,085  | 1,453                 | 18,152     | 3,841    | 21,994     | (5,444)                    | 16,549       |
| Equity in earnings (losses) of affiliated companies, net          | (1,973)              | 13,098                       | 4,071             | 518  | 235                   | 15,949     | _        | 15,949     | -                          | 15,949       |
| Investment in affiliates  | 9,722                | 136,174                      | 94,811            | 3,640  | 2,598                 | 246,947    | 40       | 246,987    | -                          | 246,987      |
| Increase in vessels, property and equipment and intangible assets | 7,815                | 101,288                      | 10,207            | 11,877   | 26,105                | 157,294    | 1,022    | 158,316    | 2,302                      | 160,618      |

\*1. "Others" primarily consists of business segments that are not included in reportable segments, such as the ship operations business, the ship management business, the ship chartering business and the financing business.

\*2. [1] Adjustment in Segment income (loss) of -¥6,641 million (-\$59,985 thousand) include the following:
-¥10,869 million (-\$98,175 thousand) of corporate profit which is not allocated to segments, ¥5,007 million (\$45,226 thousand) of adjustment for management accounting and -¥779 million (-\$7,036 thousand) of inter-segment transaction elimination.

(2) Adjustment in Segment assets of -\frac{\pmathbf{2}}{271,559} million (-\frac{\pmathbf{2}}{2,452,885} thousand) include the following:

¥20,943 million (\$189,169 thousand) of assets which are not allocated to segments and -¥292,503 million (-\$2,642,064 thousand) of inter-segment transaction elimination.

(3) Adjustment in Depreciation and amortization of ¥1,168 million (\$10,550 thousand) include the following:

¥1,168 million (\$10,550 thousand) of depreciation of assets which are not allocated to segments.

(4) Adjustment in Interest income of -¥2,199 million (-\$19,862 thousand) include the following:

¥921 million (\$8,319 thousand) of interest income which is not allocated to segments and -43,121 million (-\$28,190 thousand) of inter-segment transaction elimination.

(5) Adjustment in Interest expenses of -\frac{\pmathbf{4}}{1,840} million (-\frac{\pmathbf{5}}{16,619} thousand) include the following:

¥4,763 million (\$43,022 thousand) of interest expenses which are not allocated to segments, -¥3,463 million (-\$31,279 thousand) of adjustment for management accounting and -\footnote{3,140 million (-\footnote{28,362 thousand) of inter-segment transaction elimination

(6) Adjustment in Increase of tangible / intangible fixed assets of ¥5,595 million (\$50,537 thousand) include the following:

¥5,595 million (\$50,537 thousand) of Increase of tangible / intangible fixed assets which are not allocated to segments.
\*3. Management has decided not to allocate liabilities to segments. Therefore segment information regarding liabilities is not disclosed.

\*4. Segment income (loss) corresponds to Ordinary income in the consolidated statements of operations. \*5. (1) Adjustment in Segment income (loss) of -¥4,923 million include the following:

- 49,649 million of corporate profit which is not allocated to segments, ¥6,575 million of adjustment for management accounting and -¥1,849 million of inter-segment transaction elimination.

2 Adjustment in Segment assets of -¥322,591 million include the following:

¥14,681 million of assets which are not allocated to segments and -¥337,273 million of inter-segment transaction elimination. (3) Adjustment in Depreciation and amortization of ¥1,091 million include the following:

¥1,091 million of depreciation of assets which are not allocated to segments.

(4) Adjustment in Interest income of -¥4,878 million include the following:

¥2,210 million of interest income which is not allocated to segments and -¥7,088 million of inter-segment transaction elimination.

(5) Adjustment in Interest expenses of -¥5,444 million include the following:

¥5,719 million of interest expenses which are not allocated to segments, -¥4,068 million of adjustment for management accounting and -¥7,095 million of inter-segment transaction elimination.

(6) Adjustment in Increase of tangible / intangible fixed assets of ¥2,302 million include the following:

¥2,902 million of Increase of tangible / intangible fixed assets which are not allocated to segments and -¥599 million of inter-segment transaction elimination.

\*6. We have changed the allocation of general and administrative expenses to company-wide profit and loss to appropriately reflect expenses in each segment. This new method of allocating general and administrative expenses is used from the first quarter of the year ended March 31, 2021 under review.

In comparison with the results based on the previous method, the expenses in each segment increased and segment profit (loss) for this fiscal year under review decreased ¥360 million (\$3,251 thousand) in the Dry Bulk Business, ¥745 million (\$6,729 thousand) in the Energy Transport Business, ¥204 million (\$1,842 thousand) in the Containerships Business, ¥262 million (\$2,366 thousand) in the Car Carriers, Ferries and Coastal RoRo Ships Businesses, ¥201 million (\$1,815 thousand) in Associated Businesses, and ¥24 million in Others Business (\$216 thousand), while Adjustment in Segment profit (loss) increased in ¥1,798 million (\$16,240 thousand).

#### (B) RELATED INFORMATION:

#### (1) Information about geographic areas:

In our core marine transportation business, the areas which services are provided are not necessarily consistent with the location of our

Therefore, revenues by geographic areas are revenues by geographic areas of each company's registration.

|                                    | Millions of yen |               |         |          |         |              |  |  |  |  |
|------------------------------------|-----------------|---------------|---------|----------|---------|--------------|--|--|--|--|
| For the year ended March 31, 2021: | Japan           | North America | Europe  | Asia     | Others  | Consolidated |  |  |  |  |
| Revenues                           | ¥776,050        | ¥48,713       | ¥38,709 | ¥127,689 | ¥ 262   | ¥ 991,426    |  |  |  |  |
| Vessels, property and equipment    | ¥910,829        | ¥35,622       | ¥ 1,139 | ¥104,118 | ¥47,746 | ¥1,099,458   |  |  |  |  |

| For the year ended March 31, 2021: | Japan       | Asia      | Others    | Consolidated |           |             |
|------------------------------------|-------------|-----------|-----------|--------------|-----------|-------------|
| Revenues                           | \$7,009,755 | \$440,005 | \$349,643 | \$1,153,364  | \$ 2,366  | \$8,955,162 |
| Vessels, property and equipment    | \$8,227,161 | \$321,759 | \$ 10,288 | \$ 940,457   | \$431,270 | \$9,930,972 |

|                                    |          |               | Millions | s of yen |         |              |
|------------------------------------|----------|---------------|----------|----------|---------|--------------|
| For the year ended March 31, 2020: | Japan    | North America | Europe   | Asia     | Others  | Consolidated |
| Revenues                           | ¥930,799 | ¥42,618       | ¥51,251  | ¥127,591 | ¥ 3,142 | ¥1,155,404   |
| Vessels, property and equipment    | ¥986,679 | ¥41,478       | ¥ 1,306  | ¥125,897 | ¥46,336 | ¥1,201,698   |

#### (2) Information about impairment loss by reportable segment:

For the year ended March 31, 2021:

|                                    | Millions of yen |                    |                 |                             |            |           |        |         |                |              |
|------------------------------------|-----------------|--------------------|-----------------|-----------------------------|------------|-----------|--------|---------|----------------|--------------|
|                                    |                 | Reportable segment |                 |                             |            |           |        |         |                |              |
|                                    |                 |                    | Product Trans   | port Business               |            |           |        |         |                |              |
|                                    |                 |                    |                 | Car Carries,<br>Ferries and |            |           |        |         |                |              |
|                                    | Dry Bulk        | Energy Transport   |                 | Coastal RoRo                | Associated |           |        |         | Adjustment and |              |
| For the year ended March 31, 2021: | Business        | Business           | Container Ships | ships                       | businesses | Sub Total | Others | Total   | elimination    | Consolidated |
| Impairment loss                    | ¥1,884          | ¥8,225             | ¥ –             | ¥-                          | ¥15        | ¥10,125   | ¥-     | ¥10,125 | ¥173           | ¥10,298      |

|                                    |                      | Thousands of U.S. dollars (Note 1) |                   |                             |                          |           |        |          |                               |              |  |
|------------------------------------|----------------------|------------------------------------|-------------------|-----------------------------|--------------------------|-----------|--------|----------|-------------------------------|--------------|--|
|                                    |                      | F                                  | Reportable segmen | t                           |                          |           |        |          |                               |              |  |
|                                    |                      |                                    | Product Trans     | port Business               |                          |           |        |          |                               |              |  |
|                                    |                      |                                    |                   | Car Carries,<br>Ferries and |                          |           |        |          |                               |              |  |
| For the year ended March 31, 2021: | Dry Bulk<br>Business | Energy Transport<br>Business       | Container Ships   | Coastal RoRo<br>ships       | Associated<br>businesses | Sub Total | Others | Total    | Adjustment and<br>elimination | Consolidated |  |
| Impairment loss                    | \$17,017             | \$74,293                           | \$-               | \$-                         | \$135                    | \$91,455  | \$-    | \$91,455 | \$1,562                       | \$93,017     |  |

For the year ended March 31, 2020:

There was no material impairment loss.

## (3) Information about goodwill by reportable segment:

| <b>3</b>                            | , ,                  | J                            |                    |                             | Millions                 | of yen    |        |        |                               |              |
|-------------------------------------|----------------------|------------------------------|--------------------|-----------------------------|--------------------------|-----------|--------|--------|-------------------------------|--------------|
|                                     |                      | F                            | Reportable segment | t                           |                          |           |        |        |                               |              |
| •                                   |                      |                              | Product Trans      | port Business               |                          |           |        |        |                               |              |
|                                     |                      |                              |                    | Car Carries,<br>Ferries and |                          |           |        |        |                               |              |
| For the year ended March 31, 2021:  | Dry Bulk<br>Business | Energy Transport<br>Business | Container Ships    | Coastal RoRo<br>ships       | Associated<br>businesses | Sub Total | Others | Total  | Adjustment and<br>elimination | Consolidated |
| Goodwill at the end of current year | ¥-                   | ¥541                         | ¥-                 | ¥-                          | ¥1,643                   | ¥2,184    | ¥-     | ¥2,184 | ¥-                            | ¥2,184       |

| Goodwill at the end of current year | ¢                    | \$7.007                      | ¢_                             | ¢_ | ¢1/, 0/,0                | ¢10 727            | ¢_     | ¢10 727 | ¢_                         | ¢10 727      |
|-------------------------------------|----------------------|------------------------------|--------------------------------|----|--------------------------|--------------------|--------|---------|----------------------------|--------------|
| For the year ended March 31, 2021:  | Dry Bulk<br>Business | Energy Transport<br>Business | Product Trans  Container Ships |    | Associated<br>businesses | Sub Total          | Others | Total   | Adjustment and elimination | Consolidated |
|                                     |                      |                              |                                |    | Thousands of U.S         | . dollars (Note 1) |        |         |                            |              |

|                                     |                      |                              |                   |                             | Millions                 | s of yen  |         |        |                               |              |
|-------------------------------------|----------------------|------------------------------|-------------------|-----------------------------|--------------------------|-----------|---------|--------|-------------------------------|--------------|
|                                     |                      | F                            | Reportable segmen | t                           |                          |           |         |        |                               |              |
|                                     |                      |                              | Product Trans     | port Business               |                          |           |         |        |                               |              |
|                                     |                      |                              |                   | Car Carries,<br>Ferries and |                          |           |         |        |                               |              |
| Fth                                 | Dry Bulk<br>Business | Energy Transport<br>Business | Container Ships   | Coastal RoRo<br>ships       | Associated<br>businesses | Sub Total | Others  | Total  | Adjustment and<br>elimination | Consolidated |
| For the year ended March 31, 2020:  | DUSITIESS            | DUSITIESS                    | Container Ships   | SIIIPS                      | DUSINESSES               | SUD TOTAL | Utilets | TULdL  | eummation                     | Consolidated |
| Goodwill at the end of current year | ¥ -                  | ¥605                         | ¥ -               | ¥ -                         | ¥1,527                   | ¥2,132    | ¥ -     | ¥2,132 | ¥ -                           | ¥2,132       |

#### 15. INCOME TAXES

The Company is subject to a number of taxes based on income, which, in the aggregate, indicate statutory rates in Japan of approximately 28.7% for the year ended March 31, 2021 and 28.7% for the year ended March 31, 2020.

## (A) SIGNIFICANT COMPONENTS OF DEFERRED TAX ASSETS AND LIABILITIES AT MARCH 31, 2021 AND 2020 WERE AS FOLLOWS:

|  | Millions   | Millions of yen |              |  |
|--|------------|-----------------|--------------|--|
|  | 2021       | 2020            | 2021         |  |
| Deferred tax assets:   |            |                 |              |  |
| Operating loss carried forward [*1]  | ¥ 92,108   | ¥ 85,835        | \$ 831,975   |  |
| Write-down of securities and other investments   | 2,181      | 1,979           | 19,700       |  |
| Reserve for bonuses expenses   | 1,505      | 1,428           | 13,594       |  |
| Impairment loss  | 15,511     | 14,025          | 140,104      |  |
| Excess bad debt expenses   | 6,004      | 3,686           | 54,231       |  |
| Net defined benefit liabilities  | 4,636      | 4,045           | 41,875       |  |
| Retirement allowances for directors  | 528        | 467             | 4,769        |  |
| Unrealized gain on sale of fixed assets  | 1,383      | 1,349           | 12,492       |  |
| Provision for loss related to business restructuring                                       | 5,563      | -               | 50,248       |  |
| Provision for contract loss  | 10,031     | 12,667          | 90,606       |  |
| Transfer of charters from subsidiaries and affiliates                                      | 1,258      | 2,350           | 11,363       |  |
| Deemed dividends   | 11,514     | 11,433          | 104,001      |  |
| Unrealized gains on hedging derivatives  | 6,811      | 12,101          | 61,521       |  |
| Others   | 11,873     | 10,854          | 107,244      |  |
| Total deferred tax assets  | 170,912    | 162,225         | 1,543,781    |  |
| Valuation allowance for carryforward tax loss [*1]   | (91,784)   | (85,523)        | (829,048)    |  |
| Valuation allowance for deductible temporary differences                                   | (73,425)   | (68,609)        | (663,219)    |  |
| Valuation allowance total  | (165,209)  | (154,133)       | (1,492,268)  |  |
| Net deferred tax assets  | 5,702      | 8,092           | 51,503       |  |
| Deferred tax liabilities:  |            |                 |              |  |
| Reserve deductible for tax purposes when appropriated for deferred gain on real properties | (2,286)    | (2,381)         | (20,648)     |  |
| Reserve deductible for tax purposes when appropriated for special depreciation             | (1,388)    | (1,725)         | (12,537)     |  |
| Unrealized holding gains on available-for-sale securities                                  | (16,727)   | (10,281)        | (151,088)    |  |
| Gain on securities contributed to employee retirement benefit trust                        | (1,996)    | (3,011)         | (18,029)     |  |
| Revaluation reserve  | (18,518)   | (18,613)        | (167,265)    |  |
| Retained earnings of consolidated subsidiaries   | (6,382)    | (5,291)         | (57,646)     |  |
| Unrealized gains on hedging derivatives  | (15,021)   | (17,432)        | (135,678)    |  |
| Others   | (6,184)    | (4,606)         | (55,857)     |  |
| Total deferred tax liabilities   | (68,505)   | [63,343]        | (618,778)    |  |
| Net deferred tax liabilities   | ¥ (62,802) | ¥ (55,251)      | \$ (567,265) |  |

\*1 Carryforward tax loss and its deferred tax assets by expiration periods

|                                    |         |        |         | Millions of yen |        |                 |         |
|------------------------------------|---------|--------|---------|-----------------|--------|-----------------|---------|
| For the year ended March 31, 2021: | 2022    | 2023   | 2024    | 2025            | 2026   | 2027 and beyond | Total   |
| Carryforward tax loss [*2]         | ¥40,208 | ¥2,126 | ¥13,186 | ¥9,578          | ¥4,443 | ¥22,565         | ¥92,108 |
| Valuation allowance                | 40,172  | 2,123  | 13,181  | 9,572           | 4,437  | 22,297          | 91,784  |
| Net deferred tax assets            | ¥ 35    | ¥ 3    | ¥ 5     | ¥ 5             | ¥ 5    | ¥ 267           | ¥ 323   |

|                                    | Thousands of U.S. dollars |          |           |          |          |                 |           |
|------------------------------------|---------------------------|----------|-----------|----------|----------|-----------------|-----------|
| For the year ended March 31, 2021: | 2022                      | 2023     | 2024      | 2025     | 2026     | 2027 and beyond | Total     |
| Carryforward tax loss (*2)         | \$363,183                 | \$19,203 | \$119,103 | \$86,514 | \$40,131 | \$203,820       | \$831,975 |
| Valuation allowance                | 362,857                   | 19,176   | 119,058   | 86,460   | 40,077   | 201,400         | 829,048   |
| Net deferred tax assets            | \$ 316                    | \$ 27    | \$ 45     | \$ 45    | \$ 45    | \$ 2,411        | \$ 2,917  |

|                                    |        |         |        | Millions of yen |        |                 |         |
|------------------------------------|--------|---------|--------|-----------------|--------|-----------------|---------|
| For the year ended March 31, 2020: | 2021   | 2022    | 2023   | 2024            | 2025   | 2026 and beyond | Total   |
| Carryforward tax loss [*2]         | ¥4,225 | ¥39,825 | ¥2,113 | ¥13,743         | ¥9,425 | ¥16,502         | ¥85,835 |
| Valuation allowance                | 4,200  | 39,821  | 2,112  | 13,742          | 9,424  | 16,221          | 85,523  |
| Net deferred tax assets            | ¥ 25   | ¥ 3     | ¥ 0    | ¥ 0             | ¥ 0    | ¥ 280           | ¥ 312   |

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#### (B) RECONCILIATION OF THE STATUTORY TAX RATE TO THE EFFECTIVE TAX RATE:

|  | 2021    | 2020   |
|--|---------|--------|
| Statutory tax rate   | 28.7 %  | 28.7 % |
| Permanently non-deductible expenses for tax purposes, such as entertainment expenses | 0.2 %   | 0.8 %  |
| Permanently not taxable incomes for tax purposes, such as dividend income            | (0.2)%  | (0.8)% |
| Effect of tonnage tax system   | (4.9)%  | (6.8)% |
| Changes in valuation allowance   | 16.3 %  | 6.2 %  |
| Equity in earnings of unconsolidated subsidiaries and affiliated companies           | (38.1)% | (9.7)% |
| Effect of difference of effective tax rate for consolidated subsidiaries             | 2.2 %   | (2.4)% |
| Effect of elimination of inter-company transactions                                  | 0.9 %   | 4.0 %  |
| Others   | 2.0 %   | (1.1)% |
| Effective tax rate   | 7.0 %   | 19.0 % |

<sup>\*1</sup> Changes in valuation allowance of effect of net loss carried forward for foreign subsidiaries are included in Effect of difference of effective tax rate for consolidated subsidiaries.

## 16. EMPLOYEES' SEVERANCE AND RETIREMENT BENEFITS

#### (A) OUTLINE OF EMPLOYEES' SEVERANCE AND RETIREMENT BENEFITS

The Group has funded and un-funded defined benefit pension plans and defined contribution pension plans.

The defined benefit corporate pension plans provide for a lump-sum payment or annuity payment determined by reference to the current rate of pay and the length of service.

The Company has a retirement benefit trust.

The retirement lump-sum plans provide for a lump-sum payment, as employee retirement benefits, determined by reference to the current rate of pay and the length of service.

Certain consolidated subsidiaries calculate liabilities for retirement benefit and retirement benefit expenses, for the defined benefit corporate pension plans and the retirement lump-sum plans based on the amount which would be payable at the year end if all eligible employees terminated their services voluntarily (the "simplified method").

#### (B) DEFINED BENEFIT PLANS

# [1] Movements in Retirement Benefit Obligations Except Plan Applied Simplified Method

|                                  | Millions | Millions of yen |           |  |
|----------------------------------|----------|-----------------|-----------|--|
|                                  | 2021     | 2020            | 2021      |  |
| Balance at beginning of the year | ¥44,412  | ¥47,057         | \$401,156 |  |
| Service cost                     | 1,655    | 1,786           | 14,948    |  |
| Interest cost                    | 385      | 409             | 3,477     |  |
| Actuarial loss (gain)            | (220)    | (3,187)         | (1,987)   |  |
| Benefits paid                    | (1,834)  | (1,653)         | (16,565)  |  |
| Balance at end of the year       | ¥44,398  | ¥44,412         | \$401,029 |  |

## (2) Movements in Plan Assets Except Plan Applied Simplified Method

|                                    | Million | Millions of yen |           |  |
|------------------------------------|---------|-----------------|-----------|--|
|                                    | 2021    | 2020            | 2021      |  |
| Balance at beginning of the year   | ¥57,284 | ¥59,775         | \$517,423 |  |
| Expected return on plan assets     | 1,145   | 1,195           | 10,342    |  |
| Actuarial loss (gain)              | 7,545   | (2,925)         | 68,151    |  |
| Contributions paid by the employer | 920     | 7,298           | 8,309     |  |
| Benefits paid                      | (1,737) | (1,490)         | (15,689)  |  |
| Balance at end of the year         | ¥65,158 | ¥57,284         | \$588,546 |  |

## (3) Movements in Net Liability for Retirement Benefits Based on the Simplified Method

| Millions | U.S. dollars (Note 1)                   |   |
|----------|---|---|
| 2021     | 2020                                    | 2021  |
| ¥6,274   | ¥ 8,880                                 | \$56,670  |
| 756      | 1,130                                   | 6,828   |
| (539)    | (2,920)                                 | (4,868)   |
| (657)    | (815)                                   | (5,934)   |
| ¥5,833   | ¥ 6,274                                 | \$52,687  |
|          | 2021<br>¥6,274<br>756<br>(539)<br>(657) | ¥6,274 ¥ 8,880<br>756 1,130<br>(539) (2,920)<br>(657) (815) |

 $<sup>^{*}2</sup>$  Carryforward tax loss shown in the above table is after multiplying the statutory tax rate.

## (4) Reconciliation from Retirement Benefit Obligations and Plan Assets to Liability (Asset) for Retirement Benefits Including Plan Applied Simplified Method

|  |           |           | U.S. dollars |
|--|-----------|-----------|--------------|
|  | Millior   | ns of yen | (Note 1)     |
|  | 2021      | 2020      | 2021         |
| Funded retirement benefit obligations                                  | ¥ 52,437  | ¥ 52,174  | \$ 473,642   |
| Plan assets  | (75,780)  | (67,175)  | (684,491)    |
|  | (23,343)  | (15,001)  | (210,848)    |
| Unfunded retirement benefit obligations                                | 8,416     | 8,404     | 76,018       |
| Total net liability (asset) for retirement benefits at end of the year | (14,926)  | (6,596)   | (134,820)    |
| Liability for retirement benefits                                      | 9,245     | 9,524     | 83,506       |
| Asset for retirement benefits  | (24,172)  | (16,121)  | (218,336)    |
| Total net liability (asset) for retirement benefits at end of the year | ¥(14,926) | ¥ (6,596) | \$(134,820)  |

# (5) Retirement Benefit Costs

|  | Millions | Thousands of<br>U.S. dollars<br>(Note 1) |           |
|--|----------|--|-----------|
|  | 2021     | 2020                                     | 2021      |
| Service cost   | ¥ 1,655  | ¥ 1,786                                  | \$ 14,948 |
| Interest cost  | 385      | 409                                      | 3,477     |
| Expected return on plan assets                               | (1,145)  | (1,195)                                  | (10,342)  |
| Net actuarial loss amortization                              | (941)    | (1,770)                                  | (8,499)   |
| Retirement benefit costs calculated by the simplified method | 756      | 1,130                                    | 6,828     |
| Other  | (301)    | (114)                                    | (2,718)   |
| Total retirement benefit costs for the fiscal year           | ¥ 409    | ¥ 245                                    | \$ 3,694  |

#### (6) Remeasurements of Defined Benefit Plans

|                       |         |           | Thousands of<br>U.S. dollars |
|-----------------------|---------|-----------|------------------------------|
|                       | Millior | ns of yen | (Note 1)                     |
|                       | 2021    | 2020      | 2021                         |
| Actuarial loss (gain) | ¥6,825  | ¥(1,509)  | \$61,647                     |

## (7) Accumulated Remeasurements of Defined Benefit Plans

|                                    |         |           | Thousands of<br>U.S. dollars |
|------------------------------------|---------|-----------|------------------------------|
|                                    | Million | ns of yen | (Note 1)                     |
|                                    | 2021    | 2020      | 2021                         |
| Unrecognized actuarial differences | ¥10,561 | ¥3,736    | \$95,393                     |

## (8) Plan Assets

## 1. Plan assets comprise:

|                           | 2021 | 2020 |
|---------------------------|------|------|
| Equity securities         | 22%  | 27%  |
| Bonds                     | 22%  | 24%  |
| Jointly invested assets   | 40%  | 44%  |
| Cash and cash equivalents | 15%  | 4%   |
| Other                     | 1%   | 1%   |
| Total                     | 100% | 100% |
| Retirement benefit trust  | 30%  | 25%  |

Current and target asset allocations, historical and expected returns on various categories of plan assets have been considered in determining the long-term expected rate of return.

#### (9) ACTUARIAL ASSUMPTIONS

The discount rates were mainly 0.5%~1.1% for the year ended March 31, 2021 and 2020.

The rates of expected return on plan assets were mainly 2.0% for the years ended March 31, 2021 and 2020.

The expected rates of salary increase were mainly 0.5%~6.5% for the year ended March 31, 2021 and 0.5%~5.7% for the years ended March 31, 2020.

# (C) DEFINED CONTRIBUTION PLANS

The amounts of contributions to defined contribution plans were ¥787 million (\$7,108 thousand) at March 31, 2021 and ¥962 million at March 31, 2020.

#### 17. STOCK OPTIONS

#### (A) AMOUNT OF STOCK OPTIONS EXPENSES

Stock options expenses which were accounted for as general and administrative expenses for the fiscal years ended March 31, 2021 and 2020 were as follows:

|                                     | Million | s of yen | Thousands of<br>U.S. dollars<br>(Note 1) |
|-------------------------------------|---------|----------|--|
|                                     | 2021    | 2020     | 2021                                     |
| General and administrative expenses | ¥66     | ¥78      | \$596                                    |

## (B) AMOUNT OF PROFIT BY NON-EXERCISE OF STOCK ACQUISITION RIGHTS

Profit by non-exercise of stock acquisition rights which were accounted for as other income for the fiscal years ended March 31, 2021 and 2020 were as follows:

|              | Million | s of yen | Thousands of<br>U.S. dollars<br>(Note 1) |
|--------------|---------|----------|--|
|              | 2021    | 2020     | 2021                                     |
| Other income | ¥343    | ¥230     | \$3,098                                  |

## (C) TERMS AND CONDITIONS

The following table summarizes terms and conditions of stock options for the years when they were granted:

|                         | 2010  | 2011  | 2012   | 2013   | 2014   | 2015   |
|-------------------------|---|---|--|--|--|--|
| Number of grantees      | Directors: 10 Executive officers: 21 Employees: 36 Presidents of the Company's domestic consolidated subsidiaries: 33 | Directors: 10 Executive officers: 22 Employees: 35 Presidents of the Company's domestic consolidated subsidiaries: 33 | Directors: 9 Executive officers: 22 Employees: 33 Presidents of the Company's domestic consolidated subsidiaries: 30 | Directors: 9 Executive officers: 18 Employees: 38 Presidents of the Company's domestic consolidated subsidiaries: 33 | Directors: 9 Executive officers: 19 Employees: 33 Presidents of the Company's domestic consolidated subsidiaries: 32 | Directors: 8 Executive officers: 18 Employees: 37 Presidents of the Company's domestic consolidated subsidiaries: 32 |
| Number of stock options | Common stock 171,000  | Common stock 173,000  | Common stock 164,000   | Common stock 160,000   | Common stock 148,000   | Common stock 155,000   |
| Grant date              | August 16, 2010   | August 9, 2011  | August 13, 2012  | August 16, 2013  | August 18, 2014  | August 17, 2015  |
| Vesting conditions      | No provisions   | No provisions   | No provisions  | No provisions  | No provisions  | No provisions  |
| Service period          | No provisions   | No provisions   | No provisions  | No provisions  | No provisions  | No provisions  |
| Exercise period         | From July 31, 2012 to<br>June 21, 2020  | From July 26, 2013 to<br>June 22, 2021  | From July 28, 2014 to<br>June 21, 2022   | From August 2, 2015 to<br>June 20, 2023  | From August 2, 2016 to<br>June 23, 2024  | From August 1, 2017 to<br>June 20, 2025  |

|                         | 2016   | 2017   | 2018   | 2019   | 2020   |
|-------------------------|--|--|--|--|--|
| Number of grantees      | Directors: 9 Executive officers: 18 Employees: 32 Presidents of the Company's domestic consolidated subsidiaries: 37 | Directors: 9 Executive officers: 18 Employees: 33 Presidents of the Company's domestic consolidated subsidiaries: 35 | Directors: 9 Executive officers: 18 Employees: 44 Presidents of the Company's domestic consolidated subsidiaries: 31 | Directors: 8 Executive officers: 18 Employees: 51 Presidents of the Company's domestic consolidated subsidiaries: 29 | Directors: 8 Executive officers: 19 Employees: 54 Presidents of the Company's domestic consolidated subsidiaries: 31 |
| Number of stock options | Common stock 158,000   | Common stock 157,000   | Common stock 164,000   | Common stock 159,000   | Common stock 166,000   |
| Grant date              | August 15, 2016  | August 15, 2017  | August 15, 2018  | August 15, 2019  | August 17, 2020  |
| Vesting conditions      | No provisions  |
| Service period          | No provisions  |
| Exercise period         | From August 1, 2018 to<br>June 19, 2026  | From August 1, 2019 to<br>June 25, 2027  | From August 1, 2020 to<br>June 23, 2028  | From August 1, 2021 to<br>June 22, 2029  | From August 1, 2022 to<br>June 21, 2030  |

Note: The Company consolidated its common shares (ten shares into one shares), effective October 1, 2017. The figures have been converted to the number after the consolidation.

# (D) CHANGES IN NUMBER AND UNIT PRICES

The following tables summarize changes in number and unit prices of stock options for the years when they were granted:

# (1) Changes in number of stock options

| Non-vested stock options        | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018    | 2019    | 2020    |
|---------------------------------|------|------|------|------|------|------|------|------|---------|---------|---------|
| Balance at March 31, 2020       | -    | -    | -    | -    | -    | -    | -    | -    | 164,000 | 159,000 | _       |
| Options granted during the year | -    | -    | -    | -    | -    | -    | -    | -    | -       | -       | 166,000 |
| Options expired during the year | -    | -    | -    | -    | -    | -    | -    | -    | 164,000 | -       | -       |
| Options vested during the year  | -    | -    | -    | -    | -    | -    | -    | -    | -       | -       | -       |
| Balance at March 31, 2021       | -    | -    | -    | -    | -    | -    | -    | -    | -       | 159,000 | 166,000 |

| Vested stock options              | 2010    | 2011    | 2012    | 2013    | 2014    | 2015    | 2016    | 2017    | 2018    | 2019 | 2020 |
|-----------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|------|------|
| Balance at March 31, 2020         | 169,000 | 168,000 | 115,800 | 154,800 | 141,000 | 151,200 | 140,300 | 156,000 | -       | -    | -    |
| Options vested during the year    | -       | -       | -       | -       | -       | -       | -       | -       | 164,000 | -    | -    |
| Options exercised during the year | -       | -       | 16,300  | -       | -       | -       | 17,000  | -       | 1,000   | -    | -    |
| Options expired during the year   | 169,000 | -       | -       | -       | -       | -       | -       | -       | -       | -    | -    |
| Balance at March 31, 2021         | -       | 168,000 | 99,500  | 154,800 | 141,000 | 151,200 | 123,300 | 156,000 | 163,000 | -    | -    |

#### (2) Unit prices of stock options exercised during the year

|   | 2010   | 2011   | 2012   | 2013   | 2014   | 2015   | 2016   | 2017   | 2018   | 2019   | 2020   |
|---|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Exercise price                            | ¥6,420 | ¥4,680 | ¥2,770 | ¥4,470 | ¥4,120 | ¥4,270 | ¥2,420 | ¥3,780 | ¥2,943 | ¥2,962 | ¥2,105 |
| Average market price of share at exercise | -      | -      | ¥3,931 | -      | -      | -      | ¥3,328 | -      | ¥3,015 | -      | -      |
| Fair value per stock option at grant date | ¥2,030 | ¥870   | ¥670   | ¥1,720 | ¥1,320 | ¥940   | ¥560   | ¥1,090 | ¥963   | ¥493   | ¥398   |

Note: The Company consolidated its common shares (ten shares into one shares), effective October 1, 2017. The figures have been converted to the number after the consolidation.

#### (E) KEY FIGURES FOR FAIR VALUE PER STOCK OPTION

The Company utilized the Black Scholes Model for calculating fair value per stock option. Key figures of the calculation were as follows:

|                                       | 2020                  |
|---------------------------------------|-----------------------|
| Stock price volatility                | 38.07%                |
| Expected remaining term of the option | 5 years and 11 months |
| Expected dividends                    | ¥65 per share         |
| Risk-free interest rate               | (0.12)%               |

## 18. COMPREHENSIVE INCOME

For the years ended March 31, 2021 and 2020, the amounts reclassified to net income (loss) that were recognized in other comprehensive income and tax effects for each component of other comprehensive income were as follows:

|   |           |           | Thousands of<br>U.S. dollars |
|---|-----------|-----------|------------------------------|
|   | Millions  | of yen    | (Note 1)                     |
|   | 2021      | 2020      | 2021                         |
| Unrealized holding gains on available-for-sale securities, net of tax:                      |           |           |                              |
| Increase (Decrease) during the year   | ¥ 24,734  | ¥(16,572) | \$ 223,412                   |
| Reclassification adjustments  | (1,762)   | 541       | (15,915)                     |
| Sub-total, before tax   | 22,972    | (16,030)  | 207,497                      |
| Tax effect  | (6,642)   | 4,463     | (59,994)                     |
|   | 16,329    | (11,567)  | 147,493                      |
| Unrealized gains on hedging derivatives, net of tax:  |           |           |                              |
| Increase (Decrease) during the year   | (1,670)   | 15,525    | (15,084)                     |
| Reclassification adjustments  | (14,630)  | (15,722)  | (132,147)                    |
| Adjustments of acquisition cost   | (346)     | (485)     | (3,125)                      |
| Sub-total, before tax   | (16,647)  | (682)     | (150,365)                    |
| Tax effect  | 1,847     | (4,853)   | 16,683                       |
|   | [14,799]  | (5,535)   | (133,673)                    |
| Foreign currency translation adjustments:   |           |           |                              |
| Increase (Decrease) during the year   | (11,505)  | (1,913)   | (103,920)                    |
| Reclassification adjustments  | 1,255     | (195)     | 11,335                       |
|   | (10,249)  | (2,108)   | (92,575)                     |
| Remeasurements of defined benefit plans:  |           |           |                              |
| Increase (Decrease) during the year   | 7,766     | 261       | 70,147                       |
| Reclassification adjustments  | (941)     | (1,770)   | (8,499)                      |
| Sub-total, before tax   | 6,825     | (1,509)   | 61,647                       |
| Tax effect  | (1,958)   | 437       | (17,685)                     |
|   | 4,866     | (1,071)   | 43,952                       |
| Share of other comprehensive income (loss) of associates accounted for using equity method: |           |           |                              |
| Decrease during the year  | (21,403)  | (19,593)  | [193,324]                    |
| Reclassification adjustments  | 7,388     | 4,299     | 66,732                       |
|   | (14,015)  | (15,294)  | (126,591)                    |
| Total other comprehensive income (loss)   | ¥(17,867) | ¥(35,577) | \$(161,385)                  |

#### 19. RELATED PARTY TRANSACTIONS

#### (A) RELATED PARTY TRANSACTIONS

For the year ended March 31, 2021

(1) The transactions between the Company and the related party.

|                    |                           |             |                 |                                 |                          |   |                                    | Millions of          | fyen         |               | Thousands of<br>(Note                                      |                                 |
|--------------------|---------------------------|-------------|-----------------|---------------------------------|--------------------------|---|------------------------------------|----------------------|--------------|---------------|--|---------------------------------|
|                    |                           |             |                 |                                 | Ratio of the             |   | Transactions do                    |                      | Balance at M | arch 31, 2021 | Transactions<br>during the year<br>ended March<br>31, 2021 | Balance at<br>March 31,<br>2021 |
| Category           | Name of company           | Address     | Paid-in capital | Business<br>description         | Group's voting<br>rights | Relation with<br>related party                | Description of<br>transaction (*1) | Transacted<br>amount | Account      | Amount        | Transacted<br>amount                                       | Amount                          |
| Affiliated company | AREA1 MEXICO<br>MV34 B.V. | NETHERLANDS | US\$100,000     | Energy<br>Transport<br>Business | 30.00%                   | Interlocking<br>directorate<br>Debt guarantee | Debt guarantee                     | ¥33,178              | -            | -             | \$299,683  | -                               |
| Affiliated company | SEPIA MV30 B.V.           | NETHERLANDS | US\$100,000     | Energy<br>Transport<br>Business | 20.60%                   | Interlocking<br>directorate<br>Debt guarantee | Debt guarantee                     | ¥32,533              | -            | -             | \$293,857  | -                               |
| Affiliated company | LIBRA MV31 B.V.           | NETHERLANDS | US\$100,000     | Energy<br>Transport<br>Business | 20.60%                   | Interlocking<br>directorate<br>Debt guarantee | Debt guarantee                     | ¥26,032              | -            | -             | \$235,136  | -                               |

Note: \*1. The company conducted bank loan guarantees for affiliated companies above and guarantee fees were determined by considering the form of guarantees and other conditions.

## (2) The transactions between the subsidiaries and the related party.

The Company recorded allowance for doubtful accounts on subordinated long-term loans to its affiliated company, which amounted to ¥15,007 million ([\$135,552 thousand)].

The Company recorded provision of allowance for doubtful accounts on subordinated long-term loans to its affiliated company, which amounted to ¥7,653 million ((\$69,126 thousand)).

#### For the year ended March 31, 2020

#### (1) The transactions between the Company and the related party.

|                    |                 |             |                 |                                 |                          |   | Millions of yen                    |                      |              |               |
|--------------------|-----------------|-------------|-----------------|---------------------------------|--------------------------|---|------------------------------------|----------------------|--------------|---------------|
|                    |                 |             |                 |                                 | Ratio of the             |   | Transactions d<br>year ended Marc  |                      | Balance at M | arch 31, 2020 |
| Category           | Name of company | Address     | Paid-in capital | Business<br>description         | Group's voting<br>rights | Relation with<br>related party                | Description of<br>transaction (*1) | Transacted<br>amount | Account      | Amount        |
| Affiliated company | SEPIA MV30 B.V. | NETHERLANDS | US\$100,000     | Energy<br>Transport<br>Business | 20.60%                   | Interlocking<br>directorate<br>Debt guarantee | Debt guarantee                     | ¥24,031              | -            | -             |
| Affiliated company | LIBRA MV31 B.V. | NETHERLANDS | US\$100,000     | Energy<br>Transport<br>Business | 20.60%                   | Interlocking<br>directorate<br>Debt quarantee | Debt guarantee                     | ¥21,351              | -            | -             |

Note: \*1. The company conducted bank loan guarantees for affiliated companies above and guarantee fees were determined by considering the form of guarantees and other conditions.

#### (2) The transactions between the subsidiaries and the related party.

The Company recorded provision of allowance for doubtful accounts on subordinated long-term loans to its affiliated company, which amounted to ¥7,784 million.

## (B) NOTE ABOUT SIGNIFICANT RELATED PARTIES

A significant affiliated company to be disclosed for the year ended March 31, 2021 and 2020 was Ocean Network Express Pte. Ltd. and the summary of its financial statements were as follows:

|                               | Million   | ns of yen | Thousands of<br>U.S. dollars<br>(Note 1) |
|-------------------------------|-----------|-----------|--|
|                               | 2021      | 2020      | 2021                                     |
| Total current assets          | ¥ 825,097 | ¥ 385,905 | \$ 7,452,777                             |
| Total non-current assets      | 617,754   | 611,750   | 5,579,929                                |
| Total current liabilities     | 362,074   | 250,460   | 3,270,472                                |
| Total non-current liabilities | 505,863   | 507,628   | 4,569,262                                |
| Total net assets              | 574,913   | 239,566   | 5,192,963                                |
| Shipping and other revenues   | 1,672,107 | 1,374,646 | 15,103,486                               |
| Income before income taxes    | 390,532   | 14,178    | 3,527,522                                |
| Net income                    | 384,326   | 8,119     | 3,471,465                                |

# **Independent Auditor's Report**

#### **20. SUBSEQUENT EVENT**

There is no applicable matter.

#### **21. OTHERS**

## (1) LITIGATION

On January 10, 2014, the Company filed a lawsuit against Mitsubishi Heavy Industries, Ltd. (hereinafter "MHI") at Tokyo District Court seeking compensation for damages in association with a maritime accident caused by a vessel constructed by MHI. In response, MHI filed a countersuit at Tokyo District Court seeking payment for reinforcement of the strength of the ship's hull of the same type of ship, and the legal dispute is continuing.

The Company recognizes the claims of the countersuit by MHI has no legitimate basis, and intends to assert the propriety of the Company in addition to upholding the claims for damages under the lawsuit.

#### (2) OTHERS

Since 2012, the Company and its subsidiary have been the subject of investigations by the antitrust authorities in the U.S. and other countries, on the suspicion of violations of each country's competition laws with respect to ocean transport services of completed build-up vehicles. In addition, a class-action lawsuit was filed in Canada, the U.K. and Chile against the Group, for damage claims, a cease and desist order for the questioned conduct. Meanwhile, the effect of these investigations and lawsuit on the financial results of the Group is uncertain as its financial impact is not estimable at this stage.



# Independent auditor's report

To the Board of Directors of Mitsui O.S.K. Lines, Ltd.

#### **Opinion**

We have audited the accompanying consolidated financial statements of Mitsui O.S.K. Lines, Ltd. ("the Company") and its consolidated subsidiaries (collectively referred to as "the Group"), which comprise the consolidated balance sheet as at March 31, 2021, the consolidated statements of income and comprehensive income, changes in net assets and cash flows for the year then ended, and notes, comprising a summary of significant accounting policies and other explanatory information.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at March 31, 2021, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with accounting principles generally accepted in Japan.

## **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in Japan. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Group in accordance with the ethical requirements that are relevant to our audit of the consolidated financial statements in Japan, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

| Reasonableness of the estimate of the provision for contract losses related to the long-term charter contracts   |   |  |  |  |  |
|--|---|--|--|--|--|
| The key audit matter   | How the matter was addressed in our audit   |  |  |  |  |
| In the consolidated balance sheet of the Group, a provision for contract losses of ¥34,939 million was recognized as of March 31, 2021. As described in Note 1. BASIS OF PRESENTING CONSOLIDATED FINANCIAL STATEMENTS, (23) Significant accounting estimates" to the | The primary procedures we performed to assess whether the estimate of the provision for contract losses related to the long-term charter contracts was reasonable included the following:  (1) Internal control testing |  |  |  |  |

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consolidated financial statements, the Group recognizes estimated losses on contracts that are probable to be incurred in the future due to decisions made over the contracts, among

The Group leases vessels to customers under the long-term charter contracts. Charter fees for vessels leased to certain customers are calculated each year based on the market trend in charter hire fees for the past several years, while vessel procurement costs are estimated each year based on changes in interest rates on funding for capital investment in vessels and vessel expenses including crew personnel expenses.

If it is probable that a loss will be incurred in the future due to the procurement costs exceeding charter fees influenced by changes in charter hire fees, interest rates and vessel expenses, the Group recognizes a provision for contract losses for each vessel over the contract period of the long-term charter contract.

Since future information on charter hire fees, interest rates and vessel expenses, which forms the basis for estimating a provision for contract losses, is significantly affected by the supply and demand for vessels and foreign exchange rates, the estimate of the provision for contract losses involved a high degree of uncertainty. Accordingly, management's judgment thereon had a significant effect on the estimate.

We, therefore, determined that our assessment of the reasonableness of the estimate of the provision for contract losses related to the long-term charter contracts was one of the most significant matters in our audit of the consolidated financial statements for the current fiscal year, and accordingly, a key audit matter.

We tested the design and operating effectiveness of certain of the Group's internal controls relevant to the estimate of a provision for contract losses. In this assessment, we focused our testing on the controls to appropriately reflect information obtained from external organizations in estimating future charter hire fees, interest rates and vessel expenses.

(2) Assessment of the reasonableness of the estimated provision for contract losses related to the long-term charter contracts

In order to assess the reasonableness of key assumptions used to estimate a provision for contract losses, we primarily:

- assessed whether the estimated charter hire fees were reasonable by analyzing past trends and the market trend data as of the end of the current fiscal year published by maritime service providers;
- assessed whether the estimated interest rates were reasonable by analyzing past trends and forecasts published by financial institutions;
- assessed whether the estimated vessel expenses were reasonable by analyzing maritime market trends and inspecting relevant documents; and
- analyzed the causes of differences between the estimated losses on contracts in the past and actual results and assessed whether the causes were appropriately reflected in estimating the allowance for loss on contracts.

losses of ¥10,298 million were recognized for the year ended March 31, 2021. As described in Note 10. Impairment losses" to the consolidated financial statements, ¥6,184 million of those losses was related to floating storage and regasification units (FSRUs), which were vessels belonging to the Offshore Business included in the Energy Transport Business.

While vessels are depreciated in a systematic manner, they need to be tested for impairment whenever there is an impairment indicator. If the recognition of an impairment loss is deemed necessary, the carrying amount is reduced to the recoverable amount, and the resulting decrease in the carrying amount is recognized as an impairment loss.

These FSRUs are held by a consolidated subsidiary, LAKLER S.A. (a wholly owned Uruguayan corporation), in the Offshore Business Unit. The Company resolved at the board of directors' meeting to sell the FSRUs to a wholly owned Hong Kong-registered subsidiary of the Company in the fiscal year ending March 31, 2022 in preparation for the planned future project. The expected selling price was based on the appraisal value calculated by an appraiser that the Company used and was lower than the carrying amount of the FSRUs at the end of the current fiscal year.

Therefore, LAKLER S.A. determined that there was an impairment indicator and the recognition of an impairment loss was necessary for the FSRUs. In measuring an impairment loss, the net selling price, which was reasonably estimated based on the appraisal value, was used as the recoverable amount.

Since the specifications of individual FSRUs are unique for each project, there is no observable, active market for them.

Accordingly, selecting a valuation method and estimating vessel construction costs, which provide the basis for their valuation, in

measure impairment losses on FSRUs belonging to the Offshore Business was reasonable included the following:

## (1) Internal control testing

We tested the design and operating effectiveness of certain of the Group's internal controls relevant to estimating the net selling price of the FSRUs used to measure impairment losses. In this assessment, we focused our testing on controls in which the transaction was considered and approved by an appropriate meeting body and controls relevant to the selection of an appraiser and the assessment of its performance.

# (2) Assessment of the reasonableness of the estimated net selling price of FSRUs

In order to assess whether the estimated net selling price of the FSRUs was reasonable, we primarily:

- assessed, with the assistance of a valuation specialist within our domestic network firms, the reasonableness of the estimated net selling price by evaluating the ability, experience and independence of the appraiser that management used and by inquiring of the appraiser regarding the valuation method; and
- assessed whether the documents provided by the Company to the appraiser, which formed the basis for estimating vessel construction costs, were appropriate.

Reasonableness of the estimate of the net selling price used to measure impairment losses on FSRUs belonging to the Offshore Business

The key audit matter

How the matter was addressed in our audit

In the consolidated statement of income of the Company and the Group, impairment

The primary procedures we performed to assess whether the estimate of the net selling price used to

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calculating the net selling price, required a high degree of expertise.

We, therefore, determined that our assessment of the reasonableness of the estimate of the net selling price used to measure impairment losses on FSRUs belonging to the Offshore Business was one of the most significant matters in our audit of the consolidated financial statements for the current fiscal year, and accordingly, a key audit matter.

Reasonableness of the estimates of the selling prices of vessels and the transfer prices of charter contracts in connection with the loss related to business restructuring

## The key audit matter

In the consolidated statement of income of the Group, a loss related to the business restructuring of ¥18,480 million was recognized for the year ended March 31, 2021. As described in Note 11. Loss related to business restructuring" to the consolidated financial statements, the amount included losses related to the restructuring of the Car Carrier Business and the Product Tanker Business.

The Group carried out a restructuring of the Car Carrier Business and the Product Tanker Business in which vessels were sold and charter contracts were transferred between consolidated companies. The selling prices of vessels were calculated based on the vessel appraisal report provided by an appraiser, while the transfer price of the charter contract for each vessel was based on the fair value measurement report provided by the appraiser. Unrealized losses incurred on the transactions intercompany consolidated companies as part of the restructuring, to the extent they were deemed to be unrecoverable, were not eliminated in the consolidated financial statements.

These transactions are related-party transactions. Due to the nature of the relationship with related parties, the terms and conditions of related-party transactions, such as the transaction price, may differ from general terms and conditions. In addition, it is necessary to reasonably estimate the selling

How the matter was addressed in our audit

The primary procedures we performed to assess whether the estimates of the selling prices of vessels and the transfer prices of charter contracts in connection with the loss related to the business restructuring was reasonable included the following:

#### (1) Internal control testing

We tested the design and operating effectiveness of certain of the Group's internal controls relevant to estimating the selling prices of vessels and the transfer prices of charter contracts in connection with the loss related to the business restructuring. In this assessment, we focused our testing on controls in which these transactions were considered and approved by an appropriate meeting body and controls relevant to the selection of an appraiser and the assessment of its performance.

# (2) Assessment of the estimated selling prices and transfer prices

With respect to the sale of vessels and the transfer of charter contracts in connection with the loss related to the business restructuring, we obtained an understanding of the overview of the transactions including the methods of determining the selling prices and transfer prices by inspecting relevant documents, such as the minutes of director meetings, the agenda of management meetings and the appraisal report, and assessed whether the terms and conditions of the transactions, such as the transaction price, were reasonable.

prices of vessels and the transfer prices of charter contracts since their respective market prices are not observable. The estimated selling prices of vessels were based on actual sale and purchase cases in the market, and selecting comparable cases as assumptions required expertise in valuation. Since the charter hire fees that formed the basis for estimating the transfer prices of charter contracts were significantly affected by the supply and demand for vessels, the estimate of the transfer prices involved a high degree of uncertainty. Accordingly, management's judgment thereon had a significant effect on the estimate.

We, therefore, determined that our assessment of the reasonableness of the estimates of the selling prices of vessels and the transfer prices of charter contracts in connection with the loss related to the business restructuring was one of the most significant matters in our audit of the consolidated financial statements for the current fiscal year, and accordingly, a key audit matter.

prices of vessels and the transfer prices of charter contracts since their respective market prices are not observable. The estimated primarily:

Furthermore, in order to assess the reasonableness of the estimated selling prices and transfer prices, we primarily:

- assessed whether the estimated selling prices of vessels were reasonable by evaluating the ability, experience and independence of the appraiser that management used and by inquiring of the appraiser regarding the valuation method;
- assessed whether the estimated selling prices of vessels were reasonable by comparing the amounts calculated by the appraiser with the data on comparable cases published by maritime service providers;
- evaluated the ability, experience and independence of the appraiser that management used for estimating charter hire fees which formed the basis for determining the transfer prices of charter contracts; and
- assessed whether the transfer prices of charter contracts were reasonable by comparing the charter hire fees estimated by the appraiser with the market trend data as of the end of the current fiscal year published by maritime service providers.

Responsibilities of Management and Corporate Auditors and the Board of Corporate Auditors for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in Japan, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern in accordance with accounting principles generally accepted in Japan and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Corporate auditors and the board of corporate auditors are responsible for overseeing the directors' performance of their duties with regard to the design, implementation and maintenance of the Group's financial reporting process.

## Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with auditing standards generally accepted in Japan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to

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influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of our audit in accordance with auditing standards generally accepted in Japan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, while the objective of the audit is not to express an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate whether the presentation and disclosures in the consolidated financial statements are in accordance with accounting standards generally accepted in Japan, the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements.
   We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with corporate auditors and the board of corporate auditors regarding, among other matters, the planned scope and timing of the audit, significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide corporate auditors and the board of corporate auditors with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with corporate auditors and the board of corporate auditors, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

## **Convenience Translation**

The U.S. dollar amounts in the accompanying consolidated financial statements with respect to the year

ended March 31, 2021 are presented solely for convenience. Our audit also included the translation of yen amounts into U.S. dollar amounts and, in our opinion, such translation has been made on the basis described in Note 1 to the consolidated financial statements.

## Interest required to be disclosed by the Certified Public Accountants Act of Japan

We do not have any interest in the Group which is required to be disclosed pursuant to the provisions of the Certified Public Accountants Act of Japan.

Yoshikuni Noguchi

Designated Engagement Partner

Certified Public Accountant

Katsunori Totani

Designated Engagement Partner

Certified Public Accountant

KPMG AZSA LLC

Tokyo Office, Japan

July 5, 2021

#### **Notes to the Reader of Independent Auditor's Report:**

This is a copy of the Independent Auditor's Report and the original copies are kept separately by the Company and KPMG AZSA LLC.

# The MOL Group

Mitsui O.S.K. Lines, Ltd. March 31, 2021

| ■ Consolidated Subsidiaries | Affiliated Companies Accou | inted for by the Fauity Method |
|-----------------------------|----------------------------|--------------------------------|
|                             |                            |                                |

| BLISI Shipping Ltd. S.A.   Panama   100.00   US\$10   US\$10   US\$10   Us\$10   US\$10   Us\$10   US\$10   Us\$10   US\$10   Us\$10,900   US\$10,000   US\$10   Us\$10   US\$10   Us\$10,000   US\$10   US\$ |                   | Consolida   | ated Subsidiaries O Arritiated t       | companies Accounted for                | by the Equity Method                    |
|---|-------------------|---|--|--|---|
| My Bulk Business  |                   |   | Registered Office                      |  |   |
| Mile   Parama   188   |                   | Mitsui O S K Kinkai I td  |  |  |   |
| MOL NatherLands Billubbing IV No.   Netherlands   100.00   1855-0750   1869-  | Dry Bulk Business |   |  |  |   |
| ## Month Netherlands Bulship B.V. Polymers   Netherlands   100.00   E.18   ## Suppower Chartering companies   The Companies   In Panana,  |                   |   |  | ······································ | ······                                  |
| Phipspomer/Chartering companies IPD companies III   |                   |   |  | ······································ |   |
| Decarbalk Indiaming ALD   |                   | <ul> <li>Shipowner/Chartering companies (70 companies) in Panama,</li> <li>Marshall Islands, Liberia, Hong Kong, Cayman Islands.</li> </ul> |  |  |   |
| Energy Transport  |                   | O Gearbulk Holding AG   | Switzerland                            | 49.00                                  | US\$228,100                             |
| Bis Sid Shapping List SA  |                   |   |  |  |   |
|   | Energy Transport  |   | ······································ |  |   |
| California Company   100.00   US\$103.000   | Business          |   |  |  |   |
| MIGCL International List  |                   |   |  |  |   |
| ■ MOG LiNG Transport S.A.   Parama   100.00   Y200  |                   |   |  |  |   |
| MMIC Chemical Tanders Europe AS   Demmark   100.00   PY100,000  |                   |   |  |  |   |
| MIC, Chemical Tarkers Paper 100, 154   MIC, Chemical Tarkers Paper 101, 154   MIC, Casalal Shippings, 114   MIC, MIC, MIC, MIC, MIC, MIC, MIC, MIC,   |                   |   |  | ······································ |   |
| MOLL Coastal Shipping, Lot.   Japan   100.00   Y450,000   |                   |   |  | 100.00                                 |   |
| MOL LND Transport Co. Ltd.  |                   | MOL Chemical Tankers Pte. Ltd.  | Singapore                              | 100.00                                 | S\$262,370                              |
| Phenexic Tankers Pie Ltd.   Singapore   100.00   US\$379,311  |                   | MOL Coastal Shipping, Ltd.  | Japan                                  | 100.00                                 | ¥650,000                                |
| Pine Mountain Power B.V.   Netherlands   100.00   US\$10  |                   |   |  | ······································ |   |
| Samba Offshore S.A.   Panama   100.00   US\$10  |                   |   |  |  |   |
| Shining Shipping S.A.   |                   | *   |  |  |   |
| Unix Line Pie. Ltd.   Singapore   100.00 US\$344  |                   |   |  |  |   |
| Shipowner/Chartering companies II IS companies In Panama, Marshall Blands, Liberia, Singapere, Indonesia, Cyprus and Mata.   Other IZ companyl  |                   |   | •                                      | ······································ |   |
| Other   2 company   |                   | Shipowner/Chartering companies (115 companies) in Panama,   | Singapore                              |  | 034044                                  |
| O Aramo Shipping I Singapore   File Ltd   Japan   30.33   V4900/54   O Asahi Tahekr Co, Ltd   Japan   30.33   V4900/54   O Den Hartogh Holdings B.V.   Netherlands   20.00   €.60   O LNG Jurojn Shipping Corp.   Bahamas   30.00   V1,000   O LNG Jurojn Shipping Corp.   Bahamas   30.00   V1,000   O Karmol Lng Company Ltd.   Marta   50.00   U5\$14.500   O Karmol Powership Company Ltd.   Marta   50.00   U5\$14.500   O Trans Pactic Shipping S Ltd.   Bahamas   50.00   V2,072.00   O Trans Pactic Shipping S Ltd.   Bahamas   50.00   V2,072.00   O Trans Pactic Shipping S Ltd.   Bahamas   50.00   V2,072.00   O Trans Pactic Shipping S Ltd.   Bahamas   50.00   V2,072.00   O Viken MQL AS   Norway   50.00   U5\$55.500   O Viken MQL AS   Norway   50.00   U5\$55.500   O Viken MQL AS   Norway   50.00   U5\$55.500   O Viken MGL AS   Norway   50.00   U5\$55.500   O Viken MGL AS   Norway   50.00   U5\$55.500   O Shippowner/Chartering companies [76 companies] in Panama, Marshall Slands, Liberia, Hong Kong, Cayman Islands, Norway, Netherlands, Indonesia, Cyprus and Bahamas.   O Other Goognamy   Asia Utoc Pte. Ltd.   Singapore   100.00   S\$900   Product Transport   Business   Singapore   100.00   S\$900   Product Washing   |                   | Other (2 company)   |  |  |   |
| OAsahi Tanker Co. Ltd.   Japan   90.33   W400,056   |                   |   |  | <del>-</del>                           |   |
| O Den Hartogh Holdings B.V.   Netherlands   20.00   €.60  |                   |   |  |  |   |
| OLNG Fukurokuju Shipping Corp.   Bahamas   30.00   ¥1,000   |                   | ***************************************   |  |  |   |
| O.LNG Jurojin Shipping Corp.   Bahamas   30.00   V1,000   US\$36,472   O.Karmol Powership Company Ltd.   Marta   50.00   US\$36,472   O.Karmol Powership Company Ltd.   Bahamas   20.00   V3,951,100   O.Trans Pacific Shipping 2 Ltd.   Bahamas   50.00   V3,477,200   O.Trans Pacific Shipping 3 Ltd.   Bahamas   50.00   V2,475,500   O.Vien Mol. AS   Norway   50.00   US\$85,500   O.Vien Mol. AS   Norway   50.00   US\$85,500   O.Vien Shutita AS   Norway   50.00   US\$85,500   O.Vien Shutita AS   Norway   50.00   US\$85,500   O.Vien Shutita AS   Norway   50.00   US\$85,500   O.Vien Mol. AS   Norway   50.00   US\$85,500   O.Vien Shutita AS   Norway   50.00   US\$85,500   O.Vien Mol. AS   Norway   50.00   US\$85,600   O.Vien Mol. Composited Systems Co., Ltd.   Japan   100.00   Y34,600   O.Vien Mol. Composited Systems Co., Ltd.   Japan   100.00   Y34,600   O.Vien Mol. Lugistics (Shutita AS   Norway  |                   |   |  |  | <del>-</del>                            |
| OKarmol Long Company LTD.   Marta   50.00   US\$4.6472  |                   |   |  | ······································ | <del>-</del>                            |
| O Trans Pacific Shipping 2 Ltd.         Bahamas         20.00         ¥3,94,100           O Trans Pacific Shipping 8 Ltd.         Bahamas         50.00         ¥2,652,000           O Viken Shuttle AS         Norway         50.00         ¥2,655,000           O Viken MOL AS         Norway         50.00         U\$555,500           O Viken Shuttle AS         Norway         —         U\$533,104           O Shipowner (Thartering companies (76 companies) in Panama, Marshall (Slands, Liberia, Hong Kong, Cayman Islands, Norway, Netherlands, Indonesia, Cyprus and Bahamas.         —         —           O Other Id companyl         —         Singapore         —         —           Business         —         Asia Utoc Pte. Ltd.         Singapore         —         —           Bangpoo Intermodal Systems Co., Ltd.         Thailand         100.00         —         \$5900           Blue Highway Service K.         Japan         100.00         ¥30,000           Blue Highway Service K.         Japan         100.00         ¥30,000      <  |                   |   | Marta                                  | 50.00                                  | US\$36,472                              |
| O Trans Pacific Shipping 5 Ltd.         Bahamas         50.00         ¥2,672,600           O Trans Pacific Shipping 8 Ltd.         Bahamas         50.00         ¥2,065,000           O Viken Shutte AS         Norway         50.00         US\$55,500           O Shipowner/Chartering companies (76 companies) in Panama, Marshalt Islands, Liberia, Hong Kong, Cayman Islands, Norway, Netherlands, Indonesia, Oyprus and Bahamas.         Singapore         100.00         \$\$900           Product Transport         Basa Stu Izce Pte, Ltd.         Singapore         100.00         \$\$900           Business         Bangkok Container Service Co., Ltd.         Thailand         100.00         \$\$900           Business         Bangkok Container Service Co., Ltd.         Thailand         100.00         \$\$900           Business         Bangoo Intermodal Systems Co., Ltd         Japan         100.00         \$\$900           Blue Highway Express Kyushu Co., Ltd         Japan         100.00         \$\$900           Blue Sean Network Co., Ltd.         Japan         100.00         \$\$400           Blue Sean Network Co., Ltd.         Japan         100.00         \$\$4500           Blue Sean Network Co., Ltd.         Japan         100.00         \$\$4500           Blue Sean Network Co., Ltd.         Japan         100.00         \$\$4500  |                   | O Karmol Powership Company Ltd.   |  | 25.00                                  | US\$145,000                             |
| O Trans Pacific Shipping 8 Ltd.         Bahamas         50.00         ¥2,065,000           O Wiken MOL AS         Norway         5.00         US\$55,500           O Shipowner/Chartering companies [76 companies] in Panama, Marshat Islands, Liberia, Liberia, Hong Kong, Cayman Islands, Norway, Netherlands, Indonesia, Oyprus and Bahamas.         US\$38,104           Product Transport         Basia Utice Pte. Ltd.         Singapore         100.00         \$\$900           Business         Bangoko Container Service Co., Ltd.         Thailand         100.00         ¥59.00           Business         Bangopoo Intermodal Systems Co., Ltd.         Thailand         88.79         THB10,000           Business         Bangopoo Intermodal Systems Co., Ltd.         Japan         100.00         ¥30,000           Blue Highway Esprises Kyushu Co., Ltd         Japan         100.00         ¥30,000           Blue Elean Network Co., Ltd.         Japan         100.00         ¥30,000           Blue Elean Revork Co., Ltd.         Japan         100.00         ¥30,000           Blue Sea Network Co., Ltd.         Japan         100.00         ¥36,000           Blue Flighway Service K.K.         Japan         100.00         ¥36,000           Blue Flighway Service K.K.         Japan         100.00         ¥36,000           Blue Fl   |                   |   | ······································ | ······································ |   |
| O Viken Shuttle AS         Norway         50.00         US\$55,500           O Viken Shuttle AS         O Shipowner/Chartering companies [7s companies] in Panama, Marshall Islands, Liberia, Hong Kong, Cayman Islands, Norway, Netherlands, Indonesia, Cyprus and Bahamas.         US\$38,104           Product Transport Business         O Other Is company!         Singapore         100.00         \$\$900           Business         Bangkok Container Service Co., Ltd.         Thaland         100.00         \$\$900           Business         Bangkok Container Service Co., Ltd.         Thaland         88.79         THB10,000           Business         Bangkok Container Service LK.         Japan         100.00         \$\$90,000           Business         Bellue Highway Express Kyushu Co., Ltd         Japan         100.00         \$\$0,000           Business         Bellue Highway Express Kyushu Co., Ltd.         Japan         100.00         \$\$0,000           Business         Bellue Sea Network Co., Ltd.         Japan         100.00         \$\$4,600           Chugoku Shipping Agencies Ltd.         Japan         100.00         \$\$46,000           Business         Belgum         100.00         \$\$16,000           Erry Sunflower Ltd.         Japan         100.00         \$\$16,000           Ferry Sunflower Ltd.         Japan   |                   |   |  |  |   |
| O Viken Shuttle AS         Norway         — US\$38,104           O Shipowner/Chartering companies   75 companies   in Panama, Marshall Islands, Liberia, Hong Kong, Cayman Islands, Norway. Netherlands, Indonesia, Cyprus and Bahamas.         — University Caymus And Bahamas.           Other Ic companyl         — Singapore         100.00         S\$900           Business         — Sais Utoc Pte. Ltd.         Singapore         100.00         TH810,000           Business         — Bangkok Container Service Co., Ltd.         Thailand         100.00         TH810,000           Business         — Bangkok Container Service Co., Ltd.         Japan         100.00         Y50,000           — Blue Highway Exprise Kyushu Co., Ltd.         Japan         100.00         Y50,000           — Blue Highway Service K.K.         Japan         100.00         Y50,000           — Blue Highway Service K.K.         Japan         100.00         Y50,000           — Blue Bighway Service K.K.         Japan         100.00         Y50,000           — Blue Bighway Service K.K.         Japan         100.00         Y50,000           — Blue Highway Service K.K.         Japan         100.00         Y10,000           — Blue Highway Service K.K.         Japan         100.00         Y10,000           — Chughay Service K.K.         Japan   |                   |   | <del>-</del>                           | ······································ |   |
| O Shipowner/Chartering companies   //s companies   in Panama, Marchall Islands, Liberia, Hong Kong, Cayman Islands, Norway, Netherlands, Indonesia, Cyprus and Bahamas  |                   |   |  |  |   |
| Asia Utoc Pte. Ltd.   |                   | O Shipowner/Chartering companies [76 companies] in Panama,<br>Marshall Islands, Liberia, Hong Kong, Cayman Islands, Norway,                 |  | -                                      |   |
| Bangkok Container Service Co., Ltd.   |                   |   | C:                                     | 100.00                                 | C#000                                   |
| Bangpoo Intermodal Systems Co., Ltd.  | Product Transport |   |  |  |   |
| Blue Highway Express Kyushu Co., Ltd  | Business          |   | <del>-</del>                           |  | ······                                  |
| Blue Highway Service K.K.         Japan         100.00         ¥30,000           Blue Sea Network Co., Ltd.         Japan         100.00         ¥54,600           Chugoku Shipping Agencies Ltd.         Japan         100.00         ¥10,000           Euro Marine Logistics N.V.         Belgium         100.00         € 16,457           Ferry Sunflower Ltd.         Japan         99.00         ¥100,000           International Container Transport Co., Ltd.         Japan         51.00         ¥100,000           International Transportation Inc.         U.S.A.         51.00         U\$5104,562           MOL Consolidation Service Ltd.         Hong Kong         100.00         HK\$1,000           MOL Consolidation Service Ltd. (China)         China         100.00         RMB8,000           MOL Consolidation Service Ltd.         Thailand         99.60         THB10,000           MOL Edystice Debut Schall GMBH   |                   |   |  | <del>-</del>                           |   |
| ● Chugoku Shipping Agencies Ltd.         Japan         100.00         ¥10,000           ● Euro Marine Logistics N.V.         Belgium         100.00         € 16,457           ● Ferry Sunflower Ltd.         Japan         99.00         ¥100,000           ● International Container Transport Co., Ltd.         Japan         51.00         ¥100,000           ● International Transportation Inc.         U.S.A.         51.00         US\$104,562           ● MOL Consolidation Service Ltd.         Hong Kong         100.00         HK\$1,000           ● MOL Consolidation Service Ltd. (China)         China         100.00         RMB8,000           ● MOL Container Center (Thailand) Co., Ltd.         Thailand         99.60         THB10,000           ● MOL Ferry Co., Ltd.         Japan         100.00         ¥1,577,400           ● MOL Hong Kong Ltd.         Hong Kong         100.00         ¥1,577,400           ● MOL Logistics (Europel B.V.         Netherlands         100.00         € 537           ● MOL Logistics (Butschland) GMBH         Germany         100.00         € 537           ● MOL Logistics (Hr.K.) Ltd.         Hong Kong         100.00         € 304           ● MOL Logistics (Singapore) Pte. Ltd.         Singapore         100.00         € 3,049           ● MOL Logistics  |                   |   |  | 100.00                                 | ¥30,000                                 |
| Euro Marine Logistics N.V.         Belgium         100.00         € 16,457           Ferry Sunflower Ltd.         Japan         99.00         ¥100,000           International Container Transport Co., Ltd.         Japan         51.00         ¥100,000           International Transportation Inc.         U.S.A.         51.00         US\$104,562           MOL Consolidation Service Ltd.         Hong Kong         100.00         RMB8,000           MOL Consolidation Service Ltd.         China         100.00         RMB8,000           MOL Container Center (Thailand) Co., Ltd.         Thailand         99.60         THB10,000           MOL Ferry Co., Ltd.         Japan         100.00         ¥1,577,400           MOL May Kong Ltd.         Hong Kong         100.00         ¥1,577,400           MOL Logistics (Euchyland) GMBH         Germany         100.00         £537           MOL Logistics (Europel B.V.         Netherlands         100.00         £414           MOL Logistics (Europel B.V.         Netherlands         100.00         £537           MOL Logistics (Fixel Ltd.         Hong Kong         100.00         £537           MOL Logistics (Fixel Ltd.         Singapore         100.00         £570           MOL Logistics (Sitics (Fixel Ltd.         Singapore  |                   | Blue Sea Network Co., Ltd.  | Japan                                  | 100.00                                 | ¥54,600                                 |
| Ferry Sunflower Ltd.  |                   |   | Japan                                  | ······································ | ¥10,000                                 |
| International Container Transport Co., Ltd.   |                   |   |  |  |   |
| International Transportation Inc.   |                   | •   |  |  |   |
| MOL Consolidation Service Ltd. (China)         Hong Kong         100.00         HK\$1,000           MOL Consolidation Service Ltd. (China)         China         100.00         RMB8,000           MOL Container Center (Thailand) Co., Ltd.         Thailand         99.60         THB10,000           MOL Ferry Co., Ltd.         Japan         100.00         ¥1,577,400           MOL Hong Kong Ltd.         Hong Kong         100.00         HK\$40,000           MOL Logistics [Deutschland] GMBH         Germany         100.00         € 537           MOL Logistics [Europe] B.V.         Netherlands         100.00         € 414           MOL Logistics [H.K.] Ltd.         Hong Kong         100.00         HK\$14,100           MOL Logistics (Sinketherlands) B.V.         Netherlands         100.00         € 3,049           MOL Logistics (Singapore) Pte. Ltd.         Singapore         100.00         S\$700           MOL Logistics (Taiwan) Co., Ltd.         Taiwan         100.00         NT\$7500           MOL Logistics (Taiwan) Co., Ltd.         Thailand         99.00         THB20,000           MOL Logistics (UK) Ltd.         U.K.         100.00         U.S\$9,814           MOL Logistics (Signapore) Electrical Signapore         100.00         U.S\$9,814           MOL Logistics (UK) Ltd.  |                   |   |  |  |   |
| MOL Consolidation Service Ltd. (China)         China         100.00         RMB8,000           MOL Container Center (Thailand) Co., Ltd.         Thailand         99.60         THB10,000           MOL Ferry Co., Ltd.         Japan         100.00         ¥1,577,400           MOL Hong Kong Ltd.         Hong Kong         100.00         HK\$40,000           MOL Logistics (Beutschland) GMBH         Germany         100.00         € 537           MOL Logistics (Europe) B.V.         Netherlands         100.00         € 414           MOL Logistics (Europe) B.V.         Hong Kong         100.00         HK\$14,100           MOL Logistics (Singapore) Pte. Ltd.         Singapore         100.00         € \$700           MOL Logistics (Singapore) Pte. Ltd.         Singapore         100.00         S\$700           MOL Logistics (Taiwan) Co., Ltd.         Taiwan         100.00         NT\$7,500           MOL Logistics (Thailand) Co., Ltd.         Thailand         99.00         THB20,000           MOL Logistics (UK) Ltd.         U.K.         100.00         £400           MOL Logistics (UK) Inc.         U.S.A.         100.00         US\$9,814           MOL Logistics Flouling (Europe) B.V.         Netherlands         100.00         € 19           MOL Management (Thailand) Co., Ltd.   |                   |   |  |  |   |
| MOL Container Center (Thailand) Co., Ltd.         Thailand         99.60         THB10,000           MOL Ferry Co., Ltd.         Japan         100.00         ¥1,577,400           MOL Hong Kong Ltd.         Hong Kong         100.00         HK\$40,000           MOL Logistics (Deutschland) GMBH         Germany         100.00         € 537           MOL Logistics (Europel B.V.         Netherlands         100.00         € 414           MOL Logistics (H.K.) Ltd.         Hong Kong         100.00         HK\$14,100           MOL Logistics (Singapore) Pte. Ltd.         Singapore         100.00         € 3,049           MOL Logistics (Taiwan) Co., Ltd.         Taiwan         100.00         S\$700           MOL Logistics (Taiwan) Co., Ltd.         Taiwan         100.00         NT\$7,500           MOL Logistics (WI) Ltd.         U.K.         100.00         £400           MOL Logistics (WI) Ltd.         U.S.A.         100.00         £400           MOL Logistics (UK) Ltd.         U.S.A.         100.00         U\$\$9,814           MOL Logistics Foo., Ltd.         Japan         75.06         ¥756,250           MOL Logistics Foolding (Europe) B.V.         Netherlands         100.00         € 19           MOL Management (Thailand) Co., Ltd.         Thailand   |                   |   |  |  |   |
| MOL Ferry Co., Ltd.       Japan       100.00       ¥1,577,400         MOL Hong Kong Ltd.       Hong Kong       100.00       HK\$40,000         MOL Logistics [Deutschland] GMBH       Germany       100.00       € 537         MOL Logistics [Europe] B.V.       Netherlands       100.00       € 414         MOL Logistics [H.K.] Ltd.       Hong Kong       100.00       HK\$14,100         MOL Logistics [Netherlands] B.V.       Netherlands       100.00       € 3,049         MOL Logistics [Singapore] Pte. Ltd.       Singapore       100.00       S\$700         MOL Logistics [Taiwan] Co., Ltd.       Taiwan       100.00       NT\$7,500         MOL Logistics [Thailand] Co., Ltd.       Thailand       99.00       THB20,000         MOL Logistics [UK] Ltd.       U.K.       100.00       £400         MOL Logistics [USA] Inc.       U.S.A.       100.00       U\$\$9,814         MOL Logistics Flotding [Europe] B.V.       U.S.A.       100.00       € 19         MOL Logistics Flotding [Europe] B.V.       Netherlands       100.00       € 19         MOL Management [Thailand] Co., Ltd.       Thailand       49.00       THB20,000         MOL Worldwide Logistics, Ltd.       Hong Kong       100.00       HK\$58,600         Nissan Motor Car Car  |                   |   |  |  |   |
| MOL Logistics (Deutschland) GMBH         Germany         100.00         € 537           MOL Logistics (Europe) B.V.         Netherlands         100.00         € 414           MOL Logistics (H.K.) Ltd.         Hong Kong         100.00         HK\$14,100           MOL Logistics (Netherlands) B.V.         Netherlands         100.00         € 3,049           MOL Logistics (Singapore) Pte. Ltd.         Singapore         100.00         S\$700           MOL Logistics (Taiwan) Co., Ltd.         Taiwan         100.00         NT\$7,500           MOL Logistics (Thailand) Co., Ltd.         Thailand         99.00         THB20,000           MOL Logistics (UK) Ltd.         U.S.A.         100.00         £400           MOL Logistics (USA) Inc.         U.S.A.         100.00         U\$\$9,814           MOL Logistics Co., Ltd.         Japan         75.06         ¥756,250           MOL Logistics Holding (Europe) B.V.         Netherlands         100.00         € 19           MOL Management (Thailand) Co., Ltd.         Thailand         49.00         THB20,000           MOL Worldwide Logistics, Ltd.         Hong Kong         100.00         HK\$58,600           Nissan Motor Car Carrier Co., Ltd.         Japan         90.00         ¥640,000           Shanghai Huajia International Freight F  |                   |   | <del>-</del>                           | 100.00                                 | ······································  |
| MOL Logistics (Europe) B.V.         Netherlands         100.00         € 414           MOL Logistics (H.K.) Ltd.         Hong Kong         100.00         HK\$14,100           MOL Logistics (Netherlands) B.V.         Netherlands         100.00         € 3,049           MOL Logistics (Singapore) Pte. Ltd.         Singapore         100.00         S\$700           MOL Logistics (Taiwan) Co., Ltd.         Taiwan         100.00         NT\$7,500           MOL Logistics (Thailand) Co., Ltd.         Thailand         99.00         THB20,000           MOL Logistics (UK) Ltd.         U.K.         100.00         £400           MOL Logistics (UK) Ltd.         U.S.A.         100.00         US\$9,814           MOL Logistics CO., Ltd.         Japan         75.06         ¥756,250           MOL Logistics Holding (Europe) B.V.         Netherlands         100.00         € 19           MOL Management (Thailand) Co., Ltd.         Thailand         49.00         THB20,000           MOL Worldwide Logistics, Ltd.         Hong Kong         100.00         HK\$56,600           Nissan Motor Car Carrier Co., Ltd.         Japan         90.00         ¥640,000           Shanghai Huajia International Freight Forwarding Co., Ltd.         China         76.00         US\$1,720           Shosen Koun Co.,  |                   |   | Hong Kong                              | 100.00                                 | HK\$40,000                              |
| MOL Logistics (H.K.) Ltd.         Hong Kong         100.00         HK\$14,100           MOL Logistics (Netherlands) B.V.         Netherlands         100.00         € 3,049           MOL Logistics (Singapore) Pte. Ltd.         Singapore         100.00         S\$700           MOL Logistics (Taiwan) Co., Ltd.         Taiwan         100.00         NT\$7,500           MOL Logistics (Thailand) Co., Ltd.         Thailand         99.00         THB20,000           MOL Logistics (UK) Ltd.         U.K.         100.00         € 400           MOL Logistics (USA) Inc.         U.S.A.         100.00         U\$\$9,814           MOL Logistics Co., Ltd.         Japan         75.06         ¥756,250           MOL Logistics Holding (Europe) B.V.         Netherlands         100.00         € 19           MOL Management (Thailand) Co., Ltd.         Thailand         49.00         THB20,000           MOL Worldwide Logistics, Ltd.         Hong Kong         100.00         HK\$58,600           Nissan Motor Car Carrier Co., Ltd.         Japan         90.00         ¥640,000           Shanghai Huajia International Freight Forwarding Co., Ltd.         China         76.00         U\$\$1,720           Shosen Koun Co., Ltd.         Japan         79.98         ¥300,000   |                   | X   |  |  |   |
| MOL Logistics (Netherlands) B.V.         Netherlands         100.00         € 3,049           MOL Logistics (Singapore) Pte. Ltd.         Singapore         100.00         S\$700           MOL Logistics (Taiwan) Co., Ltd.         Taiwan         100.00         NT\$7,500           MOL Logistics (Thailand) Co., Ltd.         Thailand         99.00         THB20,000           MOL Logistics (UK) Ltd.         U.K.         100.00         € 400           MOL Logistics (USA) Inc.         U.S.A.         100.00         U\$\$9,814           MOL Logistics Co., Ltd.         Japan         75.06         ¥756,250           MOL Logistics Holding (Europe) B.V.         Netherlands         100.00         € 19           MOL Management (Thailand) Co., Ltd.         Thailand         49.00         THB20,000           MOL Worldwide Logistics, Ltd.         Hong Kong         100.00         HK\$58,600           Nissan Motor Car Carrier Co., Ltd.         Japan         90.00         ¥640,000           Shanghai Huajia International Freight Forwarding Co., Ltd.         China         76.00         U\$\$1,720           Shosen Koun Co., Ltd.         Japan         79.98         ¥300,000   |                   |   | •                                      |  |   |
| MOL Logistics (Singapore) Pte. Ltd.       Singapore       100.00       S\$700         MOL Logistics (Taiwan) Co., Ltd.       Taiwan       100.00       NT\$7,500         MOL Logistics (Thailand) Co., Ltd.       Thailand       99.00       THB20,000         MOL Logistics (UK) Ltd.       U.K.       100.00       £400         MOL Logistics (USA) Inc.       U.S.A.       100.00       US\$9,814         MOL Logistics Co., Ltd.       Japan       75.06       ¥756,250         MOL Logistics Holding (Europe) B.V.       Netherlands       100.00       € 19         MOL Management (Thailand) Co., Ltd.       Thailand       49.00       THB20,000         MOL Worldwide Logistics, Ltd.       Hong Kong       100.00       HK\$58,600         Nissan Motor Car Carrier Co., Ltd.       Japan       90.00       ¥640,000         Shanghai Huajia International Freight Forwarding Co., Ltd.       China       76.00       US\$1,720         Shosen Koun Co., Ltd.       Japan       79.98       ¥300,000  |                   |   |  |  |   |
| MOL Logistics (Taiwan) Co., Ltd.         Taiwan         100.00         NT\$7,500           MOL Logistics (Thailand) Co., Ltd.         Thailand         99.00         THB20,000           MOL Logistics (UK) Ltd.         U.K.         100.00         £400           MOL Logistics (USA) Inc.         U.S.A.         100.00         US\$9,814           MOL Logistics Co., Ltd.         Japan         75.06         ¥756,250           MOL Logistics Holding (Europe) B.V.         Netherlands         100.00         €19           MOL Management (Thailand) Co., Ltd.         Thailand         49.00         THB20,000           MOL Worldwide Logistics, Ltd.         Hong Kong         100.00         HK\$58,600           Nissan Motor Car Carrier Co., Ltd.         Japan         90.00         ¥640,000           Shanghai Huajia International Freight Forwarding Co., Ltd.         China         76.00         US\$1,720           Shosen Koun Co., Ltd.         Japan         79.98         ¥300,000   |                   |   |  |  |   |
| MOL Logistics (Thailand) Co., Ltd.         Thailand         99.00         THB20,000           MOL Logistics (UK) Ltd.         U.K.         100.00         £400           MOL Logistics (USA) Inc.         U.S.A.         100.00         US\$9,814           MOL Logistics Co., Ltd.         Japan         75.06         ¥756,250           MOL Logistics Holding (Europe) B.V.         Netherlands         100.00         € 19           MOL Management (Thailand) Co., Ltd.         Thailand         49.00         THB20,000           MOL Worldwide Logistics, Ltd.         Hong Kong         100.00         HK\$58,600           Nissan Motor Car Carrier Co., Ltd.         Japan         90.00         ¥640,000           Shanghai Huajia International Freight Forwarding Co., Ltd.         China         76.00         US\$1,720           Shosen Koun Co., Ltd.         Japan         79.98         ¥300,000   |                   |   |  |  |   |
| MOL Logistics (UK) Ltd.       U.K.       100.00       £400         MOL Logistics (USA) Inc.       U.S.A.       100.00       U\$\$9,814         MOL Logistics Co., Ltd.       Japan       75.06       ¥756,250         MOL Logistics Holding (Europe) B.V.       Netherlands       100.00       € 19         MOL Monagement (Thailand) Co., Ltd.       Thailand       49.00       THB20,000         MOL Worldwide Logistics, Ltd.       Hong Kong       100.00       HK\$58,600         Nissan Motor Car Carrier Co., Ltd.       Japan       90.00       ¥640,000         Shanghai Huajia International Freight Forwarding Co., Ltd.       China       76.00       U\$\$1,720         Shosen Koun Co., Ltd.       Japan       79.98       ¥300,000   |                   |   |  |  |   |
| MOL Logistics Co., Ltd.  MOL Logistics Holding [Europe] B.V.  Metherlands  MOL Management [Thailand] Co., Ltd.  MOL Worldwide Logistics, Ltd.  MOL Worldwide Logistics, Ltd.  MOL Worldwide Logistics, Ltd.  Mong Kong  Mossan Motor Car Carrier Co., Ltd.  Japan  Shanghai Huajia International Freight Forwarding Co., Ltd.  China  76.00  US\$1,720  Shosen Koun Co., Ltd.  Japan  79.98  ¥300,000   |                   |   |  | 100.00                                 | £400                                    |
| MOL Logistics Holding [Europe] B.V.  Motherlands  100.00  € 19  MOL Management [Thailand] Co., Ltd.  Mol Worldwide Logistics, Ltd.  Mong Kong  Mong Mother Car Carrier Co., Ltd.  Nissan Motor Car Carrier Co., Ltd.  Shanghai Huajia International Freight Forwarding Co., Ltd.  China  76.00  Shosen Koun Co., Ltd.  Japan  79.98  ¥300,000   |                   |   | <del>-</del>                           |  |   |
| MOL Management (Thailand) Co., Ltd.  MOL Worldwide Logistics, Ltd.  MOL Worldwide Logistics, Ltd.  Mossan Motor Car Carrier Co., Ltd.  Shanghai Huajia International Freight Forwarding Co., Ltd.  Shosen Koun Co., Ltd.  Japan  79.98  HO.00  THB20,000  HK\$58,600  Japan  90.00  Y640,000  US\$1,720  Shosen Koun Co., Ltd.  Japan  79.98  |                   |   |  | ······································ |   |
| MOL Worldwide Logistics,Ltd.  Mong Kong  100.00  HK\$58,600  Nissan Motor Car Carrier Co., Ltd.  Shanghai Huajia International Freight Forwarding Co., Ltd.  Shosen Koun Co., Ltd.  Japan  79.98  W300,000  |                   |   |  |  |   |
| <ul> <li>Nissan Motor Car Carrier Co., Ltd.</li> <li>Shanghai Huajia International Freight Forwarding Co., Ltd.</li> <li>Shosen Koun Co., Ltd.</li> <li>Japan</li> <li>76.00</li> <li>US\$1,720</li> <li>Shosen Koun Co., Ltd.</li> <li>Japan</li> <li>79.98</li> <li>¥300,000</li> </ul>   |                   |   |  |  |   |
| ● Shanghai Huajia International Freight Forwarding Co., Ltd. China 76.00 US\$1,720<br>● Shosen Koun Co., Ltd. Japan 79.98 ¥300,000  |                   |   |  | ······································ | ••••••••••••••••••••••••••••••••••••••• |
| ● Shosen Koun Co., Ltd. Japan 79.98 ¥300,000  |                   |   |  |  |   |
|   |                   |   |  |  |   |
|   |                   | ● Thai Intermodal Systems Co., Ltd.   |  | 100.00                                 |   |

|                   |   | Registered Office         | MOL's Voting Rights | Paid-in Capita<br>(Thousands |
|-------------------|---|---------------------------|---------------------|------------------------------|
| Product Transport | TraPac Jacksonville, LLC.   | U.S.A.                    | 100.00              | -                            |
| •                 | ● TraPac, LLC.  | U.S.A.                    | 100.00              | _                            |
| Business          | Utoc Corp.  | Japan                     | 67.55               | ¥2,155,300                   |
|                   | Utoc Engineering Pte. Ltd.  | Singapore                 | 100.00              | S\$2,000                     |
|                   | Utoc Logistics Corp.  | Japan                     | 100.00              | ¥50,000                      |
|                   | Utoc Ryutsu Service Corp.   | Japan                     | 100.00              | ¥10,00                       |
|                   | Utoc Stevedoring Corp.  | Japan                     | 100.00              | ¥50,00                       |
|                   | Utoc Transnet Corp.   | Japan                     | 100.00              | ¥90,000                      |
|                   | Utoc Transport Co.,Ltd.  Utoc Transport Co.,Ltd.                        | Japan                     | 100.00              | ¥45,000                      |
|                   | World Logistics Service (U.S.A.), Inc.                                  | U.S.A.                    | 100.00              | US\$200                      |
|                   | Shipowner/Chartering companies (54 companies) in Panama,                | 0.3.A.                    | 100.00              | . 03\$200                    |
|                   | Marshall Islands, Liberia, Cayman Islands and Singapore.                | •                         |                     | •                            |
|                   | Others (6 companies)  Meimon Taiyo Ferry Co., Ltd.                      | Japan                     | 41.33               | ¥880,000                     |
|                   | O Nippon Concept Corp.  | Japan                     | 15.00               | ¥600,44                      |
|                   | O Ocean Network Express Holdings, Ltd.                                  | Japan                     | 31.00               | ¥50,00                       |
|                   | O Ocean Network Express Pte. Ltd.                                       | Singapore                 | _                   | US\$3,000,00                 |
|                   | O PKT Logistics Group Sdn. Bhd.   | Malaysia                  | 35.13               | MYR 276,35                   |
|                   | O Rotterdam World Gateway B.V.  | Netherlands               | 20.00               | € 14,01                      |
|                   | O Shanghai Kakyakusen Kaisha, Ltd.                                      | Japan                     | 31.98               | ¥100,00                      |
|                   |   |                           |                     | •                            |
|                   | O Tan Cang-Cai Mep International Terminal Co., Ltd. O Other (1 company) | Vietnam                   | 21.33               | VND 868,510,52               |
| Associated        | Daibiru Australia Pty Ltd.  | Australia                 | 100.00              | A\$230,000                   |
|                   | Daibiru CSB Co., Ltd.   | Vietnam                   | 99.00               | VND 349,000,000              |
| Businesses        | Daibiru Corp.   | Japan                     | 51.07               | ¥12,227,84                   |
|                   | Daibiru Facility Management Ltd.  | Japan                     | 100.00              | ¥17,00                       |
|                   | Daibiru Saigon Tower Co., Ltd.  | Vietnam                   | 100.00              | VND 124,203,00               |
|                   | Green Kaiji Kaisha, Ltd.  | Japan                     | 100.00              | ¥95,40                       |
|                   |   |                           | 100.00              | •                            |
|                   | Green Shipping, Ltd. Hokuso Kohatsu K.K.                                | Japan                     |                     | ¥172,00                      |
|                   |   | Japan                     | 100.00              | ¥50,00                       |
|                   | Ikuta & Marine Co., Ltd.  | Japan                     | 100.00              | ¥26,50                       |
|                   | Japan Express Co., Ltd.   | Japan                     | 100.00              | ¥50,00                       |
|                   | Japan Hydrographic Charts & Publications Co., Ltd.                      | Japan                     | 95.25               | ¥32,00                       |
|                   | <ul> <li>Jentower Ltd.</li> </ul>                                       | British Virgin Islands    | 100.00              | US\$                         |
|                   | Kitanihon Tug-boat Co., Ltd.  | Japan                     | 62.00               | ¥50,00                       |
|                   | Kobe Towing Co., Ltd.   | Japan                     | 100.00              | ¥50,00                       |
|                   | Kosan Kanri Service Co., Ltd.   | Japan                     | 100.00              | ¥20,00                       |
|                   | Kosan Kanri Service-West Co., Ltd.                                      | Japan                     | 100.00              | ¥14,40                       |
|                   | • M.O. Tourist Co., Ltd.  | Japan                     | 100.00              | ¥250,00                      |
|                   | Mitsui O.S.K. Kosan Co., Ltd.   | Japan                     | 100.00              | ¥300,00                      |
|                   | Mitsui O.S.K. Passenger Line, Ltd.                                      | Japan                     | 100.00              | ¥100,00                      |
|                   | MOL Business Support, Ltd.  | Japan                     | 100.00              | ¥100,00                      |
|                   |   |                           | 100.00              | •                            |
|                   | MOL Kaiji Co., Ltd.   | Japan                     |                     | ¥95,00                       |
|                   | MOL Techno-Trade, Ltd.  | Japan                     | 100.00              | ¥490,00                      |
|                   | Nihon Tug-Boat Co., Ltd.  | Japan                     | 87.26               | ¥134,20                      |
|                   | Nishinihon Sogo Setsubi Co., Ltd.                                       | Japan                     | 100.00              | ¥10,00                       |
|                   | Nowatec Co., Ltd.   | Japan                     | 100.00              | ¥20,00                       |
|                   | <ul> <li>Tanshin Building Service Co., Ltd.</li> </ul>                  | Japan                     | 100.00              | ¥20,00                       |
|                   | Tokai Tugboat K.K.  | Japan                     | 70.00               | ¥10,00                       |
|                   | Ube Port Service Co., Ltd.  | Japan                     | 99.39               | ¥14,95                       |
|                   | White Lotus Properties Ltd.   | British Virgin Islands    | 100.00              | ¥6,810,00                    |
|                   | Yellow Lotus Properties Ltd.  | British Virgin Islands    | 100.00              | ¥1,00                        |
|                   | Chartering company (1 company) in Panama                                | Difficient virgin islands | 100.00              | 11,00                        |
|                   | Other (2 company)   |                           |                     | •                            |
|                   | O Shinyo Kaiun Corp.  | Japan                     | 36.00               | ¥100,00                      |
|                   | O South China Towing Co., Ltd.  | Hong Kong                 | 25.00               | HK\$12,40                    |
|                   | O Tan Cang-Cai Northern Maritime Joint Stock Co., Ltd.                  | Vietnam                   | 36.00               | VND 118,560,00               |
|                   | O Tan Cang-Cai Northern Maritime John Stock Co., Etc.                   | Vietnam                   | 40.00               | VND 110,360,00               |
|                   |   |                           | 100.00              |                              |
| Others            | Euromol B.V.  | Netherlands               |                     | € 8,44                       |
|                   | K&M Marine S.A.   | PANAMA                    | 100.00              | ¥50                          |
|                   | Linkman Holdings Inc.   | Liberia                   | 100.00              | US\$                         |
|                   | Mitsui O.S.K. Holdings (Benelux) B.V.                                   | Netherlands               | 100.00              | € 17,24                      |
|                   | MOL (Americas) LLC.   | U.S.A.                    | 100.00              |                              |
|                   | <ul><li>MOL (Americas) Holdings, Inc.</li></ul>                         | U.S.A.                    | 100.00              | US\$20                       |
|                   | MOL (Asia Oceania) Pte. Ltd.  | Singapore                 | 100.00              | S\$2,35                      |
|                   | MOL (Europe Africa) Ltd.  | U.K.                      | 100.00              | US\$8,40                     |
|                   | MOL Accounting Co., Ltd.  | Japan                     | 100.00              | ¥30,00                       |
|                   | MOL Adjustment, Ltd.  | Japan                     | 100.00              | ¥10,00                       |
|                   | -   |                           |                     |                              |
|                   | MOL Engineering Co., Ltd.   | Japan                     | 100.00              | ¥20,00                       |
|                   | MOL Information Systems, Ltd.   | Japan                     | 100.00              | ¥100,00                      |
|                   | MOL Manning Service S.A.  | Panama                    | 100.00              | US\$3,88                     |
|                   | MOL Marine Co., Ltd.  | Japan                     | 100.00              | ¥100,00                      |
|                   | MOL Ocean Expert Co., Ltd.  | Japan                     | 100.00              | ¥100,00                      |
|                   | MOL Ship Management Co., Ltd.   | Japan                     | 100.00              | ¥50,00                       |
|                   | MOL Ship Tech Inc.  | Japan                     | 100.00              | ¥50,00                       |
|                   | MOL Ship rectrific.      MOL Treasury Management Pte. Ltd.              | Singapore                 | 100.00              | US\$2,00                     |
|                   | → moc neasury management ric. Ltd.                                      | Jillyapule                | 100.00              | UJ\$2,UU                     |

 $\ensuremath{^{*}}$  MOL's voting rights include voting rights of MOL and its subsidiaries