

# MOL Investor Guidebook

May 2002

**Mitsui O.S.K. Lines, Ltd**

## MOL Group Corporate Principles

- 1. As a multi-modal transport group, we will actively seize opportunities that contribute to global economic growth and development by meeting and responding to our customers' needs and to this new era**
- 2. We will strive to maximize corporate value by always being creative, continually pursuing higher operating efficiency and promoting an open and visible management style that is guided by the highest ethical and social standards**
- 3. We will promote and protect our environment by maintaining strict, safe operation and navigation standards**

## = Contents =

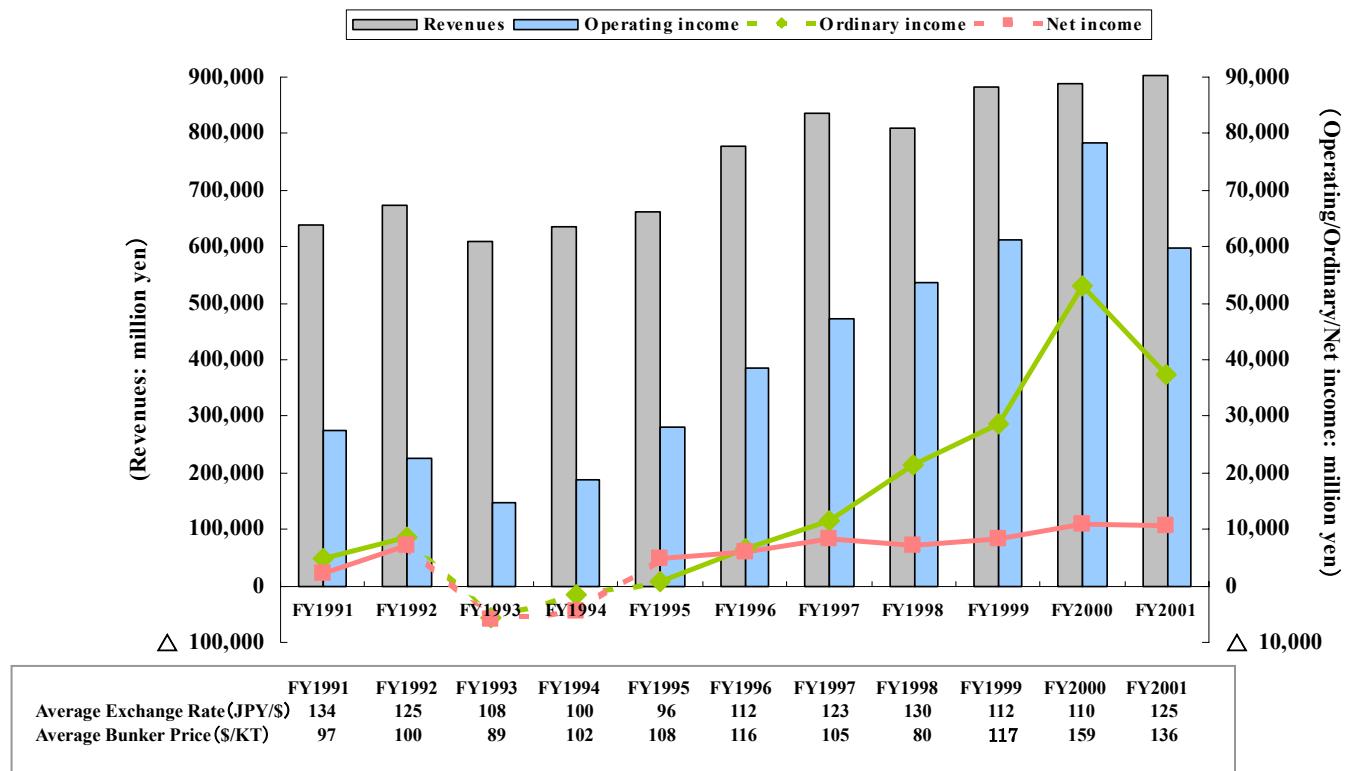
<b>1.</b>	<b>MOL at a glance</b>	
①	Consolidated Results FY1991 – FY2001	2
②	Share Prices 1991-2001	2
③	[Consolidated] FY2001 Revenues & Operating Income by Segment	3
④	[Non-Consolidated] FY2001 Revenues by Division & MOL Fleet	3
⑤	Credit Ratings (FY2001)	3
⑥	World Major Carriers	
	All Vessel Types	4
	Tankers	4
	Bulkers	4
	Container Capacity by Alliance Group	5
	Container Capacity by Company	5
	Car Carriers	5
	LNG Carriers	5
<b>2.</b>	<b>MOLnext</b>	
▪	MOL Mid-term Management Plan	6
▪	Target Revenues & Income	7
▪	Expansion Plan	8
▪	Cost Reduction	9
▪	Enhancement of Financial Strength	9
<b>3.</b>	<b>Seaborne Trade</b>	
▪ —	the World —	10
▪ —	Japan —	11
<b>4.</b>	<b>Financial Data</b>	
▪ Charts	[Consolidated] ROE/ROA	12
	[Consolidated] Interest Coverage Ratio	12
	[Consolidated] EBITDA	12
	[Consolidated] Assets Turnover	13
	[Consolidated] Profit Margin Ratio /Return on Assets	13
	[Consolidated] Assets and Equity	13
	[Consolidated] Earning per Share	14
	[Consolidated] Shareholders' Equity per Share	14
	[Consolidated] Cash Flow per Share	14
	[Consolidated] Revenues by Segment	15
	[Non-Consolidated] Revenues by Division	15
▪ [Consolidated]	Financial Statements	16
▪ [Consolidated]	Segment Information	17
▪ [Non-Consolidated]	Financial Statements	17

**MOL Group Environmental Policy Statement**

**MOL Publication List**

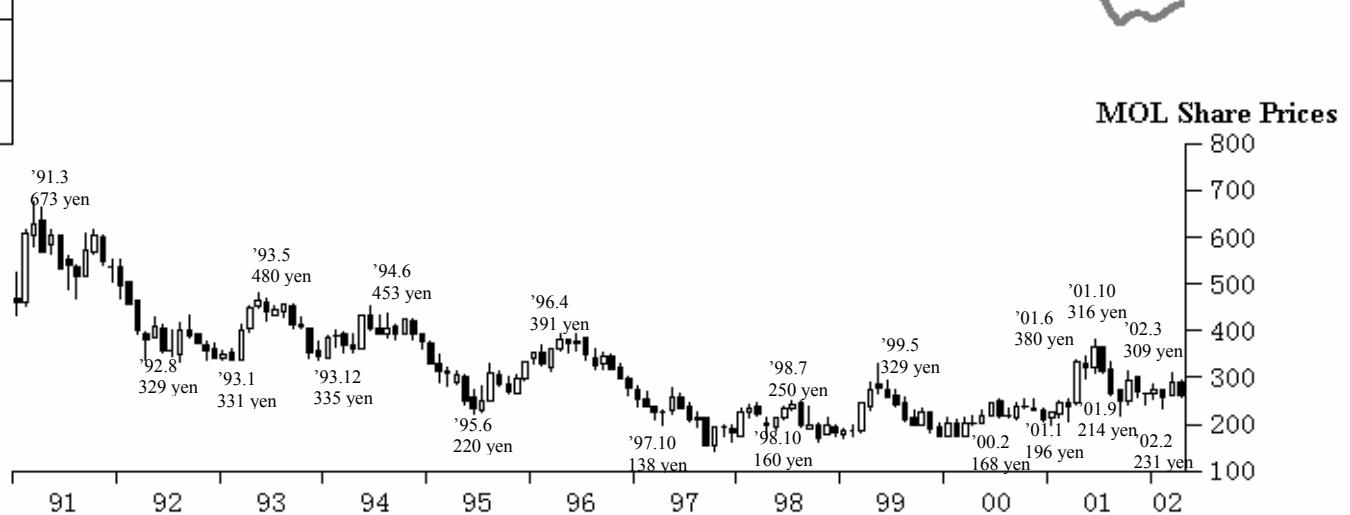
# 1.MOL at a glance

## ① Consolidated Results FY1991-2001

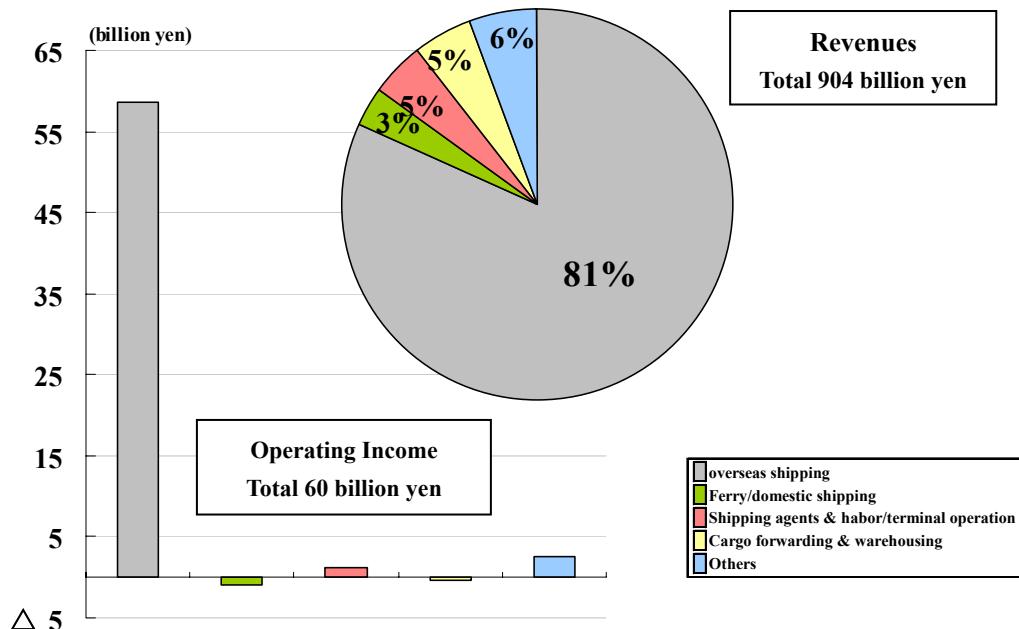


## NIKKEI 225 INDEX

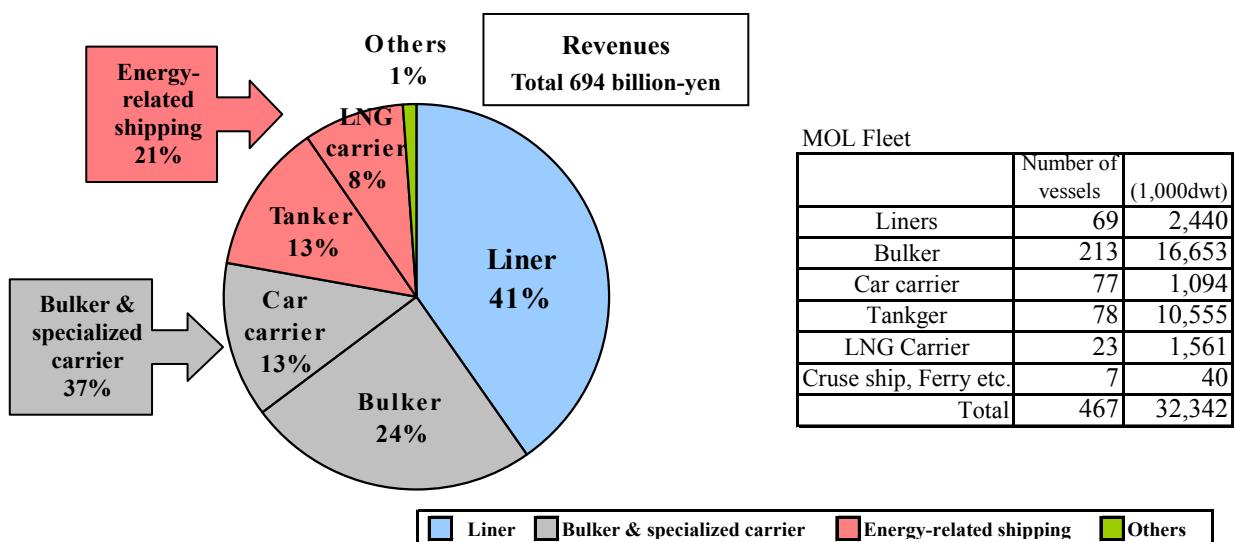
## ② Share Prices 1991-2001



### ③ [Consolidated] FY2001 Revenues & Operating Income by Segment



### ④ [Non-Consolidated] FY2001 Revenues by Division & MOL Fleet



### ⑤ Credit Ratings (FY2001)

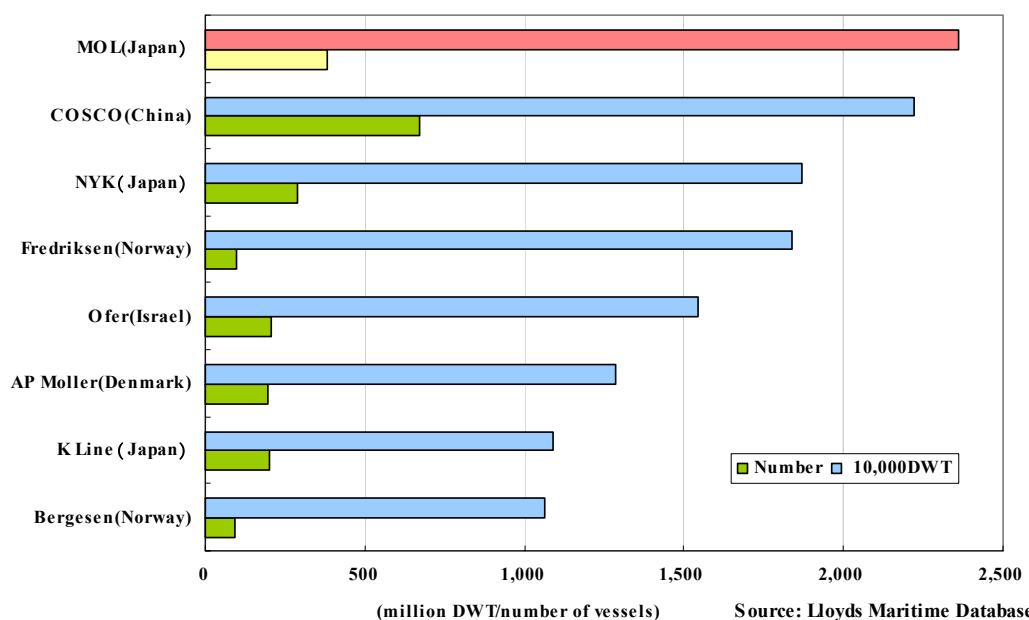
JCR	A-
R&I	A-
Moody's	a-1
Standard & Poors	Ba1 stable
	BB+pi

\*pi: public information

## ⑥ World Major Carriers

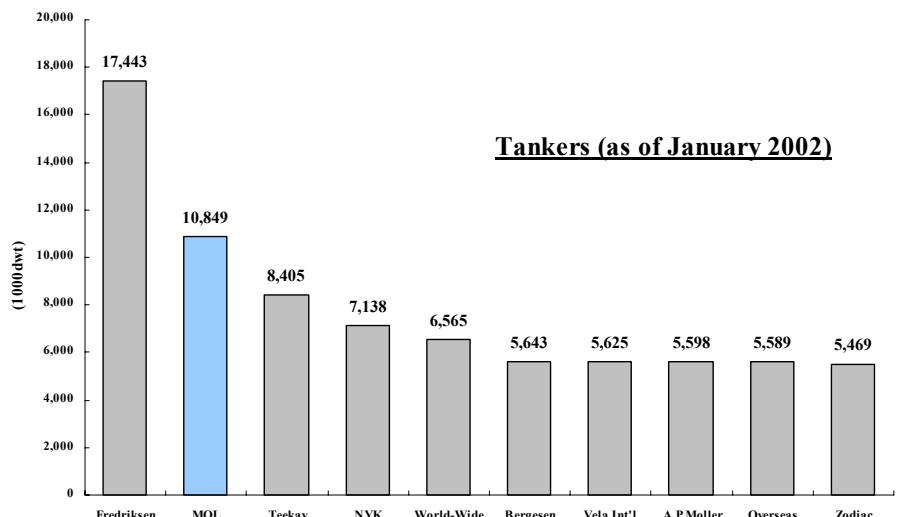
All Vessel Types (as of January 2002)

\*Consolidated; chartered vessels excluded



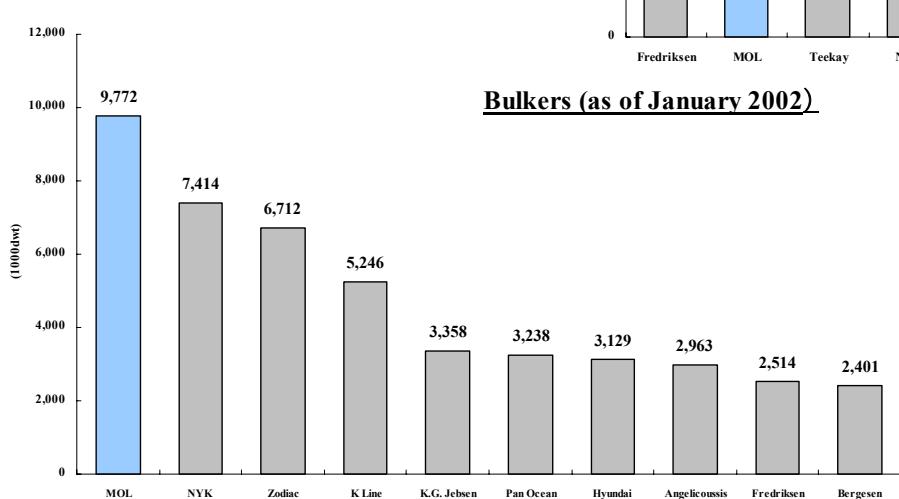
Source: Lloyds Maritime Database

Tankers (as of January 2002)



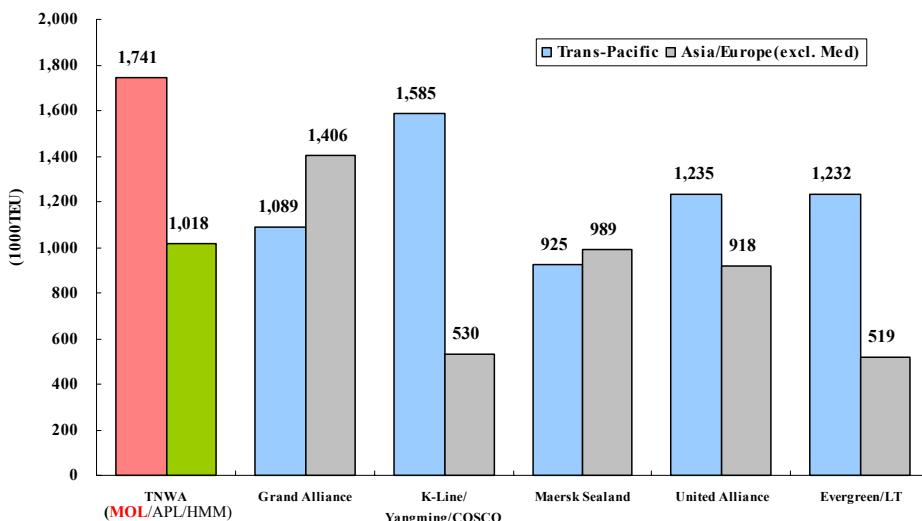
Bulkers (as of January 2002)

Source: Clarkson Tanker Register 2002



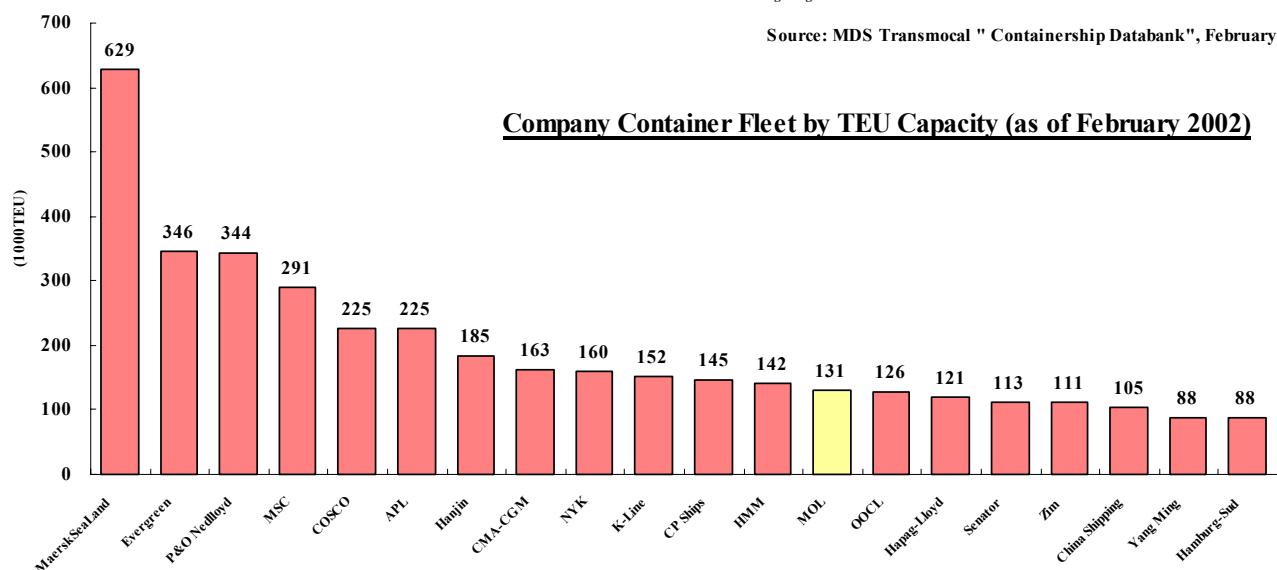
Source: Clarkson Bulkcarrier Register 2002

### Yearly Container Capacity by Alliance Group (as of February 2002)



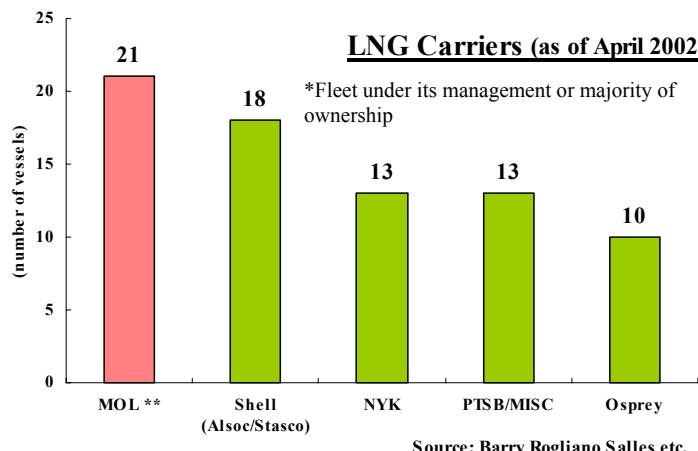
Source: MDS Transmoc "Containership Databank", February 2002

### Company Container Fleet by TEU Capacity (as of February 2002)

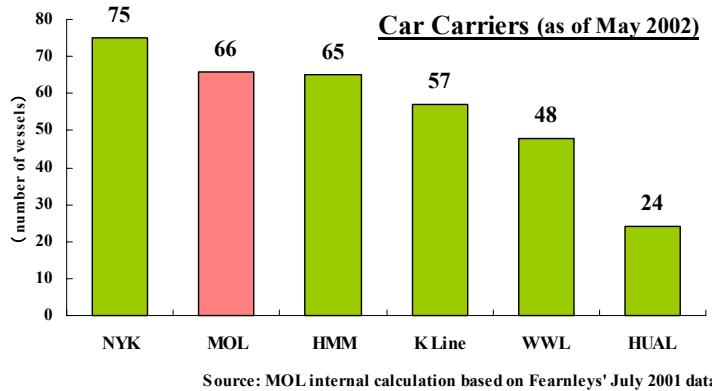


Source: MDS Transmodal "Containership Databank" February 2002

### LNG Carriers (as of April 2002)



### Car Carriers (as of May 2002)



\*\*Participation in the projects operating 49 vessels (including planned ones) of the world total about 190 vessels

## 2. MOLnext

### MOL Group Mid-term Management Plan

## MOL next

= **Mitsui O.S.K. Lines' new expansion target**

### Goal of MOL next

To make MOL group  
excellent and resilient in the  
world shipping industry

#### ● MOL's Creative and Aggressive Redesigning Project, Phases 1, 2, and 3

- MOL's Creative and Aggressive Redesigning Committee was formed in 1994. Since then, we have worked to strengthen groupwide global competitiveness, expand our investments in energy transport, and create a company structure that can respond quickly to market needs. We set goals incrementally and reviewed them at all stages. Phase 1, MOCAR90's, was implemented from September 1994 to March 1996. Phase 2, the MORE21 project, was started in July 1996 and completed in March 1999. And we expect to reach the goals of Phase 3, MOST21, a year ahead of the initial plan. As a result, we developed a new management plan, MOL next.

Sept. 1994	<b>Phase 1</b>	<b>MOCAR 90's</b> ( <b>MOL's Creative &amp; Aggressive Redesigning, 90's</b> )
Mar. 1996		Target: Strengthen MOL's global competitiveness
Jul. 1996	<b>Phase 2</b>	<b>MORE21</b> ( <b>Mitsui O.S.K. Lines Redesigning for 21</b> )
Mar. 1999		Target: 1) Build group-wide market competitiveness and strengthen the overall group to maximize consolidated profits. 2) Enhance MOL's non-consolidated international competitiveness to restore dividend payments as soon as possible, and ensure a stable dividend payment structure.
Apr. 1999	<b>Phase 3</b>	<b>MOST21</b> ( <b>Mitsui O.S.K. Lines' Strategy Towards 21</b> )
Mar. 2001		Target: 1) To ensure optimum allocation of Group Management resources and maximize the strength and competitiveness of companies in its sphere. 2) Maximize the synergistic effects of the merger, and establish a corporate structure that allows dividend rate of more than 10%. 3) Maximize the equity value to the shareholders on MOL Group in its entirety.
Apr. 2001   Mar. 2004		<b>MOL next</b> ( <b>Mitsui O.S.K. Lines' new expansion target</b> )

## MOL next Revenue & Income Plan

	FY2000 (result)	FY2001 (result) (plan)	FY2002 (plan)	FY2003 (plan)
Revenues (Consolidated)	888	904 (920)	950	1,000
(Non-consolidated)	683	694 (700)	710	750
Ordinary Income (Consolidated)	53*	37 (51)	59	66
(Non-consolidated)	51*	31 (45)	50	55
Net Income (Consolidated)	11	11 (23)	30	34
(Non-consolidated)	14	7 (21)	27	30

average exchange rate ¥109.71/\$ ¥125.11/\$ (¥115/\$) ¥110/\$ ¥110/\$  
average bunker price \$159/MT \$136/MT (\$140/MT) \$120/MT \$120/MT

\*including ¥6b. capital gain by sale of marketable securities

## Management / Financial Index Consolidated

2001.3	2004.3 (target)
Earning per share	¥9
ROE	7.4% * (13%)
Equity Ratio	12.7%
Interest-bearing Debt	¥745 billion
	¥600 billion

\* Before write-off unfounded pension liabilities

### Group Management Strategies

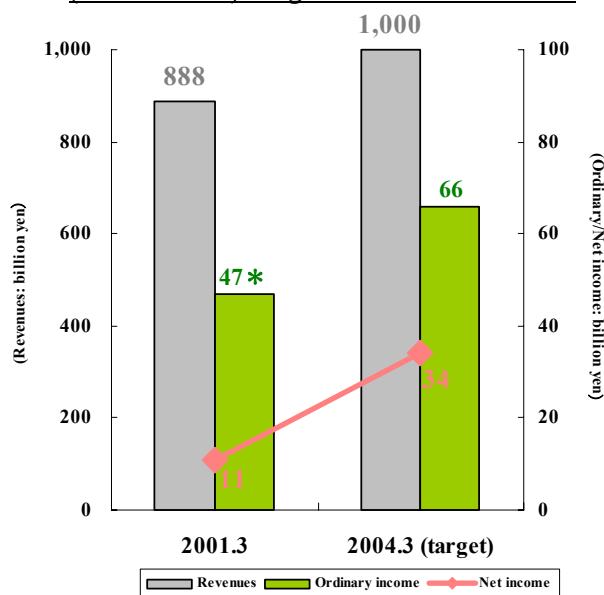
- Assure continued growth by focusing on selected business segments and effective use of management resources
- Maintain global excellence in both cost competitiveness and service quality to improve profitability
- Strengthen group corporate governance (emphasis on promoting segment strategies and management control)

### MOL Management Strategies

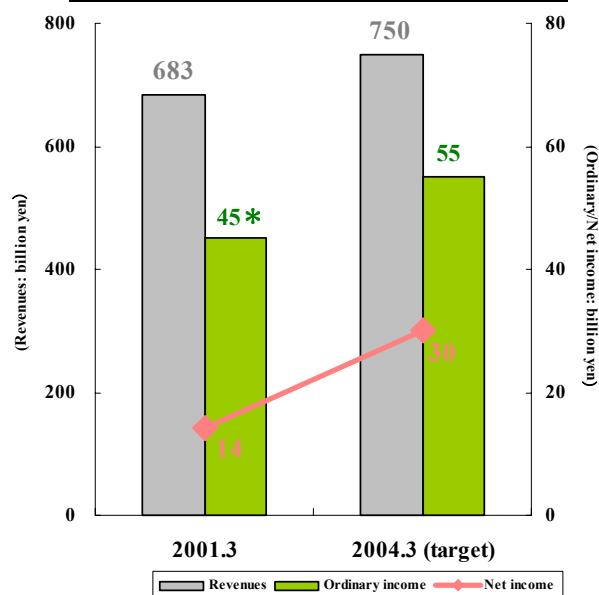
- |                                   |                                      |
|-----------------------------------|--------------------------------------|
| ① Growth & Expansion              | ⑥ Training of human resources        |
| ② Expansion of non-Japanese trade | ⑦ Improvement of financial structure |
| ③ New business                    | ⑧ Management reform                  |
| ④ Promotion of IT strategies      | ⑨ Environmental protection           |
| ⑤ Improvement of competitive edge |                                      |

(Assumption)	2001.3	2003.3
Exchange rate	JPY109.71/\$	JPY110/\$
Bunker price	\$159/MT	\$120/MT

### (Consolidated) Target Revenues & Income



### (Non-Consolidated) Taget Revenues & Income



\* 2001.3 Ordinary income excluding 6 billion yen of capital gain by sale of marketable securities

## Expansion Plan

**Increase of revenue for 70 billion yen over the next 3 years (FY2001-2003)**

**Liner:** Increase capacities, with the introduction of new-building container fleet by FY2003, with the aim of becoming a first-class global container carrier.

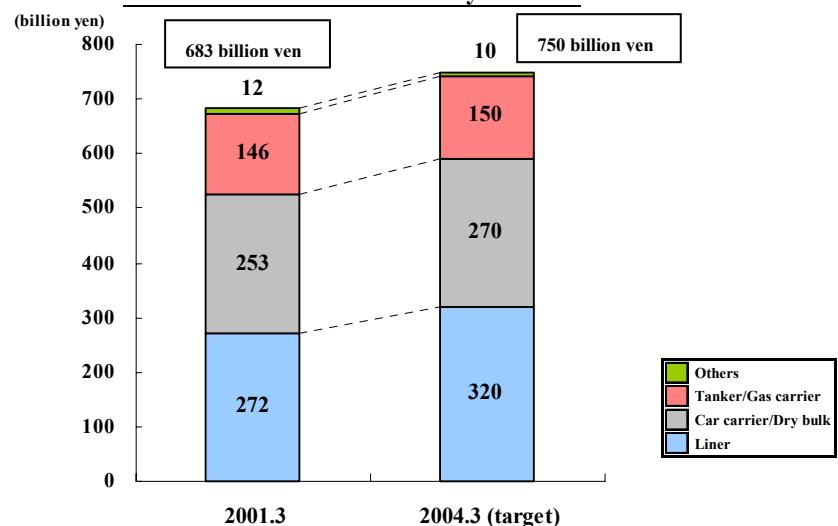
**Car carrier:** Be active in the non-Japanese/Korean trade where cargo movement can be expected to grow in the future.

**Dry-bulk carrier:** Expand business, mainly in coal transportation, where strong future growth is expected, and in the cape-size bulker business, where we can take advantage of the fact that we have the world's biggest fleet.

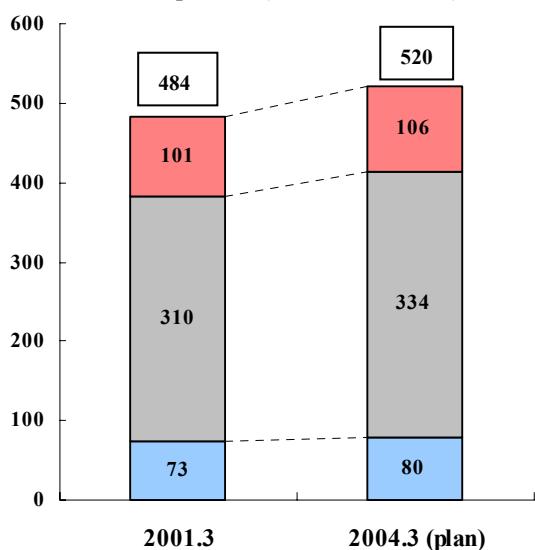
**Tanker:** Increase the number of double-hull tankers in our fleet, and utilize the medium-size VLCC strategically in the expanding Asian market.

**LNG carrier:** Enhance marketing and pursue the possibility of new project in growing markets, such as India and China.

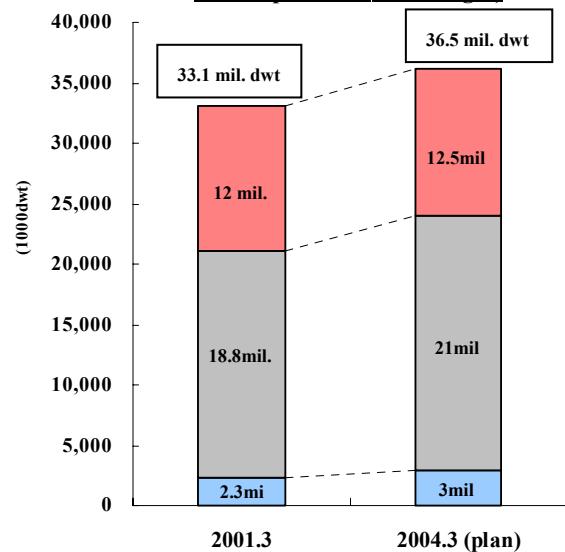
**Non-Consolidated Revenues by Division**



**Fleet expansion (number of vessels)**



**Fleet expansion (Dead weight)**



### Cost Reduction

Reduction of 15 billion yen over the next 3 years (FY2001-FY2003)

Sales divisions: 8 billion yen, mainly by reducing voyage/cargo-related costs

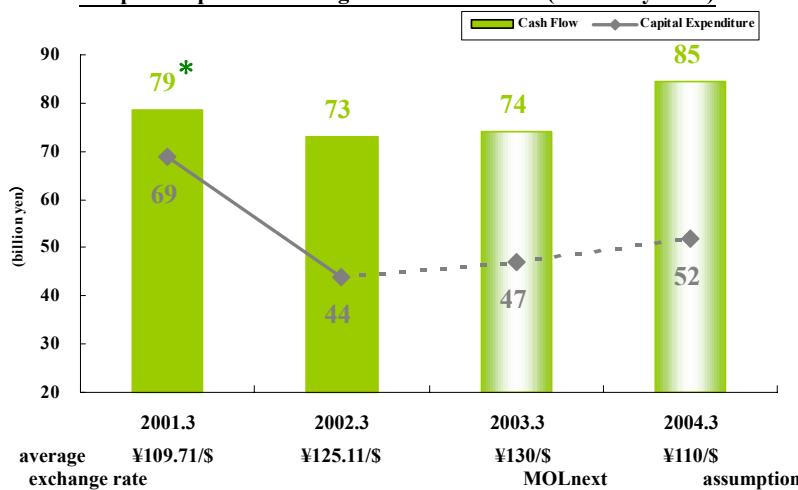
Administration divisions: 7 billion yen, mainly by reducing vessel-related costs

(billion yen)	Cost Reduction Plan from FY2000				Total
	FY2001 (result)	FY2002 plan (revised) (original)	FY2003 plan (revised) (original)		
Sales division	9.0 (6.0)	11.0 (1.0)	1.0 (1.0)	21.0 (8.0)	
Administration division	2.5 (2.5)	3.0 (2.0)	2.5 (2.5)	8.0 (7.0)	
Total	11.5 (8.5)	14.0 (3.0)	3.5 (3.5)	29.0 (15.0)	

### Improvement of financial structure

Strengthen financial structure by reducing interest-bearing debts, and by focusing more on cash flow management.

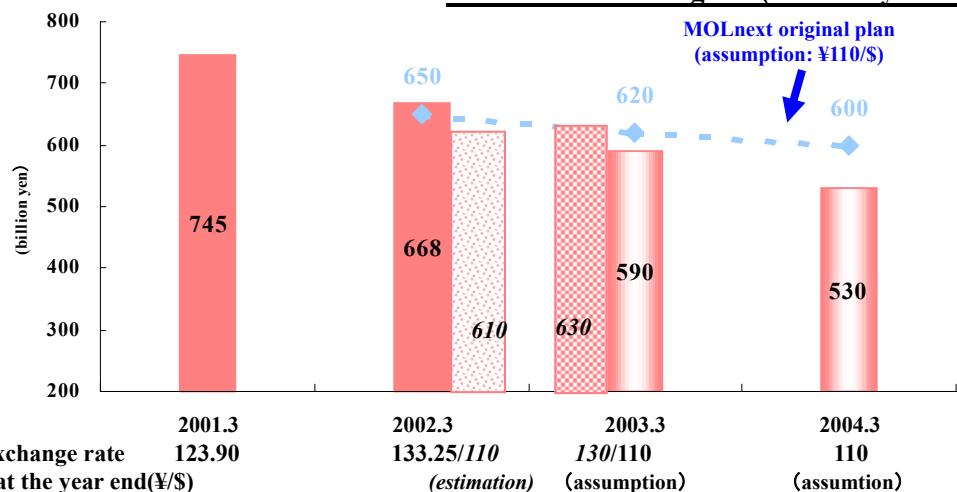
Capital Expenditure Program VS Cash Flow (as of May 2002)



Cash flows = Net income + Depreciation - Dividend

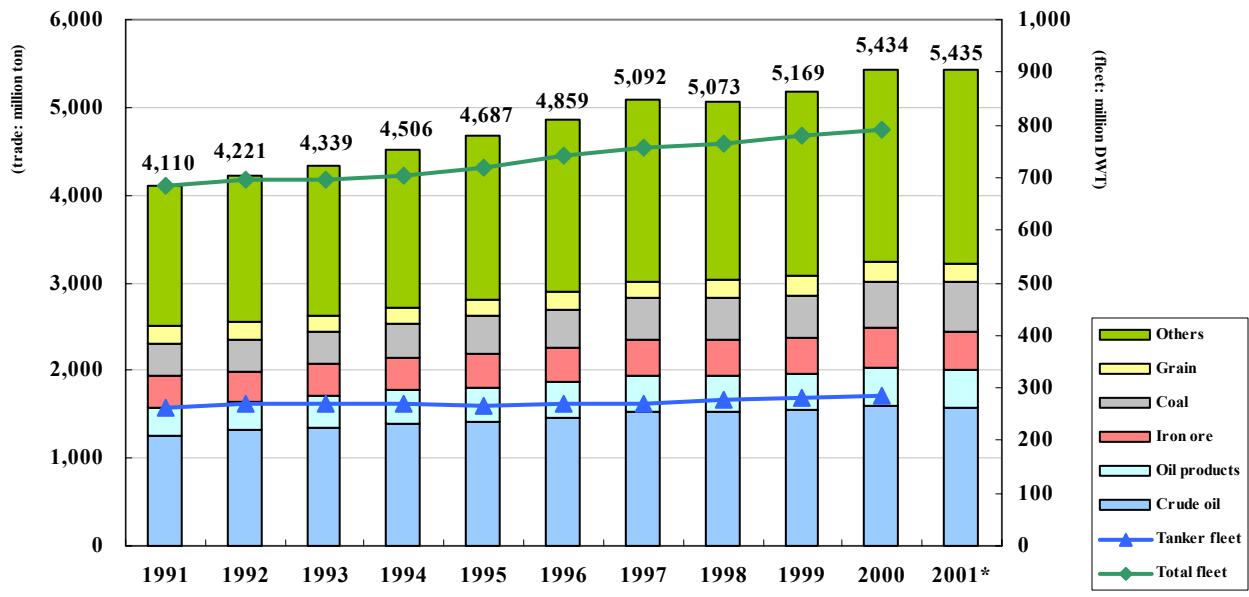
\*After adjustment for non-cash outflows related to an employee retirement benefit trust and repurchase of the company's stock

Debt Reduction Program (as of May 2002)



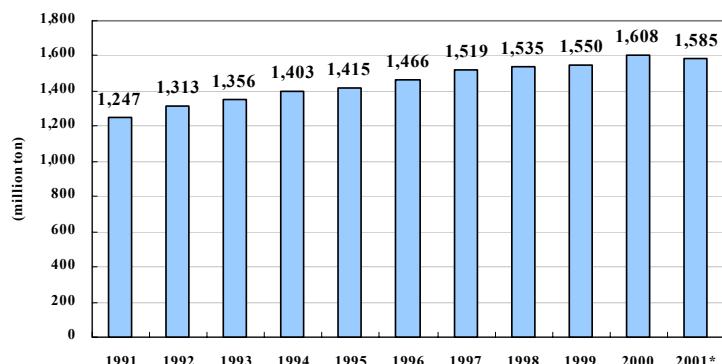
### 3. Seaborne Trade - the World -

#### World Seaborne Trade & Fleet Capacity



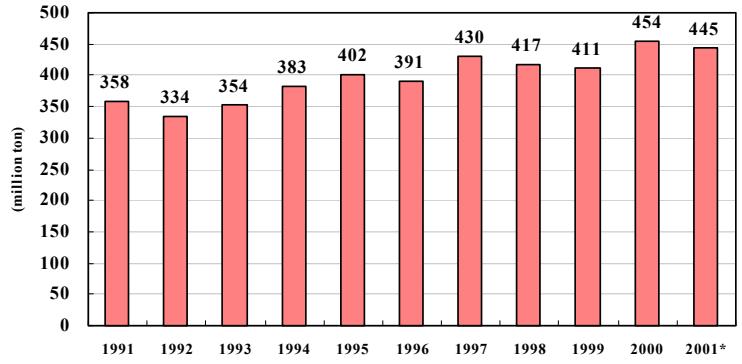
Source: Fearnleys Review 2001 (2001\*: forecasted figure),  
JSA "Japanese Shipping 2001" etc

#### World Crude Oil Trade



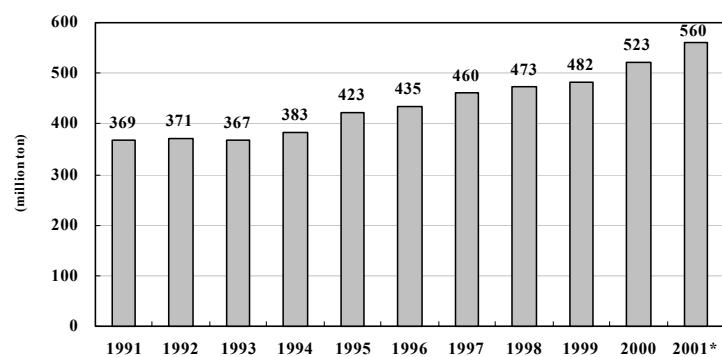
Source: Fearnleys Review 2001 (2001\*: forecasted figure)

#### World Iron Ore Trade



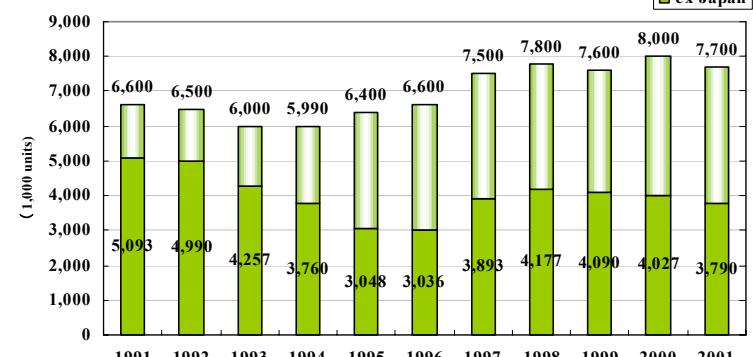
Source: Fearnleys Review 2001 (2001\*: forecasted figures)

#### World Coal Trade



Source: Fearnleys Review 2001 (2001\*: forecasted figure)

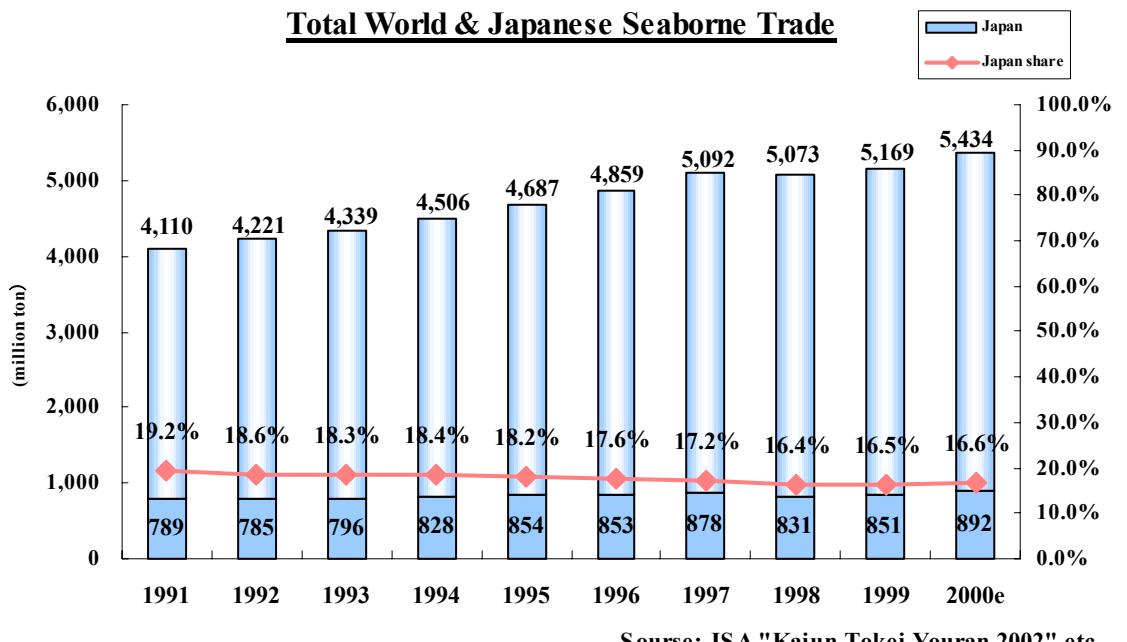
#### World Car Shipping



Source: Wallenius, JAMA etc.

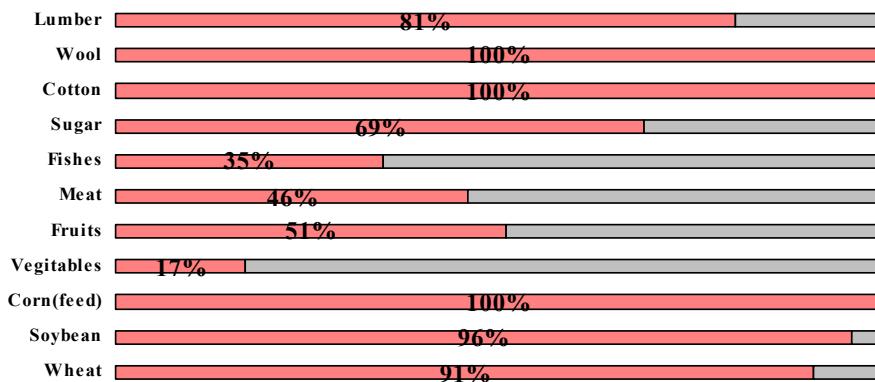
### 3. Seaborne Trade - Japan -

Total World & Japanese Seaborne Trade



Source: JSA "Kaiun Tokei Youran 2002" etc.

The Importance of Shipping in Meeting the Needs of the Domestic Market (1999)



Source: JSA "Shipping Now 2001"

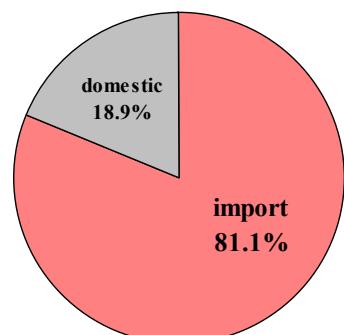
The importance of shipping in meeting the energy demands of Japan

Source: JSA "Shipping Now 2001"

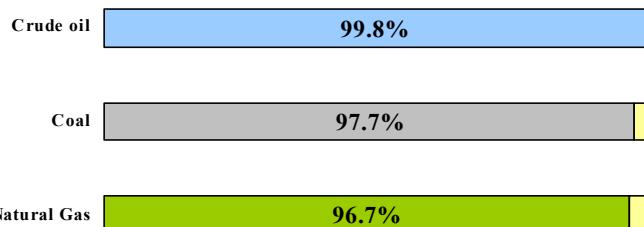
Primary Energy Supply (1999)



Dependence on Import of Primary Energy (1999)

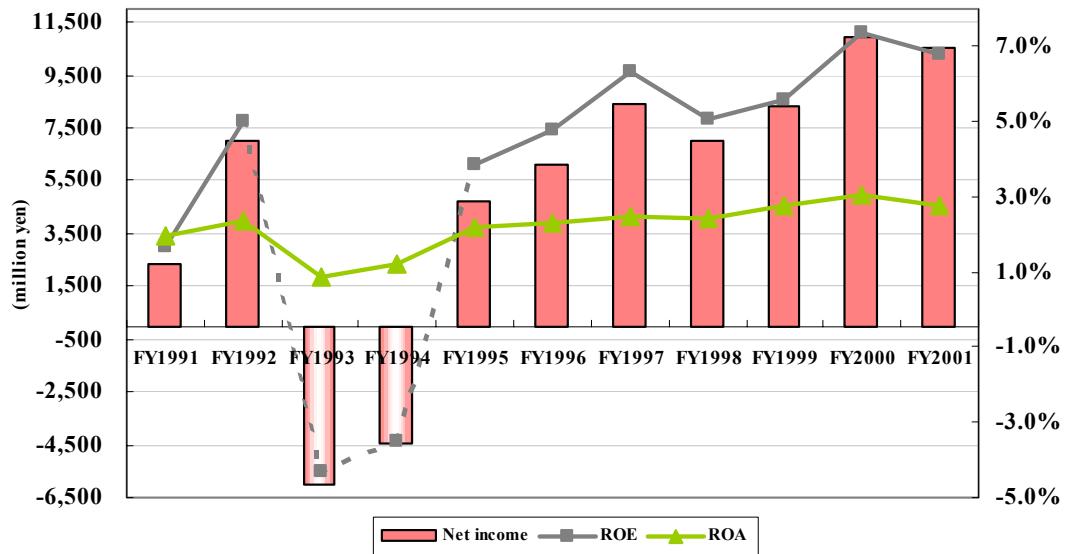


Dependence on Import of Major Energy Source (1999)

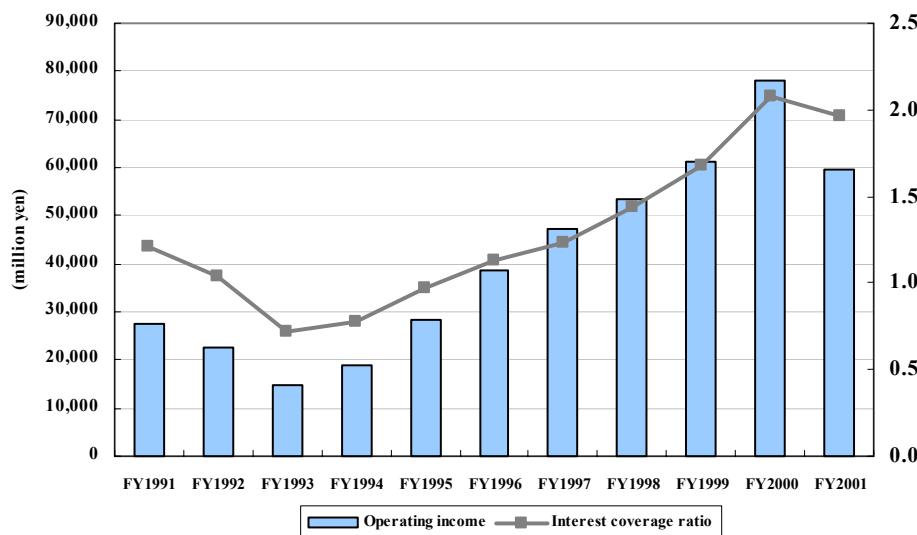


## 4. Financial Data

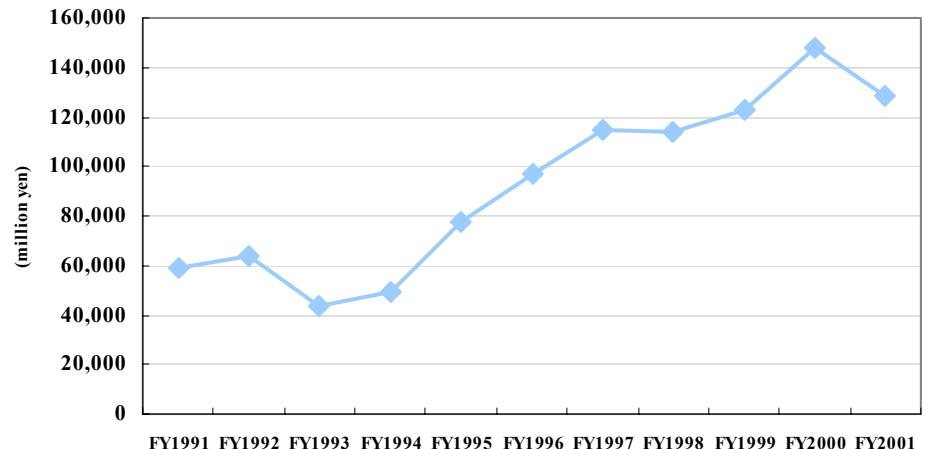
### [Consolidated] ROE/ROA



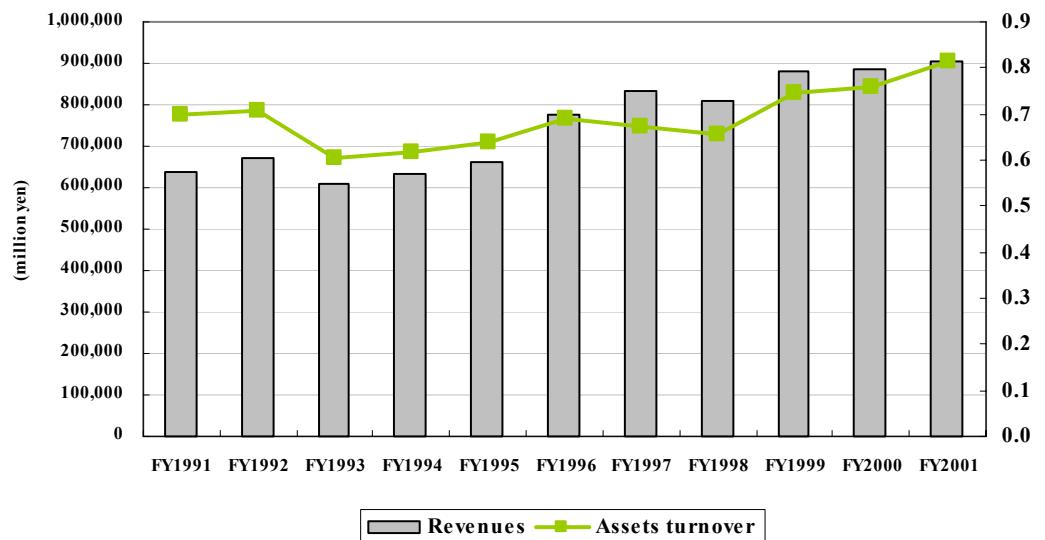
### [Consolidated] Interest Coverage Ratio



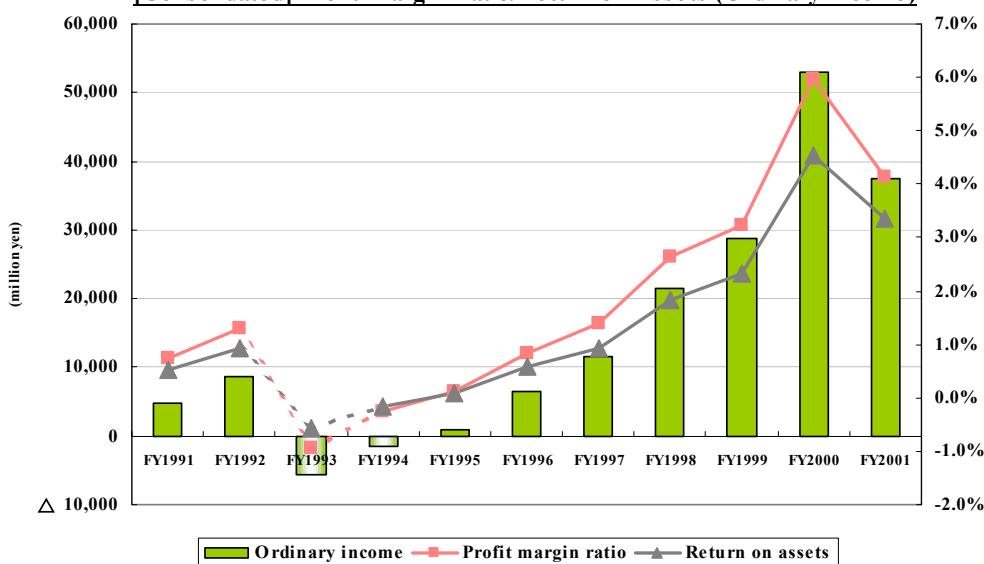
### [Consolidated] EBITDA



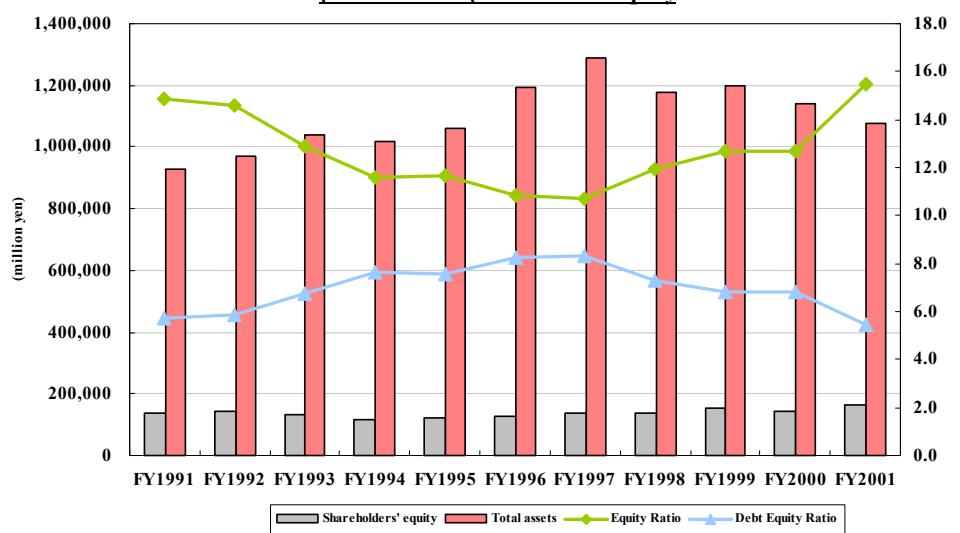
### [Consolidated] Assets Turnover



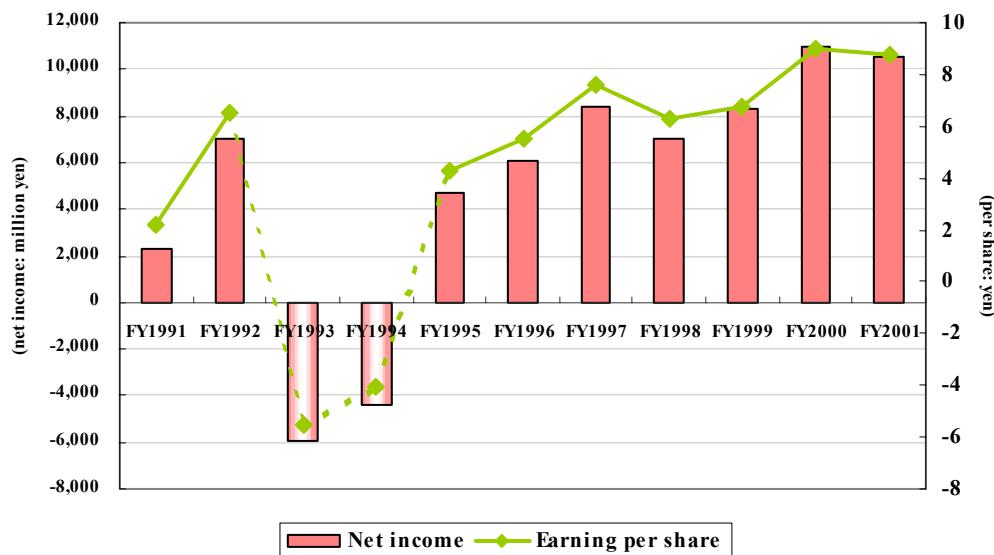
### [Consolidated] Profit Margin Ratio/Return on Assets (Ordinary Income)



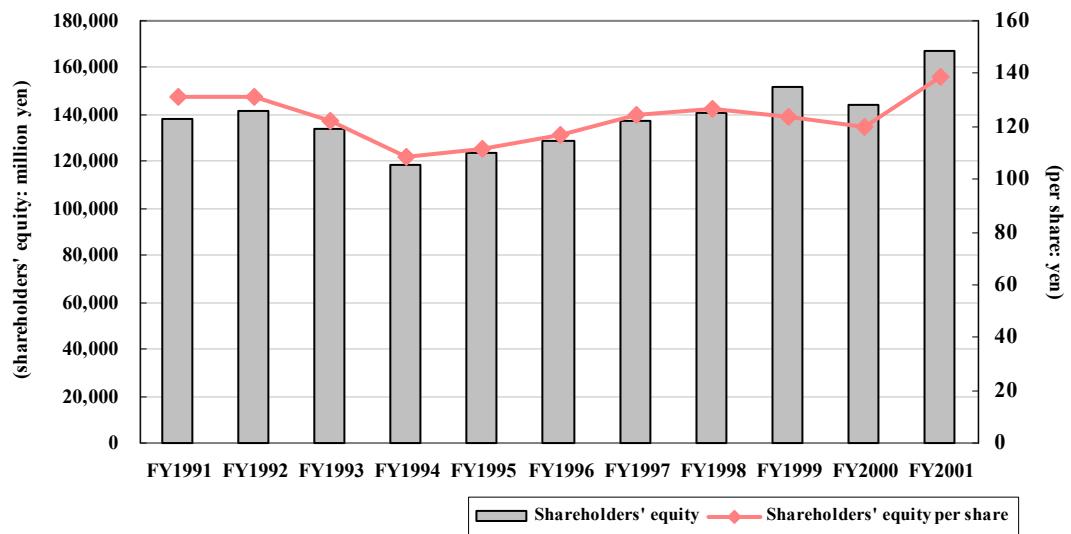
### [Consolidated] Assets and Equity



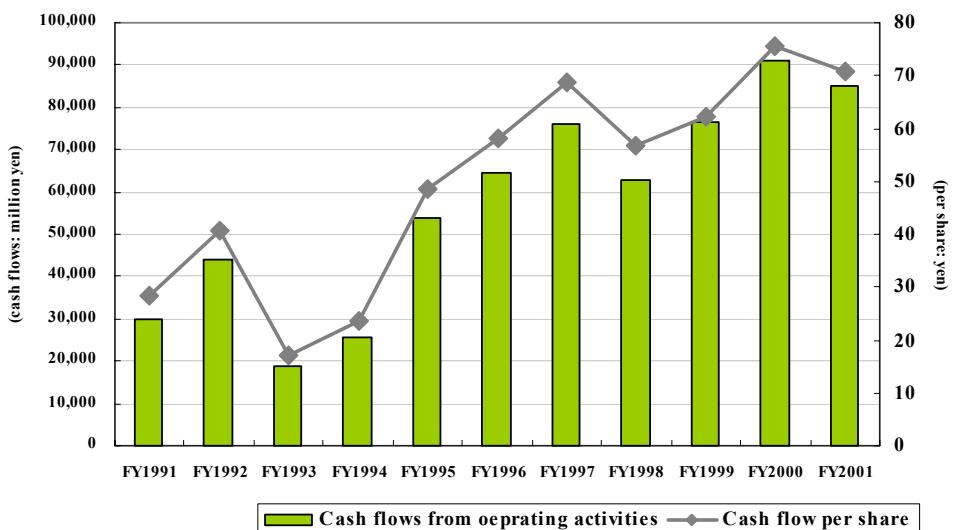
### [Consolidated] Earning per Share



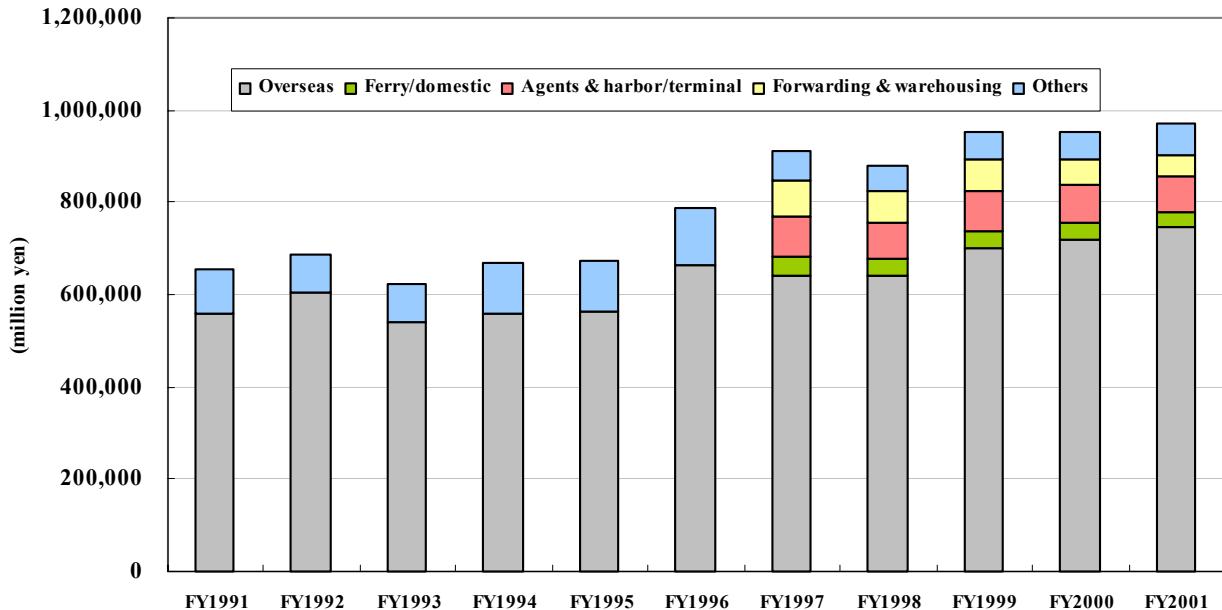
### [Consolidated] Shareholders' Equity per Share



### [Consolidated] Cash Flow per Share

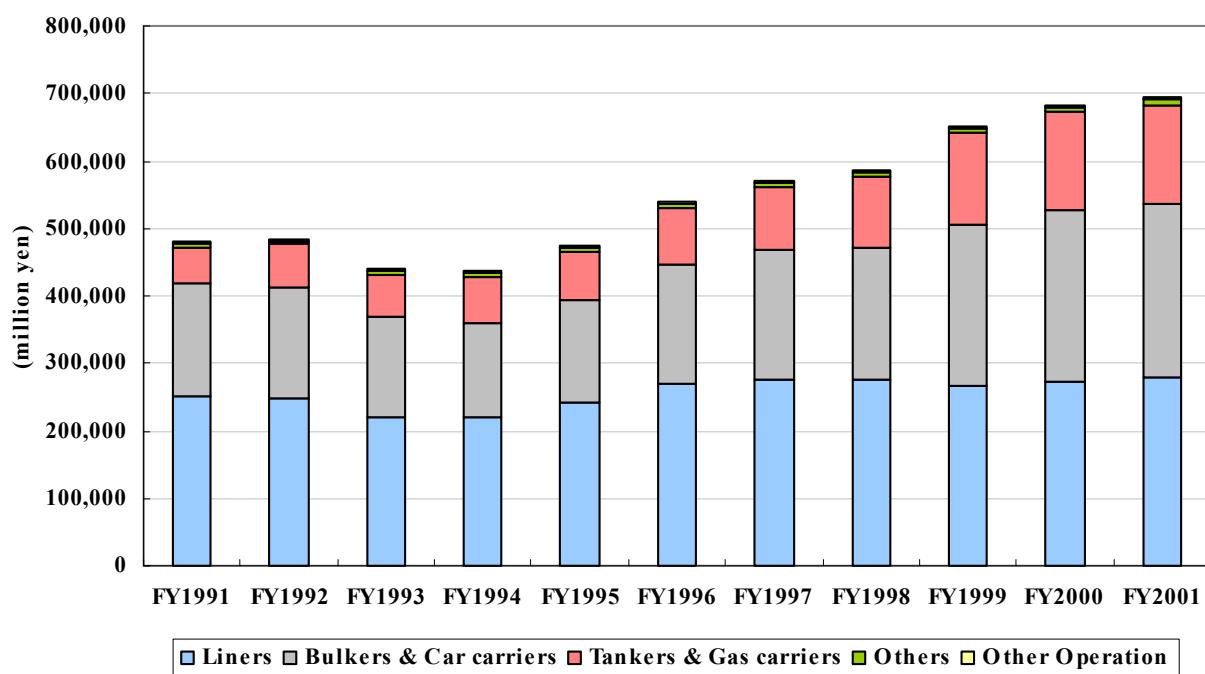


### [Consolidated] Revenues by Segment



\* From FY1997 onward, "Overseas shipping" have been separated into 4 segments.

### [Non-Consolidated] Revenues by Division



## [Consolidated] Financial Statements

	'92.3.31 FY1991	'93.3.31 FY1992	'94.3.31 FY1993	'95.3.31 FY1994	'96.3.31 FY1995	'97.3.31 FY1996	'98.3.31 FY1997	'99.3.31 FY1998*1	'00.3.31 FY1999	'01.3.31 FY2000	'02.3.31 FY2001
Shipping and other operating revenues	637,354	673,074	608,640	635,284	662,046	777,896	834,879	809,160	881,807	887,866	903,943
Shipping and other operating expenses (Depreciation and amortization)	553,477 ( 31,825) ( 41,072) ( 29,212)	582,141 ( 8,516) ( 8,035) ( 5,193)	525,125 ( 270) ( 8,619) ( 4,128)	542,189 ( 30,245) ( 49,057) ( 58,275)	559,452 ( 3,944) ( 2,925) ( 2,081)	664,016 ( 393) ( 361) ( 387)	713,006 ( 208) ( 143) ( 59)	683,041 ( 75,353) ( 74,421) ( 74,339)	746,047 ( 74,707) ( 72,581) ( 74,439)	732,511 ( 61,862) ( 69,826) ( 68,826)	761,507 ( 63) ( 588)
General and administrative expenses *2 (amortization of consolidation difference)	56,378 ( 393) ( 361)	68,355 ( 3,289) ( 2,724)	68,806 ( 4,269) ( 4,269)	74,339 ( 3,256) ( 3,256)	74,421 ( 4,023) ( 5,024)	75,353 ( 5,024) ( 5,024)	74,707 ( 4,167) ( 4,167)	72,581 ( 3,473) ( 4,126)	74,439 ( 563) ( 582)	77,115 ( 1,403) ( 1,403)	82,663 ( 3,680) ( 4,426)
Operating income	27,498	22,577	14,708	18,755	28,172	38,526	47,164	53,536	61,320	78,239	59,772
Non-operating income *3	16,021	19,379	13,594	17,363	8,706	8,628	11,182	14,900	15,051	19,218	12,580
Interests and dividends	( 8,516) ( 8,035)	( 5,193) ( 5,193)	( 5,647) ( 4,672)	( 4,252) ( 4,252)	( 4,672) ( 4,672)	( 4,252) ( 4,252)	( 5,481) ( 4,014)	( 4,014) ( 4,439)	( 3,550) ( 3,550)	( 3,372) ( 3,372)	
Profits on sale of securities	( 270) ( 171)	( 8,619) ( 56)	( 4,128) ( 160)	( 3,351) ( 1,202)	( 206) ( 181)	( 206) ( 181)	( 3,211) ( 132)	( 1,669) ( 345)	( 4,481) ( 2,379)	( 6,309) ( 1,227)	( 49) ( 28)
Equity in earnings of affiliated companies	( 3,944) ( 3,289)	( 2,925) ( 2,724)	( 2,081) ( 2,426)	( 4,504) ( 3,256)	( 4,023) ( 2,681)	( 4,023) ( 4,167)	( 5,024) ( 4,167)	( 3,473) ( 2,488)	( 4,126) ( 5,089)	( 1,403) ( 4,727)	( 3,680) ( 5,677)
Others	( 3,289) ( 3,289)	( 2,724) ( 2,724)	( 2,426) ( 2,426)	( 3,256) ( 3,256)	( 2,681) ( 2,681)	( 2,681) ( 4,167)	( 2,488) ( 4,167)	( 3,958) ( 4,506)	( 4,722) ( 4,942)	( 3,280) ( 2,840)	( 4,731) ( 2,840)
Non-operating expenses	34,835	33,256	34,040	37,660	36,099	40,723	46,822	46,956	47,736	44,436	34,971
Interests	( 29,699) ( 29,342)	( 27,781) ( 27,781)	( 31,636) ( 31,636)	( 33,838) ( 33,838)	( 37,842) ( 37,842)	( 42,519) ( 42,519)	( 40,070) ( 40,070)	( 39,085) ( 39,085)	( 39,465) ( 39,465)	( 32,104) ( 32,104)	
Losses on sale of securities	( 171) ( 171)	( 56) ( 56)	( 160) ( 160)	( 1,202) ( 1,202)	( 181) ( 181)	( 132) ( 132)	( 345) ( 345)	( 2,379) ( 2,379)	( 1,227) ( 1,227)	( 28) ( 28)	( 25) ( 25)
Others	( 4,964) ( 4,964)	( 3,856) ( 3,856)	( 6,098) ( 6,098)	( 4,820) ( 4,820)	( 2,078) ( 2,078)	( 2,747) ( 2,747)	( 3,958) ( 4,506)	( 4,506) ( 4,506)	( 7,422) ( 7,422)	( 4,942) ( 4,942)	( 2,840) ( 2,840)
Ordinary income	4,741	8,701	△ 5,737	△ 1,541	779	6,431	11,524	21,480	28,635	53,020	37,381
Special profits	3,579	17,950	6,205	2,678	10,008	7,267	17,629	10,665	14,879	27,605	7,178
Special losses	2,656	16,209	7,563	8,282	8,300	9,712	14,374	16,808	28,199	59,765	19,709
Income before income tax	5,664	10,442	△ 7,095	△ 7,144	2,487	3,987	14,779	15,337	15,314	20,860	24,850
Corporate income tax, residents tax and enterprise tax *4	6,595	5,849	767	1,684	2,065	3,048	8,059	8,362	6,427	19,472	6,100
Corporate income tax adjustment	-	-	-	-	-	-	-	-	529	△ 7,708	6,632
Profit/loss(△) on minority interest	△ 282	△ 115	188	109	384	169	△ 1,257	34	33	△ 1,846	1,572
Net income	2,338	7,041	△ 5,979	△ 4,423	4,686	6,072	8,422	7,009	8,324	10,943	10,544
EBITDA *5	59,323	63,649	43,920	49,000	77,229	96,801	115,006	113,923	123,182	148,065	128,598
Interest Coverage Ratio	1.2	1.0	0.7	0.8	1.0	1.1	1.2	1.4	1.7	2.1	2.0
ROE *6	1.7%	5.0%	-4.3%	-3.5%	3.9%	4.8%	6.3%	5.0%	5.6%	7.4%	6.8%
ROA *7	2.0%	2.4%	0.9%	1.2%	2.2%	2.3%	2.5%	2.4%	2.7%	3.0%	2.7%
Profit margin ratio (ordinary income)	0.7%	1.3%	-0.9%	-0.2%	0.1%	0.8%	1.4%	2.7%	3.2%	6.0%	4.1%
Return on assets (ordinary income)	0.5%	0.9%	-0.6%	-0.1%	0.1%	0.6%	0.9%	1.8%	2.3%	4.5%	3.4%
Assets turnover	0.7	0.7	0.6	0.6	0.6	0.7	0.7	0.7	0.7	0.8	0.8
Total assets	926,970	971,475	1,037,584	1,020,291	1,058,325	1,190,871	1,286,576	1,174,640	1,196,474	1,140,400	1,079,089
Current assets	288,277	228,337	247,964	233,101	211,360	250,147	276,089	230,994	239,858	255,774	251,387
Tangible fixed assets	368,145	465,097	514,081	553,975	613,671	718,193	818,579	753,347	756,624	691,306	619,645
Others	270,548	278,041	275,539	233,215	233,294	222,531	191,908	190,299	199,992	193,320	208,057
Total liabilities	788,987	829,446	903,587	901,736	934,811	1,061,695	1,148,884	1,027,367	1,036,561	988,685	908,624
(Interest-bearing debt)	626,685	673,679	763,364	748,549	782,100	897,786	943,078	857,121	833,625	744,612	667,719
Current liabilities	302,610	250,488	335,353	286,303	279,443	301,268	350,132	337,416	412,717	399,995	375,032
Long-term debt	465,513	556,497	545,167	591,484	632,777	735,100	772,427	670,362	598,998	540,158	475,694
Others	20,864	22,461	23,067	23,949	22,591	25,327	26,325	19,589	24,846	48,532	57,898
Shareholders' equity	137,982	142,028	133,997	118,555	123,514	129,175	137,691	140,489	151,992	144,355	166,970
Consolidated surplus at the end of the year	31,234	34,856	25,659	10,163	14,609	20,269	28,577	37,899	43,198	43,433	47,817
Debt Equity Ratio	5.7	5.8	6.7	7.6	7.6	8.2	8.3	7.3	6.8	6.8	5.4
Equity Ratio	14.9%	14.6%	12.9%	11.6%	11.7%	10.8%	10.7%	12.0%	12.7%	12.7%	15.5%
Free cash flows [ (a) - (b) ]	△ 11,371	△ 25,056	△ 28,885	△ 3,719	△ 61,565	△ 40,354	△ 76,187	△ 2,606	14,598	22,321	41,274
Cash flows from operating activities (a) *8	29,962	43,910	18,904	25,822	53,743	64,347	76,264	62,965	76,577	91,019	85,015
Capital expenditure	41,333	68,966	47,789	29,541	115,308	104,701	152,451	65,571	61,979	68,698	43,741
Earning per share	2.23	6.50	△ 5.50	△ 4.03	4.27	5.49	7.61	6.33	6.77	9.01	8.76
Shareholders' equity per share	131.30	131.21	122.18	108.08	111.58	116.69	124.28	126.81	123.63	119.88	138.78
Dividend per share (non-consolidated)	4	4	-	-	-	-	4	4	4	5	5
Cash flow per share	28.5	40.6	17.2	23.5	48.5	58.1	68.8	56.8	62.3	75.6	70.7
Number of shares issued and outstanding at the end of the year *9	1,050,877,620	1,082,412,750	1,096,702,361	1,096,931,233	1,106,997,254	1,107,006,056	1,107,917,146	1,107,917,146	1,229,410,445	1,205,410,445	1,203,344,220

\* 1: FY1999 to present: total figure of MOL and ex-Navix

\* 2: Prior to FY1998: "General and administrative expenses" excluding "Amortization of consolidation difference"

\* 3: Prior to FY1998: "Non-operating income" excluding "Equity in earnings of affiliated companies"

\* 4: Prior to FY1998: "Corporate income tax, residents tax and enterprise tax" excluding "enterprise tax"

\* 5: EBITDA = "Operating income" + "Depreciation and amortization"

\* 6: ROE = Net income/Average shareholders' equity of at the beginning and the end of the fiscal year

\* 7: ROA = [ Net income + Interest payable X (1- Corporate income tax rate) ] / Average total assets of at the beginning and the end of the fiscal year

\* 8: Prior to FY1999: "Cash flows from operating activities" = "Net income" + "Depreciation and amortization" - "Dividends"

\* 9: Prior to FY2001: "Number of shares issued and outstanding at the end of the year" excluding "Treasury shares"

## [Consolidated] Segment Information

	'92.3.31 FY1991	'93.3.31 FY1992	'94.3.31 FY1993	'95.3.31 FY1994	'96.3.31 FY1995	'97.3.31 FY1996	'98.3.31 FY1997	'99.3.31 FY1998	'00.3.31 FY1999	'01.3.31 FY2000	'02.3.31 FY2001
<b>Revenues</b>											
Overseas shipping	559,020	606,368	542,326	560,410	565,365	663,668	641,769	639,118	698,685	720,858	744,783
Ferry/domestic shipping							41,705	38,355	38,193	36,788	32,714
Shipping agents & harbor/terminal operation							84,583	78,133	85,869	80,375	79,285
Cargo forwarding & warehousing							80,464	70,492	69,959	52,846	45,158
Others	93,805	79,204	78,526	106,096	108,545	124,531	63,614	52,736	58,470	63,542	69,374
Total	652,825	685,572	620,853	666,506	673,910	788,199	912,137	878,836	951,179	954,411	971,317
Elimination	(15,470)	(12,498)	(12,212)	(31,222)	(11,864)	(10,303)	(77,258)	(69,675)	(69,371)	(66,544)	(67,373)
Consolidated	637,354	673,074	608,640	635,284	662,046	777,896	834,879	809,160	881,807	887,866	903,943
<b>Operating Income</b>											
Overseas shipping	29,613	21,656	15,439	18,988	27,024	35,785	41,811	51,170	58,077	74,018	58,673
Ferry/domestic shipping							(1,181)	160	441	(61)	(1,001)
Shipping agents & harbor/terminal operation							1,664	1,618	1,923	3,321	1,205
Cargo forwarding & warehousing							1,096	(15)	680	646	(336)
Others	605	3,690	1,300	2,990	3,787	4,578	6,078	4,572	2,859	2,910	2,614
Total	30,219	25,347	16,739	21,979	30,812	40,364	49,470	57,507	63,982	80,835	61,154
Elimination	(2,720)	(2,769)	(985)	(1,819)	(2,640)	(1,837)	(2,305)	(3,970)	(2,661)	(2,596)	(1,381)
Consolidated	27,498	22,577	14,708	18,755	28,172	38,526	47,164	53,536	61,320	78,239	59,772

## [Non-Consolidated] Financial Statements

	'92.3.31 FY1991	'93.3.31 FY1992	'94.3.31 FY1993	'95.3.31 FY1994	'96.3.31 FY1995	'97.3.31 FY1996	'98.3.31 FY1997	'99.3.31 FY1998	'00.3.31 FY1999	'01.3.31 FY2000	'02.3.31 FY2001
Operating revenues	480,943	485,166	440,851	438,656	473,907	539,460	571,735	585,514	651,936	683,167	693,854
Liners	251,380	246,697	219,840	219,575	240,720	268,873	274,602	277,009	268,048	272,428	278,747
Bulkers & Car carriers	165,879	167,070	148,510	141,091	152,776	176,366	192,719	193,720	237,040	253,335	259,017
Tankers & Gas carriers	54,609	62,754	63,971	68,671	70,075	84,509	93,634	104,829	135,539	145,582	144,548
Others	5,927	5,284	5,048	5,990	7,800	7,337	6,829	6,250	7,826	8,341	8,342
Other Operation	3,146	3,360	3,480	3,327	2,534	2,374	3,949	3,704	3,481	3,479	3,197
Operating income	17,608	6,034	3,706	2,922	9,411	10,873	15,874	26,606	34,044	52,096	36,206
Ordinary income	7,442	7,804	1,637	3,876	5,330	8,021	13,417	18,150	29,153	51,336	31,192
Net income	2,324	5,173	△ 2,510	△ 572	△ 494	2,229	5,033	9,139	8,701	14,282	6,577
Total assets	542,608	540,068	523,973	482,246	460,514	495,548	541,394	531,537	572,183	542,886	541,977
Total liabilities	413,170	409,729	399,807	358,601	336,849	369,651	410,256	395,691	427,034	393,776	383,944
Shareholders' equity	129,437	130,339	124,165	123,644	123,665	125,896	131,137	135,845	145,149	149,110	158,033
Dividend per share	4	4	-	-	-	-	4	4	4	5	5
Dividend payout ratio	180.8%	83.7%	-	-	-	-	88.0%	48.5%	56.5%	42.2%	91.5%

## **Mitsui O.S.K. Lines Group Environmental Policy Statement**

As one of the world's leading multi-modal transport groups, the (MOL) Mitsui O.S.K. Lines Group is committed to protecting the health of our marine/global environment and therefore promotes and supports policies that ;

- 
1. Protect all aspects of the marine/global environment and foster safe navigation ;
  2. Comply with all existing environmental regulations and, whenever possible, further reduce the burden on the environment by setting and achieving even tougher voluntary standards ;
  3. Conserve energy and materials through recycling and waste reduction programs ;
  4. Purchase and use environmentally safe goods and materials ;
  5. Promote the development and use of environmentally safe technology ;
  6. Educate and encourage group employees to increase their focus on protection of the environment through enhanced publicity efforts ; and
  7. Always strive to ensure that our business activities contribute to and adequately support worthy environmental protection activities.

## **MOL Publication List**

Publication	Contact:
Annual Report (English only)	MOL Investor Relations Office e-mail: <a href="mailto:iromo@mail.mol.co.jp">iromo@mail.mol.co.jp</a> tel: 03-3587-6224 fax: 03-3587-7734
Investor Guidebook (Japanese/English)	MOL Public Relations Office e-mail: <a href="mailto:pblmo@mail.mol.co.jp">pblmo@mail.mol.co.jp</a> tel: 03-3587-7015 fax: 03-3587-7705
Company Brochure (Japanese/English)	MOL Environment and Technology Group e-mail: <a href="mailto:redmo@mail.mol.co.jp">redmo@mail.mol.co.jp</a> Tel: 03-3587-7063 fax: 03-3587-7798
Environmental Report (Japanese/English)	

