## MOL at a Glance

### SALES BREAKDOWN BY SEGMENTS

### **BULKSHIPS**

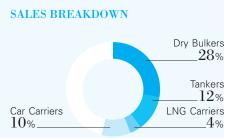
(Dry Bulkers, Tankers, LNG Carriers and Car Carriers)

### BUSINESS DESCRIPTION

MOL operates a world-class fleet of dry bulkers, tankers, LNG carriers and car carriers, including the world's largest fleet of dry bulkers, with 375 ships. Many of these are specialized vessels built specifically to suit a type of cargo; 142 (111 Capesize and 31 Panamax) supply iron ore and coal to the steel industry, 36 are specialized steaming coal carriers, 52 supply wood chips to the paper industry, and 7 are heavy lifters. Another 138 are general cargo bulkers which transport all manner of bulk cargoes in a sector where volume is increasing by around 5% per annum, ranging from grain to industrial goods. MOL's

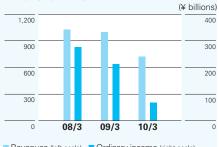
fleet of 195 tankers, which is one of the world's largest, is diversified to carry a wide range of liquefied products—46 are crude oil tankers, 51 are product tankers, 36 carry LPG and methanol, and 62 carry chemicals. MOL also has 76 LNG carriers, many assigned to specific projects, giving it the world's number-one share of this market. MOL operates a world-class fleet of 109\* car carriers which offer high-quality service to transport finished vehicles to market. MOL has earned a reputation for reliability from its customers.

\* Includes the ships of Nissan Motor Car Carrier Co., Ltd. which was made a consolidated subsidiary in fiscal 2009.



\* Fiscal 2009 results. Please see page 92 for revenues figures

#### PERFORMANCE



Revenues (left scale) Ordinary income (right scale)

#### MOL FLEET COMPOSITION FY2009

316

#### DRY BULKERS

Bulk carriers



Vessels 300 2010

Thousand deadweight tons 2009 28,626 2010 31,057 Wood chip carriers



Vessels 48 2010

Thousand deadweight tons 2,368 2010 2.583 Heavy lifters



Vessels 8 2010

Thousand deadweight tons 120 2010 88

### LNG CARRIERS



Vessels 72 2010 76

Thousand deadweight tons **5,451** 2010 5,785

**CAR CARRIERS** 

### **TANKERS**

Crude oil carriers



Vessels 42 2010 46 Thousand deadweight tons 2009 10,955 2010 12,331

Chemical/Product tankers



Vessels 127 2010 136 2009 Thousand deadweight tons 4,694 2010 5,173 2009

LPG tankers



Vessels 9 2010 13 2009 Thousand deadweight tons 389 2010 623

Vessels 89 2010 109 2009 Thousand deadweight tons 1,652 1.434 2010

Note: Figures are as of March 31 of their respective year, including spot-chartered ships and those owned by joint ventures.

Vessels 2009

861 2010

905

Thousand deadweight tons

2009 59,643 2010 64,337

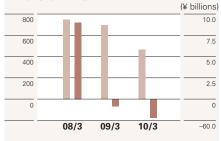
34%

### **CONTAINERSHIPS**

#### BUSINESS DESCRIPTION

MOL operates a very diverse fleet of 101 containerships, both large and small, in all regions of the world. In addition to the key east-west routes linking Asia to North America and Asia to Europe, MOL also serves North-South or Intra-Asia routes, providing a balanced network that covers the entire globe and serves the transport needs of global clients. This segment also includes MOL's container terminal operations in Japan, the U.S., and Southeast Asia. In June 2009, the logistics business was integrated into containerships to capture greater synergies. MOL continues to provide optimal solutions matched to customer needs and a variety of services, including an ocean consolidation business (MOL Consolidation Service (MCS)) which can provide procurement and distribution services for various consumer products.

#### PERFORMANCE



■ Revenues (left scale) ■ Ordinary income (loss) (right scale) Including ex-Logistics

### CONTAINERSHIPS



Vessels 115 2010 101 2009 Thousand deadweight tons **5,4**18 <sub>2010</sub> 4,856

### FERRY AND DOMESTIC TRANSPORT

#### BUSINESS DESCRIPTION

MOL has established an extensive service network which offers diversified and highquality transportation services throughout Japan. As part of its efforts to address environmental concerns, the government is promoting a "modal shift" in transport, which emphasizes ferry transportation over trucking. The MOL Group serves as a model for this policy, with the most extensive domestic network of ferries and an aggressive program to tap latent demand for cargo shipping. MOL conducts activities such as planning tours in association with bus operators, and holding ferry observation tours for families in association with local governments. This segment also includes domestic transport of bulk cargoes such as coal, steel and salt.

#### PERFORMANCE



Revenues (left scale) Ordinary income (loss) (right scale)

#### FERRIES AND DOMESTIC CARRIERS



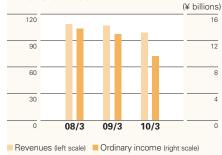
Vessels 44 46 2010 2009 Thousand deadweight tons 160 2010 161 2009

### ASSOCIATED BUSINESSES

#### BUSINESS DESCRIPTION

This segment is centered on the office and residential building leasing operations of Daibiru Corporation, as well as one of Japan's largest tugboat operations. Other activities include marine consulting, maritime engineering, trading, and temporary staffing, most of which have some relationship to MOL's core ocean transportation business. The segment also covers the cruise ship operations of the fully renovated Nippon Maru and other cruise liners.

#### PERFORMANCE



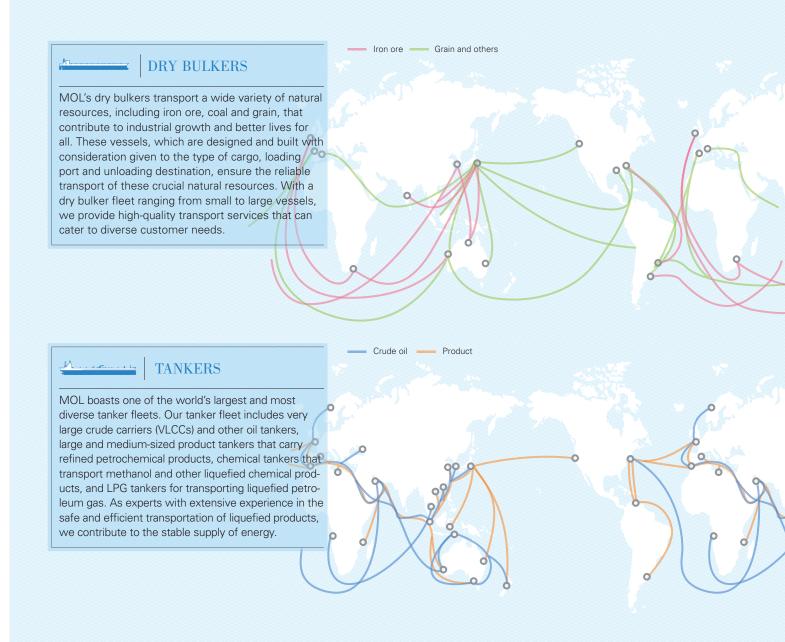
### CRUISESHIP AND OTHERS



Vessels			
2009	5	2010	5
Thousand	deadwei	ght tons	
2009	28	2010	28

## **MOL's Main Routes**

The MOL Group operates a total of approximately 900 vessels at present. This fleet is as diverse as it is large, including dry bulkers, which transport cargo ranging from steel raw materials and coal to wood chips, as well as oil tankers and LNG carriers, car carriers, and containerships that transport all manner of products. With this fleet, MOL sees itself as a "full-line marine transport group" capable of meeting the demands of the times in diverse fields.



### LNG CARRIERS

LNG is attracting considerable attention as an environmentally friendly clean energy resource and demand in rising around the world. At present, MOL is involved in approximately 20% of the LNG that is transported in the world through its ownership, management and operation of LNG carriers. With a top share in LNG transportation, we will meet everincreasing LNG demand by ensuring reliable transportation through fleet expansion and safe operations.





### CAR CARRIERS

MOL provides safe and reliable transport services for exporting cars from Japan. In recent times, as automakers have started producing more vehicles overseas, demand has risen for service networks linking overseas ports without calling into Japan. Leveraging more than 45 years of know-how and experience in transporting cars, we provide comprehensive vehicle transport services.



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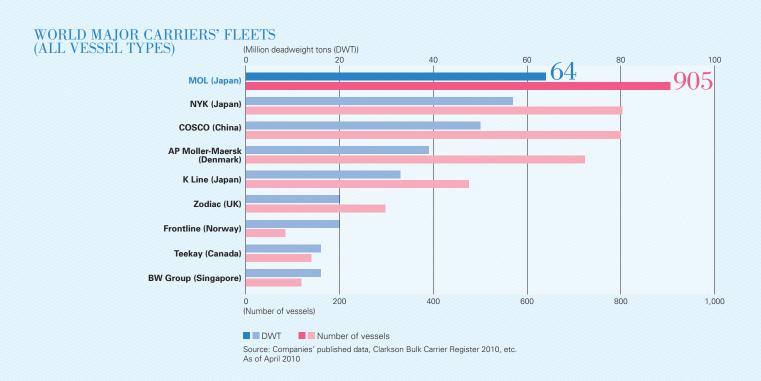
### CONTAINERSHIPS

MOL's regular routes continue to widen around the globe year after year. In particular, in Asia, which has experienced striking economic development in recent years, and South America and Africa, regions where we have traditionally been strong, we are proud to say that we call into more ports than most of our rivals, thus catering to ever-diversifying customer needs. We also offer services for the Near and Middle East, Russia, Australia and elsewhere, providing a rich variety of high-quality transportation services.



# MOL in the Industry

MOL operates a large and balanced oceangoing fleet. In terms of its total fleet size and presence in individual market categories, MOL ranks among the world's largest shipping companies.



### WORLD MAJOR CARRIERS' REVENUE PORTFOLIO BY SEGMENTS



