

Business Performance in FY2010-2nd Quarter

Mitsui O.S.K. Lines, Ltd. October 2010

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FY2010 2nd Quarter Results [Consolidated]

		FY2010		FY2009	Increase/	1H Forecast	Increase/
(billion yen)	1Q Result	2Q Result	1H Result	1H Result	decrease	as of 7/29/10	decrease
Revenue	397	406	803	625	178	790	13
Operating income	39	44	83	△11	94	70	13
Ordinary income	39	41	80	△10	90	70	10
Net income	21	27	48	△10	58	42	6
Average exchange rate Average bunker price	¥91.44/\$ \$474/MT	¥87.78/\$ \$469/MT	¥89.61/\$ \$471/MT	¥96.03/\$ \$354/MT	∆¥6.42/\$ +\$117/MT	¥89.22/\$ \$477/MT	+¥0.39/\$ ∆\$6/MT

[By segment]

			FY2010		FY2009	Increase/	1H Forecast	Increase/
(billion yen)		1Q Result	2Q Result	1H Result	1H Result	decrease	as of 7/29/10	decrease
Bulkships	Revenue	210	202	412	330	+81	410	+2
Duiksnips	Ordinary income	28	22	50	20	+30	46	+4
Containerships	Revenue	146	162	308	216	+93	295	+13
Containersinps	Ordinary income	9	17	26	△ 38	+64	17	+9
Ferry&	Revenue	12	14	26	25	+0	26	$\Delta \theta$
domestic transport	Ordinary income	$\triangle 1$	1	$\triangle 0$	$\triangle 1$	+1	⊿ 0	$\Delta \theta$
Associated	Revenue	27	27	54	49	+5	55	$\Delta 1$
businesses	Ordinary income	3	3	5	6	$\triangle 0$	5	+0
Others	Revenue	2	2	3	4	∆1	4	$\Delta 1$
Others	Ordinary income	1	1	1	1	$\triangle 0$	1	+0
Adjustment	Revenue	-	-	-	-	-	-	-
Aujustment	Ordinary income	1	△ 2	$\triangle 1$	2	∆3	2	$\Delta 3$
	Revenue	397	406	803	625	+178	790	+13
Consolidated	Ordinary income	39	41	80	△ 10	+90	70	+10

• Revenues from customers, unconsolidated subsidiaries and affiliated companies

•"Bulkships" consists of Dry bulkers, Tankers, LNG carriers, and Car carriers

Outline of FY2010 2nd Quarter Results [Consolidated]

[Overall]

- Fueled by growth in emerging nations, the world economy recovered moderately while uncertainties lingered about a slowdown in advanced nations' economies.
- Ordinary income increased for 6 consecutive quarters, by utilizing the world's largest, high-quality fleet portfolio:

 $4Q \ 08 \rightarrow 1Q \ 09 \rightarrow 2Q \ 09 \rightarrow 3Q \ 09 \rightarrow 4Q \ 09 \rightarrow 1Q \ 10 \rightarrow 2Q \ 10$ Ordinary income (¥ billion) $\underline{\land 14.8}$ $\underline{\land 11.5}$ $\underline{1.5}$ $\underline{13.8}$ $\underline{20.5}$ $\underline{39.2}$ $\underline{41.1}$

[By segment] [1H/2010 Ordinary income (Comparison with 1H/2009)] Bulkships [¥49.7 billion (+¥29.6 billion)

- Dry bulkers: Fluctuations in the Capesize market increased because iron ore trade negotiations have been done every quarter →Recovered to the \$40,000/day level in September after declining to the \$10,000/day level in July; Panamax and smaller size markets remained strong due to increased coal and grain trade.
 - Eventually, profits are up sharply from the same period of FY2009.
 - Tankers: VLCC market has shown weakness since July, and the product tanker market remained sluggish, keeping overall division results in the red.
 - Car carriers: Seaborne trade of cars showed an ongoing resurgence and offshore trade was strong, ensuring solid profits.

Containership [¥25.9 billion (+63.5 billion)]

Both cargo movement and freight market improved significantly from the same period of FY2009. Cost competitiveness increased due to various efforts such as reduction of fuel costs by slow steaming, restructuring of organizations and optimization of human resources worldwide.

- Cargo volume on North America Eastbound route increased 40% y-o-y. Yearly negotiations were a success, achieving a significant increase in freight rates.

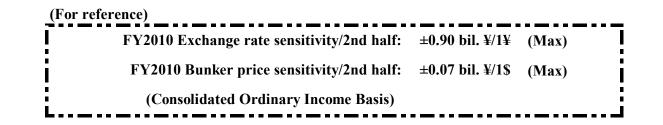
- Cargo volume on European Westbound route increased 37% y-o-y. Freight restoration progressed.

Results Comparison FY2010-2Q vs FY2009-2Q Major factors affected Ordinary income

Stronger yen	\triangle ¥6.4 bil.	FY10 ¥89.61/\$; ∆¥6.42/\$
Higher bunker	\triangle ¥11.7 bil.	FY10 \$471/MT; +\$117/MT
Fluctuation of cargo volume/freight rates, etc.	+¥84.8 bil.	
Cost Reduction	+¥26.0 bil.	Incl. ¥12bil. for Containerships
Equity in earnings of affiliated companies	+¥3.1 bil.	
Others (incl. Adjustment)	\triangle ¥5.5 bil.	
(Balance)	+¥90.3 bil.	

FY2010 Forecast [Consolidated]

	FY2	2010	Yearly	FY2009	Increase/	Yearly F'cast	Increase/
(billion yen)	1H Result	2H Forecast	forecast	Result	decrease	as of 7/29/10	decrease
Revenue	803	747	1,550	1,348	+202	1,550	+0
Operating income	83	47	130	21	+109	120	+10
Ordinary income	80	50	130	24	+106	120	+10
Net income	48	17	65	13	+52	65	+0
Average exchange rate Average bunker price	¥89.61/\$ \$471/MT	¥80.00/\$ \$500/MT	¥84.81/\$ \$486/MT	¥93.25/\$ \$406/MT	△¥8.44/\$ +\$80/MT	¥88.11/\$ \$488/MT	△¥3.30/\$ △\$2/MT



[By segment]

		FY2	2010	Yearly	FY2009	Increase/	Yearly F'cast	Increase/
(billion yen)		1H Result	2H Forecast	forecast	Result	decrease	as of 7/29/10	decrease
Bulkships	Revenue	412	388	800	722	+78	810	$\Delta 10$
Duiksnips	Ordinary income	50	32	82	67	+15	82	+0
Containorshing	Revenue	308	272	580	466	+114	570	+10
Containerships	Ordinary income	26	9	35	△57	+92	25	+10
Ferry&	Revenue	26	25	51	51	+0	52	Δl
domestic transport	Ordinary income	$\triangle 0$	0	$\triangle 0$	△2	+2	0	$\Delta \theta$
Associated	Revenue	54	58	112	100	+12	111	+1
businesses	Ordinary income	5	6	11	10	+1	10	+1
Others	Revenue	3	4	7	9	∆2	7	+0
Others	Ordinary income	1	$\triangle 0$	1	1	$\triangle 0$	1	+0
Adjustment	Revenue	-	-	-	-	-	-	-
Aujustment	Ordinary income	$\triangle 1$	3	1	5	∆4	2	Δl
Consolidated	Revenue	803	747	1,550	1,348	+202	1,550	+0
Consolitated	Ordinary income	80	50	130	24	+106	120	+10

• Revenues from customers, unconsolidated subsidiaries and affiliated companies

•"Bulkships" consists of Dry bulkers, Tankers, LNG carriers, and Car carriers

Key points of FY2010 Full-year Forecast [Consolidated]

[Overall]

Another upward revision of forecast

[By segment] [Ordinary income forecasted (Increase/decrease from the announcement on July 29, 2010) Bulkships [¥82.0 billion (±¥0 billion)

- •Dry bulkers: Upward revision of 2^{nd} half assumption (\$30,000 \rightarrow \$36,000/day), reflecting a resurgent trend in the Capesize market. Conversely, a slight downward revision (\$20,000 \rightarrow \$19,000/day) for the Panamax and Handymax markets, reflecting current market conditions. Upward revision of full-year profits, mainly reflecting 1^{st} half results.
- •Tankers: Downward revision on the assumption of VLCC and product tanker markets in the 2nd half, making a downward revision of the full-year profit forecast.

Containership [¥35.0 billion (+¥10.0 billion)]

Large upward revision of profit forecast, reflecting improvement during 1st half of FY2010. While outbound cargo traffic on the East-West routes is expected to show a downward trend, timely adjustments in space supply are likely to keep freight rate declines in a narrow range.

[Cost reduction] Initial plan: ± 45.5 billion \rightarrow Upward revision for full-year outlook: ± 48.0 billion (incl. ± 24.0 billion for containership segment)

[Dividend] Dividend per share outlook for FY2010: ¥10 per share (interim ¥5 plus year-end ¥5)

[Supplement]

Fleet Composition

			At the Sept.	end of 2010	At the end of Mar. 2010	At the end of Sept. 2009
			No. of vessels	1,000dwt	No. of vessels	No. of vessels
		Cape size	110	20,566	112	109
	Bulk carrier	Panamax	45	3,561	47	46
Duik	Duik carrier	Handymax	51	2,810	39	39
		Handy	31	913	30	34
Dry bulker	Heavy lifter		7	88	7	8
	Wood chip ca	rrier	55	2,762	52	49
	Steaming coa	l carrier	36	3,140	36	36
	General carg	o carrier	52	681	52	43
	(Sub total)		387	34,520	375	364
	Crude oil tan	ker	49	13,253	46	47
	Product tank	er	53	3,111	51	56
Tanker	Chemical tan	ker	84	2,209	85	78
	LPG tanker		13	614	13	10
	(Sub total)		199	19,186	195	191
LNG carrier			75	5,728	76	72
Car carrier			117	1,843	109	107
Containership	Containership		109	5,409	101	105
Ferry/Domestic carrier			42	155	44	48
Cruise ship			2	9	2	2
Others			3	19	3	3
Total			934	66,870	905	892

Note) Including spot-chartered ships and those owned by joint ventures

Market Information (Drybulker)

1. FY2009 Dry B	I. FY2009 Dry Bulker Market (spot charterage/day)(US\$)									
			FY2009							
Size	Route	1Q	2Q	3Q	4Q	Total				
		Actual	Actual	Actual	Actual	Actual				
Capesize	4TC Average	46,100	45,000	55,500	34,200	45,200				
Panamax	4TC Average	18,000	21,600	27,700	29,500	24,200				
Handymax	5TC Average	16,600	19,700	22,300	25,100	20,900				
Small handy	6TC Average	10,900	12,300	15,000	17,600	14,000				

1 FV2009 Dry Bulker Market (snot charterage/day)

Source for actual : The Baltic Exchange

2. FY2010 Dry Bulker Market

(US\$)

		FY2010							
Size	Route	1st I	Half	2nd	Total				
SIZC	(Actual Only)	1Q	2Q	3 Q	4 Q				
		Actual	Actual	Forecast	Forecast	Forecast			
Capesize	4TC Average	38,400	26,300	36,000	36,000	34,175			
Panamax	4TC Average	30,900	21,700	19,000	19,000	22,650			
Handymax	5TC Average	27,800	19,800	19,000	19,000	21,400			
Small handy	6TC Average	20,000	15,200	16,000	16,000	16,800			

Source for actual : The Baltic Exchange

Notes :"Actual" and "Forecast" in Market Information (page 10 & page 11)

"Actual" shows the general market conditions of the relevant routes. On the other hand, Forecast" indicates freight/charter rates assumptions which are used for estimating proceeds of spot voyages/contracts of no more than one year. In case spot freight/charter rates have already been agreed at the time of business forecast announcement, such agreed rates are used for profit estimation.

Market Information (Tanker)

		FY2009							
Туре	Route	1Q	2Q	3Q	4Q	Total			
		Actual	Actual	Actual	Actual	Actual			
Crude Oil Tanker (VLCC)	Arabian Gulf/ East	36	36	48	68	47			
		(48)	(48)	(64)	(90)	(63)			
Product Tanker (MR)	Singapore/ Japan	69	82	107	136	99			

1. FY2009 Tanker market (spot freight index)

Source for actual : The Baltic Exchange

* Crude Oil Tanker(VLCC) :

The upper row - Shown at WS criteria of Year 2009.

The lower row - Shown at WS criteria of Year 2010.

2. FY2010 Tanker market

(WS)

(WS)

		FY2010						
Type	Route	1st I	Half	2nd	Total			
Туре	(Actual Only)	1Q	2Q	3Q	4Q			
		Actual	Actual	Forecast	Forecast	Forecast		
Crude Oil Tanker (VLCC)	Arabian Gulf/ East	88	52	60	90	73		
Product Tanker (MR)	Singapore/ Japan	139	137					

Source for actual : The Baltic Exchange

* Shown at WS criteria of Year 2010.

Car Carriers Loading Results

						(1000 units)
(Voyage Completion basis;						
including voyage charter)	1		1st Half 2nd Half		(A) + (B)	FY2009
	1Q	2Q	Result (A)	Forecast (B)	(A)+(B)	
Total	823	862	1,685	1,852	3,537	2,521

Major Containership Trades Utilization and Freight Index

Asia-North America Trade (TPS)

(unit: 1000TEU)

				FY2009			FY2010						
		1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	4Q	Total		
Outbound (E/B)	Capacity	125	128	128	115	496	142	166					
	Lifting	103	117	120	109	450	144	165					
	Utilization	83%	92%	94%	95%	91%	101%	99%					
und (B)	Capacity	120	128	129	118	495	132	165					
Inbou (W/E	Lifting	85	86	94	88	352	78	87					
	Utilization	71%	67%	73%	74%	71%	59%	53%					

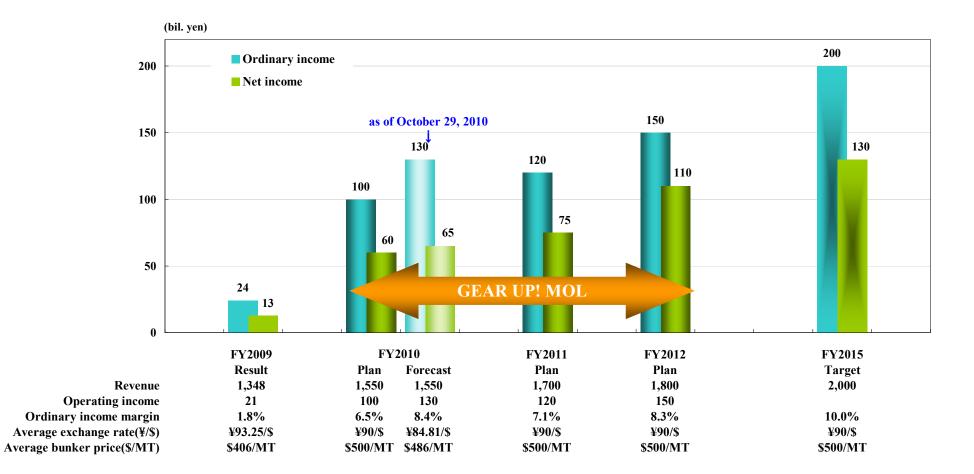
Asia-Europe Trade

				FY2009			FY2010						
		1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	4Q	Total		
()	Capacity	88	77	85	84	334	92	107					
Outbour (W/B)	Lifting	67	78	87	85	317	92	107					
	Utilization	76%	101%	102%	101%	95%	100%	100%					
und B)	Capacity	89	85	89	87	350	92	107					
0	Lifting	53	54	60	59	226	60	60					
Inb (E	Utilization	60%	64%	68%	68%	65%	65%	56%					

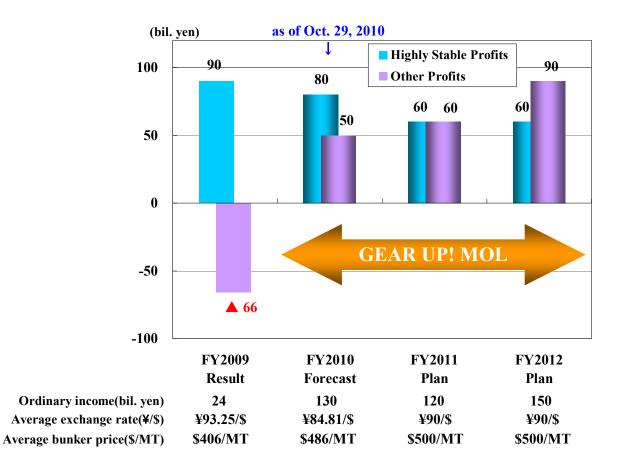
Transition of Container Freight Rate (Index: FY2008 1Q=100)

	FY2008				FY2009				FY2010			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
All Trades (Average)	100	103	95	77	70	69	76	86	99	107		

"GEAR UP! MOL" Overall Profit Plan



Highly Stable Profit

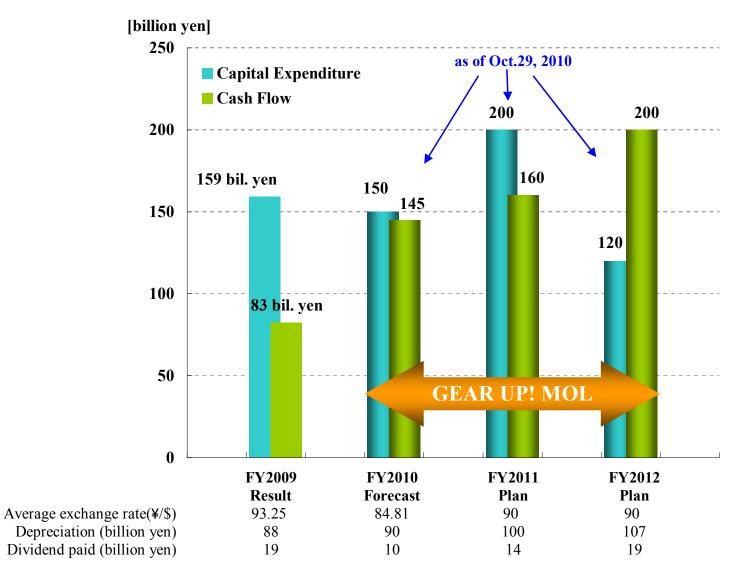


Highly stable profit = Firm profit through middle and long-term contracts and projected profit from highly stable businesses.

(The segments included in "Highly stable profit" are Drybulk Carrier Division, Tanker Division, LNG Carrier Division, Associated business and other business.)

Highly Stable Profits + Other Profits = Ordinary Income

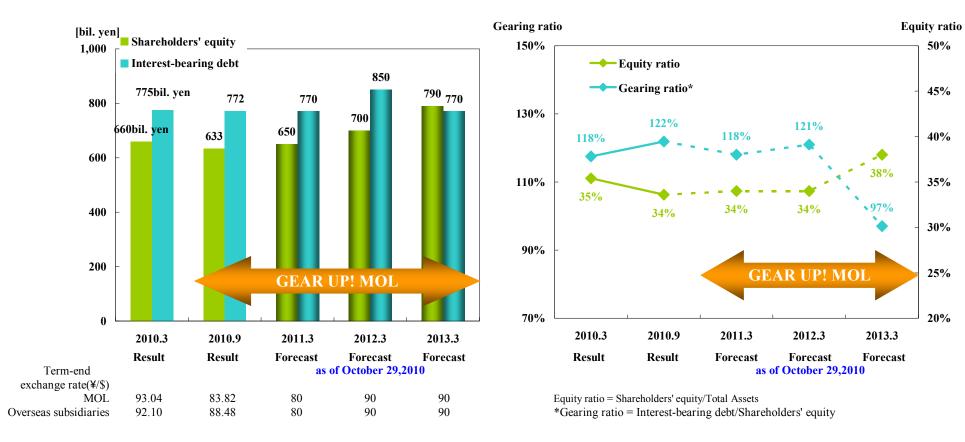
Cash Flows & Capital Expenditure



Cash flow = Net income + Depreciation - Dividends(*)

(*) Assumption=Payout ratio 20% (Forecast/Plans)

Financial Plan



50%

45%

40%

35%

30%

25%

20%