# Consolidated Annual Results for Fiscal Year 1999 ended March 31, 2000

### Mitsui O.S.K. Lines, Ltd.

Stock Exchange (Section): (Listed at) Tokyo, Osaka, Nagoya (First Section) Kyoto, Fukuoka, Sapporo, Frankfurt

Code Number: 9104

Address: Tokyo Head Office: 1-1, Toranomon 2-Chome, Minato-ku, Tokyo

For Further Information, Contact: Kazuaki Konishi, General Manager, Finance & Accounting Division

TEL 03 (3587) 7034

Meeting of Board of Directorsheld: May 23, 2000

1. Results of Fiscal Year ended March 31,2000 (from April 1, 1999 to March 31, 2000)

(1) Operational Results

Revenues		Revenues	Operating Income	Ordinary Income	Net Income		
		Millions of yen	Millions of yen	Millions of yen	Millions of yen		
	2000	881,807 ( 9.0%)	61,320 ( 14.5%)	28,635 ( 33.3%)	8,324 ( 18.8%)		
	1999	809,160 ( 3.1%)	53,536 ( 13.5%)	21,480 ( 86.4%)	7,009 ( 16.8%)		

	Earnings per Share	Earnings per share	Rate of Return		Profit Margin Ratio
		after adjustment for	on	Assets (before	(Ordinary Income/
		potential dilution	Equity	special items)	Revenue)
	Yen	Yen	%	%	%
2000	6.77	-	5.6	2.3	3.2
1999	6.33	-	5.0	1.8	2.7

(Note) Earnings on investments in affiliated companies to which the Equity Method is applied: 1,403 million yen (Year ended March 31, 1999: 4,126 million yen)

- Unrealized Gains (Losses) on Marketable Securities : 67,226 million yen
- (Difference between market prices and book values)
- Unrealized Gains (Losses) on Derivatives Contracts: 14,004 million yen

(Difference between market prices and book values)

Change in Accounting Method: NIL

Percent: Increase/Decrease against corresponding period of the previous year on Net Sales, Operating Income, Ordinary Income, and Net Income.

#### (2) Financial Position

Total assets		Shareholders' equity	Ratio of shareholders' equity to total assets	Shareholders' equity per share	
	Millions of yen	Millions of yen	%	Yen	
March 31, 2000	1,196,474	151,992	12.7	123.63	
March 31, 1999	1,174,640	140,489	12.0	126.81	

#### (3) Cash Flows

		Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalent at end of the fiscal year
ſ		Millions of yen	Millions of yen	Millions of yen	Millions of yen
	2000	76,577	19,336	105,214	45,713
	1999	-	-	-	-

(4) Scope of Consolidation and Application of the Equity Method

Consolidated subsidiaries : 291 Subsidiary accounted for by the equity method : 0 Affiliates accounted for by equity method : 38

(5) Changes in Consolidation and Application of the Equity Method

Consolidation (Added) : 107 Equity Method (Added) : 20 (Excluded) : 12 (Excluded) : 10

2. Forecast for the Fiscal Year ending March 31, 2001 (from April 1, 2000 to March 31, 2001)

2. Forecast for the Fiscal Fear change March 31, 2001 (Non-April 1, 2000 to March 31, 2001)				
	Revenues	Ordinary Income	Net Income	
	Millions of yen	Millions of yen	Millions of yen	
First half of the fiscal year	440,000	17,000	1,000	
Fiscal year	880.000	32.000	2,000	

(Reference) Estimated Net Income per Share for the year ending March 31, 2001: ¥ 1.63

# 1. Overview of the MOL group

The term "the Company" in the consolidated financial statements refers to the parent company and its 291 consolidated subsidiaries as well as 38 affiliated companies accounted for by the equity method.

The Company is a comprehensive sea, land and air transportation service organization based in Japan and operating worldwide. Consolidated business results are separated into five segments for reporting purpose: overseas shipping, ferry/domestic shipping, shipping agent and harbor/terminal operation, cargo forwarding and warehousing, and others. These classifications are the same as shown in the "Segment Information" section of this report. Some additional information is set forth below in order to define each segment and identify composites of each segment.

#### [Overseas Shipping]

Consolidated subsidiaries and affiliates accounted for by the equity method: 219 companies

The Company operates container ships, bulk carriers, specialized carriers, oil tankers, and Liquefied Gas carriers to provide shipping service all over the world, to earn ocean freights, charter hires, and vessel operation charges as its principal revenues. Subsidiaries and affiliates classified in this segment are distinguished into three sub-categories; i.e. 1) vessel operation companies which are directly involved in cargo transportation using owned or chartered vessels by themselves to earn ocean freights as revenues, 2) ship owning companies which own vessels and charter them out to ship operating companies in the group, and 3) ship management companies, which provide manning, ship maintenance, and other ship management services. Major subsidiaries and affiliates engaged in the first sub-category, vessel operating companies, are M.O. Seaways, Ltd., Tokyo Marine Co., Ltd., Navix Kinkai, Ltd. (consolidated subsidiaries), and Daiichi Chuo Kisen Kaisha, Asahi Tanker Co., Ltd. (equity method affiliates). Major companies engaged in the second sub-category, ship owning companies, are International Energy Transport Co., Ltd., International Marine Transport Co., Ltd., and Mitsui Kinkai Kisen Co., Ltd. (all consolidated subsidiaries). Ship management companies, sub-categorized in the third, includes M.O. Ship Management Co., Ltd. In addition, the Company does cruise ship business through a consolidated subsidiary, Mitsui O.S.K. Passenger Line, Ltd.

#### [Ferry/Domestic Shipping]

Consolidated subsidiaries and affiliates accounted for by the equity method: 12 companies

Through subsidiaries and affiliates, the Company operates domestic ferry transportation services, mostly

along Pacific Ocean coastal and in Setouchi Inland See, and other domestic shipping services such as tagboat operations at the major ports in Japan Major consolidated subsidiaries in this segment are Blue Highway Line Corporation, The Diamond Ferry Co., Ltd., and Ehime-Hanshin Ferry Co., Ltd. Major equity method affiliates engaged in ferry/domestic shipping business are Kyusyu Kyuko Ferry Co., Ltd., and Meimon Tiyo Ferry Co., Ltd. Tugboat operations are operated by the consolidated subsidiaries such as Nihon Tug-boat Co., Ltd., Green Kaiji Kaisha, Ltd., and Kyusyu Tugboat Co., Ltd.

[Shipping Agent and Harbor/Terminal Operation]

Consolidated subsidiaries and affiliates accounted for by the equity method: 34 companies

Shipping agent and harbor/terminal operations are conducted by its subsidiaries and affiliates. Companies which belong to this segment are separated into two broad sub-categories; 1) companies whose business is shipping agency to conduct sales for cargo freight and supporting jobs related to vessels' coastal operation of the MOL group companies in principle, and 2) companies involved in harbor transportation and terminal operations and customs clearance businesses. Major subsidiary of all in shipping agency business is MOL Japan Co., Ltd. Principal harbor/terminal operator in the second sub-category are International Container Terminal Co., Ltd., The Shosen Koun Co., Ltd., Japan Express Co., Ltd. (Kobe), Japan Express Co., Ltd. (Yokohama), and International Container Transport Co., Ltd. (consolidated subsidiaries) and Utoc Corporation (an affiliate accounted for by the equity method).

[Cargo Forwarding and Warehousing]

Consolidated subsidiaries and affiliates accounted for by the equity method: 23 companies

The Company's operation comprises cargo forwarding and warehousing through its subsidiaries and affiliated companies. The Company regards such businesses as important to accomplish thorough transportation service based on the total logistics or combined and comprehensive service to cover all of ocean transportation, land transportation, and air cargo transportation. When dividing the segment into 1) companies mainly engaged in cargo forwarding utilizing multi-modal transportation and related logistics, and 2) companies engaged in warehousing and its related business. Major consolidated subsidiaries in the former sub-category are M.O. Air System, Inc., Kitanihon Kosan K.K., and AMT Freight, Inc. in the U.S. And, one of the most important subsidiaries in the latter sub-category is M.O. Logistics Netherlands B.V. in the Netherlands.

[Other Businesses]

Consolidated subsidiaries and affiliates accounted for by the equity method: 41 companies

The Company directly runs the business of office rental. Besides, several subsidiaries and affiliates

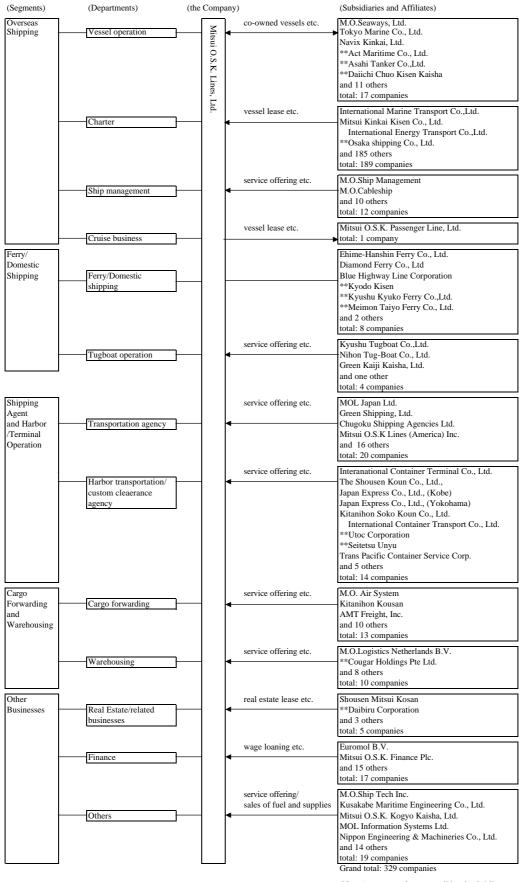
operate various businesses other than those classified in the above segments. Major subsidiaries and affiliates categorized in this segment are as follows.

- Mitsui OSK Kogyo Kaisha (consolidated subsidiaries), a trading house, which trades bunker oil, ship supplies, machinery, etc.
- Kusakabe Maritime Engineering Co., Ltd. (consolidated subsidiaries), a maritime engineering and dreding company.
- Daibiru Corporation (equity method affiliates), a office rental and real estate company.
- Euromol B.V. (consolidated subsidiaries), a financing company mainly specialized in group finance for the MOL Group.

Others include subsidiaries and affiliates operating computer and information technology service, manpower solution business, etc.

Next page is the organization of MOL Group

#### MOL Organization



Notes) no mark : consolidated subsidiary : consolidated subsidiary by actual governance criteria 
\*\* : equity method affiliate

## 2. Management Policies

#### 1. Basic Management Policies

The merger of MOL and Navix Line as of April 1, 1999 created one of the world's largest shipping companies. The Company has started its operation as a new "Mitsui O.S.K. Lines, Ltd." with its well-diversified revenue structure among the three principal business areas of overseas shipping; containerships, bulk carriers, and energy –related vessels.

In 1994, the Company embarked on "MOL's Creative and Aggressive Redesigning Project (MOCAR)", in which the Company continued to exert itself to enhance competitiveness in the global marketplace of the respective business fields, to improve performance of its group companies as a whole, to rebuild robust financial structure to enable stable dividend payments and secure appropriate return on capital to shareholders, and to pursue safety first in operation and protection of the priceless global marine environment. The Company have entered into the third phase of its reengineering project in this fiscal year, which was named "Mitsui O.S.K. Lines' strategy Towards  $21^{st}$  Century (MOST 21)".

Principal objectives of the "MOST 21" among others are to place its business operations on the front edge of the international and domestic markets in terms of both service quality and cost competitiveness, to maximize synergies of the merger in every single opportunity throughout the whole MOL group companies, to restore higher profitability of the operation and financial stability which enable stable dividend as much as 5 yen per share of 50 yen face value in the near future, and ultimately to maximize shareholders' value of the Company. Flying the banner of such goals, the Company has been and is still tackling vigorously for establishing robust foundation of the Corporation, believing in further development and great leap for success in the 21<sup>st</sup> century.

In the "MOST 21", the Company set up the target results for the fiscal year ending March 2002 at 880 billion yen of consolidated revenues and 37 billion yen of consolidated ordinary income, to achieve consolidated ROE of 10 percent. In the same program, the Company stated that total interest-bearing debt outstanding as of the end of March 2002 should be down to 780 billion yen on the consolidated base (on the assumption that exchange rate is ¥120 per US dollar).

#### 2. Basic Policy for Appropriating/Distribution of Earnings

The Company recognizes maximizing return to its shareholders as one of the most important management objectives. While considering it essential for the management to strengthen its financial constitution that enables it to secure sustainable profitability even in adverse business climate in

freight markets, foreign exchange, and bunker prices, etc., as well as to retain some of earnings necessary for future development of its business operations, the Company makes it the principal policy to pay sufficient dividend constantly to meet the requirement of shareholders for return on capital.

The Company plans to propose, as an agenda at the general shareholders' meeting to be held on June 27, 2000, to change bylaw to enable share buybacks for capital reduction. This alteration of bylaw facilitates mobile execution of share buybacks by the resolution of its board of directors' meetings. The management considers share buybacks to be an effective measure, when appropriately executed, in view of returning some of its economic value to shareholders by way of raising net asset value per share.

#### 3. Management Reform and enhanced Corporate Governance

In response to the dramatic change of the concept of corporate governance recently in Japan, in which capital market discipline under the global standard demands for transparency of management, highly competitive business strategy, efficient use of management resources, improved returns on the employed capital, and eventually maximization of the corporate value, the Company plans to implement a major reorganization and reengineering of the management system, effective as from the fiscal year 2000. The primary purpose of the reorganization is to create a highly efficient organization that can respond quickly to market needs (i.e. quick decision-making and prompt execution of the strategies). It includes engagement of directors outside of the Company, introduction of the executive officer assignment system, reengineering of management decision system (establishing a new management council as a supreme decision-making organization in lieu of the managing directors' meetings currently in force, assuming extensive assignment of authority to execute business operation from the board of directors to the executive officers), and finally introduction of stock option program.

#### 4. Further Issues to be tackled for Solutions by the Company

The Company presumes that business environment will continue to be difficult and it may scatter clouds on its performance of operations. Major risk factors which may impact the Company's performance adversely are appreciation of the yen against U.S. dollar, higher bunker prices, rising interest rates, combined with possible downturn of U.S. economy. Besides, The management of the Company assumes that vertical and horizontal integration of businesses will continue to be the trend domestically and globally. And, most industries including but not limited to car manufacturing and oil refinery/distribution industries are involved in the massive movement of integration

and realignment. The Company recognizes that the shipping industry cannot stand on the sideline, and such movement of integration does affect its business operations. To cope with such dramatically changing business environment, the Company regards speed of management and quick and expedient response to changing business climate is vital for its operation to survive and develop further.

Under the circumstances, the Company has determined to devote itself to strengthen competitiveness, reallocate available management resources most efficiently, and rebuild financial strength, and continue its utmost efforts to achieve the goals set up in the "MOST 21".

# 3. Operating Results

#### 1. Overview

#### (1). Business environment and results

The fiscal year under review saw continued strength in the U.S. economy, as well as expansion in the European economy. In Asia, the economies have generally shown signs of continued recovery from the stagnation they have suffered since 1997 due to the effect of various policy measures and growth in exports, especially in data and telecommunication devices. The economic recovery was slow in Japan, owing to the continued sluggishness in consumer spending and private sector capital investments, although there were some positive impacts from anti-recessionary policy measures, government-led reforms in the country's financial systems, and the boost in exports to Asia following the economic recovery in the region.

The overseas shipping business faced harsh conditions particularly in the second half of the year, as a result of the appreciation of the yen, the hike in fuel prices caused by rising crude oil prices from lower OPEC output, and unfavorable freight and charter market conditions in the tramp and the tanker sectors. In the meantime, the company made continued efforts to improve its bottom line profits and to maximize the benefits of the merger with Navix Line, Ltd., by expanding its business, rationalizing its operations, and by drastically reducing costs.

The company succeeded in recovering profitability in liner operations, thanks to the freight rate restoration backed by the strong demand for Asian exports, and to its own success in reduction of costs and improvement in sales activities. In the ferry and tugboat operations (Ferry/Domestic Shipping) the company continued its effort to rationalize its operations in order to deal with the deteriorating business environment largely attributed to Japan's sluggish economy and the soaring price of fuel. The company has also focused on eliminating redundancies within the group following the merger; it has taken firm steps to consolidate or to eliminate subsidiaries and affiliates with overlapping businesses or geographical service areas, both in Japan and overseas.

As a result, in terms of consolidated annual results for the year ended 31 March, 2000, shipping and other revenues increased 9.0% to \times881.8 billion, operating income was up 14.5% to \times61.3 billion, and ordinary income was up 33.3% to \times28.6 billion, all compared to the previous fiscal year ended March 31, 1999. These are all-time highs for the company. The net income was \times8.3 billion (up 18.8% from the previous term). As for the non-consolidated annual results, the company secured revenues of \times651.9 billion (up 11.3% from the previous term ended March 31, 1999), operating income of \times34 billion (up 28.0% from the previous term), ordinary income of \times29.2 billion (up

60.6% from the previous term), and net income of \$8.7 billion (down 4.8% from the previous term). On the basis of these results, the Company plans to maintain the annual dividend of four yen (\$4) per share.

#### (2). Results by Segment

#### 1) Overseas Shipping

In the liner sector, the company achieved a large improvement in profitability, bringing this sector back into the black. Results benefited from the company's effort over the years which include the structuring of an efficient global operation, various programs for cutting costs and boosting of marketing capabilities. In addition, freight rates were partly restored particularly on main routes due to strong demand for exports from Asia. In the bulk and specialized carrier businesses, while the second half of the year have seen some positive signs from increase in Japanese crude steel production, continued economic boom in the U.S. and the recovery of the Asian economies, the profit and loss accounts for these businesses showed a downturn from the previous year, deeply affected by the sharp decline in freight and charter markets along with the rise in fuel prices. The profit and loss accounts for the tanker sector also deteriorated, due to the drop in market levels, owing to the slowdown of cargo movements in oil and petroleum products. The liquefied gas carrier division posted improved profits based on long-term contracts, as compared to the previous term, having seen deliveries of new LNG carriers to its fleet.

The company disposed of one old passenger vessel during the term which resulted in decreased revenues from the cruise business. However, owing to the efforts in reducing expenses, the business achieved an operating income more or less unchanged from that of the previous year.

As a result of the above, the company has posted a revenue of ¥698.7 billion (up 9.3% from the previous term), operating income of ¥58.1 billion (up13.5% from the previous term).

#### 2) Ferry/Domestic Shipping

Although the company made efforts to rationalize the business as well as completed the newly constructed high speed ferry, SUNFLOWER TOMAKOMAI, which found a new niche of customers, the revenues and operating income in the ferry and domestic shipping businesses have decreased. This is largely due to the decline in both the number of passengers and the volume of cargo, caused by the lingering recession in Japan along with the impact of soaring bunker prices. On the other hand, in the tugboat business, the company has posted an improved operating profit compared to the previous term, thanks to its efforts in streamlining the allocation of business resources following the merger with Navix Line, Ltd. by merging or disposing of group

companies, and in reducing operating costs. As a result, this sector has achieved a revenue of 38.2 billion yen (down 0.4% from the previous year), operating income of 0.4 billion yen (up 176.3% from the previous year).

#### 3) Shipping Agents and Harbor/Terminal Operation

As one of the drastic measures to innovate the management of the company's liner business, MOL (Japan) Co., Ltd. was established in April 1999 consolidating responsibility for all liner agency operations in Japan including sales, customer service and administration of local agents.

During the fiscal year, in face of the continuing recession in Japan, the company has rationalized its domestic logistics businesses by merging operations of group logistic companies in the Keihin region .

As a result, this sector has achieved revenues of 85.9 billion yen (up 9.9% from the previous year), operating income of 1.9 billion yen (up 18.9% from the previous year).

#### 4) Cargo Forwarding and Warehousing

The overseas cargo forwarding business achieved a large improvement in operating income compared to the previous term thanks to the increased cargo movements in Asia. In the air freight business as well, the company has achieved increase in cargo volume and improvement in operating results, in this case largely attained by efforts made by the sales force, and also from the ongoing rationalization of costs which started the previous year.

As a result, this sector has achieved revenues of 70 billion yen (down0.8% from the previous year), operating income of 0.7 billion yen (previous year was 0).

#### 5) Other Businesses

The company has been taking firm steps to consolidate or eliminate overlapping group companies in this sector following the merger with Navix Line, Ltd., to pursue efficiency by better allocating resources within the group, while the operations suffered heavily from factors such as heightened competition in the trading business and the delay of orders in domestic port construction businesses.

This sector has posted revenues of 58.5 billion yen (up 10.9% from the previous year), operating income of 2.9 billion yen (down 37.5% from the previous year).

#### 2. The outlook for the next fiscal year ending March 31, 2001

The company does not expect the business environment surrounding overseas shipping for the next fiscal year ending March 31, 2001 to be an easy one, taking into account the concerns over the appreciation of the yen and the rise in interest rates, high bunker prices, and the uncertainty in the outlook of the U.S. economy. Moreover, businesses in the Ferry/Domestic shipping sector as well as the Shipping Agents and Harbor/Terminal Operation sector are most likely to deal with still difficult

management business environment due to Japan's prolonging recession plagued by the low levels of consumer spending and private sector capital investments.

Under these circumstances, the company is determined to push ahead with the implementation of the third phase of MOL's Creative and Aggressive Redesigning Project, namely MOST21, to improve sales output, strengthen competitiveness both in service quality and cost structure. The company will further concentrate on making the most of the advantages brought by the merger, and fortify our group based managing structure.

MOL's forecasts for the consolidated annual results of the fiscal year ending 31 March, 2001 are as follows:

Revenues of ¥880 billion, ordinary income of ¥32 billion, and net income ¥2 billion after amortizing unfunded pension liabilities described later.

The non-consolidated annual results of the next fiscal year are forecasted as follows: a revenue of 650 billion yen, ordinary income of 30 billion yen and net income of ¥10 billion. All figures are based on the following assumptions:

Exchange rate: ¥105 /US \$, Bunker oil price: US\$140/MT

On the assumption that the forecasted profits will be achieved, the company aims to pay cash dividends of four (4) to five (5) yen per share.

New accounting principles regarding employees' retirement benefit took effect in Japan from April 1, 2000. Consolidated unfunded pension liabilities recognized by the company after applying the new accounting principle will amount to 25 billion yen (of which 16.2 billion yen is of the non-consolidated parent) calculated on a discount rate of 3%. Of these, the company will write off the non-consolidated unfunded pension liabilities of 16.2 billion yen by contributing certain marketable securities to an employee retirement benefit trust before September 30, 2000. Unfunded pension liabilities for consolidated subsidiaries and affiliates, which amounts to 8.8 billion yen, will be written off before March 31, 2001.

# **4. Consolidated Financial Statements**

# (1). Consolidated Balance Sheets

As of March 31, 2000 and 1999

(Millions of yen)

	2000 1999			(1411)	Increase/
	Amount	%	Amount	%	Decrease
(Assets)	7 Hillount	70	Milount	70	Decrease
Current assets	239,858	20.0	230,994	19.7	8,864
Cash and time deposits	48,097		48,340		243
Notes & accounts receivable, trade	101,406		82,964		18,442
Marketable securities	12,666		30,560		17,894
Inventories	12,380		8,564		3,816
Deferred and prepaid expenses	35,446		27,017		8,429
Deferred tax asset	1,644		-		1,644
Other current assets	28,731		33,956		5,225
Allowance for doubtful receivables	514		409		105
Fixed assets	946,682	79.1	935,976	79.7	10,706
(Tangible fixed assets)	(756,624)	(63.2)	(753,347)	(64.1)	( 3,277)
Vessels	599,271	, ,	601,096		1,825
Buildings and structures	40,035		38,630		1,405
Machinery, equipment, vehicles, and delivery equipment	6,380		5,419		961
Furniture and fixtures	3,820		3,993		173
Land	69,520		65,724		3,796
Construction in progress	36,065		37,802		1,737
Other tangible fixed assets	1,530		681		849
(Intangible fixed assets)	(10,649)	(0.9)	(8,268)	(0.7)	(2,381)
Consolidation adjusting account (Goodwill)	4,197		5,254		1,057
Other intangible fixed assets	6,451		3,013		3,438
(Investments and other long-term assets)	(179,408)	(15.0)	(174,362)	(14.9)	(5,046)
Investment securities	139,746		142,210		2,464
Long-term loans receivable	8,410		8,067		343
Long-term prepaid expenses	1,362		4,429		3,067
Deferred tax asset	3,256		-		3,256
Other investments and other long-term assets	30,048		21,713		8,335
Allowance for doubtful receivables	3,416		2,058		1,358
Foreign exchange translation adjustment account	9,932	0.9	7,667	0.6	2,265
Total Assets	1,196,474	100.0	1,174,640	100.0	21,834

(Note) Contingent Liabilities

Guarantee Co-debtors' share of joint guarantee 2000

34,292 million yen 94,226 million yen

1999

39,509 million yen 106,011 million yen

(Millions of yen)

	2000		1999	(1411)	Increase/
Item	Amount	%	Amount	%	Decrease
(Liabilities)					
Current liabilities	412,717	34.5	337,416	28.7	75,301
Notes & accounts payable, trade	92,999		72,010		20,989
Bonds to be redeemed within a year	43,642		33,435		10,207
Short-term loans payable	188,733		153,323		35,410
Corporate tax, etc. payable	3,044		5,365		2,321
Advance payments received	51,900		42,863		9,037
Deferred tax liabilities	199		-		199
Reserves	4,450		3,889		561
Other current liabilities	27,746		26,528		1,218
Non-current liabilities	623,843	52.1	689,950	58.8	66,107
Bonds	64,996		94,945		29,949
Long-term loans payable	534,002		575,417		41,415
Deferred tax liabilities	4,342		-		4,342
Reserves	12,727		10,269		2,458
Other non-current liabilities	7,774		9,318		1,544
Total Liabilities	1,036,561	86.6	1,027,367	87.5	9,194
Minority interest	7,921	0.7	6,783	0.6	1,138
(Shareholders' Equity)					
Common stock	64,915	5.4	58,840	5.0	6,075
Additional paid-in capital	43,886	3.7	43,751	3.7	135
Consolidated surplus	43,198	3.6	37,899	3.2	5,299
Treasury stock	8	0.0	2	0.0	6
Total Shareholders' Equity	151,992	12.7	140,489	11.9	11,503
Total Liabilities, Minority interest, and Shareholders' Equity	1,196,474	100.0	1,174,640	100.0	21,834

# (2). Consolidated Statements of Income

Years ended March 31, 2000 and 1999

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	2000		1999		Increase/De	crease
	Amount	%	Amount	%	Amount	%
Shipping and other operating revenues	881,807	100.0	809,160	100.0	72,647	9.0
Shipping and other operating expenses	746,047	84.6	683,041	84.4	63,006	9.2
Gross operating income	135,759	15.4	126,118	15.6	9,641	7.6
General and administrative expenses	74,439	8.4	72,581	9.0	1,858	2.6
Operating income	61,320	7.0	53,536	6.6	7,784	14.5
Non-operating income	15,051	1.7	14,900	1.8	151	1.0
Non-operating expenses	47,736	5.4	46,956	5.8	780	1.7
Ordinary income	28,635	3.3	21,480	2.6	7,155	33.3
Special credits and profits	14,879	1.6	10,665	1.3	4,214	39.5
Special deductions and losses	28,199	3.2	16,808	2.0	11,391	67.8
Net income before tax	15,314	1.7	15,337	1.9	23	0.1
Corporate income tax, resident tax, and enterprise tax	6,427	0.7	8,362	1.0	1,935	23.1
Corporate income tax adjustment account	529	0.1	-		529	-
Profit / loss ( ) on minority interest	33	0.0	34	0.0	67	-
Net income	8,324	0.9	7,009	0.9	1,315	18.8

# (3). Consolidated Statements of Surplus

Years ended March 31, 2000 and 1999

	Т		(Millions of yen)
	2000	1999	Increase/Decrease
Consolidated Surplus at beginning of year	37,899	_	
Retained earnings at beginning of year	-	28,577	
Legal reserve at beginning of year	-	6,524	
Past tax effect adjustment account	985	-	
Total	38,884	35,102	3,782
Increase in consolidated surplus			
Increase in retained earnings due to merger	947	-	947
Increase in retained earnings due to exclusion of companies accounted for by the equity method	875	-	875
Increase in retained earnings due to inclusion of consolidated subsidiaries	-	210	210
Increase in retained earnings due to exclusion of consolidated subsidiaries	170	79	91
Decrease in consolidated surplus			
Dividends	4,431	4,431	0
Directors' bonuses	128	52	76
Decrease in retained earnings due to inclusion of consolidated subsidiaries	1,376	-	1,376
Decrease in retained earnings due to exclusion of companies accounted for by the equity method	67	-	67
Decrease in retained earnings due to inclusion of companies accounted for by the equity method	-	18	18
Net income	8,324	7,009	1,315
Consolidated Surplus at end of year	43,198	37,899	5,299

# (4). Consolidated Statements of Cash Flows Year ended March 31, 2000

<b>-</b>	(Millions of yen)
	2000
. Cash flows from operating activities:	
Net income before tax	15,314
Depreciation and amortization	61,862
Increase in reserves	3,362
Interest and dividend, receivable	4,439
Interest, payable	39,085
Profit / loss on sale of marketable securities	3,254
Earnings on investments in equity method affiliates	1,403
Loss on elimination and sale of tangible fixed assets	1,733
Loss on devaluation of investment securities	1,391
Profit / loss on sale of investment securities	1,333
Increase in accounts receivable, trade	13,322
Increase in inventories	2,402
Increase in accounts payable, trade	16,261
Others	6,469
Sub total	111,801
Interest and dividend, received	7,445
Interest, paid	33,925
Corporation income tax etc., paid	8,743
Net cash provided by operating activities	76,577
. Cash flows from investing activities:	
Payments for investment in marketable and investment securities	34,311
Proceeds from sale of marketabke and investment securities	57,196
Payments for investment in tangible fixed assets	60,484
Proceeds from sale of tangible fixed assets	74,636
Disbursements for loans	30,286
Collections of loans receivable	16,705
Others	4,121
Net cash used in investing activities	19,336
. Cash flows from financing activities	
Net increase in short-term debt	1,282
Proceeds from long-term debt	94,884
Repayments of long-term debt	182,661
Proceeds from issuance of bonds	5,660
Repayments of bonds	19,449
Cash dividends, paid	4,636
Others	294
Net cash provided by financing activities	105,214
. Effect of exchange rate changes on cash and cash equivalents	3,588
. Net decrease in cash and cash equivalents	12,889
. Cash and cash equivalents at the beginning of year	43,244
. Increase in cash and cash equivalents due to merger	13,097
. Increase in cash and cash equivalents due to increase/decrease in	
consolidated subsidiaries	2,261
. Cash and cash equivalents at the end of year	45,713

## (5). Applicable Accounting Principles

#### 1. Scope of consolidation

Consolidated subsidiaries : 291 companies (including 9 companies which are consolidated on the

basis of effective governance by the parent)

As of the end of the previous year, the number of consolidated subsidiaries was 196. Following the merger with Navix Line as of April 1, 1999, 49 subsidiaries were added to it. During the current fiscal year, 58 subsidiaries were newly consolidated and 12 subsidiaries were eliminated from consolidation.

#### 2. Application of the equity method

(1) Unconsolidated subsidiaries which are accounted for by the equity method: NIL

As of the end of the previous year, only one unconsolidated subsidiary was accounted for by the equity method. Following the merger, three were added to it. During the current fiscal year, no such subsidiary was added, and four subsidiaries were eliminated from the category of unconsolidated subsidiaries to which the equity method would be applied.

(2) Affiliated companies accounted for by the equity method: 38 companies (including one affiliate to which the equity method is applied on the basis of adopting significant influence criteria). As of the end of the previous year, 27 affiliates were accounted for by the equity. Following the merger, 8 affiliates were added on to this category. During the current fiscal year, additional 9 affiliates were newly accounted for by the equity method, and 6 affiliates were eliminated from the category.

#### 3. Accounting periods of consolidated subsidiaries

The closing date of accounting period is December 31 for 13 domestic consolidated subsidiaries and 214 overseas-consolidated subsidiaries, and the end of February for a domestic consolidated subsidiary. Then, the closing dates of those consolidated subsidiaries are different from the closing date of the consolidated financial statements (March 31). Yet, provisional financial statements are not prepared for those companies. However, the Company made adjustments on the financial statements of the subsidiaries and included them into the consolidated financial statements, if any transactions that took place between the two different closing dates were thought to have material impacts on the financial position of the subsidiaries.

#### 4. Accounting principles

(1) Valuation of assets

Marketable Securities : In principle, stated at acquisition costs determined by the moving

average method. (The same valuation method is applied to securities

held in fund trusts.)

Inventories : In principle, stated at acquisition costs determined by the moving

average method.

#### (2) Depreciation

Vessels : In principle, the straight-line method is used for depreciating vessels.

Buildings : In principle, the straight-line method is used for depreciating

buildings.

Other tangible fixed assets : In principle, the declining-balance method is used for depreciating

others tangible fixed assets.

#### (3) Provisions

#### (a) Allowance for doubtful receivables

Allowance for doubtful receivables is appropriated for the potential loss of bad debt at an estimated amount calculated in accordance with the regulations of the Japanese Corporate Tax Law, taking into consideration of each debtor's financial condition.

#### (b) Provisions for employees' bonuses

Provisions for bonuses are provided, in an amount, which is accrued during the current period, for the future payments of employees' bonuses.

#### (c) Provisions for employees' retirement benefit

In principle, the company provides for employees' retirement benefit in an amount of 40% of assumed required fund if all such employees should retire by their own reasons.

#### (d) Provisions for statutory required overhaul of vessels

Provisions for statutory required vessel overhaul are provided based on the estimation of future expenditures for statutory required vessel overhaul.

#### (4) Shipping revenues and related expenses

Shipping revenues and the related voyage expenses are mainly recognized by the completed-voyage method. Revenues from uncompleted voyages are included in "Advances received" and the related voyage expenses are included in "Deferred and prepaid expenses" in the balance sheets.

#### 5. Value of assets and liabilities of consolidated subsidiaries

The total assets (including portions corresponding to minority interests) are recognized at values reflecting the acquisition price of each subsidiary.

#### 6. Translation of accounts denominated in foreign currencies

All the balance sheet items of overseas-consolidated subsidiaries, except shareholders' equity, denominated in currencies other than yen are translated into yen at the applicable year-end exchange rates of the respective subsidiaries' accounting periods. The translation of foreign currencies into yen conforms to "The accounting and reporting standards with respect to foreign currency transactions" (published by the Japanese Financial Accounting Standards Board as of June 26, 1979, and revised as of May 26, 1995).

#### 7. Appropriation of Retained Earnings

The consolidated statement of retained earnings is provided on the basis of appropriation of retained earnings approved by the general shareholders' meetings of the respective consolidated subsidiaries and subsidiaries/affiliates accounted for by the equity method, held in the consolidated accounting period.

#### 9. Others

As to BGT project, it is operated by the subsidiaries, which have their own corporate bodies legally independent of the Company. The assets of the BGT eight LNG carrier transportation project are held in several subsidiaries of the Company which have their own creditors.

## (6). Appendix to the consolidated financial statements

- 1. Software development expenditure was accounted for on the balance sheet item; "long-term prepaid expenses" of other investments in the previous fiscal year ended March 31, 1999. Yet, in the current fiscal year software is reported on the balance sheet in accordance with the practice guideline (with reference to the report vol. 12 issued by Accounting Method Reform Committee of Japanese Accounting Association on March 31, 1999) in respect of the accounting method to treat expenditures on research and development (R&D) and software development. The Company has changed the applicable balance sheet item to record software development expenditures from "other investments (long-term prepaid expenses)" to "intangible fixed assets (software)", and applies the straight-line depreciation method and the depreciable life of five years (estimated by the Company for the remaining life of use).
- 2. From this year, the company adopts the Deferred Tax Accounting. In according thereto, "Deferred Tax Asset" of ¥4,901 million (divided into current asset ¥1,644 million and investment and other fixed asset ¥3,256 million), and "Deferred Tax Liability" of ¥4,542 million (current liability ¥199 million, non-current liability ¥4,342 million) are recognized on the balance sheet. At the same time, application of the Deferred Tax Accounting has an impact on its income statement of a decrease in net income by ¥529 million, and an increase in consolidated surplus at end of year by ¥772 million.

# (7). Statements of lease transactions

	T		· ·	illions of yen)		
		Years ende	ed March 31			
	2000		1999			
Finance leases other than such lease	As Lessee		As Lessee			
transactions that ownership	_		. Acquisition Cost			
of leasehold is transferred	(Machinery and tool)	48,475	(Machinery and tool)	49,409		
from lessor to lessee at	(Others)	1,028	(Others)	822		
the end of lease term	(Total)	49,503	(Total)	50,232		
	Accumulated Depreciation		Accumulated Depreciation			
	(Machinery and tool)	37,140	(Machinery and tool)	36,872		
	(Others)	658	(Others)	400		
	(Total)	37,799	(Total)	37,272		
	Balance Outstanding		Balance Outstanding			
	(Machinery and tool)	11,334	(Machinery and tool)	12,537		
	(Others)	369	(Others)	422		
	(Total)	11,704	(Total)	12,959		
	.Unexpired lease liability		.Unexpired lease liability			
	due within 1 year	5,896	due within 1 year	6,304		
	due thereafter	15,783	due thereafter	18,504		
	Total	21,680	Total	24,808		
	. Lease rents paid	7,786	. Lease rents paid	8,214		
	Depreciation equivaler	5,145	Depreciation equivaler	5,266		
	Interest equivalent	1,355	Interest equivalent	1,657		
	. Determination of depreciation	n equivalent	. Determination of depreciation equivalent			
	Assume leasing period be deprec		Assume leasing period be depreciable life			
	and residual value be 0. Depreci		and residual value be 0. Deprec			
	straight line method or declining method, in same way which wou		straight line method or declining balance method, in same way which would be used			
	if the lease asset was on the bala		if the lease asset was on the bala			
	. Determination of interest equ	ivalent	. Determination of interest equ	uivalent		
	Balance between total sum of lea		Balance between total sum of lease rental			
	payments and acquisition cost of		payments and acquisition cost of			
	leasehold is recognized as interes		leasehold is recognized as intere			
	Entry at the end of each year reco	ognizes the	Entry at the end of each year rec			
	lease rentals paid during the year		lease rentals paid during the yea			
	payment of interest on the liability		payment of interest on the liabili			
	partly as amortization of the liabi	iity.	partly as amortization of the liab	ility.		
Operating lease	As Lessee		As Lessee			
	. Unexpired lease liability		. Unexpired lease liability			
	due within 1 year	6,689	due within 1 year	7,939		
	due thereafter	20,593	due thereafter	30,651		
	Total	27,283	Total	38,591		
		.,				

			(MIII	lions of yen)	
		Years ende	ed March 31		
	2000		1999		
Finance leases other than transactions	As Lessor		As Lessor		
in which ownership of	.Acquisition Cost		.Acquisition Cost		
leasehold is transferred	(Machinery and tool)	171	(Machinery and tool)	161	
from lessor to lessee at	(Others)	491	(Others)	0	
the end of lease term	(Total)	663	(Total)	161	
	Accumulated Depreciation		Accumulated Depreciation		
	(Machinery and tool)	138	(Machinery and tool)	93	
	(Others)	87	(Others)	0	
	(Total)	225	(Total)	93	
	Balance Outstanding		Balance Outstanding		
	(Machinery and tool)	32	(Machinery and tool)	68	
	(Others)	404	(Others)	0	
	(Total) 437 (To		(Total)	68	
	.Unexpired lease liability		.Unexpired lease liability		
	due within 1 year	116	due within 1 year	33	
	due thereafter	413	due thereafter	76	
	Total	529	Total	109	
	. Lease rents received	87	. Lease rents received	40	
	Depreciation equivaler	114	Depreciation equivales	25	
	Interest equivalent	15	Interest equivalent	13	
	. Determination of interest equi	. Determination of interest equ	. Determination of interest equivalent		
	Balance between total sum of lease rental payments and acquisition cost of the leasehold is recognized as interest payable. Entry at the end of each year recognizes the lease rentals paid during the year partly as payment of interest on the liability and partly as amortization of the liability.		Balance between total sum of lear payments and acquisition cost of leasehold is recognized as interest Entry at the end of each year recollease rentals paid during the year payment of interest on the liability partly as amortization of the liability.	the t payable. gnizes the partly as y and	
Operating lease	As Lessor		As Lessor		
	.Unexpired lease liability		.Unexpired lease liability		
	due within 1 year	35	due within 1 year	216	
	due thereafter	8	due thereafter	152	
	Total	44	Total	369	

# **5. Segment Information**

### (1). Business segments information

		Millions of yen						
			Shipping					
		Ferry/	agents and	Cargo for-				
	Overseas	domestic	Harbor/ter-	warding and	Other			
For the year ended March 31, 2000	shipping	shipping	minal operation	warehousing	Businesses	Total	Elimination	Consolidated
I . Revenues								
(1) Revenues from customers,								
unconsolidated subsidiaries								
and affiliated companies	694,728	36,211	38,530	69,253	43,084	881,807	-	881,807
(2)Inter-segments revenues	3,957	1,981	47,339	706	15,386	69,371	(69,371)	-
Total Revenues	698,685	38,193	85,869	69,959	58,470	951,179	(69,371)	881,807
Operating expenses	640,607	37,751	83,946	69,279	55,611	887,196	(66,709)	820,487
Operating income	58,077	441	1,923	680	2,859	63,982	(2,661)	61,320
II. Assets, Depreciation								
and Capital expenditure								
Assets	1,018,576	56,569	41,974	20,637	182,149	1,319,907	(123,433)	1,196,474
Depreciation	53,646	3,932	1,830	704	1,747	61,862	-	61,862
Capital expenditures	49,738	4,867	3,042	866	3,463	61,979	-	61,979

		Millions of yen						
			Shipping					
		Ferry/	agents and	Cargo for-				
	Overseas	domestic	harbor/ter-	warding and				
For the year ended March 31, 1999	shipping	shipping	minal operation	warehousing	Others	Total	Elimination	Consolidated
I . Revenues								
(1) Revenues from customers, unconsolidated subsidiaries								
and affiliated companies	634,528	35,504	30,862	69,288	38,976	809,160	-	809,160
(2)Inter-segments revenues	4,590	2,850	47,270	1,204	13,759	69,675	(69,675)	-
Total Revenues	639,118	38,355	78,133	70,492	52,736	878,836	(69,675)	809,160
Operating expenses	587,947	38,194	76,514	70,508	48,163	821,328	(65,705)	755,623
Operating income	51,170	160	1,618	(15)	4,572	57,507	(3,970)	53,536
II. Assets, Depreciation and Capital expenditure								
Assets	1,007,982	59,104	34,312	20,687	190,522	1,312,609	(137,969)	1,174,640
Depreciation, tangibles	52,377	4,027	1,611	772	1,598	60,387	-	60,387
Capital expenditure	58,229	3,130	2,268	1,079	864	65,571	-	65,571

( Note ) Method used to define and segregate business segments and determine main businesses in each segment
Collecting similar businesses into a business segment in accordance with the Japanese Standard Classification
of Industries, taking into account of characteristics of services and products they produce and sell.
Major businesses which belong to each segment are as follows:

Business Segments	Main Businesses
Overseas shipping	Overseas marine transportation, Luxury cruise business
Ferry transportation	Ferry transportation, Tugboat operation
Shipping agents and harbor/terminal operation	Harbor transportation, Terminal operation, Shipping agent, Custom clearance agency,
	Cargo packing service
Cargo forwarding and warehousing	Cargo forwarding, Warehousing
Others	Real estate, Trucking, Machinery repair, Finance and Accounting, Trade and Commerce,
	Civil Engineering and Dredging, Data processing and Information service

#### (2). Geographical segment information

		Millions of yen						
		North						
For the year ended March 31, 2000	Japan	America	Europe	Asia	Others	Total	Elimination	Consolidated
I. Revenues								
(1) Revenues from customers,								
unconsolidated subsidiaries								
and affiliated companies	826,165	42,175	7,163	6,184	119	881,807	-	881,807
(2) Inter-segment revenues	1,041	19,208	4,423	10,640	888	36,202	(36,202)	-
Total Revenues	827,206	61,383	11,586	16,825	1,008	918,010	(36,202)	881,807
Operating expenses	767,121	58,224	11,233	16,044	1,048	853,672	(33,185)	820,487
Operating income	60,084	3,158	353	781	(40)	64,337	(3,017)	61,320
II. Assets	1,158,281	20,184	61,264	10,758	1,541	1,252,030	(55,556)	1,196,474

		Millions of yen						
		North						
For the year ended March 31, 1999	Japan	America	Europe	Asia	Others	Total	Elimination	Consolidated
I. Revenues								
(1) Revenues from customers,								
unconsolidated subsidiaries								
and affiliated companies	750,292	42,388	11,247	5,086	145	809,160	-	809,160
(2) Inter-segment revenues	2,736	23,162	5,546	12,469	398	44,313	(44,313)	-
Total Revenues	753,029	65,550	16,793	17,556	544	853,473	(44,313)	809,160
Operating expenses	698,194	63,661	16,323	17,302	537	796,019	(40,395)	755,623
Operating income	54,834	1,889	470	253	7	57,454	(3,917)	53,536
II. Assets	1,135,440	10,634	80,448	7,796	675	1,234,996	(60,355)	1,174,640

#### (Notes)

- 1. Segmentation is made from the perspective of geographical adjacency.
- 2. Geographical areas belonging to each segment are as follows:
  - (1) North America: U.S.A. and Canada
  - (2) Europe : U.K., The Netherlands, and other European countries
  - (3) Asia : Middle- and Near-east, Southwest Asia, Southeast Asia, and East Asia
  - (4) Others : Latin America, Africa, and Oceania
- 3. Consolidated subsidiaries which belong to "Japan" segment include overseas subsidiaries whose revenues are from sales in Japan even if operating expenses and business assets of such subsidiaries are incurred and held overseas, respectively.

#### (3). Information on Sales Overseas

		Millions of yen					
For the year ended March 31, 2000	North America	Europe	Asia	Others	Total		
I. Overseas sales	207,946	113,716	165,734	237,434	724,832		
II. Consolidated sales	-	-	-	-	881,807		
III.Ratio of overseas sales to consolidated sales	23.6%	12.9%	18.8%	26.9%	82.2%		

		Millions of yen					
For the year ended March 31, 1999	North America	Europe	Asia	Others	Total		
I. Overseas sales	201,770	126,458	143,951	196,025	668,207		
II. Consolidated sales	-	-	-	-	809,160		
III.Ratio of overseas sales to consolidated sales	24.9%	15.6%	17.8%	24.2%	82.6%		

#### (Note)

1. Segmentation is made from the perspective of geographical adjacency.

2. Geographical areas belonging to each segment are as follows:

(1) North America: U.S.A. and Canada

(2) Europe : U.K., The Netherlands, and other European countries

(3) Asia : Middle- and Near-east Asia, Southwest Asia, Southeast Asia, and East Asia

(4) Others : Latin America, Africa, and Oceania

3. The major part of the overseas sales is shipping revenues earned in the segment of overseas marine transportation and related businesses.

## **6. Market Value Information on Securities**

(Millions of yen)

	As of March 31, 2000					
	Book Value	Market Value	Unrealizes Gain/Loss			
(Current Assets)						
Stocks	5,660	13,670	8,010			
Bonds	1,642	1,680	37			
Others	244	206	37			
Sub Total	7,547	15,557	8,009			
(Fixed Assets)						
Stocks	60,099	119,322	59,222			
Bonds	2,204	2,220	15			
Others	2,692	2,670	21			
Sub Total	64,997	124,214	59,217			
Total	72,545	139,771	67,226			

#### (Notes)

- 1. Determination of market value
- (a) Listed securities:

use closing prices at the Tokyo Stock Exchange on the last trading day of the accounting period

- (b) Over-the-counter securities:
  - use prices quoted by the Securities Dealers Association on the last trading day of the accounting period
- (c) Securities whose prices are available only by indication [other than (a), (b)]: use over-the-counter reference prices published by Securities Dealers Association
- 2. Book value of securities other than the above mentioned

(Current assets)

Stocks unlisted and not traded over-the-counter	¥971 million
Notes and Bonds unlisted	¥3,295 million
Others	¥851 million
(Fixed assets)	
Securities and other investment instruments	
unlisted and not traded over-the-counter	¥72,840 million
Unlisted foreign bonds	¥1,907 million

## 7. Market Value and Unrealized Gain/Loss for Derivatives Contracts

As of March 31, 2000

(1). Currenc	y related				(Millions of yen)
	Type of Transaction	Contracts	Contracts outstanding Market value		Unrealized
	7,1		Exceed 1 Year		gain/loss ( )
Over the counter contracts	Forward foreign exchange contracts				
	Sell U.S.Dollar	17,974	-	16,658	1,315
	Buy U.S.Dollar Singapore Dollar	47,483 366		42,715 368	4,768 1
	Currency swap (Receive Yen, Pay U.S. Dollar)	79,346	69,556	6,781	6,781
	(Receive Yen, Pay H.K. Dollar)	11,763	8,353	2,393	2,393

156.933

7,838

(2). Interest	related				(Millions of yen)			
			March 31, 2000					
	Type of Transaction	Contracts		Market	Un-			
	Type of Transaction	Outstanding	Exceed 1 Year	Value	realized Gain/ Loss(-)			
Over the	Interest Swap							
counter	(Receive floating,	421,150	367,184	7,531	7,531			
contracts	Pay fixed)							
	(Receive fixed,	61,677	53,559	1,362	1,362			
	Pay floating)							
	(Receive floating, Pay floating)	1,000	1,000	3	3			
	Interest cap							
	Purchase of cap	12,005	6,776	52	0			
		(52)	(39)					
Total		495,833	428,520	6,112	6,165			
Total		(52)	(39)					

#### (Notes)

Total

- 1. In calculating market values in Japanese yen at the end of the fiscal year, forward exchange rates, prevailing at the end of the year, for the same values of the respective contracts are used.
- 2. Since forward exchange contracts for Singapore dollar are against U.S.dollar, Japanese yen value of those contracts are calculated using U.S.dollar/yen forward rates for the same value dates, which were prevailing on the respective contract dates.
- 3. Forward exchange contracts arranged for assets or liabilities denominated in foreign currencies, were excluded from this table of derivatives disclosure, because amounts of such assets or liabilities are virtually fixed in Japanese yen and recognized in balance sheet in Japanese yen amounts.
- 4. Market value of currency swap, interest swap, commodity futures, and commodity swap at the end of the fiscal year are calculated using prices of the contracts at the end of the year quoted by the financial institutions or trading houses with which the relevant transactions were closed.
- 5. The parentheses in the column of interest cap transactions show the amount of cap fees capitalized on the balance sheet and not amortized at the end of the year.
- 6. The contract values of the derivatives do not necessarily represent magnitude of market risk or credit risk of those derivatives contracts.

# Additional Information on Consolidated Financial Statements as of March 31, 2000

#### 1. Depreciation Expenses

Years ended March 31, 2000 and 1999

(Millions of yen)

	2000	1999	Increase/Decrease
Vessels Others	55,112 6,749	52,637 7,749	2,475 1,000
Total	61,862	60,387	1,475

### 2. Outstanding interest-bearing debt

(Millions of Yen)

	March 31, 2000	March 31, 1999	Increase/Decrease
Loans to finance vessels and other investments Loans to finance working capital expenditure Straight Bonds issued	614,835 110,151 108,638	599,072 129,668 128,380	19,517
Total	833,625	857,121	23,496

(Notes) Loans to finance vessels and other investments include lease liabilities for vessels: \$2,251 million

### 3. Fleet

1) Overseas

(Unit: Thousand Dead Weight Ton)

Shipping										
	L	iners Bulk Carriers		Tankers and Liquefied gas Carriers		Cruise Ships		Total		
	Number of Vessels	Dead Weight ,000 K/T	Number of Vessels	Dead Weight ,000 K/T	Number of Vessels	Dead Weight ,000 K/T	Number of Vessels	Dead Weight ,000 K/T	Number of Vessels	Dead Weight ,000 K/T
Owned Vessek	33	1,143	110	8,056	108	9,498	3	14	254	18,711
Time Chartered Vessek	40	1,153	244	11,548	57	3,552	0	0	341	16,253
Bareboat Chartered Vessek	0	0	2	12	5	91	0	0	7	103
Operation-Entrusted Vessek	0	0	4	296	0	0	0	0	4	296
Total	73	2,296	360	19,912	170	13,141	3	14	606	35,363
March 31, 1999	69	2,249	240	11,326	118	8,912	3	14	430	22,501

2) Ferry/domestic shipping

2) Tell y comeste shipping									
		inland sea ortation	Tugboat						
	Number of Vessels	Dead Weight ,000 K/T	Number of Vessels	Dead Weight ,000 K/T					
Owned Vessek	15	76	34						
Time Chartered Vessek	0	0	3						
Bareboat Chartered Vessek	0	0	3						
Operation-Entrusted Vessek	0	0	0						
Total	15	76	40						
March 31, 1999	16	74	-						

# 4. Foreign exchange information (for overseas subsidiaries and affiliates)

December 31,1999 (TTM)	December 31,1998 (TTM)	Increase/Decrease
1\$ = JPY 102.40	1\$ = JPY 115.70	+ JPY 13.30 (11.5%)

# 5. Number of employees (parent company and consolidated subsidiaries)

Segments	Number of employees		
Overseas shipping	2,039	(136)	
Ferry/Domestic shipping	948	(34)	
Shipping agent and Harbor/terminal operation	2,424	(256)	
Cargo forwarding and Warehousing	1,291	(73)	
Others Businesses	762	(367)	
Total	7,464	(866)	

(Note) Number of employees refers to full time employee. Average number of annual part time employee is stated inside the parentheses.

# Comparative Consolidated Balance Sheets As of March 31, 2000 and 1999

	2000(4)	1999			Increase/Decrease		
	2000(A)		•	T. (1/D)			
		Mitsui O.S.K. Lines	Navix Line	Total(B)	Amount(C)	%	
	Amount	Amount	Amount	Amount	(A)-(B)	(C)/(B)	
(Assets)							
<u>Current assets</u>	239,858	230,994	35,993	266,987	27,129	10.2	
Cash and deposit	48,097	48,340	13,504	61,844	13,747	22.2	
Notes & accounts receivable, trade	101,406	82,964	7,769	90,733	10,673	11.8	
Marketable securities	12,666	30,560	1,791	32,351	19,685	60.8	
Inventories	12,380	8,564	1,450	10,014	2,366	23.6	
Deferred and prepaid expenses	35,446	27,017	4,665	31,682	3,764	11.9	
Deferred tax assets	1,644	-	-	-	1,644	-	
Other current assets	28,731	33,956	7,784	41,740	13,009	31.2	
Allowance for doubtful receivables	514	409		1,380	866	62.8	
Fixed assets	946,682	935,976	120,322	1,056,298	109,616	10.4	
(Tangible fixed assets)	(756,624)	(753,347)	(104,131)	(857,478)	( 100,854)	( 11.8)	
Vessels	599,271	601,096	93,482	694,578	95,307	13.7	
Buildings and structures	40,035	38,630	3,122	41,752	1,717	4.1	
Machinery, equipment, vehicles, and							
delivery equipment	6,380	5,419	-	5,419	961	17.7	
Furniture and fixtures	3,820	3,993	-	3,993	173	4.3	
Land	69,520	65,724	5,734	71,458	1,938	2.7	
Construction in progress	36,065			38,903		7.3	
Other tangible fixed assets	1,530	681	690	1,371		11.6	
(Intangible fixed assets)	(10,649)	(8,268)	(946)	(9,214)	(1,435)	(15.6)	
Consolidation adjusting account (Goodwill)	4,197			5,254		20.1	
Other intangible fixed assets	6,451	3,013		3,959		62.9	
(Investments and other long-term assets)	(179,408)	(174,362)	(15.244)	(189,606)	( 10,198)	( 5.4)	
Investment securities	139,746			152,534		8.4	
Long-term loans receivable	8,410	•		8,067		4.3	
Long-term prepaid expenses	1,362			5,749		76.3	
Deferred tax assets	3,256			-	3,256	-	
Other investments and other	30,048		5,349	27,062	2,986	11.0	
long-term assets	20,310	21,713	3,519		2,200	11.0	
Allowance for doubtful receivables	3,416	2,058	1,749	3,807	391	10.3	
Foreign exchange	9,932	<u>7,667</u>	<u>111</u>	<u>7,778</u>	2,154	<u>27.7</u>	
translation adjustment account	7,732	7,007	111	<u>7,770</u>	2,134	21.1	
Total Assets	1,196,474	1,174,640	156 407	1,331,067	134,593	10.1	
1 Otal Assets	1,190,4/4	1,1/4,040	156,427	1,331,007	134,393	10.1	

	2000(A)	1	Increase/Decrease			
	Mitsui O.S.K. Lines	Mitsui O.S.K. Lines	999 Navix Line	Total(B)		ecrease %
				` ′	Amount(C) (A)-(B)	(C)/(B)
	Amount	Amount	Amount	Amount	(A)-(B)	(C)/(B)
(Liabilities)						
` ′	412.717	227.416	71 225	400 651	1.066	1.0
<u>Current liabilities</u>	412,717	337,416	71,235	408,651	4,066	1.0
Notes & accounts payable, trade	92,999	72,010	7,580	79,590	13,409	16.8
Bonds to be redeemed within a year	43,642	33,435	-	33,435	10,207	30.5
Short-term loans payable	188,733	153,323	54,291	207,614	18,881	9.1
Corporate tax, etc. payable	3,044	5,365	0	5,365	2,321	43.3
Advance payments received	51,900	42,863	-	42,863	9,037	21.1
Deferred tax liabilities	199	-	-	-	199	-
Reserves	4,450	3,889	635	4,524	74	1.6
Other current liabilities	27,746	26,528	8,727	35,255	7,509	21.3
Non-current liabilities	623,843	689,950	77,410	767,360	143,517	18.7
Bonds	64,996	94,945	-	94,945	29,949	31.5
Long-term loans payable	534,002	575,417	73,225	648,642	114,640	17.7
Dererred tax liabilities	4,342	-	-	-	4,342	-
Reserves	12,727	10,269	4,003	14,272	1,545	10.8
Other non-current liabilities	7,774	9,318	182	9,500	1,726	18.2
Total Lliabilities	1,036,561	1,027,367	148,646	1,176,013	139,452	11.9
Minority interest	7,921	6,783	405	7,188	733	10.2
(61 1 11 17 1)						
(Shareholders' Equity)						
<u>Common stock</u>	<u>64,915</u>	<u>58,840</u>	21,261	80,101	<u>15,186</u>	<u>19.0</u>
Additional paid-in capital	<u>43,886</u>	43,751	<u>2,658</u>	<u>46,409</u>	2,523	5.4
Consolidated surplus	43,198	<u>37,899</u>	<u>16,540</u>	21,359	21,839	102.2
<u>Treasury stock</u>	8	2	3	5	3	<u>60.0</u>
T-4-1 Ch-11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	151 000	140.400	7.075	1.47.064	4.100	2.0
Total Shareholders' Equity	151,992	140,489	7,375	147,864	4,128	2.8
Total Liabilities, Minority interest, and Shareholders' Equity	1,196,474	1,174,640	156,427	1,331,067	134,593	10.1

# Comparative Consolidated Statements of Income

Years ended March 31, 2000 and 1999

	2000(A)	1999			Increase/D	ecrease
	Mitsui O.S.K. Lines	Mitsui O.S.K. Lines	Navix Line	Total(B)	Amount(C)	%
	Amount	Amount	Amount	Amount	(A)-(B)	(C)/(B)
Shipping and other operating revenues	881,807	809,160	143,165	952,325	70,518	7.4
Shipping and other operating expenses	746,047	683,041	128,370	811,411	65,364	8.1
Gross operating income	135,759	126,118	14,794	140,912	5,153	3.7
General and administrative expenses	74,439	72,581	10,395	82,976	8,537	10.3
Operating income	61,320	53,536	4,398	57,934	3,386	5.8
Non-operating income	15,051	14,900	1,975	16,875	1,824	10.8
Non-operating expenses	47,736	46,956	7,279	54,235	6,499	12.0
Ordinary income	28,635	21,480	904	20,576	8,059	39.2
Special credits and profits	14,879	10,665	7,914	18,579	3,700	19.9
Special deductions and losses	28,199	16,808	26,363	43,171	14,972	34.7
Net income/loss before tax	15,314	15,337	19,352	4,015	19,329	481.4
Corporate income tax, resident tax,						
and enterprise tax	6,427	8,362	116	8,246	1,819	22.1
Corporate income tax adjustment account	529	-	-	-	529	-
Profit/Loss( ) on Minority interest	33	34	16	18	51	283.3
Net income	8,324	7,009	19,252	12,243	20,567	168.0