

Business Performance in FY2022-2nd Quarter

Mitsui O.S.K. Lines, Ltd.

Oct. 31, 2022



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Note 1: Fiscal Year = from April 1 to March 31

Q1 = April to June

Q2 = July to September

Q3 = October to December

Q4 = January to March

Note 2: Amounts are rounded down to the nearest 100 million yen.

Note 3: Net income/loss = Profit/loss attributable to owners of parent

Disclaimer:

The performance forecasts and management indicators stated in this material are based on the best available information. Forecasts, by their nature, are not certain, so the information should be used as a guide only, and any decisions concerning investments made under your own judgement and volition with the knowledge that actual performance may differ from the forecasts.

1. FY2021-2nd Quarter Results [Consolidated]

*as of July 29, 2022

		FY2022 Result		FY2021 H1	YoY	Previous forecast*	Variance
(¥billion)	Q1	Q2	H1	Result		FY2022 H1	
Revenue	374.7	446.5	821.3	597.0	+224.2	770.0	51.3
Operating profit/loss	23.5	32.4	56.0	20.3	+35.6	47.0	9.0
Business profit/loss (*1)	266.3	308.9	575.2	264.0	+311.2	480.0	95.2
Ordinary profit/loss	284.1	315.6	599.7	271.8	+327.9	500.0	99.7
Net income/loss	285.7	315.7	601.5	274.8	+326.6	500.0	101.5
Average exchange rate (*2)	¥125.29/\$	¥136.68/\$	¥130.98/\$	¥109.41/\$	+¥21.57/\$	¥125.00/\$	+¥5.98/\$
verage bunker price (all grades) (*2,3)	\$914/MT	\$808/MT	\$859/MT	\$514/MT	+\$345/MT	-	-
Average bunker price(HSFO) (*2,3)	\$705/MT	\$517/MT	\$609/MT	-	-	\$580/MT	+\$29/MT
Average bunker price(VLSFO) (*2,3)	\$942/MT	\$843/MT	\$891/MT	-	-	\$1,030/MT	-\$139/MT

^(*1) Operating profit/loss + Equity in earnings of affilliated companies

^(*2) Average for the period

^(*3) Purchase price

1. FY2021-2nd Quarter Results [By segment]

Upper	Revenue (*1)
Lower	Ordinary profit/loss

*as of July 2	29, 2022
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		FY2022		FY2021										
		Result		H1	YoY									
(¥billion)	Q1	Q2	H1	Result										
Dry Bulk Business	105.2	130.2	235.5	168.7	+66.8									
(excluding; Steaming Coal Carriers)	18.5	15.9	34.5	14.3	20.2									
Energy Business	85.6	103.4	189.1	142.6	46.4									
Tankers, Offshore Business, Steaming Coal Carriers, Wind power, LNG Carriers, LPG Carriers etc.	9.5	12.6	22.1	10.9	11.2									
Product Transport Business	156.3	183.8	340.2	238.2	101.9									
Containerships, PCC, Terminal & Logistics, Ferries & Co <u>astal RoRo Ships</u>	249.8	287.9	537.7	241.3	296.4									
Containerships (*2)	13.0	13.4	26.5	28.8	-2.2									
	234.4	260.3	494.7	233.5	261.2									
Real Property Business	9.8	9.9	19.7	19.3	0.3									
	2.5	2.2	4.7	6.0	-1.2									
Associated Businesses (*3)	13.6	14.5	28.1	20.7	7.4									
Cruise ship, Tug boats, Trading, etc.	0.0	-0.1	-0.2	-1.6	1.4									
Others	4.0	4.5	8.5	7.3	1.1									
Others	0.4	-0.3	0.1	1.8	-1.7									
Adiustmont	-	-	-	-	-									
Adjustment	3.3	-2.7	0.5	-0.9	1.5									
Consolidated	374.7	446.5	821.3	597.0	224.2									
Consolidated	284.1	315.6	599.7	271.8	327.9									
(*1) Revenues from customers unconsolidated subsidiaries and affilia														

Previous	
forecast*	Variance
FY2022 H1	
220.0	+15.5
34.0	+0.5
175.0	+14.1
16.0	+6.1
318.0	+22.2
448.0	+89.7
26.0	+0.5
418.0	+76.7
20.0	-0.2
5.0	-0.2
27.0	+1.1
-0.5	+0.2
10.0	-1.4
0.5	-0.3
-	-
-3.0	+3.5
770.0	+51.3
500.0	+99.7

^(*1) Revenues from customers, unconsolidated subsidiaries and affiliated companies.

^(*2) Since fiscal year 2022, Terminal & Logistics Business have been excluded from "Containerships."

^(*2) Since fiscal year 2022, Real Property Business have been excluded from "Associated Businesses."

2. Outline of FY2022 Q2 Results (I) [Consolidated]

[Overall]

- ◆ **Revenue**: An increase of 224.2 billion yen over the first half of the previous fiscal year, due to strong dry bulk and car carrier business, as well as the impact of foreign exchange rates.
- ◆ Business profit / Ordinary profit: A significant increase of ¥311.2 billion / ¥327.9 billion over the first half of the previous fiscal year.
- ◆ Major reasons for the increase in profit: Profits in the three main segments (Dry Bulk, Energy, and Product Transport) increased due to favorable market conditions and the impact of foreign exchange rates. In particular, the Product Transport business posted a significant increase in profit, due to brisk cargo demand and high freight rates for containerships continuing to the latter half of 1H, and the flexible allocation of shipping routes and cargoes in response to fluctuating demand for car carriers. (Exchange rate results for FY2022 1H: ¥130.98/\$ FY2021 1H: ¥109.41/\$)

[By Segment] [Ordinary profits for FY2022 cumulative Q2 (year-on-year comparison)]

Dry Bulk Business [¥34.5 billion (+¥20.2 billion)]

- ➤ Iron Ore and Coal Carriers (Capesize bulkers): Actual results did not meet the previous forecast announced at the end of July reflecting the deteriorated market, due to the slackening of supply-demand balance coming from the improved tonnage utilization as a result of the relaxation or removal of COVID-19 quarantine restrictions. However, overall profit increased from the first half of the previous fiscal year, supported by the profit from medium- to long-term contracts.
- > MOL Drybulk (Small- and medium-sized bulkers, wood chip carriers): Profit increased on the back of solid market conditions and transportation demand.
- > Other (Open-hatch bulkers): Profits increased due to favorable market conditions for inbound general bulker cargoes in addition to strong outbound paper pulp transportation.

Energy Business [¥22.1 billion (+¥11.2 billion)]

■ Tankers/Offshore

- > **Tankers**: Crude oil tanker market showed a significant improvement due to a recovery in cargo movements from the latter half of 1H. Oil product tankers and chemical tankers saw an increase in ton-miles due to the Russia- Ukraine situation, resulting in increased profits year-on-year as the market remained at high levels.
- > **Offshore**: Secured stable profits in FPSO business through long-term charter contracts. Profits increased as new projects started operation.

2. Outline of FY2022 Q2 Results (II) [Consolidated]

■ Liquefied Gas

- > LNG Carriers: Although profits declined due to the expiration of some long-term contracts, continued to secure stable profits through existing long-term charter contracts.
- > FSRU: Profit increased due to the acquisition and commencement of additional short-term contracts for an existing vessel.

<u>Product Transport Business</u> [¥537.7 billion (+¥296.4 billion)]

- Containerships [¥494.7 billion (+¥261.2 billion)]
 - > **ONE**: Despite a decline in spot freight rates since mid-August in response to the economic slowdown and easing of port congestion, the average spot rate for the first half of the fiscal year remained significantly higher than the same period of the previous fiscal year. Along with the contribution of the long-term contracts concluded at higher rates than the previous fiscal year, ONE posted a considerable increase in profits.
- Car Carriers: Although there was a shortage of supply for semiconductors and other automotive parts, the number of vehicles transported remained at a similar level as the previous year. Profits increased due to continued flexible ship allocation adjustments in line with production and shipment conditions of completed vehicles, including the capture of demand for transportation of second-hand vehicles.
- **Terminal & Logistics:** Profit increased year on year as a result of continued strong cargo volume.
- Ferries and Coastal RoRo Ships: The number of passengers improved following the easing of restrictions to prevent the spread of COVID-19. Along with the steady demand for cargo transportation, profits increased.

Real Property Business [¥4.7 billion (-1.2 billion)]

> **DAIBIRU:** The company secured stable profit despite a decrease in profit year on year due to the reconstruction of properties owned in Japan.

Associated Businesses [¥-0.2 billion (+1.4 billion)]

> Cruise ship: Improved profit and loss year on year by capturing passenger demand through increasing business operation days.

3. FY2022 Full-year Forecast [Consolidated]

*as of July 29, 2022

			1st Half		2nd Half Full-year					
_	(¥ billion)	Result	Previous Forecast	Variance	Forecast	Previous Forecast	Variance	Forecast	Previous Forecast	Variance
	Revenue	821.3	770.0	+51.3	778.6	700.0	+78.6	1,600	1,470.0	+130.0
	Operating profit/loss	56.0	47.0	+9.0	30.0	23.0	+6.9	86.0	70.0	+16.0
	Business profit/loss (*1)	575.2	480.0	+95.2	194.8	210.0	-15.2	770.0	690.0	+80.0
	Ordinary profit/loss	599.7	500.0	+99.7	200.2	210.0	-9.7	800.0	710.0	+90.0
	Net income/loss	601.5	500.0	+101.5	188.5	200.0	-11.5	790.0	700.0	+90.0
	Average exchange rate (*2)	¥130.98/\$	¥125.00/\$	+¥5.98/\$	¥135.00/\$	¥125.00/\$	+¥10.00/\$	¥132.99/\$	¥125.00/\$	+¥7.99/\$
	e bunker price(all grades) (*2,3)	¥859/\$	-	-	-	-	-	-	-	-
Ave	erage bunker price(HSFO) (*2,3)	\$609/MT	\$580/MT	+\$29/MT	\$420/MT	\$560/MT	-\$140/MT	\$515/MT	\$601/MT	-\$86/MT
Ave	rage bunker price(VLSFO) (*2,3)	\$891/MT	\$1,030/MT	-\$139/MT	\$710/MT	\$940/MT	-\$230/MT	\$800/MT	\$963/MT	-\$163/MT

^(*1) Operating profit/loss + Equity in earnings of affilliated companies

(cf) FY2021 Result	1st Half	2nd Half	Full-year
Revenue	597.0	672.2	1,269.3
Operating profit/loss	20.3	34.6	55.0
Business profit/loss (*1)	264.0	448.3	712.3
Ordinary profit/loss	271.8	449.9	721.7
Net income/loss	274.8	433.9	708.8
Average exchange rate	¥109.41/\$	¥113.62/\$	¥111.52/\$
Average bunker price(all grades)	\$514/MT	\$653/MT	\$585/MT

(cf)Sensitivity against Ordinary income

FY2022

FX Rate: **±¥ 4.2 bn/¥1/\$**

Bunker Price: ±¥ 0.02 bn/\$1/MT

(VLSFO)

^(*2) Average for the period

^(*3) Purchase prices

3. FY2022 Full-year Forecast [By segment]

	Upper	Reven	()						
	Lower	Ordinary	orofit/loss					*as o	f July 29, 2022
		1st Half			2nd Half			Full-year	
	Result	Previous	Variance	Forecast	Previous	Variance	Forecast	Previous	Variance
(¥ billion)	Kesuit	Forecast*	variance	rorecast	Forecast*	variance	rorecast	Forecast*	variance
Dry Bulk Business	235.5	220.0	+15.5	199.4	184.0	+15.4	435.0	404.0	+31.0
(excluding; Steaming Coal Carriers)	34.5	34.0	+0.5	16.4	16.0	+0.4	51.0	50.0	+1.0
Energy Business	189.1	175.0	+14.1	188.8	170.0	+18.8	378.0	345.0	+33.0
Tankers, Offshore Business, Steaming Coal Carriers, Wind power, LNG Carriers, LPG Carriers etc.	22.1	16.0	+6.1	17.8	10.0	+7.8	40.0	26.0	+14.0
Product Transport Business	340.2	318.0	+22.2	326.8	288.0	+38.8	667.0	606.0	+61.0
Containerships, PCC, Terminal & Logistics, Ferries & Coastal RoRo Ships	537.7	448.0	+89.7	162.2	182.0	-19.7	700.0	630.0	+70.0
Containerships(*2)	26.5	26.0	+0.5	25.4	25.0	+0.4	52.0	51.0	+1.0
	494.7	418.0	+76.7	140.2	167.0	-26.7	635.0	585.0	+50.0
Real Property Business	19.7	20.0	-0.2	20.2	20.0	+0.2	40.0	40.0	0
	4.7	5.0	-0.2	3.2	4.0	-0.7	8.0	9.0	-1.0
Associated businesses(*3)	28.1	27.0	+1.1	31.8	27.0	+4.8	60.0	54.0	+6.0
Cruise ship, Tug boats, Trading, etc.	-0.2	-0.5	+0.2	-0.7	-0.5	-0.2	-1.0	-1.0	0
Others	8.5	10.0	-1.4	11.4	11.0	+0.4	20.0	21.0	-1.0
others	0.1	0.5	-0.3	0.8	0.0	+0.8	1.0	0.5	+0.50
Adjustment	-	-	-	-	-	-	-	-	-
Aujustinent	0.5	-3.0	+3.5	0.4	-1.5	+1.9	1.0	-4.5	+5.50
Consolidated	821.3	770.0	+51.3	778.6	700.0	+78.6	1,600.0	1,470.0	+130.0
Consolidated	599.7	500.0	+99.7	200.2	210.0	-9.7	800.0	710.0	+90.0

^(*1) Revenues from customers, unconsolidated subsidiaries and affiliated companies.

(cf) FY20	21 Results	1st Half	2nd Half	Full-year
Dry Bulk	Business	168.7	192.0	360.7
(excluding;	Steaming Coal Carriers)	14.3	28.9	43.2
Energy B	usiness	142.6	151.3	294.0
	ore Business, Steaming Coal Carriers, Wind power, .PG Carriers etc.	10.9	8.9	19.8
	Transport Business os, PCC, Terminal & Logistics,	238.2	277.0	515.3
	astal RoRo Ships	241.3	421.6	662.9
	Containerships(*2)	28.8	27.8	56.6
		233.5	400.4	634.0
Real Property Business		19.3	19.5	38.9
		6.0	3.7	9.7
Associate	ed businesses(*3)	20.7	23.8	44.5
Cruise ship,	Tug boats, Trading, etc.	-1.6	-0.6	-2.3
Others		7.3	8.3	15.7
Others		1.8	0.8	2.7
A		-	-	-
Adjustment		-0.9	-13.5	-14.5
Consolid	atod	597.0	672.2	1,269.3
Consolia	ateu	271.8	449.9	721.7
10 D C I	I B/L of each commont are allocated to the com			

(*4) Sales and P/L of each segment are allocated to the segment categories reflecting the change of reportable segments as described in * 2 and *3

^(*2) Since fiscal year 2022, Terminal & Logistics Business have been excluded from "Containerships."

^(*2) Since fiscal year 2022, Real Property Business have been excluded from "Associated Businesses."

4. Key Points of FY2022 Forecast (I) [Consolidated]

[Overall]

- ◆ **Revenue:** ¥1,600 billion (Upward revision of ¥130 billion from the announcement on July 29)
- ◆ Business profit: ¥770 billion (Upward revision of ¥80 billion from the announcement on July 29)
- ◆ Ordinary profit/Net income: ¥800 billion/¥790 billion (Both revised upward by ¥90 billion from the announcement on July 29) *Record high
- ◆ **Key points of the upward revision:** All three major segments maintained firm cargo movements and market conditions, with strong cargo demand and freight rates for containerships continuing to the latter half of 1H. Along with the recent depreciation trend of the yen into account, we have made upward revisions to fiscal 2022 forecasts. (Exchange rate assumptions: ¥132.99/1\$, revised from ¥125/\$1 at the previous announcement on July 29)

[By Segment] [FY2022 forecast for ordinary profit (increase/decrease from the announcement on July 29)]

Dry Bulk Business [¥51.0 billion (+¥1.0 billion)]

- ➤ Iron Ore and Coal Carriers (Capesize bulkers): Although cargo demand is expected to remain firm, a sharp rise in charter rates as we have seen in the previous fiscal year is not expected because of the slack in supply-demand balance coming from the improved tonnage utilization as a result of the relaxation or removal of COVID-19 quarantine restrictions in ports and shipping facilities, therefore expecting a decline in profit.
- > MOL Drybulk (Small- and medium-sized bulkers, wood chip carriers): Market of small- and medium-sized bulkers are expecting to soften due to the effects of bad weather even despite some increase in cargo movement of coal and grain toward the end of the year. Wood chip carriers are anticipating strong cargo demand to continue, particularly in China.
- > Other (Open hatch bulkers): Profits are expected to increase mainly due to improving demand for outbound paper pulp transportation and inbound general bulker market conditions.

Energy Business [¥40.0 billion (+¥14.0 billion)]

■ Tankers/Offshore

- > **Tankers**: Crude oil tankers, product tankers, and chemical tankers are all expected to increase their profits on the assumption that the market level will remain high.
- > Offshore: Expecting an increase in profit due to the commencement of a new project in the FPSO business.

4. Key Points of FY2022 Forecast (II) [Consolidated]

■ Liquified Gas

- ➤ **LNG carriers:** Expect to secure stable profits, although we anticipate some decline from the previous year due to the expiration of some contracts. Profit is expected to increase after 2024, due to the delivery of new vessels.
- > FSRUs: Profits are expected to increase due to the acquisition and commencement of an additional short-term contract for an existing vessel in addition to the operation of new projects.

Product Transport Business [¥700.0 billion (+¥70.0 billion)]

- Containership [¥635.0 billion (+¥50.0 billion)]
 - ➤ **ONE**: Upward revision from the previous announcement on July 29, reflecting higher profit in 1H and the impact of the weaker yen on foreign exchange rates. However, profits in 2H will decline considerably from 1H, as a downward trend in market conditions is likely to continue due to a decrease in cargo movements coming from the effects of rising inflation and the loosening of the supply-demand balance owing to the easing of port congestion. Compared to the previous fiscal year, full-year profit is expected to be lower in U.S. dollars, but equivalent in Japanese yen due to the impact of the yen's depreciation.
- **Car Carriers:** Expecting the volume of shipments to continue the recovery trend, mainly to North America. Expect to increase profit by continuing flexible ship allocation according to cargo movements, while closely monitoring the impact of rising inflation and other factors on auto sales.
- **Terminal & Logistics:** Supply-demand conditions have softened since mid-August. Profits are expected to reduce as the volume of transactions is expected to continue to decline in 2H and beyond.
- Ferries and Coastal RoRo Ships: Expecting profit to improve due to some degree of recovery in passenger travel as the Japanese government ends its state of emergency declaration, in addition to stable demand for cargo transport.

Real Property Businesses [¥8.0 billion (-¥0.1 billion)]

> **DAIBIRU**: Although there will be a decline in income due to the reconstruction of properties owned in Japan, expecting a solid profit on the back of rising occupancy rates of overseas properties.

Associated Businesses [¥-1.0 billion (±¥0.0 billion)]

The cruise and travel business expect improve earnings on the assumption that demand will recover due to the relaxation of COVID-19 regulations.

[**Dividend**] An interim dividend of ¥300 is going to be paid, and the year-end dividend forecast has now been raised to ¥250 per share, making the annual total dividend ¥550 per share (Dividend payout ratio of approximately 25%). [Announcement in July 29: ¥300 per share as an interim dividend + ¥200 per share as a year-end dividend, ¥500 per share in total (Dividend payout ratio: approximately 25%)]

5. (Reference) Actions to Achieve Further Competitiveness

Date	Actions	Press Release
18/Apr	MOL Establishes 'MOL Sustainability Plan'	<u>URL</u>
28/Apr	MOL Completes Acquisition of Daibiru Corporation	<u>URL</u>
30/May	MOL to Join "First Movers Coalition" as the First Japanese Company - Aiming to Boost Demand for Decarbonization Technology -	<u>URL</u>
14/Jul	Verification Research of Feasibility and Dissemination of Ocean Thermal Energy Conversion in Mauritius Selected for NEDO Project	<u>URL</u>
25/Aug	MOL Signed for Six Large LNG-fueled Vessels	<u>URL</u>
8/Sep	MOL and ENN Sign Long-term Charter Deal for Three Newbuilding LNG Carriers	<u>URL</u>
27/Sep	MOL Signs 'Making Net-Zero Ammonia Possible' Proposal from Public-Private Partnership for Decarbonization in which a World Economic Forum Participates	<u>URL</u>
7/Oct	Delivery of SHOFU MARU, World's First Cargo Vessel equipped with 'Wind Challenger' Hard Sail	<u>URL</u>
25/Oct	Coal Carrier SHOFU MARU Equipped with 'Wind Challenger' Hard Sail Marks Maiden Call in Australia	<u>URL</u>
28/Oct	Daibiru Acquire Partial Equity Interest (Trust Beneficiary Rights) in 'Otemachi First Square'	<u>URL</u>

Dry Bulker Market (Spot Charter Rate)

[Supplement #1]

1. FY2021 (Result)

(004, 00)	day)	/d	JS\$	(
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Ci		FY2021						
Size		1st Half			2nd Half			
Market for vessels operated by	1	Apr-Sep, 2021		Oct,	Average			
MOL and MOL Drybulk	Apr-Jun	Jul-Sep		Oct-Dec	Jan-Mar			
Capesize	31,100	42,400	36,800	42,600	14,700	28,700	32,700	
Panamax	24,700	32,300	28,500	29,300	23,200	26,300	27,400	
Handymax	25,500	34,300	29,900	30,500	25,200	27,900	28,900	
Handysize	20,500	32,200	26,400	31,400	24,100	27,800	27,100	
Market for vessels operated by		Jan-Jun, 2021		Jul-Dec, 2021			Average	
overseas subsidiaries of MOL	Jan-Mar	Apr-Jun		Jul-Sep	Oct-Dec			
Capesize	17,100	31,100	24,100	42,400	42,600	42,500	33,300	

2. FY2022 (Result/Forecast)

(1	JS	\$	a	V

Size				FY2022				
Size		1st Half 2nd Half				Full-year		
Market for vessels operated by	A	Apr-Sep, 2022			Oct, 2022 - Mar, 2023			
MOL and MOL Drybulk	Apr-Jun	Jul-Sep		Oct-Dec	Jan-Mar			
Capesize	21,600	13,700	17,700	14,000	7,000	10,500	14,100	
Panamax	26,600	17,200	21,900	18,000	12,000	15,000	18,500	
Handymax	28,900	19,700	24,300	18,000	12,000	15,000	19,700	
Handysize	27,600	18,700	23,200	17,000	11,000	14,000	18,600	
Market for vessels operated by		Jan-Jun, 2022		Jul-Dec, 2022			Average	
overseas subsidiaries of MOL	Jan-Mar	Apr-Jun		Jul-Sep	Oct-Dec			
Capesize	14,700	21,600	18,200	13,700	14,000	13,900	16,000	

Notes:

- 1) The general market results are shown in black.
- 2) The forecasts are shown in blue. These are referential charter rates for estimating P/L of free vessels that operate on spot contracts (contract period of less than two years). In case rates have already been agreed, however, such agreed rates are reflected on P/L estimation of the relevant voyages shown on the previous sections.
- 3) Market for vessels operated by our overseas subsidiaries is shown on Calendar year basis (Jan-Dec), because their fiscal year ends in Dec. and thus their P/L are consolidated three months later.
- 4) The following Baltic Exchange Index is used for each vessel type.

 Capesize = 5TC Average, Panamax = 5TC Average, Handymax = 10TC Average, Handysize = 7TC Average.

Tanker Market (Spot Earning)

[Supplement #2]

1. FY2021 (Result)

(US\$/day)

								(17 77	
Vessel Type	Trade				FY2021	FY2021			
vesser Type	Trade		1st Half			2nd Half		Full-year	
					_				
Market for vessels opera	tod by MOI		Apr-Sep, 2021		Oct,	, 2021- Mar, 2	022	Average	
Market for vessels opera	ted by MOL	Apr-Jun	Jul-Sep		Oct-Dec	Jan-Mar			
Crude Oil Tanker (VLCC)	Arabian Gulf - Far East	-1,400	-4,100	-2,800	1,800	-7,300	-2,800	-2,800	
Product Tanker (MR)	Main 5 Trades	5,900	5,700	5,800	3,500	9,800	6,600	6,200	
24 1 6	1		1 1 2024			Jul-Dec, 2021			
Market for vessels opera	ted by overseas		Jan-Jun, 2021			Average			
subsidiaries of MOL		Jan-Mar	Apr-Jun		Jul-Sep	Oct-Dec			
LPG Tanker (VLGC)	Arabian Gulf - Japan	43,400	35,500	39,500	22,800	39,700	31,300	35,400	

(Source)Product Tanker and LPG Tanker: Clarkson Research Services Limited

2. FY2022 (Result/Forecast)

(US\$/day)

	, , , , , , , , , , , , , , , , , , , ,							(US\$/Uay)
Vessel Type	Trade		FY2022					
vesser type	vesser rype Trade		1st Half		2nd Half			Full-year
		Apr-Sep, 2022			Oct	Average		
Market for vessels opera	ited by MOL	Apr-Jun	Jul-Sep		Oct-Dec	Jan-Mar		
Crude Oil Tanker (VLCC)	Arabian Gulf - Far East	-11,400	25,600	7,100	30,000	31,000	30,500	18,800
Product Tanker (MR)	Main 5 Trades	34,700	44,600	39,600				
Market for vessels opera	ited by overseas		Jan-Jun, 2022			Jul-Dec, 2022		Average
subsidiaries of MOL	,	Jan-Mar	Apr-Jun		Jul-Sep	Oct-Dec		3
LPG Tanker (VLGC)	Arabian Gulf - Japan	30,000	45,500	37,800	39,000			

(Source)Product Tanker and LPG Tanker: Clarkson Research Services Limited

Note 1: The general market results are shown in black.

Note 2: The forecasts are shown in blue. These are referential rate for estimating P/L of free vessels that operates on spot contracts (contract period of less than two years). In case rates have already been agreed, however, such agreed rates are reflected on P/L estimation of the relevant voyages shown on the previous sections.

Note 3: VLCC Market is for Arabian Gulf - China trade.

Note 4: Product Tanker market is simple average of main 5 trades: Europe - US, US - Europe, Singapore - Australia, South Korea - Singapore, and India - Japan.

Note 5: LPG Tankers are operated by our overseas subsidiaries and the market is shown on Calendar year basis (Jan-Dec), because their fiscal year ends in Dec. and thus their P/L are consolidated three months later.

Containerized Freight Index (CCFI*)

[Supplement #3]

1. FY2021 (Result)

(Jan 1, 1998=1,000)

		FY2021								
Trade		1st Half			Full-year					
Trade	A	Apr-Sep, 2021	L	Oct,	Average					
	Apr-Jun	Jul-Sep		Oct-Dec	Jan-Mar					
U.S. West Coast	1,484	2,051	1,768	2,311	2,596	2,454	2,111			
U.S. East Coast	1,757	2,318	2,038	2,527	2,682	2,604	2,321			
Europe	3,500	5,092	4,296	5,284	5,526	5,405	4,851			
South America	1,846	2,477	2,161	2,924	2,637	2,780	2,471			

2. FY2022 (Result)

(Jan 1, 1998=1,000)

					(50 = / = 550 = / 500)			
	FY2022							
Trade	1st Half			2nd Half	Full-year			
Trade	Apr-Sep, 2022		Oct, 2022 - Mar, 2023	Average				
	Apr-Jun	Jul-Sep		Oct-Dec Jan-Mar				
U.S. West Coast	2,502	2,331	2,416					
U.S. East Coast	2,796	2,844	2,820					
Europe	5,060	4,738	4,899					
South America	1,989	2,164	2,077					

^{*}China Containarized Freight Index

1. FY2021 (Result)

(1,000 units)

(5)	FY2021							
(Percentage of voyage completion basis / including voyage charter)			1st Half			2nd Half	Total	
merading voyage chartery	Q1	Q2		Q3	Q4			
Total (Includes Intra-European trade)	792	793	1,585	722	799	1,521	3,105	

2. FY2022 (Result & Forecast)

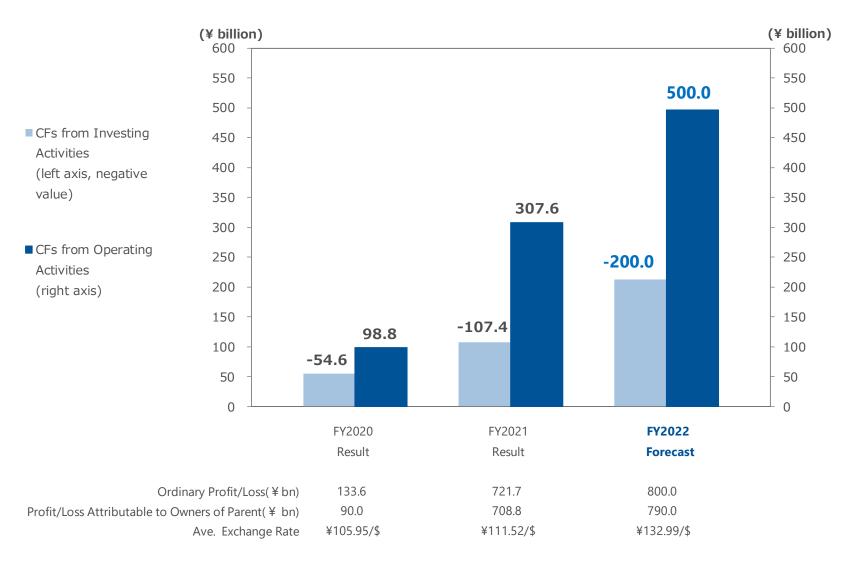
(1,000 units)

(5)	FY2022						
(Percentage of voyage completion basis / including voyage charter)			1st Half			2nd Half	Total
merading voyage endreal)	Q1	Q2		Q3	Q4		
Total (Includes Intra-European trade)	744	777	1,521	844	831	1,675	3,196

^{*}The forecasts are shown in blue.

Cash Flows

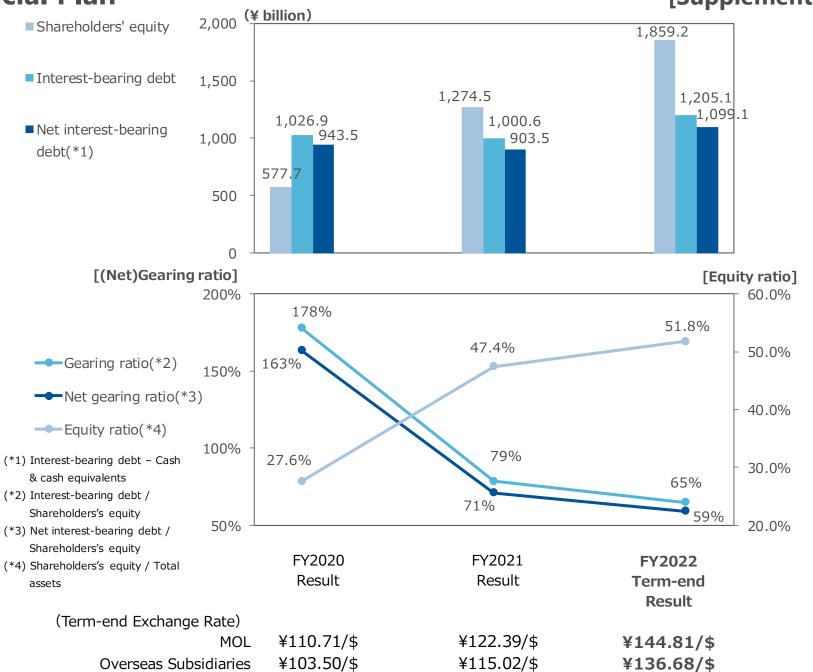
[Supplement #5]



Note1: Free Cash Flows (FCFs) = CFs from Operating Activities – CFs from Investing Activities Note2: CFs from Investing Activities are "net" figures. (Gross Investments – Sales of Assets, etc)

Financial Plan

[Supplement #6]



Fleet Composition (incl. Offshore business)

					,
				Г	1,000dwt
	Capesize		79	76	15,234
	Small and	Panamax	33	38	3,146
	medium-	Handymax	47	45	2,559
	sized	Handysize	29	38	1,428
Dry Bulk Business	bulkers	(Sub total)	109	121	7,134
	Wood chip o	arriers	42	44	2,432
	Multi-purpos	se ships	53	38	518
	(Sub total)		283	279	25,317
		(Market Exposure)	(53)	(56)	_
		Crude oil tankers	37	36	9,682
		Product tankers	14	14	866
	Tankers	Chemical tankers	83	80	2,075
		Methanol tankers	22	21	894
		(Sub total)	156	151	13,518
	Steaming co	al carriers	36	35	3,320
		g Platform vessels	5	5	14
	Service Oper	ration vessels	0	1	2
	(Sub total)		197	192	16,854
Energy Business		(Market Exposure)	(88)	(75)	-
	LNG carriers	(incl. Ethane carriers)	97	97	7,966
	LPG/Ammor	nia ships	15	2	19
	LNG Bunkeri	ng vessels	2	2	19
		LNG-to-Powership	1	1	19
	0((-	FPSO	7	8	2,314
	Offshore	FSU/FSRU	4	4	384
		Subsea Support vessels	3	3	27
	Coastal ships	s (excl. Coastal RoRo ships)	30	30	109
Product Transport	Car carriers		93	93	1,607
Business	Ferries & Co	astal RoRo ships	15	15	85
Associated Businesses	Cruise ships		1	1	4
and Others	Others		2	2	12
Sub total			750	742	55,450
Product Transport Business	Containershi	ips	47	44	4,486
Гotal			797	786	59,936
Note 1: Including spot-chartere	ed ships and those	owned by joint ventures			

[Supplement #7]

31-Mar, 2023
(Forecast)
81
39
57
43
139
45
41
306
(57)
35
14
87
22
158
34
5
1
198
(86)
97
2
2
1
9
4
3
30
95
16
1
2
779
119
40
819

30-Sep, 2022

Note 1: Including spot-chartered ships and those owned by joint ventures

Note 2: "Market Exposure"=Vessels operating under contracts less than two years, which are owned or mid/long-term chartered vessels.