



Business Performance
in
FY2007-3rd Quarter

Mitsui O.S.K. Lines, Ltd.

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[Supplement]


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FY2007 3rd Quarter Results

(billion yen)		FY2007				FY2006				Increase/decrease	
		1Q Result	2Q Result	3Q Result	Apr.-Dec.	1Q Result	2Q Result	3Q Result	Apr.-Dec.		
Revenue	Consolidated	446	494	508	1,448	371	389	402	1,162	+287	+25%
	Non-Consolidated	360	404	413	1,178	293	306	320	918	+259	+28%
Operating income	Consolidated	59	77	84	220	32	41	47	120	+100	+83%
	Non-Consolidated	46	62	68	176	20	28	33	81	+95	+118%
Ordinary income	Consolidated	64	79	89	232	35	43	50	129	+104	+81%
	Non-Consolidated	56	60	88	204	25	28	41	94	+110	+118%
Net income	Consolidated	34	53	59	146	23	25	40	88	+58	+66%
	Non-Consolidated	38	39	59	136	16	18	25	59	+77	+130%

Average exchange rate	¥119.32/\$	¥120.17/\$	¥113.44/\$	¥117.64/\$	¥115.46/\$	¥116.20/\$	¥118.11/\$	¥116.59/\$	+¥1.05/\$
Average bunker price	\$331/MT	\$377/MT	\$442/MT	\$383/MT	\$338/MT	\$340/MT	\$307/MT	\$328/MT	+\$55/MT

Ordinary income △9.8 bil. ¥


 (Ex. Rate) +3.5 bil. ¥ x 3/4
 (Bunker) △16.5 bil. ¥ x 3/4

(For reference)

FY2007 Exchange rate sensitivity/year: ±3.30 bil. ¥/1¥ (Max)

FY2007 Bunker price sensitivity/year: ±0.30 bil. ¥/1\$ (Max)

(Consolidated Ordinary Income Basis)

Consolidated Segment Information

(billion yen)		FY2007				FY2006				Increase/decrease	
		1Q Result	2Q Result	3Q Result	Apr.-Dec.	1Q Result	2Q Result	3Q Result	Apr.-Dec.	Increase/decrease	Increase/decrease
Bulkships	Revenue	229	254	271	754	186	189	203	578	+176	+31%
	Ordinary income	56	70	79	205	32	39	44	115	+90	+78%
Containerships	Revenue	162	180	176	518	133	145	147	424	+94	+22%
	Ordinary income	1	7	1	9	△ 2	1	2	1	+8	
Logistics	Revenue	14	15	16	46	14	14	15	42	+3	+8%
	Ordinary income	0	1	1	2	0	0	1	2	+0	+1%
Ferry& domestic transport	Revenue	13	13	14	40	12	14	11	37	+3	+8%
	Ordinary income	△ 0	1	1	1	△ 0	1	0	0	+1	+343%
Associated businesses	Revenue	26	27	29	81	25	25	25	75	+7	+9%
	Ordinary income	4	3	4	10	3	3	4	10	+0	+3%
Others	Revenue	2	4	3	9	2	2	2	6	+3	+61%
	Ordinary income	2	2	2	6	1	1	0	2	+4	+210%
Elimination	Revenue	-	-	-	-	-	-	-	-	-	-
	Ordinary income	2	△ 5	2	△ 0	1	△ 2	△ 0	△ 1	+0	
Consolidated	Revenue	446	494	508	1,448	371	389	402	1,162	+287	+25%
	Ordinary income	64	79	89	232	35	43	50	129	+104	+81%

* "Revenue" = Revenues from customers, unconsolidated subsidiaries and affiliated companies

Highlights of FY2007 3Q Results

➤ Overall

Revenue: ¥1,448.4 bil. (+25%, increase of ¥286.6 bil.)

Ordinary income: ¥232.4 bil. (+81%, increase of ¥103.7 bil.)

- Steady rise in revenue and income — Increases in revenue and income for six consecutive quarters (three-month base)
- Over ¥ 100 bil. increase in ordinary income from FY2006 3Q (nine-month base)

➤ By segment (ordinary income)

Bulkships (¥205.1 bil., increase of ¥90.1 bil. from FY2006 3Q)

[Dry bulkers] A large increase in profits by reaping benefits of soaring market

[Tankers] VLCC market remained weak though product and chemical tanker markets were firm. This could not offset increased bunker prices → Decrease in profits

[LNG carriers] Changed depreciation method, etc. → Slight decrease in profits

[Car carriers] Ongoing active trade

Containerships (¥8.9 bil., increase of ¥8.3 bil. from FY2006 3Q)

Asia-North America route eastbound voyages:

Cargo volume +15% from FY2006 3Q; freight rates increased slightly

Asia-Europe route westbound voyages:

Favorable cargo volume (+8%), progress on freight rate recovery (+35%)

Other 4 businesses (Increase of ¥5.1 bil. from FY2006 3Q)

Results Comparison FY2007-3Q vs FY2006-3Q

Major factors affected Revenue & Ordinary income

● Revenue

(Non-Consolidated; billion yen)

Weaker yen	+¥9.4 bil.	(+8.7)	
Fluctuation of cargo volume/freight rates, etc.	+¥269.4 bil.	(+244.6)	
Others	+¥7.8 bil.	(+6.0)	
(Total)	+¥286.6 bil.	(+259.2)	

● Ordinary income

(Non-Consolidated; billion yen)

Weaker yen	+¥2.6 bil.	(+2.4)	(FY07-3Q ¥117.64/\$; +¥1.05/\$)
Higher bunker	△¥12.5 bil.	(△8.4)	(FY07-3Q \$383/MT; +\$55/MT)
Fluctuation of cargo volume/freight rates, etc.	+¥105.9 bil.	(+96.4)	
Cost Reduction	+6.8 bil.	(+6.1)	
Equity in earnings of affiliated companies	+¥3.8 bil.	(0)	
Others (incl. Elimination)	△¥2.8bil.	(+13.9)	
(Balance)	+¥103.7 bil.	(+110.3)	

FY2007 Forecast

(billion yen)		FY2007							FY2006 Result	Increase/ decrease
		1H Result			2H Forecast	Yearly forecast	FY2007 Forecast as of 10/30/07	Increase/ decrease		
			3Q Result	4Q Forecast						
Revenue	Consolidated	940	508	482	990	1,930	1,920	+10	1,568	+362
	Non-Consolidated	764	413	392	806	1,570	1,570	+0	1,244	+326
Operating income	Consolidated	136	84	65	149	285	270	+15	168	+117
	Non-Consolidated	109	68	47	114	223	215	+8	112	+111
Ordinary income	Consolidated	144	89	68	156	300	280	+20	182	+118
	Non-Consolidated	116	88	49	137	253	230	+23	129	+124
Net income	Consolidated	87	59	44	103	190	185	+5	121	+69
	Non-Consolidated	77	59	30	89	166	155	+11	81	+85

Average exchange rate	¥119.75/\$	¥113.44/\$	¥106.00/\$	¥109.72/\$	¥114.74/\$	¥114.88/\$	△¥0.14/\$	¥117.40/\$	△¥2.66/\$
Average bunker price	\$354/MT	\$442/MT	\$475/MT	\$459/MT	\$407/MT	\$397/MT	+\$10/MT	\$321/MT	+\$86/MT
						Ordinary income	△3.5 bil. ¥		△34.6 bil. ¥
							↑		↑
						(Ex. Rate)	△0.5 bil. ¥		△8.8 bil. ¥
						(Bunker)	△3.0 bil. ¥		△25.8 bil. ¥

(For reference)

FY2007 Exchange rate sensitivity/year:	±3.30 bil. ¥/1¥	(Max)
FY2007 Bunker price sensitivity/year:	±0.30 bil. ¥/1\$	(Max)
(Consolidated Ordinary Income Basis)		

Consolidated Segment Forecast

(billion yen)		FY2007							FY2006 Result	Increase/ decrease
		1H Result			2H Forecast	Yearly forecast	FY2007 Forecast as of 10/30/07	Increase/ decrease		
			3Q Result	4Q Forecast						
Bulkships	Revenue	483	271	256	527	1,010	1,000	+10	787	+223
	Ordinary income	126	79	69	148	274	255	+19	164	+110
Containerships	Revenue	343	176	166	341	684	688	△ 4	569	+115
	Ordinary income	8	1	△ 2	△ 1	7	10	△ 3	3	+4
Logistics	Revenue	30	16	17	33	63	64	△ 2	56	+7
	Ordinary income	1	1	1	1	2	3	△ 0	2	+0
Ferry& domestic transport	Revenue	26	14	13	28	54	53	+1	50	+4
	Ordinary income	1	1	△ 1	△ 0	1	0	+1	0	+0
Associated businesses	Revenue	53	29	28	56	109	105	+4	100	+9
	Ordinary income	7	4	3	7	13	13	+0	13	+0
Others	Revenue	7	3	2	4	11	10	+1	8	+3
	Ordinary income	4	2	0	2	6	5	+1	3	+3
Elimination	Revenue	-	-	-	-	-	-	-	-	-
	Ordinary income	△ 2	2	△ 3	△ 1	△ 3	△ 6	+2	△ 3	△ 1
Consolidated	Revenue	940	508	482	990	1,930	1,920	+10	1,568	+362
	Ordinary income	144	89	68	156	300	280	+20	182	+118

* "Revenue" = Revenues from customers, unconsolidated subsidiaries and affiliated companies

Outline of FY2007 Forecast

➤ **Overall** (Comparison with the previous FY2007 forecast as of Oct. 30, 2007)

Revenue: ¥1,930 bil. (+¥10 bil.)

Ordinary income: ¥300 bil. (+¥20 bil.)

Net income: ¥190 bil. (+¥5 bil.)

- **Upward revision of announced forecasts again, to ¥300 bil. Ordinary income ¥200 bil. (Apr. 27) → ¥230 bil. (Jul. 27) → ¥280 bil. (Oct. 30) → ¥300 bil. (Jan. 31)**
- **Assuming over ¥100 bil. increase in income compared to FY2006, in spite of headwind of rising bunker prices and yen appreciation**
- **15%- level of ordinary income margin is in sight (record high was 14.9% for FY2004)**
- **Annual dividend plan ¥30 (← Interim ¥14 + year-end ¥16) (¥28 announced at interim results, ¥20 paid for FY2006)**

➤ **By segment** (Comparison with the previous FY2007 forecast as of Oct. 30)

Bulkships (+¥19 bil.)

[Dry bulkers] Embracing a favorable market upswing
 — This will contribute to upward revision.

[Tankers] VLCC market will revitalize.

[Car carriers] Ongoing active trade

Containerships (Δ¥3 bil.)

Making little progress toward improving profitability due to steep rise in
bunker prices

Elimination/Consolidated (+¥2.4 bil.)

[Supplement]

Major Containership Trades Utilization

(unit: 1000TEU)

Asia-North America Trade (TPS)

			Outbound (E/B)						Inbound (W/B)					
			Capacity		Lifting		Utilization		Capacity		Lifting		Utilization	
FY2007	2nd	4Q												
	half	3Q	161		144		89%		159		83		52%	
	1st	2Q	161		155	292	96%	97%	154	293	87	169	56%	58%
	half	1Q	142	303	138		97%		139		82		59%	
FY2006	2nd	4Q	129	263	114	230	88%	87%	131	266	77	149	59%	56%
	half	3Q	134		116	492	86%	90%	135	546	72	284	53%	52%
	1st	2Q	150		142		95%		147		67		46%	
	half	1Q	134	284	120	263	89%	92%	133	280	67	134	50%	48%

Asia-Europe Trade

			Outbound (W/B)						Inbound (E/B)					
			Capacity		Lifting		Utilization		Capacity		Lifting		Utilization	
FY2007	2nd	4Q												
	half	3Q	118		111		94%		107		63		58%	
	1st	2Q	110		109	218	99%	99%	104	209	64	129	62%	62%
	half	1Q	110	220	109		100%		105		65		62%	
FY2006	2nd	4Q	109	209	107	206	98%	99%	102	202	61	117	60%	58%
	half	3Q	100		99	413	100%	97%	100	406	56	230	56%	57%
	1st	2Q	117		113		97%		108		56		52%	
	half	1Q	100	217	94	207	94%	95%	96	203	57	113	59%	56%

All Trades (Round Voyage)

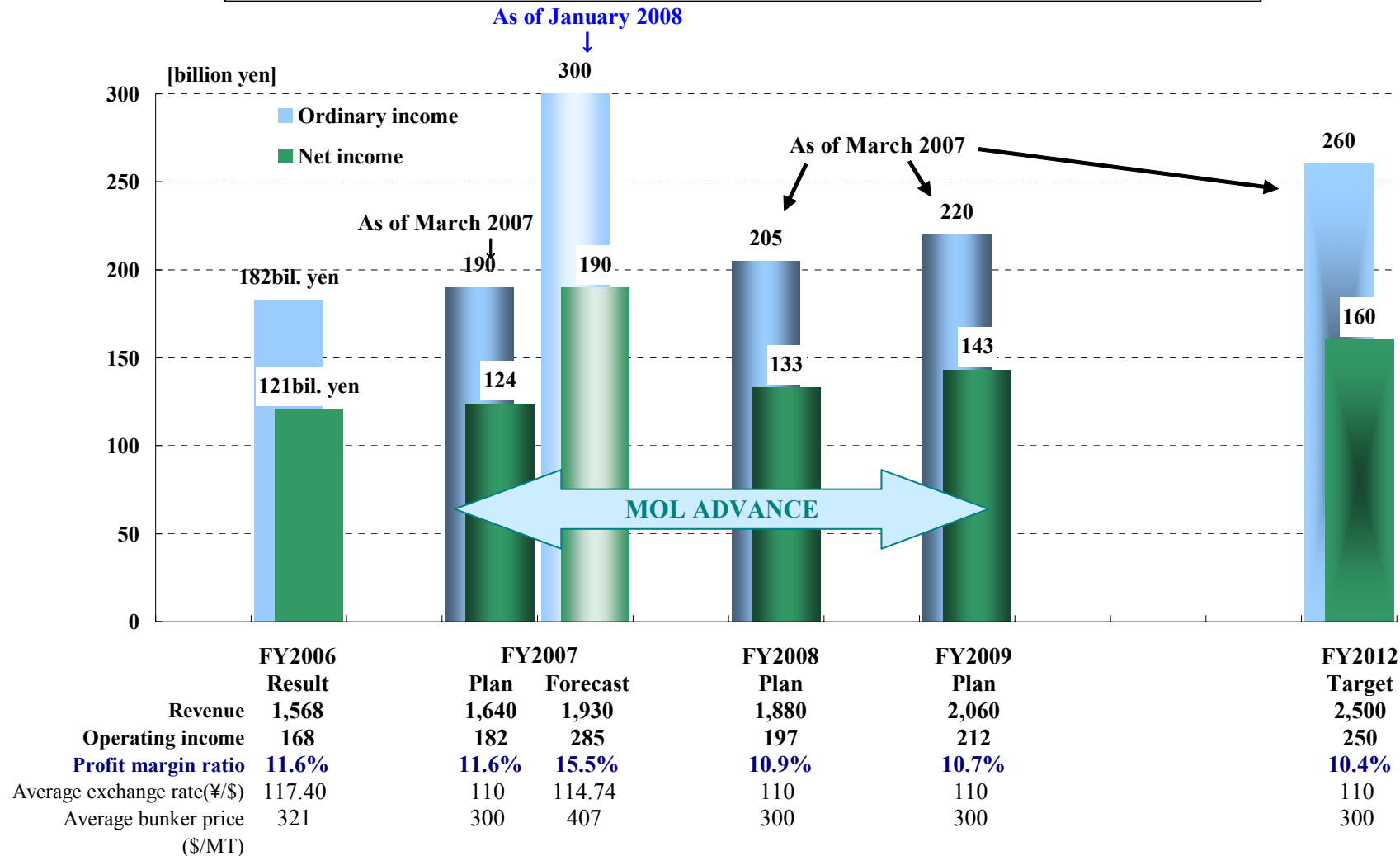
			Capacity		Lifting		Utilization	
FY2007	2nd	4Q						
	half	3Q	1,101		819		74%	
	1st	2Q	1,069		821	1,621	77%	77%
	half	1Q	1,026	2,095	800		78%	
FY2006	2nd	4Q	957	1,914	719	1,428	75%	75%
	half	3Q	957		710	2,850	74%	74%
	1st	2Q	1,018		757		74%	
	half	1Q	896	1,914	665	1,422	74%	74%

Car Carriers Loading Results

(Voyage Completion basis; including voyage charter)	FY2007						FY2006
			1st Half Result (A)	2nd Half Forecast (B)		(A)+(B)	
	1Q	2Q		3Q			
Total	653	655	1,308	745	1,473	2,781	2,670

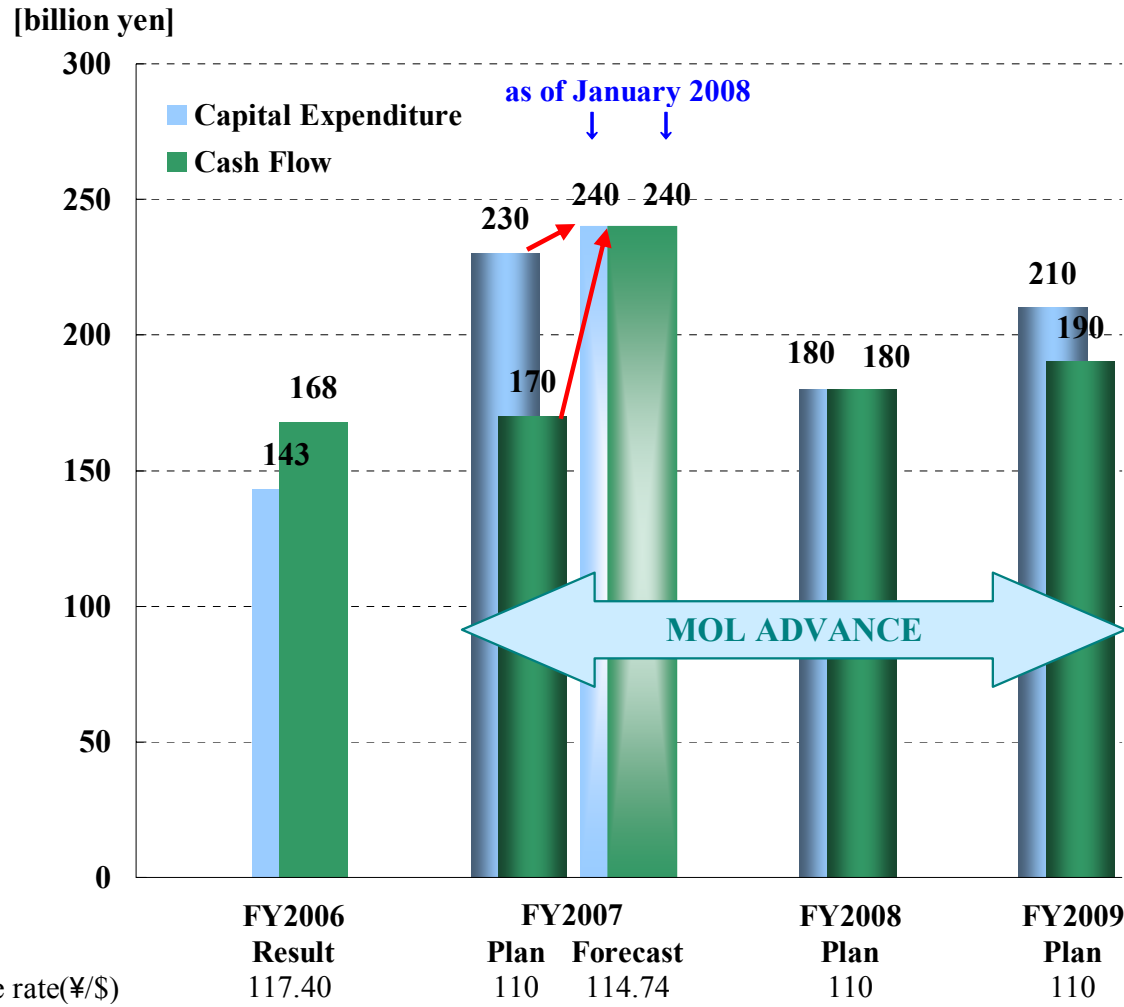
(1000 units)

“MOL ADVANCE” Overall Profit Plan



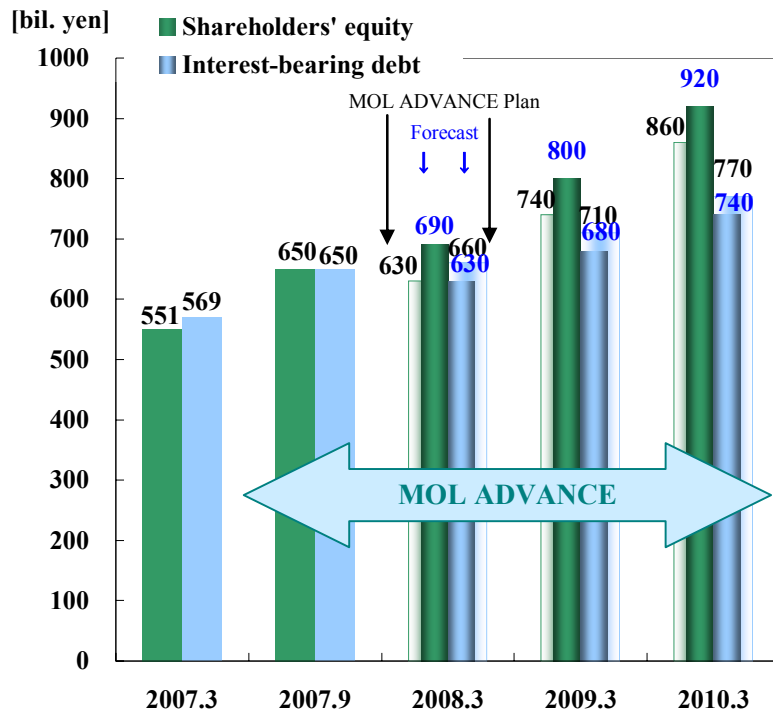
Exchange rate sensitivity /year (Max)	±3.3 bil. yen/1¥	(FY2007)
Bunker price sensitivity /year (Max)	±0.3 bil. yen/1\$	(FY2007)

Cash Flows & Capital Expenditure



Cash flow = Net income + Depreciation - Dividend

“MOL ADVANCE” Financial Plan

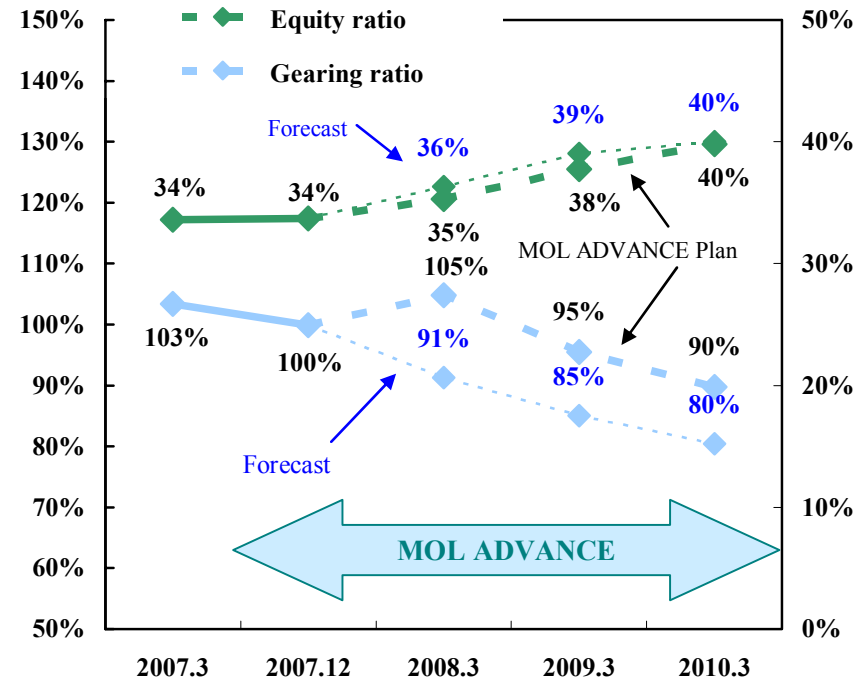


	2007.3	2007.9	2008.3	2009.3	2010.3
Term-end exchange rate(¥/\$)	Result	Result	Estimate	Estimate	Estimate
MOL	118.05	117.64	110	110	110
Overseas subsidiaries	119.11	115.43	110	110	110

Forecast = as of January 2008

Gearing ratio

Equity ratio



Gearing ratio = Interest bearing debt/Shareholders' equity

Equity ratio = Shareholders' equity/Total Assets

Forecast = as of January 2008