Mitsui O.S.K. Lines, Ltd.
Financial Highlights: The Third Quarter Ended December 31, 2006

## 1. Consolidated Financial Highlights ( from April 1, 2006 to December 31, 2006 )

(All financial information has been prepared in accordance with accounting principles generally accepted in Japan)
(1) Operational Results

(2) Financial Position


* Total net assets for Q3 /FY2005 and FY2005 do not include stock acquisition right and minority interests, while net worth is the same as shareholders' equity for Q3 /FY2005 and FY2005.
Net worth for Q3 / FY2006 is defined as follows.
Net worth for Q3 /FY2006 = Total Net Assets - ( Stock acquisition right + Minority interests )
(3) Forecast of Consolidated Results for Fiscal Year ending March 31, 2007


| (US\$ Thousand) |
| :---: |
| FY2006 |
| 13,181,093 |
| 1,393,670 |
| 1,469,230 |
| 990,681 |
| (US\$ ) |
| FY2006 |
| 0.829 |

* Underlying Assumption of the Forecast for the FY2006

The above forecast is made assuming translation rates and the bunker price for the 4th quarter of FY2006.
Exchange Rate 1US $\$=¥ 118.00 \quad$ Bunker Price US\$ 300/MT
( Translation of foreign currencies )
The Japanese yen amounts for Q3 / FY2006 have been translated into U.S. dollars using the prevailing exchange rate on December 29, 2006, which was $¥ 119.11$ to U.S. $\$ 1.00$, solely for the convenience of readers. ( The covenience translations should not be construed as representations that the Japanese yen amounts have been, could have been, or could in the future be, converted into U.S.dollars at this or any other rate of exchange.)
2. Non-Consolidated Financial Highlights (from April 1, 2006 to December 31, 2006 )
(All financial information has been prepared in accordance with accounting principles generally accepted in Japan)
(1) Operational Results

|  |  |  | (¥Million) | (US\$ Thousand) |
| :---: | :---: | :---: | :---: | :---: |
|  | Q3 / FY2006 | Q3/FY 2005 | FY2005 | Q3 / FY2006 |
| Revenues | 918,488 | 811,225 | 1,093,157 | 7,711,259 |
| Operating income | 80,875 | 103,212 | 127,691 | 678,994 |
| Ordinary income | 93,692 | 102,243 | 131,860 | 786,601 |
| Net income | 59,355 | 62,933 | 78,688 | 498,321 |
| Net income per share |  |  | (¥) | (US\$ ) |
|  | 49.62 | 52.63 | 65.66 | 0.417 |

(2) Dividends

|  | Dividend per | share | Total dividendspaid (per year) | Dividend pay-out ratio | Dividend ratio to shareholders' equity |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Interim | Year-end |  |  |  |
| FY2006 | - - |  | ( $¥$ Million ) | - | - |
|  | 9.00 | - | - |  |  |
|  | 18.00 |  | 21,530 | 27.4\% | 6.4\% |
| FY2005 | 9.00 | 9.00 |  |  |  |

(3) Forecast of Non-Consolidated Results for Fiscal Year ending March 31, 2007

|  | ( $¥$ Million) |
| :--- | ---: |
|  | FY2006 |
| Revenues | $1,240,000$ |
| Operating income | 115,000 |
| Ordinary income | 128,000 |
| Net income | 80,000 |
| ( $¥$ ) |  |
| Dividend per share <br> ( Year-end ) | 9.00 |

(US\$ Thousand)

| FY2006 |
| ---: |
| $10,410,545$ |
| 965,494 |
| $1,074,637$ |
| 671,648 |
| (US\$ ) |
| 0.076 |


| (¥) |  |
| :--- | ---: |
|  | FY2006 |
| Net income per share | 66.91 |


| (US\$ ) |
| ---: | ---: |
| FY2006 |
| 0.562 |

* Underlying Assumption of the Forecast for the FY2006

The above forecast is made assuming translation rates and the bunker price for the 4th quarter of FY2006.
Exchange Rate 1US\$=¥118.00 Bunker Price US\$300/MT
(Translation of foreign currencies )
The Japanese yen amounts for Q3 / FY2006 have been translated into U.S. dollars using the prevailing exchange rate on December 29, 2006, which was $¥ 119.11$ to U.S. $\$ 1.00$, solely for the convenience of readers. (The convenience translations should not be construed as representations that the Japanese yen amounts have been, could have been, or could in the future be, converted into U.S.dollars at this or any other rate of exchange.)

## 3. Business Performance

## (1) Business climate during the third quarter of FY2006

The world economy during the third quarter of fiscal year (FY) 2006 (October 1 - December 31, 2006), saw brisk consumer spending and capital investment in the United States, in spite of a deceleration in the housing market. The Chinese economy showed continuous growth although investment growth, which played a key role in the nation's rapid expansion, began to cool. European economies showed continual, gradual growth. The Japanese economy also remained strong, backed by brisk domestic demand fueled mainly by capital investment.

In the ocean shipping industry, the dry bulk market bottomed out in May, so it remained firm at a higher level than the same period of the previous year throughout the third quarter (three months). The tanker market showed signs of flagging during the third quarter in spite of booming until summer. This was due to higher U.S. crude oil reserves and forecasts of an unusually warm winter. Containership trade remained firm on key east-west and south-north routes even after the peak summer season. Although freight rates were still lower than during the same period of FY2005, they are recovering as a result of favorable trade conditions, particularly on routes serving Europe, South America, and Africa.

Crude oil prices increased steadily since FY2002 to a peak in July 2006, and then dropped by more than $20 \%$ by the end of 2006 due to increased inventories, forecasts of a mild winter, and a reduction of speculative investment. As a result, bunker prices also began declined, and the average price during our third quarter was slightly higher than the same period of FY2005. When we announced our interim financial results on November 9, 2006, we forecast bunker prices for the second half of FY2006 at US\$300/MT. But the price during the third quarter actually averaged US\$307/MT. In addition, the three-month average exchange rate during the quarter was $¥ 118.11 / \mathrm{US} \$$, while our assumption for the second half was $¥ 113 /$ US\$.

The chart below shows a comparison of consolidated financial results for three quarters of FY2006 (nine months from April 1 to December 31, 2006).
(Unit: $¥$ billion)

|  | $3^{\text {rd }}$ quarter FY2006 <br> (Nine months from Apr through Dec 2006) | $3^{\text {rd }}$ quarter FY2005 <br> (Nine months from Apr through Dec 2005) | Increase/decrease |
| :---: | :---: | :---: | :---: |
| Revenue | 1,161.7 | 1,016.1 | 145.6 / 14.3 \% |
| Operating income | 120.3 | 137.5 | -17.2 /-12.5 \% |
| Ordinary income | 128.6 | 140.7 | -12.0 / -8.6 \% |
| Net income | 87.5 | 89.9 | -2.4/-2.7 \% |


| Exchange rate <br> (average of nine <br> months) | $¥ 116.59 / \mathrm{US} \$$ | $¥ 110.85 / \mathrm{US} \$$ | $¥ 5.74 / \mathrm{US} \$$ |
| :--- | ---: | ---: | ---: |
| Bunker price <br> (average of nine <br> months) | US\$328/MT | US\$267/MT | US\$61/MT |

The chart below shows segment information on revenue, operating income, and ordinary income, and compares them with the same period in FY2005 (nine months).

Upper: Revenue; Middle: Operating Income; Lower: Ordinary Income
(Unit: ¥billion)

|  | $3^{\text {rd }}$ quarter FY2006 <br> (Nine months from Apr through Dec 2006) | $3^{\text {rd }}$ quarter FY2005 <br> (Nine months from Apr through Dec 2005) | Increase/decrease |
| :---: | :---: | :---: | :---: |
| Containership | 426.1 | 368.4 | 57.6 / 15.7 \% |
|  | -2.3 | 36.2 | -38.6/ -- \% |
|  | 0.6 | 37.9 | -37.2/-98.4\% |
| Bulk Shipping | 579.2 | 497.3 | $81.9 / 16.5$ \% |
|  | 109.1 | 91.0 | 18.0/19.9\% |
|  | 114.9 | 98.9 | 15.9 / 16.1 \% |
| Logistics | 43.4 | 48.3 | -4.9/-10.1\% |
|  | 1.0 | 0.9 | 0.1/11.3\% |
|  | 1.5 | 1.4 | 0.1 / 8.7 \% |
| Ferry and Domestic Transport | 37.1 | 36.1 | 0.9/-2.6\% |
|  | 0.6 | 0.6 | 0.0/ 1.7\% |
|  | 0.2 | 0.2 | -0.0 /-11.7\% |
| Associated Business | 90.0 | 79.0 | 10.9/13.9\% |
|  | 8.7 | 8.6 | $0.0 / 0.8 \%$ |
|  | 10.0 | 9.8 | 0.1 / 1.3 \% |
| Others | 14.1 | 11.0 | 3.0/27.6\% |
|  | 3.4 | 2.8 | 0.6/21.4\% |
|  | 1.8 | 1.7 | 0.0 / $3.1 \%$ |

Remark: Revenue includes inter-segments revenues and/or transfer among segments.

## a) Containership

Trade on all routes remained firm, and our company's handling volume increased thanks to the launch of larger ships and the introduction of new services during the previous term. However, increased bunker
prices and higher costs for terminal handling, inland rail service, and so on, compressed profits. Freight rates on European routes, which dropped sharply at the end of 2005, did not fully recover. On the North American routes, a renewed contract in spring 2006, which resulted in lower rates than the previous term, was the main factor in deteriorating profits. On South America and Africa routes, profits declined as result of rates that have been falling since the end of 2005 because of intensified competition. Associated businesses such as container terminal operations and freight forwarding maintained their strength thanks to active trade volume on all routes. However, this did not offset the significant deterioration in profits on various routes. As a result, profits in the containership business were much lower than during the same period of FY2005.
b) Bulkship

In the dry bulk segment, the company made every effort to secure stable earnings with long-term contracts for iron ore carriers, coal carriers, and wood chip carriers. During the third quarter of FY2006, we continued to expand our competitive Cape-size bulker fleet and benefited from a much stronger spot market than during the third quarter of FY2006. Profits in this segment were higher than the same period of FY2005, despite increased bunker prices.

Profits in the car carrier business surpassed the same period FY2005 thanks to an increase the number of units transported - the result of a succession of new large carriers and favorable trade volume outbound from Japan and the Far East, as well as offshore trade.

Tankers and LNG carrier operation showed solid profits thanks to long-term contracts for transport of crude oil, methanol, liquefied petroleum gas (LPG), and liquefied natural gas (LNG). Spot markets for crude oil tankers and petrochemical product tankers remained strong through the summer of 2006. As a result, the profits of this segment during the third quarter surpassed the same period of the previous year.
c) Logistics

In the air cargo transport business, cargo trade volume of our major subsidiary MOL Logistics (Japan) Co., Ltd. and its group companies remained strong, resulting in larger profits during the third quarter than the same period of FY2005.
d) Ferries/Domestic Shipping

In the ferry business, higher bunker price was a key factor in compressing earnings compared to the same period of FY2005. However, third-quarter profits were nearly the same due to fuel surcharges that offset higher bunker prices and our ongoing efforts to reduce other costs, not to mention favorable trade conditions. On the other hand, the domestic shipping business was firm, but profits declined compared to
the same period of FY2005, because of depreciation costs associated with newly built vessels. As a result, overall profits for ferry/domestic shipping operations during the third quarter were down slightly from the same period of FY2005.
e) Associated Business

Real estate business, mainly through our major subsidiary Daibiru Corporation, remained strong thanks to a high occupancy rate for office buildings in Tokyo. However, profits in this sector declined from the same period of FY2005 because of a reduced occupancy rate in Osaka. Cruise ship operations did a brisk business, with offerings such as an around-the-world cruise aboard the Nippon Maru attracting more travelers. And in the trading business, both fuel sales and ship machinery sales were strong. As a result, overall profits in the associated business segment during the third quarter were higher than the same period of the previous year.

## f) Other businesses

Other businesses, which are mainly cost centers, include ship operations, ship management, ship chartering, financing and shipbuilding. Overall profits in this segment remained almost the same as the third quarter of FY2005.

## (2) Outlook for FY2006

(Unit: $¥$ billion)

|  Latest forecast <br> (at the time of <br> announcement of 3 <br> financial quarter Previous forecast <br> (at the time of Increase/decrease <br> announcement of interim    <br> financial results)    |
| :--- |
| Revenue |
| Operating income |

(Assumption for $4^{\text {th }}$ quarter) (Assumption for $2^{\text {nd }}$ half)

Although there are factors for concern, such the possibility of reascending bunker prices, higher yen appreciation, and a global economic slowdown after the final quarter of FY2006 and later, the company prospects the ocean shipping market, especially the dry bulkship business, to remain strong in the near term.

The business climate surrounding our containerships indicates stronger trade volume and a tightening of vessel space. In particular, outbound voyages on the Asia-Europe route are continually full. A freight rate
recovery after January, on the heels of improvements last July and October, will spur the market to even greater levels. On the South America and Africa routes, we have been seen a recovery of freight rates since summer 2006, based on favorable trade movement. On the North America route, we expect trade volume will be decreased during the winter due to seasonal factors such as the Chinese New Year, so we will adopt a winter program to accommodate a decrease in vessel space and demand.

In the bulk shipping business, the tanker market is entering an adjustment phrase since crude oil reserves are high due to this year's mild winter, while the dry bulker market, including Cape size bulkers, remains strong.

Based on these projections, and our performance through the third quarter, we anticipate the following consolidated financial results for all of FY2006 - revenue of $¥ 1,570$ billion, operating income of $¥ 166$ billion, ordinary income of $¥ 175$ billion (US\$ million), and net income of $¥ 118$ billion.

These projections are based on an estimated exchange rate of $¥ 118.00$-US1 and a bunker price of US\$300/MT for the fourth quarter.

The company plans to pay an annual dividend of 18.00 yen per share (including an interim dividend of 9 yen that was already paid), assuming we achieve the profit forecasts outlined above.

## 4. Financial Position

Total assets for the third quarter of FY2006, ended December 31, 2006, were 1,596.4 billion yen, an increase of 125.5 billion yen from the end of the previous fiscal year. This was due mainly to an increase in "vessels" and "vessels and other property under construction". Total liabilities increased by 46.6 billion yen from the end of the previous year to $1,024.6$ billion yen due mainly to an increase in interest-bearing debt even though Mitsui O.S.K. Lines, Ltd. changes the display method. With this change, the company presents the deferred hedge profits, which were reported as liabilities under the previous display method, as net assets on a net basis after applying Tax Effect Accounting to these deferred hedge profits and losses. Total net assets increased by 147.2 billion yen from the end of the previous fiscal year to 571.7 billion yen. This was mainly due to an increase in "Retained earnings" by 66.7 billion yen, which mainly resulted from $¥ 87.5$ billion yen of consolidated "Net income" for FY2006Q3, and to an increase by the change of the display method, under which deferred hedge profits and losses and minority interests are newly reported as net assets. As a result, the net worth/total assets ratio increased to $31.5 \%$ from $28.9 \%$ at the end of the previous fiscal year.

## 5. Consolidated Financial Statements

(All financial information has been prepared in accordance with accounting principles generally accepted in Japan)
(1) Consolidated Balance Sheets

|  | As of December 31,2006 |  | As of March 31,2006 |  | Increase/ (Decrease) | As of December 31,2005 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | \% | Amount | \% |  | Amount | \% |
| Assets |  |  |  |  |  |  |  |
| Current assets | 407,063 | 25.5 | 340,355 | 23.1 | 66,708 | 336,923 | 24.1 |
| Fixed assets | 1,189,346 | 74.5 | 1,130,468 | 76.9 | 58,878 | 1,060,340 | 75.9 |
| Tangible fixed assets | 826,549 | 51.8 | 769,902 | 52.4 | 56,647 | 740,235 | 53.0 |
| Intangible fixed assets | 17,837 | 1.1 | 25,515 | 1.7 | $(7,678)$ | 7,470 | 0.5 |
| Investments and other long-term assets | 344,959 | 21.6 | 335,051 | 22.8 | 9,908 | 312,634 | 22.4 |
| Total Assets | 1,596,410 | 100.0 | 1,470,824 | 100.0 | 125,586 | 1,397,263 | 100.0 |

\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline \multirow[t]{2}{*}{} \& \multicolumn{2}{|l|}{As of December 31,2006} \& \multicolumn{2}{|l|}{As of March 31,2006} \& \multirow[t]{2}{*}{Increase/
(Decrease)} \& \multicolumn{2}{|l|}{As of December 31,2005} \\
\hline \& Amount \& \% \& Amount \& \% \& \& Amount \& \% \\
\hline \begin{tabular}{l}
Liabilities \\
Current liabilities
\end{tabular} \& 479,530 \& 30.0 \& 433,022 \& 29.4 \& 46,508 \& 465,259 \& 33.3 \\
\hline Non-current liabilities \& 545,158 \& 34.2 \& 544,996 \& 37.1 \& 162 \& 475,102 \& 34.0 \\
\hline Total Liabilities \& 1,024,689 \& 64.2 \& 978,019 \& 66.5 \& 46,670 \& 940,361 \& 67.3 \\
\hline Minority Interests \& - \& - \& 68,344 \& 4.6 \& - \& 66,180 \& 4.7 \\
\hline \begin{tabular}{l}
Shareholders' Equity \\
Common stock \\
Capital surplus \\
Retained earnings \\
Unrealized holding gains on available for-salesecurities, net of tax \\
Foreign currency translation adjustment \\
Treasury stock, at cost
\end{tabular} \& -
-
-
-
-
-
- \& -
-
-
-
-
-
- \& \[
\begin{array}{r}
64,915 \\
43,886 \\
275,688 \\
\\
48,731 \\
(4,713) \\
(4,048)
\end{array}
\] \& \[
\begin{array}{r}
4.4 \\
3.0 \\
18.8 \\
\\
3.3 \\
(0.3) \\
(0.3)
\end{array}
\] \& -
-
-
-
-
-
-
- \& \[
\begin{array}{r}
64,915 \\
43,886 \\
252,682 \\
\\
44,622 \\
(11,569) \\
(3,816)
\end{array}
\] \& 4.7
3.1
18.1

3.2
$(0.8)$
$(0.3)$ <br>
\hline Total Shareholders' Equity \& - \& - \& 424,460 \& 28.9 \& - \& 390,721 \& 28.0 <br>
\hline Total Liabilities, Minority Interests, and Total Shareholders' Equity \& - \& - \& 1,470,824 \& 100.0 \& - \& 1,397,263 \& 100.0 <br>

\hline | Net Assets Owners' equity |
| :--- |
| Common stock |
| Capital surplus |
| Retained Earnings Treasury stock | \& $\begin{array}{r}64,915 \\ 43,893 \\ 342,464 \\ (4,107) \\ \hline\end{array}$ \& \[

$$
\begin{gathered}
4.1 \\
2.7 \\
21.5 \\
(0.3) \\
\hline
\end{gathered}
$$

\] \& | - |
| :--- |
| - |
| - | \& -

- 
- \& -
- 
- \& -
- 
- \& -
- 
- <br>
\hline Total owners' equity \& 447,165 \& 28.0 \& - \& - \& - \& - \& - <br>

\hline | Valuation and translation adjustments |
| :--- |
| Unrealized holding gains on available for-sale- |
| securities, net of tax |
| Deferred hedge profit /( loss ) |
| Foreign currency translation adjustment | \& \[

$$
\begin{gathered}
49,190 \\
\\
10,610 \\
(4,443)
\end{gathered}
$$

\] \& \[

$$
\begin{gathered}
3.1 \\
\\
0.7 \\
(0.3) \\
\hline
\end{gathered}
$$
\] \& - \& - \& - \& - \& - <br>

\hline Total valuation and translation adjustments \& 55,357 \& 3.5 \& - \& - \& - \& - \& - <br>
\hline Stock acquisition right \& 365 \& 0.0 \& \& \& \& \& <br>
\hline Minority interests \& 68,831 \& 4.3 \& - \& - \& - \& - \& - <br>
\hline Total Net Assets \& 571,720 \& 35.8 \& - \& - \& - \& - \& - <br>
\hline Total Liabilities and Total Net Assets \& 1,596,410 \& 100.0 \& - \& - \& - \& - \& - <br>
\hline
\end{tabular}

(2) Consolidated Statements of Income

(Presentation of Taxes) As tax expenses for the third quarter ended December 31, 2006, and December 31,2005, are calculated using the simplified method, the tax adjustment is included in "Income taxes-current" in the income statements above.
(3) Segment Information

Business segment information:
( $¥$ Million)

| Q3 / FY2006 | Containerships | Bulk- <br> ships | Logistics | Ferry \& Domestic transport | Associated businesses | Others | Total | Elimination | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues |  |  |  |  |  |  |  |  |  |
| 1.Revenues from customers, unconsolidated subsidiaries and affiliated companies | 424,281 | 577,713 | 42,342 | 37,038 | 74,729 | 5,639 | 1,161,743 | - | 1,161,743 |
| 2.Inter-segments revenues | 1,844 | 1,563 | 1,154 | 112 | 15,318 | 8,509 | 28,503 | $(28,503)$ | - |
| Total Revenues | 426,125 | 579,276 | 43,496 | 37,150 | 90,047 | 14,149 | 1,190,247 | (28,503) | 1,161,743 |
| Operating expenses | 428,464 | 470,154 | 42,451 | 36,538 | 81,285 | 10,696 | 1,069,591 | $(28,172)$ | 1,041,418 |
| Operating income / (loss) | $(2,338)$ | 109,121 | 1,045 | 612 | 8,762 | 3,452 | 120,655 | (330) | 120,325 |
| Ordinary income / (loss) | 619 | 114,962 | 1,557 | 256 | 10,019 | 1,845 | 129,261 | (584) | 128,676 |


| Q3 / FY2005 | Containerships | Bulk- <br> ships | Logistics | Ferry \& Domestic transport | Associated businesses | Others | Total | Elimination | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues |  |  |  |  |  |  |  |  |  |
| 1.Revenues from customers, unconsolidated subsidiaries and affiliated companies | 367,007 | 496,100 | 47,231 | 36,174 | 64,807 | 4,779 | 1,016,102 | - | 1,016,102 |
| 2.Inter-segments revenues | 1,434 | 1,224 | 1,167 | 24 | 14,271 | 6,307 | 24,429 | $(24,429)$ | - |
| Total Revenues | 368,441 | 497,325 | 48,399 | 36,199 | 79,079 | 11,086 | 1,040,531 | $(24,429)$ | 1,016,102 |
| Operating expenses | 332,171 | 406,282 | 47,459 | 35,597 | 70,390 | 8,241 | 900,142 | (21,617) | 878,525 |
| Operating income/ ( loss) | 36,270 | 91,042 | 939 | 602 | 8,689 | 2,844 | 140,389 | $(2,812)$ | 137,576 |
| Ordinary income / (loss) | 37,913 | 98,996 | 1,432 | 290 | 9,890 | 1,789 | 150,313 | $(9,566)$ | 140,747 |

## 6. Non-Consolidated Financial Statements

(All financial information has been prepared in accordance with accounting principles generally accepted in Japan)
(1) Non-Consolidated Balance Sheets

|  | As of December 31,2006 |  | As of March 31,2006 |  | $\begin{aligned} & \text { Increase/ } \\ & \text { (Decrease) } \\ & \hline \end{aligned}$ | As of December 31,2005 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | \% | Amount | \% |  | Amount | \% |
| Assets |  |  |  |  |  |  |  |
| Current assets | 357,560 | 44.2 | 306,300 | 41.7 | 51,260 | 301,331 | 42.7 |
| Fixed assets | 450,808 | 55.8 | 428,949 | 58.3 | 21,859 | 404,767 | 57.3 |
| Tangible fixed assets | 101,508 | 12.6 | 108,871 | 14.8 | $(7,363)$ | 113,463 | 16.1 |
| Intangible fixed assets | 17,658 | 2.2 | 21,888 | 3.0 | $(4,230)$ | 5,193 | 0.7 |
| Investments and other long-term assets | 331,641 | 41.0 | 298,189 | 40.5 | 33,452 | 286,109 | 40.5 |
| Total Assets | 808,369 | 100.0 | 735,250 | 100.0 | 73,119 | 706,099 | 100.0 |


|  | As of December 31,2006 |  | As of March 31,2006 |  | Increase/(Decrease) | As of December 31,2005 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | \% | Amount | \% |  | Amount | \% |
| Liabilities <br> Current liabilities | 327,453 | 40.5 | 276,231 | 37.6 | 51,222 | 311,832 | 44.1 |
| Non-current liabilities | 108,233 | 13.4 | 124,481 | 16.9 | $(16,248)$ | 78,795 | 11.2 |
| Total Liabilities | 435,687 | 53.9 | 400,713 | 54.5 | 34,974 | 390,628 | 55.3 |
| Shareholders' Equity <br> Common stock <br> Capital surplus <br> Retained earnings <br> Unrealized holding gain on available for-sale securities, net of tax <br> Treasury stock, at cost |  |  | $\begin{array}{r} 64,915 \\ 43,886 \\ 189,600 \\ \\ 40,784 \\ (4,650) \end{array}$ | $\begin{array}{r} 8.8 \\ 6.0 \\ 25.8 \\ \\ 5.5 \\ (0.6) \end{array}$ | - - - - | $\begin{array}{r} 64,915 \\ 43,886 \\ 173,907 \\ \\ 37,566 \\ (4,804) \end{array}$ | 9.2 6.2 24.6 5.3 $(0.6)$ |
| Total Shareholders' Equity |  |  | 334,536 | 45.5 | - | 315,471 | 44.7 |
| Total Liabilities and Total Shareholders' Equity |  |  | 735,250 | 100.0 | - | 706,099 | 100.0 |
| Net Assets <br> Owners' equity <br> Paid-in capital <br> Capital surplus <br> Retained earnings <br> Reserve for special depreciation <br> Reserve for overseas investment loss <br> Reserve for reduced value entry <br> Other reserve <br> Unappropriated profits at the end of the period <br> Treasury stock | $\begin{array}{r} 64,915 \\ 43,893 \\ 227,253 \end{array}$ $(5,482)$ |  | $\begin{aligned} & - \\ & - \\ & - \\ & - \\ & - \\ & - \\ & - \\ & - \\ & - \end{aligned}$ | $\begin{aligned} & - \\ & - \\ & - \\ & - \\ & - \\ & - \\ & - \\ & - \end{aligned}$ |  | - - - - |  |
| Total owners' equity | 330,579 | 40.9 | - | - | - | - | - |
| Valuation and translation adjustments <br> Valuation difference on available-for-sale securities <br> Deferred hedge profit / loss <br> Translation adjustments | $\begin{aligned} & 42,261 \\ & \triangle 525 \end{aligned}$ |  | - - - - | - |  | - <br> - |  |
| Total valuation and translation adjustments | 41,736 | 5.2 | - | - | - | - | - |
| Stock acquisition right | 365 | 0.0 |  |  |  |  |  |
| Total Net Assets | 372,682 | 46.1 | - | - | - | - | - |
| Total Liabilities and Total Net Assets | 808,369 | 100.0 | - | - | - | - | - |

(2) Non-Consolidated Statements of Income

(Presentation of Taxes) As tax expenses for the third quarter ended December 31, 2006, and December 31,2005, are calculated using the simplified method, the tax adjustment is included in "Income taxes-current" in the income statements above

Supplement
(For further details please refer to our homepage http://www.mol.co.jp/ir-e)

## 1. Comparison with Mid-Term Management Plan "MOL STEP"

(1) Revenues \& Income
( $¥$ Billion)

|  | FY2003 | FY2004 |  | FY2005 |  | FY2006 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Results | $\begin{array}{\|\|c\|} \hline \text { MOL STEP } \\ \text { Original } \\ \text { Plan } \\ \hline \end{array}$ | Results | MOL STEP Review Plan | Results (*3) | MOL STEP <br> Review Plan | Forecast |
| Revenues (*1) | 997 | 1,020 | 1,173 | 1,210 | 1,366 | 1,250 | 1,570 |
| Containerships |  | 360 | 399 | 415 | 488 | 440 | 570 |
| Bulkships |  | 490 | 596 | 610 | 676 | 610 | 782 |
| Other 4 segments(*2) |  | 170 | 177 | 185 | 202 | 200 | 218 |
| Operating Income | 92 | 105 | 171 | 176 | 172 | 186 | 166 |
| Ordinary income | 90 | 100 | 174 | 180 | 176 | 190 | 175 |
| Containerships | 24 |  | 55 | 46 | 37 | 46 | 3 |
| Bulkships | 61 |  | 115 | 125 | 135 | 132 | 157 |
| Other 4 segments(*2) | 6 |  | 8 | 14 | 17 | 12 | 16 |
| Elimination | $\triangle 2$ |  | $\triangle 3$ | $\triangle 5$ | $\triangle 13$ |  | $\triangle 1$ |
| Net income | 55 | 55 | 98 | 113 | 113 | 122 | 118 |
| Ratio of ordinary income to revenue | 9.1\% | 9.8\% | 14.9\% | 14.9\% | 12.9\% | 15.2\% | 11.1\% |
| Av. Ex. Rate | $¥ 113.84 / \mathrm{USS}$ \$ | ¥110.00/US\$ | ¥107. 75/US\$ | $¥ 105.00 / \mathrm{USS}$ \$ | $¥ 112.29 /$ US\$ | $¥ 100.00 /$ US\$ | $¥ 116.94 /$ US\$ |
| Av. Bunker price | US \$178/MT | US\$150/MT | US\$ 193/MT | US \$ $250 / \mathrm{MT}$ | US $\$ 280 / \mathrm{MT}$ | US\$200/MT | US $\$ 321 / \mathrm{MT}$ |

(*1)Revenues $=$ Revenues from customers, unconsolidated subsidiaries and affiliated companies
(*2)Logistics, ferry \& domestic transport, associated businesses, others
(*3)Including the one-time effect of revision in accounting standards for the "Containerships" segment (revenue and operating income /ordinary income /income before income taxes are to increase
approximately 25.2 billion yen and 0.9 billion yen respectively), which was not projected in May 2005.
(2) Management/Financial Index

|  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |

(~2006.3.31)
Net worth $/$ Total assets $=$ Shareholders' equity $\div$ Total assets
Gearing ratio $=$ Interest-bearing debt $\div$ Shareholders' equiry
(2006.4.1~)

Net worth /Total assets $=$ Net worth $($ Owners' equity + Valuation and translation adjustments $) \div$ Total assets
Gearing ratio $=$ Interest-bearing debt $\div$ Net worth (Owners' equity + Valuation and translation adjustments)

## 2. Review of Quarterly Results

FY2006

|  |  | 1st Quarter | 2nd Quarter | 3rd Quarter | 4th Quarter |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Apr.~Jun.,2006 | Jul. $\sim$ Sep.,2006 | Oct. $\sim$ Dec.,2006 | Jan. $\sim$ Mar.,2007 |
| Revenues | [ $¥$ Million] | 370,643 | 388,875 | 402,225 |  |
| Operating Income |  | 31,734 | 41,225 | 47,366 |  |
| Ordinary income |  | 35,381 | 43,087 | 50,208 |  |
| Income before income taxes |  | 39,406 | 41,515 | 59,399 |  |
| Net income |  | 22,642 | 25,092 | 39,820 |  |
| Net income per share | [ $¥$ ] | 18.95 | 20.99 | 33.32 |  |
| Total assets | [ $¥$ Million] | 1,467,081 | 1,537,133 | 1,596,410 |  |
| Total net assets |  | 505,854 | 532,226 | 571,720 |  |
| Total net worth per share | [¥] | 365.32 | 387.09 | 420.53 |  |

FY2005

|  | 1st Quarter | 2nd Quarter | 3rd Quarter | 4th Quarter |
| :---: | :---: | :---: | :---: | :---: |
|  | Apr.~Jun.,2005 | Jul.~Sep.,2005 | Oct.~Dec.,2005 | Jan. $\sim$ Mar., 2006 |
| Revenues [¥ Million] | 308,315 | 328,084 | 379,703 | 350,623 |
| Operating Income | 46,408 | 48,861 | 42,307 | 35,416 |
| Ordinary income | 49,225 | 49,228 | 42,294 | 35,755 |
| Income before income taxes | 49,394 | 49,485 | 48,302 | 41,108 |
| Net income | 31,073 | 30,716 | 28,209 | 23,733 |
| Net income per share [¥] | 26.02 | 25.71 | 23.60 | 19.65 |
| Total assets [ $¥$ Million] | 1,284,237 | 1,346,992 | 1,397,263 | 1,470,824 |
| Shareholder's equity | 323,194 | 363,655 | 390,721 | 424,460 |
| Shareholder's equity per share [¥] | 270.59 | 304.32 | 327.00 | 354.95 |

## 3. Depreciation and Amortization

|  |  |  |  | (¥ Million) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Nine months ended <br> December 31,2006 | Nine months ended <br> December 31, 2005 | Increase | /Decrease | FY2005 |
| Vessels | 36,753 | 35,610 | 1,143 | 48,109 |  |
| Others | 13,557 | 9,341 | 4,216 | 17,590 |  |
| Total | 50,311 | 44,952 | 5,359 | 65,699 |  |

## 4. Interest-bearing Debt

| mering | As of December 31, 2006 | As of March 31, 2006 | Increase /Decrease | ( $¥$ Million) As of December 31, 2005 |
| :---: | :---: | :---: | :---: | :---: |
| Bank loans | 411,252 | 408,807 | 2,445 | 408,453 |
| Bonds | 166,848 | 145,622 | 21,226 | 102,351 |
| Commercial paper | 21,000 | 17,000 | 4,000 | 52,500 |
| Total | 599,100 | 571,429 | 27,671 | 563,304 |

## 5. Exchange Rates

|  | Nine months ended December 31, 2006 | Nine months ended December 31, 2005 | Increase /Decrease |  |  | FY2005 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Average rates | $¥ 116.59$ | $¥ 110.85$ | 5.74 | (5.2\%) | $¥$ weaken | $¥ 112.29$ |
| Term-end rates | $¥ 119.11$ | $¥ 118.07$ | 1.04 | (0.9\%) | $¥$ weaken | $¥ 117.47$ |

(Remark) "Average rates" are average of monthly corporate rates in each term, while "term-end rates" are TTM rates on the last day of each term.

Overseas subsidiaries

|  | September אחمת | September 30 2005 | Increase /Decrease |  |  | TTM on <br> December 31,2005 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Term-end rates | $¥ 117.90$ | $¥ 113.19$ | 4.71 | (4.2\%) | $¥$ weaken | $¥ 118.07$ |

## 6. Bunker Prices

|  | Nine months ended <br> December 31, 2006 | Nine months ended <br> December 31, 2005 | Increase /Decrease | FY2005 |
| :--- | :---: | :---: | :---: | :---: |
| Consumption Prices | US\$328/MT | US\$267/MT | US\$61/MT | US\$280/MT |

## 7. Outlook for FY2006

( $¥$ Billion)

| Segments | Revenues(*) | Operating Income | Ordinary Income |
| :--- | ---: | ---: | ---: |
| Containerships | 570 | $\triangle 2$ | 3 |
| Bulkships | 782 | 153 | 157 |
| Logistics | 57 | 1 | 1 |
| Ferry /Domestic Transport | 50 | 0 | 0 |
| Associated Businesses | 102 | 11 | 12 |
| Others | 9 | 3 | 1 |
| Elimination | - | $\triangle 1$ | $\triangle 1$ |
| Total | 1,570 | 166 | 175 |

From January 1, 2007 to March 31, 2007
Assumed exchange rates $¥ 118.00 /$ US\$
bunker prices US $\$ 300 / \mathrm{MT}$
(*) Revenues from customers, unconsolidated subsidiaries and affiliated companies
8. Containerships' Capacity, Lifting and Utilization

|  |  |  | Capacity(1000TEU) | Lifting(1000TEU) | Utilization |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Asia <br> -North America <br> Trade | Outbound | FY2006 3Q <br> (9 months) | 418 | 379 | 91\% |
|  |  | FY2005 3Q <br> (9 months) | 409 | 361 | 88\% |
|  | Inbound | $\begin{array}{c}\text { FY2006 3Q } \\ \text { (9 months) }\end{array}$ <br> F2 | 416 | 206 | 50\% |
|  |  | $\begin{array}{c}\text { FY2005 3Q } \\ \text { (9 months) }\end{array}$ | 408 | 171 | 42\% |
| Asia-Europe Trade | Outbound | $\begin{array}{c}\text { FY2006 3Q } \\ \text { (9 months) }\end{array}$ <br> FY2 | 317 | 306 | 97\% |
|  |  | $\begin{array}{\|c\|} \hline \text { FY2005 3Q } \\ \text { (9 months) } \\ \hline \end{array}$ | 265 | 249 | 94\% |
|  | Inbound | $\begin{array}{\|c\|} \hline \text { FY2006 3Q } \\ \text { (9 months) } \\ \hline \end{array}$ | 304 | 170 | 56\% |
|  |  | $\begin{array}{\|l\|} \hline \text { FY2005 3Q } \\ (9 \text { months }) \\ \hline \end{array}$ | 257 | 176 | 68\% |
| Total: All Trades |  | FY2006 3Q <br> (9 months) | 2,871 | 2,131 | 74\% |
|  |  | $\begin{array}{l}\text { FY2005 3Q } \\ \text { (9 months) }\end{array}$ | 2,326 | 1,750 | 75\% |

## 9. Market Information

(1) Containership Market (Containerization International "Freight Rates Indicators")

(2) Dry Bulk Market (Baltic Dry Index)


|  | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Maximum | 2,258 | 1,549 | 1,471 | 1,156 | 1,343 | 1,734 | 1,566 | 1,666 | 4,609 | 5,519 | 4,678 | 4,336 | 4,462 |
| Minimum | 1,622 | 1,030 | 1,237 | 799 | 803 | 1,371 | 855 | 931 | 1,674 | 2,902 | 2,220 | 2,262 | 4,462 |

(3) VLCC Market


