Mitsui O.S.K. Lines, Ltd.
Financial Highlights: The First Quarter Ended June 30, 2006

## 1. Consolidated Financial Highlights (from April 1, 2006 to June 30, 2006 )

(All financial information has been prepared in accordance with accounting principles generally accepted in Japan)
(1) Operational Results

(2) Financial Position

|  | (¥Million) |  |  | (US\$ Thousand) |
| :---: | :---: | :---: | :---: | :---: |
|  | Q1/ FY2006 | Q1/ FY2005 | FY2005 | Q1/ FY2006 |
| Total Assets | 1,467,081 | 1,284,237 | 1,470,824 | 12,730,658 |
| Interest-bearing debt | 590,990 | 549,875 | 571,429 | 5,128,341 |
| Total Net Assets | 505,854 | 323,194 | 424,460 | 4,389,570 |
| Net worth / Total assets | 29.8\% | 25.2\% | 28.9\% | 29.8\% |
|  |  |  | ( $¥$ ) | (US\$) |
| Total net worth per share | 365.32 | 270.59 | 354.95 | 3.170 |

* Total net assets for Q1/FY2005 and FY2005 do not include minority interests, while net worth is the same as shareholders' equity for Q1/FY2005 and FY2005. Net worth for Q1/FY2006 is defined as follows.

Net worth for Q1/FY2006 = Total Net Assets - Minority interests
(3) Forecast of Consolidated Results for Fiscal Year ending March 31, 2007


* Underlying Assumption of the Forecast for the FY2006

The above forecast is made assuming translation rates and the bunker price for FY2006.
Exchange Rate 1US $\$=¥ 110.00 \quad$ Bunker Price US $\$ 340 / \mathrm{MT}$
(Translation of foreign currencies )
The Japanese yen amounts for Q1/ FY2006 have been translated into U.S. dollars using the prevailing exchange rate at June 30 , 2006, which was $¥ 115.24$ to U.S. $\$ 1.00$, solely for the convenience of readers. (The covenience translations should not be construed as representations that the Japanese yen amounts have been, could have been, or could in the future be, converted into U.S.dollars at this or any other rate of exchange.)

## 2. Non-Consolidated Financial Highlights (from April 1, 2006 to June 30, 2006 )

(All financial information has been prepared in accordance with accounting principles generally accepted in Japan)
(1) Operational Results

|  |  |  | ( $¥$ Million) | (US\$ Thousand) |
| :---: | :---: | :---: | :---: | :---: |
|  | Q1/ FY2006 | Q1/FY 2005 | FY2005 | Q1/ FY2006 |
| Revenues | 292,681 | 243,598 | 1,093,157 | 2,539,752 |
| Operating income | 19,990 | 35,880 | 127,691 | 173,464 |
| Ordinary income | 25,250 | 36,373 | 131,860 | 219,108 |
| Net income | 16,311 | 22,443 | 78,688 | 141,539 |
| Net income per share Diluted net income per share |  |  | (¥) | (US\$ ) |
|  | 13.63 | 18.77 | 65.66 | 0.118 |
|  | 13.63 | 18.76 | 65.59 | 0.118 |

(2) Dividends

|  | Dividend per | share | Total dividends paid (per year) | Dividend pay-out ratio | Dividend ratio to shareholders' equity |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Interim | Year-end |  |  |  |
| FY2006 | - |  | (¥Million ) | - | - |
|  | 9.00 | - | - |  |  |
|  | 18.00 |  | 21,530 | 27.4\% | 6.4\% |
| FY2005 | 9.00 | 9.00 |  |  |  |

(3) Forecast of Non-Consolidated Results for Fiscal Year ending March 31, 2007

|  | (¥Million) |  |
| :--- | ---: | ---: |
|  | $1 \mathrm{H} / \mathrm{FY} 2006$ | FY2006 |
| Revenues | 585,000 | $1,170,000$ |
| Operating income | 45,000 | 100,000 |
| Ordinary income | 51,000 | 113,000 |
| Net income | 32,000 | 70,000 |

(US\$ Thousand)

| FY2006 |
| ---: |
| $5,076,362$ |
| 390,489 |
| 442,555 |
| 277,681 |
| (US\$ ) |
| FY2006 |
| 0.508 |

* Underlying Assumption of the Forecast for the FY2006

The above forecast is made assuming translation rates and the bunker price for FY2006.
Exchange Rate 1US $\$=¥ 110.00 \quad$ Bunker Price US\$340/MT
(Translation of foreign currencies )
The Japanese yen amounts for Q1/ FY2006 have been translated into U.S. dollars using the prevailing exchange rate at June 30,2006 , which was $¥ 115.24$ to U.S. $\$ 1.00$, solely for the convenience of readers. (The convenience translations should not be construed as representations that the Japanese yen amounts have been, could have been, or could in the future be, converted into U.S.dollars at this or any other rate of exchange.)

## 3. Business Performance

## (1) Business climate during ${ }^{\text {st }}$ quarter of FY2006

The world economy during the first quarter of fiscal year (FY) 2006, from April 1 to June 30, 2006, showed an ongoing economic expansion in the United States, with some risks of a slowdown. The Chinese economy also showed continuous high growth thanks to robust investment. European economies showed continual, gradual recovery. The Japanese economy also remained strong, backed by rising domestic demand, especially in personal consumption and capital investment. In ocean shipping, the dry bulker market - mainly small and handy-size bulkers - remained stronger than our initial assumption although the market stayed at a lower level than the same period of the previous year. Spot freight rates for very large crude oil carrier (VLCCs) turned upward at the beginning of the fiscal year, remaining higher than our forecast. Containership trade saw active cargo traffic, but the freight rate market in the east-west route continued to weaken.

Crude oil prices and bunker prices remained at higher levels compared to the previous year, and became major factors in substantially compressing profits. The yen weakened from the previous year, however, which improved profits. We assumed a bunker price for this term of US\$340/MT, but the actual average was US\$338/MT. The average exchange rate during the first quarter was $¥ 115.46 / \mathrm{US} \$$, compared to our forecast of $¥ 110 / \mathrm{US} \$$.

Consolidated financial results for the first quarter and a comparison with the same period of the previous year are as follows:

|  | $1^{\text {st }}$ quarter of FY2006 (3 months from Apr to Jun 2006) | $1^{\text {st }}$ quarter of FY2005 (3 months from Apr to Jun 2005) | \% increase/decrease |
| :---: | :---: | :---: | :---: |
| Revenue | 370.6 | 308.3 | +62.3 / +20.2\% |
| Operating income | 31.7 | 46.4 | -14.6 / -31.6\% |
| Ordinary income | 35.3 | 49.2 | -13.8 / -28.1\% |
| Net income | 22.6 | 31.0 | -8.4 / -27.1\% |
|  |  |  |  |
| Exchange rate | $¥ 115.46 / \mathrm{US}$ \$ | ¥106.79/US\$ | ¥8.67/US\$ |
| Bunker price | US\$338/MT | US\$238/MT | US\$100/MT |

Revenue, operating income, and ordinary income by segment during the first quarter, and a comparison with the same period of the previous year are as follows:

Upper: Revenue; Middle: Operating Income; Lower: Ordinary Income
(Unit: ¥billion)

|  | $1^{\text {st }}$ quarter of FY2006 <br> (3 months from Apr to Jun 2006) | $1^{\text {st }}$ quarter of FY2005 (3 months from Apr to Jun 2005) | $\begin{gathered} \text { \% } \\ \text { increase/decrease } \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| Containerships | 132.7 | 103.8 | +28.9 / +27.8\% |
|  | -3.1 | 11.1 | -14.2/--\% |
|  | -2.0 | 11.6 | -13.6/ - \% |
| Bulkships | 185.5 | 155.3 | +30.2 / +19.5\% |
|  | 29.7 | 31.6 | -1.8/-5.8\% |
|  | 31.8 | 35.0 | -3.2 / - 9.2\% |
| Logistics | 13.7 | 14.5 | -0.7. $/-5.1 \%$ |
|  | 0.2 | 0.2 | $01+26.1 \%$ |
|  | 0.3 | 0.2 | 0/+33.7\% |
| Ferry and Domestic Transport | 11.9 | 11.7 | +0.1/ + 1.3\% |
|  | -0.2 | 0 | -0.2/- - |
|  | -0.4 | -0.1 | -0.2 / - \% |
| Associated Businesses | 24.9 | 21.3 | $+3.6 /+16.9 \%$ |
|  | 2.8 | 2.9 | -0/-2.3\% |
|  | 3.4 | 3.0 | +0.4/+14.5\% |
| Others | 1.5 | 1.4 | $+0.1 /$ +10.5\% |
|  | 1.1 | 1.2 | -0.1 / 10.7\% |
|  | 1.0 | 1.1 | -0.1 / -11.4\% |

## A) Containerships

The rise in bunker price and increases in terminal loading/unloading costs, inland railroad fees, and canal tolls were key factors in compressing profits compared to the same period of the previous year. Cargo traffic remained strong, and the company's volume increased thanks to the launch of larger size of containerships and the introduction of new services. However, freight rates on European routes showed a downward tendency and have yet to recover. In addition, negotiations to restore freight rate levels on the North America routes during the fiscal year resulted in lower levels than anticipated at the beginning of the term. Profits on Intra Asia routes, on the other hand, exceeded the initial forecast. Surrounding businesses such as container terminals and forwarding remained strong thanks to vigorous trade. However, this could not offset the sharply deteriorating profits of the key east-west routes. As a result, profits in the containership segment during the first quarter fell significantly short of the initial assumption and despite increased revenue, profits declined compared to the same period of the previous year.

## B) Bulkships

Dry bulk operations showed stable earnings from long-term contracts for iron ore carriers, coal carriers, and wood chip carriers. The spot market - mainly for small and handy-sized bulkers remained favorable. However, profit during the first quarter was lower than the same period of the previous year - which brought historic high levels - due in part to rising bunker prices.

Both revenue and profit in car carrier operation increased from the same period of the previous year, thank to favorable conditions of both routes outbound from Japan/Far East ports and offshore routes. Looking at tanker and LNG carrier operations, stable operations under long-term contracts for crude oil tankers, and methanol, LPG, and LNG carriers underpinned earnings. Although both crude oil tanker and petrochemical product carrier markets fluctuated, this segment remained strong, posting the same results as in the first quarter of FY2005. As a result, the profits were the same as the same period of the previous year.
C) Logistics

Thanks to steady growth in air cargo traffic, our air cargo operations for the first quarter posted higher profits compared to the same period of the previous year, in spite of rising airline fuel surcharges.
D) Ferry and Domestic Transport

In our ferry operations, increased bunker prices severely squeezed profitability although the revenue increased due to robust cargo traffic. Profits during the first quarter were lower than the same period of the previous year. On the other hand, in domestic transport operations, the increase in bunker price had only a minor effect on profits since the increases were in most cases passed on through freight rates under long-term contracts. As a result, profit remained roughly equal to the same period of the previous year.

## F) Associated Businesses

Profits in the real estate business, which is centered on our major subsidiary Daibiru Corporation, remained generally firm, at approximately the same level as the same period of FY2005. The Nippon Maru around-the-world cruise in our passenger ship operation contributed to rising revenue. In the trading business, the fuel oil sales segment and sales of vessel machinery saw continued favorable conditions. Overall profits from associated businesses increased compared to the same period of the previous year.

## G) Other Businesses

Other businesses, which are mainly cost centers, include ship operation, ship management, ship chartering, and financing. Overall profits of this segment remained roughly the same as in the first quarter of FY2005.

## (2) Outlook for FY2006

Consolidated (interim)

| (Unit: ¥ billion) |  |  |  |
| :---: | :---: | :---: | :---: |
|  | New forecast <br> (as of announcement of $1^{\text {st }}$ quarter financial results) | Initial forecast (announced on May 11, 2006 | \% increase/decrease |
| Revenue | 740 | 740 | - / - \% |
| Operating income | 69 | 76 | -7 / - 9.2\% |
| Ordinary income | 74 | 79 | -5 / - 6.3\% |
| Net income | 46 | 49 | -3 / - 6.1\% |
|  |  |  |  |
| Exchange rate | ¥110.00/US\$ | ¥110.00/US\$ | ¥ - /US\$ |
| Bunker price | US\$340/MT | US\$340/MT | US\$ /MT |

(Assumption of $2^{\text {nd }}$ quarter)(Assumption of above period)

Consolidated (full year)
(Unit: ¥ billion)

|  | New forecast <br> (as of announcement of 1st <br> quarter financial results) | Initial forecast <br> (announced on May <br> 11, 2006 | \% <br> increase/decrease |
| :--- | ---: | ---: | ---: |
| Revenue | 1,480 | 1,480 | $-/-\%$ |
| Operating income | 146 | 155 | $-9 /-5.8 \%$ |
| Ordinary income | 155 | 160 | $-5 /-3.1 \%$ |
| Net income | 100 | 105 | $-5 /-4.8 \%$ |


| Exchange rate | $¥ 110.00 / \mathrm{US} \$$ | ¥110.00/US\$ | ¥ | - /US\$ |
| :---: | :---: | :---: | :---: | :---: |
| Bunker price | US\$340/MT | US\$340/MT | US\$ | /MT |

Looking ahead to the second quarter, there are uncertain factors such as further increases in bunker prices due to tension in the Middle East, continued yen appreciation, and an economic slowdown. The containership segment still shows stable cargo trade on all routes and the freight rates continue to recover. But this will not offset the decline in freight rates up through the first quarter. So the outlook was changed from the initial plan. In bulkship operations, we expect profit to surpass our initial forecast thanks to a favorable market.

Considering this outlook, the company projects consolidated revenue for the first half of FY2006 of 740 billion yen; consolidated operating income of 69 billion yen; consolidated ordinary income of 74 billion yen, and consolidated net income of 46 billion yen. We forecast the following results for all of FY2006, ending March 31, 2007: Consolidated revenues of 1.48 trillion yen, with operating income of 146 billion yen, ordinary income of 155 billion yen, and net income of 100 billion yen.

The company plans to pay an annual dividend of 18 yen per share (including an interim dividend of 9 yen), assuming we achieve the profit forecasts outlined above.

## 4. Financial Position

Total assets for the first quarter of FY2006, ended June 30, 2006, were 1,467.0 billion yen, a decrease of 3.7 billion yen from the end of the previous fiscal year. This was due mainly to a decrease in valuation on available-for-sale securities, while "vessels and other property under construction" increases because of our expanded fleet. Total liabilities decreased by 16.7 billion yen from the end of the previous year to 961.2 billion yen despite an increase in interest-bearing debt. This was mainly due to a decrease in accrued income taxes and to a change to the display of net assets. With this change of the display method, Mitsui O.S.K.Lines, Ltd. presents the deferred hedge profits, which were reported as liabilities under the previous display method, as net assets on a net basis after applying Tax Effect Accounting to these deferred hedge profits and losses. Total net assets increased by 81.3 billion yen from the end of the previous fiscal year to 505.8 billion yen. This was due mainly to an increase in the change to the display method, under which deferred hedge profits and losses and minority interests are newly reported as net assets. As a result, the net worth ratio increased to $29.8 \%$ from $28.9 \%$ at the end of the previous fiscal year.

## 5. Consolidated Financial Statements

(All financial information has been prepared in accordance with accounting principles generally accepted in Japan)
(1) Consolidated Balance Sheets
( $¥$ Million)

|  | As of June 30,2006 |  | As of March 31,2006 |  | Increase/ (Decrease) | As of June 30,2005 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | \% | Amount | \% |  | Amount | \% |
| Assets |  |  |  |  |  |  |  |
| Current assets | 351,535 | 24.0 | 340,355 | 23.1 | 11,180 | 313,769 | 24.4 |
| Fixed assets | 1,115,546 | 76.0 | 1,130,468 | 76.9 | $(14,922)$ | 970,467 | 75.6 |
| Tangible fixed assets | 781,227 | 53.2 | 769,902 | 52.4 | 11,325 | 690,714 | 53.8 |
| Intangible fixed assets | 20,910 | 1.4 | 25,515 | 1.7 | $(4,605)$ | 9,297 | 0.7 |
| Investments and other long-term assets | 313,407 | 21.4 | 335,051 | 22.8 | $(21,644)$ | 270,454 | 21.1 |
| Total Assets | 1,467,081 | 100.0 | 1,470,824 | 100.0 | $(3,743)$ | 1,284,237 | 100.0 |

( $¥$ Million)

|  | As of June 30,2006 |  | As of March 31,2006 |  | Increase/ (Decrease) | As of June 30,2005 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | \% | Amount | \% |  | Amount | \% |
| Liabilities <br> Current liabilities | 447,274 | 30.5 | 433,022 | 29.4 | 14,252 | 457,318 | 35.6 |
| Non-current liabilities | 513,953 | 35.0 | 544,996 | 37.1 | $(31,043)$ | 443,762 | 34.5 |
| Total Liabilities | 961,227 | 65.5 | 978,019 | 66.5 | $(16,792)$ | 901,080 | 70.1 |
| Minority Interests | - | - | 68,344 | 4.6 | - | 59,962 | 4.7 |
| Shareholders' Equity <br> Common stock <br> Capital surplus <br> Retained earnings <br> Revaluation reserve for land, net of tax <br> Unrealized holding gains on available for-sale- <br> securities, net of tax <br> Foreign currency translation adjustment <br> Treasury stock, at cost | - - - - - - - | - - - - - - - | $\begin{array}{r} 64,915 \\ 43,886 \\ 275,688 \\ - \\ \\ 48,731 \\ (4,713) \\ (4,048) \end{array}$ | 4.4 3.0 18.8 - 3.3 $(0.3)$ $(0.3)$ | - - - - - - - | $\begin{array}{r} 64,915 \\ 43,886 \\ 204,053 \\ 2,267 \\ 26,353 \\ (14,542) \\ (3,739) \end{array}$ | $\begin{array}{r} 5.1 \\ 3.4 \\ 15.9 \\ 0.2 \\ \\ 2.0 \\ (1.1) \\ (0.3) \end{array}$ |
| Total Shareholders' Equity | - | - | 424,460 | 28.9 | - | 323,194 | 25.2 |
| Total Liabilities, Minority Interests, and Total Shareholders' Equity | - | - | 1,470,824 | 100.0 | - | 1,284,237 | 100.0 |
| Net Assets <br> Owners' equity <br> Paid-in capital <br> Capital surplus <br> Retained Earnings <br> Treasury stock | $\begin{array}{r} 64,915 \\ 43,886 \\ 288,054 \\ (4,062) \end{array}$ | $\begin{array}{r} 4.4 \\ 3.0 \\ 19.7 \\ (0.3) \end{array}$ | $\begin{aligned} & - \\ & - \\ & - \\ & - \end{aligned}$ | $\begin{aligned} & - \\ & - \\ & - \end{aligned}$ | - - - | - - - | - - - |
|  | 392,794 | 26.8 | - | - | - | - | - |
| Valuation and translation adjustments <br> Valuation difference on available-for-sale securities <br> Deferred hedge profit / (loss) <br> Translation adjustments | $\begin{array}{r} 42,205 \\ 7,028 \\ (5,409) \\ \hline \end{array}$ | $\begin{array}{r} 2.9 \\ 0.5 \\ (0.4) \\ \hline \end{array}$ | $\begin{aligned} & - \\ & - \\ & - \end{aligned}$ | $-$ | - - | - - | - |
|  | 43,823 | 3.0 | - | - | - | - | - |
| Minority interests | 69,235 | 4.7 | - | - | - | - | - |
| Total Net Assets | 505,854 | 34.5 | - | - | - | - | - |
| Total Liabilities and Net Assets | 1,467,081 | 100.0 | - | - | - | - | - |

(2) Consolidated Statements of Income

|  | Q1/ FY2006 |  | Q1 / FY2005 |  | Increase/(Decrease) |  | FY2005 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | \% | Amount | \% | Amount | \% | Amount | \% |
| Shipping and other operating revenues | 370,643 | 100.0 | 308,315 | 100.0 | 62,328 | 20.2 | 1,366,725 | 100.0 |
| Shipping and other operating expenses | 315,046 | 85.0 | 240,483 | 78.0 | 74,563 | 31.0 | 1,101,459 | 80.6 |
| Gross operating income | 55,597 | 15.0 | 67,832 | 22.0 | $(12,235)$ | (18.0) | 265,265 | 19.4 |
| Selling, general and administrative expenses | 23,862 | 6.4 | 21,423 | 6.9 | 2,439 | 11.4 | 92,272 | 6.7 |
| Operating income | 31,734 | 8.6 | 46,408 | 15.1 | $(14,674)$ | (31.6) | 172,992 | 12.7 |
| Non-operating income: |  |  |  |  |  |  |  |  |
| Interest income | 789 |  | 547 |  | 242 |  | 2,350 |  |
| Dividend income | 1,313 |  | 945 |  | 368 |  | 2,538 |  |
| Equity in earnings of unconsolidated subsidiaries and affiliated companies | 3,514 |  | 4,765 |  | $(1,251)$ |  | 16,816 |  |
| Others | 2,757 |  | 1,096 |  | 1,661 |  | 5,650 |  |
| Total | 8,375 | 2.2 | 7,354 | 2.4 | 1,021 | 13.9 | 27,356 | 2.0 |
| Non-operating expenses: |  |  |  |  |  |  |  |  |
| Interest expense | 4,369 |  | 3,455 |  | 914 |  | 15,845 |  |
| Others | 359 |  | 1,082 |  | (723) |  | 8,000 |  |
| Total | 4,728 | 1.3 | 4,537 | 1.5 | 191 | 4.2 | 23,846 | 1.8 |
| Ordinary income | 35,381 | 9.5 | 49,225 | 16.0 | $(13,844)$ | (28.1) | 176,502 | 12.9 |
| Extraordinary profit: |  |  |  |  |  |  |  |  |
| Gain on sale of fixed assets | 3,990 |  | 2,356 |  | 1,634 |  | 14,048 |  |
| Gain on sale of investment securities | 319 |  | 93 |  | 226 |  | 3,807 |  |
| Others | 114 |  | 196 |  | (82) |  | 1,430 |  |
| Total | 4,424 | 1.2 | 2,646 | 0.8 | 1,778 | 67.2 | 19,286 | 1.4 |
| Extraordinary loss: |  |  |  |  |  |  |  |  |
| Loss on sale or disposal of fixed assets | 116 |  | 626 |  | (510) |  | 1,652 |  |
| Impairment Loss | - |  | 1,186 |  | $(1,186)$ |  | 1,869 |  |
| Loss on sale of investment securities | 0 |  | - |  | 0 |  | 819 |  |
| Valuation loss on investment securities | - |  | 99 |  | (99) |  | 328 |  |
| Others | 282 |  | 565 |  | (283) |  | 2,828 |  |
| Total | 399 | 0.1 | 2,477 | 0.8 | $(2,078)$ | (83.9) | 7,499 | 0.5 |
| Income before income taxes and minority interests | 39,406 | 10.6 | 49,394 | 16.0 | $(9,988)$ | (20.2) | 188,289 | 13.8 |
| Income taxes - current | 14,768 | 4.0 | 16,989 | 5.5 | $(2,221)$ | (13.1) | 61,200 | 4.5 |
| Income taxes - deferred | - | - | - | - | - | - | 7,570 | 0.6 |
| Minority interests in earnings of consolidated subsidiaries | 1,994 | 0.5 | 1,331 | 0.4 | 663 | 49.8 | 5,787 | 0.4 |
| Net income | 22,642 | 6.1 | 31,073 | 10.1 | $(8,431)$ | (27.1) | 113,731 | 8.3 |

(Presentation of Taxes) As tax expenses for the first quarter ended June 30, 2006, and June 30,2005, are calculated using the simplified method, the tax adjustment is included in "Income taxes-current" in the income statements above.
(3) Segment Information

Business segment information:
( $¥$ Million)

| Q1 / FY2006 | Container- <br> ships | Bulk- <br> ships | Logistics |  <br> Domestic <br> transport | Associated <br> businesses | Others | Total | Elimi- <br> nation | Consoli- <br> dated |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Revenues <br> 1.Revenues from <br> customers, <br> unconsolidated <br> subsidiaries and <br> affiliated companies | 132,763 | 185,599 | 13,787 | 11,950 | 24,947 | 1,595 | 370,643 |  |  |
| 2.Inter-segments <br> revenues |  |  |  |  |  |  |  |  |  |
| Total Revenues | 551 | 100 | 380 | 52 | 5,049 | 2,340 | 8,475 | $(8,475)$ |  |
| Operating expenses | 133,315 | 185,699 | 14,167 | 12,003 | 29,997 | 3,936 | 379,119 | $(8,475)$ | 370,643 |
| Operating income / (loss) | 136,418 | 155,906 | 13,877 | 12,222 | 27,136 | 2,786 | 348,347 | $(9,438)$ | 338,908 |
| Ordinary income / (loss) | $(3,103)$ | 29,793 | 290 | $(219)$ | 2,860 | 1,149 | 30,771 | 962 | 31,734 |


| Q1 / FY2005 | Containerships | Bulk- <br> ships | Logistics | Ferry \& Domestic transport | Associated businesses | Others | Total | Elimination | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues |  |  |  |  |  |  |  |  |  |
| 1.Revenues from customers, unconsolidated subsidiaries and affiliated companies | 103,845 | 155,365 | 14,521 | 11,799 | 21,338 | 1,444 | 308,315 | - | 308,315 |
| 2.Inter-segments revenues | 696 | 198 | 370 | - | 4,655 | 1,779 | 7,700 | $(7,700)$ | - |
| Total Revenues | 104,541 | 155,563 | 14,892 | 11,799 | 25,994 | 3,223 | 316,015 | $(7,700)$ | 308,315 |
| Operating expenses | 93,411 | 123,947 | 14,661 | 11,722 | 23,067 | 1,937 | 268,747 | $(6,841)$ | 261,906 |
| Operating income/ ( loss) | 11,130 | 31,615 | 230 | 77 | 2,926 | 1,286 | 47,267 | (859) | 46,408 |
| Ordinary income / (loss) | 11,638 | 35,050 | 282 | (136) | 3,015 | 1,136 | 50,987 | $(1,761)$ | 49,225 |

## 6. Non-Consolidated Financial Statements

(All financial information has been prepared in accordance with accounting principles generally accepted in Japan)
(1) Non-Consolidated Balance Sheets

| $\square$ | As of June 30,2006 |  | As of March 31,2006 |  | Increase/(Decrease) | As of June 30,2005 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | \% | Amount | \% |  | Amount | \% |
| Assets |  |  |  |  |  |  |  |
| Current assets | 320,834 | 43.5 | 306,300 | 41.7 | 14,534 | 284,410 | 44.4 |
| Fixed assets | 416,543 | 56.5 | 428,949 | 58.3 | $(12,406)$ | 356,644 | 55.6 |
| Tangible fixed assets | 106,044 | 14.4 | 108,871 | 14.8 | $(2,827)$ | 119,582 | 18.6 |
| Intangible fixed assets | 19,957 | 2.7 | 21,888 | 3.0 | $(1,931)$ | 5,658 | 0.9 |
| Investments and other long-term assets | 290,541 | 39.4 | 298,189 | 40.5 | $(7,648)$ | 231,403 | 36.1 |
| Total Assets | 737,378 | 100.0 | 735,250 | 100.0 | 2,128 | 641,054 | 100.0 |


|  | As of June 30,2006 |  | As of March 31,2006 |  | Increase/ (Decrease) | As of June 30,2005 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | \% | Amount | \% |  | Amount | \% |
| Liabilities <br> Current liabilities | 287,040 | 38.9 | 276,231 | 37.6 | 10,809 | 301,743 | 47.1 |
| Non-current liabilities | 114,868 | 15.6 | 124,481 | 16.9 | $(9,613)$ | 68,762 | 10.7 |
| Total Liabilities | 401,909 | 54.5 | 400,713 | 54.5 | 1,196 | 370,506 | 57.8 |
| Shareholders' Equity <br> Common stock <br> Capital surplus <br> Retained earnings <br> Unrealized holding gain on available for-sale securities, net of tax <br> Treasury stock, at cost | - - - - - | - - - | $\begin{array}{r} 64,915 \\ 43,886 \\ 189,600 \\ \\ 40,784 \\ (4,650) \end{array}$ | $\begin{gathered} 8.8 \\ 6.0 \\ 25.8 \\ \\ 5.5 \\ (0.6) \end{gathered}$ | - - - - - - | $\begin{gathered} 64,915 \\ 43,886 \\ 144,287 \\ \\ 22,310 \\ (4,852) \end{gathered}$ | $\begin{array}{r} 10.1 \\ 6.9 \\ 22.5 \\ \\ 3.5 \\ (0.8) \end{array}$ |
| Total Shareholders' Equity |  | - | 334,536 | 45.5 | - | 270,548 | 42.2 |
| Total Liabilities and Total Shareholders' Equity |  | - | 735,250 | 100.0 | - | 641,054 | 100.0 |
| Net Assets <br> Owners' equity <br> Paid-in capital <br> Capital reserve <br> Earned reserve <br> Reserve for special depreciation <br> Reserve for overseas investment loss <br> Reserve for reduced value entry <br> Other reserve <br> Retained Earnings brought forward <br> Treasury stock | $\begin{array}{r} 64,915 \\ 43,886 \\ 8,527 \\ 1,064 \\ 13 \\ 524 \\ 125,630 \\ 59,209 \\ (4,662) \\ \hline \end{array}$ |  | $\begin{aligned} & - \\ & - \\ & - \\ & - \\ & - \\ & - \end{aligned}$ | - - - - - - - - |  | $\begin{aligned} & - \\ & - \\ & - \\ & - \\ & - \\ & - \\ & - \\ & - \end{aligned}$ |  |
| Total owners' equity | 299,109 | 40.6 | - | - | - | - | - |
| Valuation and translation adjustments <br> Valuation difference on available-for-sale securities <br> Deferred hedge profit / loss <br> Translation adjustments | $\begin{array}{r} 35,834 \\ 524 \\ - \\ \hline \end{array}$ |  | - |  |  | $\begin{aligned} & - \\ & - \end{aligned}$ |  |
| Total valuation and translation adjustments | 36,359 | 4.9 | - | - | - | - | - |
| Total Net Assets | 335,468 | 45.5 | - | - | - | - | - |
| Total Liabilities and Net Assets | 737,378 | 100.0 | - | - | - | - | - |

(2) Non-Consolidated Statements of Income

|  | Q1/ FY2006 |  | Q1/ FY2005 |  | Increase/(Decrease) |  | FY2005 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | \% | Amount | \% | Amount | \% | Amount | \% |
| Shipping and other operating revenues | 292,681 | 100.0 | 243,598 | 100.0 | 49,083 | 20.1 | 1,093,157 | 100.0 |
| Shipping and other operating expenses | 266,213 | 91.0 | 200,739 | 82.4 | 65,474 | 32.6 | 935,922 | 85.6 |
| Gross operating income | 26,467 | 9.0 | 42,858 | 17.6 | $(16,391)$ | (12.5) | 157,235 | 14.4 |
| Selling, general and administrative expenses | 6,477 | 2.2 | 6,978 | 2.9 | (501) | (7.2) | 29,543 | 2.7 |
| Operating income | 19,990 | 6.8 | 35,880 | 14.7 | $(15,890)$ | (44.3) | 127,691 | 11.7 |
| Non-operating income: |  |  |  |  |  |  |  |  |
| Interest and Dividends | 5,489 |  | 2,536 |  | 2,953 |  | 16,757 |  |
| Others | 1,930 |  | 450 |  | 1,480 |  | 2,588 |  |
| Total | 7,419 | 2.5 | 2,987 | 1.2 | 4,432 | 148.4 | 19,345 | 1.7 |
| Non-operating expenses: |  |  |  |  |  |  |  |  |
| Interest | 988 |  | 997 |  | (9) |  | 4,153 |  |
| Others | 1,170 |  | 1,496 |  | (326) |  | 11,022 |  |
| Total | 2,159 | 0.7 | 2,494 | 1.0 | (335) | (13.4) | 15,176 | 1.3 |
| Ordinary income | 25,250 | 8.6 | 36,373 | 14.9 | $(11,123)$ | (30.6) | 131,860 | 12.1 |
| Extraordinary profit: |  |  |  |  |  |  |  |  |
| Gain on sale of fixed assets | 10 |  | 1,092 |  | $(1,082)$ |  | 1,118 |  |
| Others | 147 |  | 98 |  | 49 |  | 5,163 |  |
| Total | 157 | 0.0 | 1,190 | 0.5 | $(1,033)$ | (86.8) | 6,281 | 0.6 |
| Extraordinary loss: |  |  |  |  |  |  |  |  |
| Loss on sale of fixed assets | 45 |  | 556 |  | (511) |  | 729 |  |
| Others | 89 |  | 1,666 |  | $(1,577)$ |  | 7,082 |  |
| Total | 135 | 0.0 | 2,223 | 0.9 | $(2,088)$ | (93.9) | 7,811 | 0.7 |
| Income before income taxes | 25,273 | 8.6 | 35,340 | 14.5 | $(10,067)$ | (28.5) | 130,330 | 12.0 |
| Income taxes - current | 8,961 | 3.0 | 12,897 | 5.3 | $(3,936)$ | (30.5) | 52,360 | 4.8 |
| Income taxes - deferred | - | - | - | - | - | - | (717) | 0.0 |
| Net Income | 16,311 | 5.6 | 22,443 | 9.2 | $(6,132)$ | (27.3) | 78,688 | 7.2 |
| Retained earnings brought forward | - | - | 104,597 | 42.9 | - | - | 104,597 | 9.6 |
| Losses on disposal of treasury stocks | - | - | 17 | 0.0 | - | - | 186 | 0.0 |
| Interim Dividend | - | - | - | - | - | - | 10,763 | 1.0 |
| Unappropriated Income | - | - | 127,022 | 52.1 | - | - | 172,335 | 15.8 |

(Presentation of Taxes) As tax expenses for the first quarter ended June 30, 2006, and June 30,2005, are calculated using the simplified method, the tax adjustment is included in "Income taxes-current" in the income statements above

Supplement
(For further details please refer to our homepage http://www.mol.co.jp/ir-e)

## 1. Comparison with Mid-Term Management Plan "MOL STEP"

(1) Revenues \& Income
( $¥$ Billion)

|  | FY2003 | FY2004 |  | FY2005 |  | FY2006 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Results | MOL STEP <br> Original <br> Plan | Results | MOL STEP Review Plan | Results $(* 3)$ | $\begin{array}{\|c\|} \hline \text { MOL STEP } \\ \text { Review } \\ \text { Plan } \\ \hline \end{array}$ | Forecast |
| Revenues (*1) | 997 | 1,020 | 1,173 | 1,210 | 1,366 | 1,250 | 1,480 |
| Containerships |  | 360 | 399 | 415 | 488 | 440 | 540 |
| Bulkships |  | 490 | 596 | 610 | 676 | 610 | 730 |
| Other 4 segments ${ }^{(* 2)}$ |  | 170 | 177 | 185 | 202 | 200 | 210 |
| Operating Income | 92 | 105 | 171 | 176 | 172 | 186 | 146 |
| Ordinary income | 90 | 100 | 174 | 180 | 176 | 190 | 155 |
| Containerships | 24 |  | 55 | 46 | 37 | 46 | 0 |
| Bulkships | 61 |  | 115 | 125 | 135 | 132 | 137 |
| Other 4 segments (*2) | 6 |  | 8 | 14 | 17 | 12 | 17 |
| Elimination | $\triangle 2$ |  | $\triangle 3$ | $\triangle 5$ | $\triangle 13$ |  | 1 |
| Net income | 55 | 55 | 98 | 113 | 113 | 122 | 100 |
| Ratio of ordinary income to revenue | 9.1\% | 9.8\% | 14.9\% | 14.9\% | 12.9\% | 15.2\% | 10.5\% |
| Av. Ex. Rate | ¥113. $84 /$ US \$ | $¥ 110.00 /$ US\$ | $¥ 107.75 /$ US\$ | $¥ 105.00 /$ US\$ | $¥ 112.29 /$ US\$ | $¥ 100.00 /$ US\$ | $¥ 111.37 /$ US\$ |
| Av. Bunker price | US \$178/MT | US\$150/MT | US \$ 193/MT | US\$250/MT | US $\$ 280 / \mathrm{MT}$ | US\$200/MT | US\$340/MT |

(*1)Revenues $=$ Revenues from customers, unconsolidated subsidiaries and affiliated companies
(*2)Logistics, ferry \& domestic transport, associated businesses, others
(*3)Including the one-time effect of revision in accounting standards for the "Containerships" segment (revenue and operating income /ordinary income /income before income taxes are to increase
approximately 25.2 billion yen and 0.9 billion yen respectively), which was not projected in May 2005.
(2) Management/Financial Index

|  | 2004.3 | 2005.3 | 2006.3 | 2006.6 |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| "MOL STEP <br> Review" <br> Targets for <br> 2007.3 |  |  |  |  |  |
| Net worth /Total assets | $22.2 \%$ | $24.2 \%$ | $28.9 \%$ | $29.8 \%$ | $38.0 \%$ |
| Gearing ratio | $221.9 \%$ | $172.3 \%$ | $134.6 \%$ | $135.4 \%$ | $80.0 \%$ |

(~2006.3)
Net worth /Total assets $=$ Shareholders' equity $\div$ Total assets
Gearing ratio $=$ Interest-bearing debt $\div$ Shareholders' equiry
(2006.6~)

Net worth $/$ Total assets $=$ Net worth $($ Total net assets - Minority interests $) \div$ Total assets
Gearing ratio $=$ Interest-bearing debt $\div$ Net worth $($ Total net assets - Minority interests $)$

## 2. Review of Quarterly Results

FY2006

|  |  | 1st Quarter | 2nd Quarter | 3rd Quarter | 4th Quarter |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Apr.~Jun.,2006 | Jul. $\sim$ Sep.,2006 | Oct. $\sim$ Dec.,2006 | Jan. $\sim$ Mar.,2007 |
| Revenues | [ $¥$ Million] | 370,643 |  |  |  |
| Operating Income |  | 31,734 |  |  |  |
| Ordinary income |  | 35,381 |  |  |  |
| Income before income taxes |  | 39,406 |  |  |  |
| Net income |  | 22,642 |  |  |  |
| Net income per share | [ $¥$ ] | 18.95 |  |  |  |
| Total assets | [¥ Million] | 1,467,081 |  |  |  |
| Total net assets |  | 505,854 |  |  |  |
| Total net worth per share | [¥] | 365.32 |  |  |  |

FY2005

|  | 1st Quarter | 2nd Quarter | 3rd Quarter | 4th Quarter |
| :---: | :---: | :---: | :---: | :---: |
|  | Apr.~Jun.,2005 | Jul. $\sim$ Sep.,2005 | Oct.~Dec.,2005 | Jan. $\sim$ Mar., 2006 |
| Revenues [¥ Million] | 308,315 | 328,084 | 379,703 | 350,623 |
| Operating Income | 46,408 | 48,861 | 42,307 | 35,416 |
| Ordinary income | 49,225 | 49,228 | 42,294 | 35,755 |
| Income before income taxes | 49,394 | 49,485 | 48,302 | 41,108 |
| Net income | 31,073 | 30,716 | 28,209 | 23,733 |
| Net income per share [¥] | 26.02 | 25.71 | 23.60 | 19.65 |
| Total assets [ $¥$ Million] | 1,284,237 | 1,346,992 | 1,397,263 | 1,470,824 |
| Shareholder's equity | 323,194 | 363,655 | 390,721 | 424,460 |
| Shareholder's equity per share [ $¥$ ] | 270.59 | 304.32 | 327.00 | 354.95 |


| 3. Depreciation and Amortization |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Three months ended June 30, 2006 | Three months ended June 30, 2005 | Increase /Decrease | FY2005 |
| Vessels | 12,114 | 11,205 | 909 | 48,109 |
| Others | 2,946 | 2,883 | 63 | 17,590 |
| Total | 15,061 | 14,088 | 973 | 65,699 |


| 4. Interest-bearing Debt |  |  |  | (¥ Million) |
| :---: | :---: | :---: | :---: | :---: |
| As of |  |  |  |  |

## 5. Exchange Rates

|  | Threr months ended <br> June 30,2006 | Threr months ended <br> June 30,2005 | Increase/Decrease |  | FY2005 |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Average rates | $¥ 115.46$ | $¥ 106.79$ | 8.67 | $(8.1 \%)$ | $¥$ weaken | $¥ 112.29$ |
| Term-end rates | $¥ 115.24$ | $¥ 110.62$ | 4.62 | $(4.2 \%)$ | $¥$ weaken | $¥ 117.47$ |

(Remark) "Average rates" are average of monthly corporate rates in each term, while "term-end rates" are TTM rates on the last day of each term.

Overseas subsidiaries

|  | TTM on <br> March 31,2006 | TTM on <br> March 31,2005 | Increase/Decrease | TTM on <br> December 31,2005 |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Term-end rates | $¥ 117.47$ | $¥ 107.39$ | 10.08 | $(9.4 \%)$ | $¥$ weaken | $¥ 118.07$ |

## 6. Bunker Prices

|  | Threr months ended <br> June 30, 2006 | Threr months ended <br> June 30, 2005 | Increase /Decrease | FY2005 |
| :--- | :---: | :---: | :---: | :---: |
| Consumption Prices | US $\$ 338 / \mathrm{MT}$ | US\$238/MT | US\$100/MT | US\$280/MT |

## 7. Outlook for FY2006

( $¥$ Billion)

| Segments | Revenues(*) | Operating Income | Ordinary Income |
| :--- | ---: | ---: | ---: |
| Containerships | 540 | $\triangle 4$ | 0 |
| Bulkships | 730 | 134 | 137 |
| Logistics | 58 | 1 | 1 |
| Ferry /Domestic Transport | 51 | 0 | 0 |
| Associated Businesses | 96 | 11 | 12 |
| Others | 4 | 1 | 2 |
| Elimination | - | 0 | 1 |
| Total | 1,480 | 146 | 155 |

From July 1, 2006 to March 31, 2007
Assumed exchange rates $¥ 110.00 /$ US $\$$
bunker prices US $\$ 340 / \mathrm{MT}$
(*) Revenues from customers, unconsolidated subsidiaries and affiliated companies
8. Containerships' Capacity, Lifting and Utilization

|  |  |  | Capacity(1000TEU) | Lifting(1000TEU) | Utilization |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Asia <br> -North America <br> Trade | Outbound | $\begin{array}{\|c\|} \hline \text { FY2006 1Q } \\ (3 \text { months }) \\ \hline \end{array}$ | 134 | 120 | 89\% |
|  |  | $\begin{array}{\|c\|} \hline \text { FY2005 1Q } \\ (3 \text { months }) \\ \hline \end{array}$ | 129 | 115 | 89\% |
|  | Inbound | $\begin{array}{\|c\|} \hline \text { FY2006 1Q } \\ (3 \text { months }) \\ \hline \end{array}$ | 133 | 67 | 50\% |
|  |  | $\begin{array}{\|c\|} \hline \text { FY2005 1Q } \\ (3 \text { months }) \\ \hline \end{array}$ | 129 | 59 | 46\% |
| $\begin{aligned} & \hline \text { Asia } \\ & \text {-Europe Trade } \end{aligned}$ | Outbound | $\begin{array}{\|c\|} \hline \text { FY2006 1Q } \\ (3 \text { months }) \\ \hline \end{array}$ | 100 | 94 | 94\% |
|  |  | $\begin{array}{\|c\|} \hline \text { FY2005 1Q } \\ (3 \text { months }) \\ \hline \end{array}$ | 85 | 82 | 97\% |
|  | Inbound | $\begin{array}{\|c\|} \hline \text { FY2006 1Q } \\ (3 \text { months }) \\ \hline \end{array}$ | 96 | 57 | 59\% |
|  |  | $\begin{array}{\|c\|} \hline \text { FY2005 1Q } \\ (3 \text { months }) \\ \hline \end{array}$ | 85 | 59 | 69\% |
| Total: All Trades |  | $\begin{array}{\|c\|} \hline \text { FY2006 1Q } \\ (3 \text { months }) \\ \hline \end{array}$ | 896 | 665 | 74\% |
|  |  | $\begin{array}{\|c\|} \hline \text { FY2005 1Q } \\ (3 \text { months }) \\ \hline \end{array}$ | 726 | 561 | 77\% |

## 9. Market Information

(1) Containership Market (Containerization International "Freight Rates Indicators")

(2) Dry Bulk Market (Baltic Dry Index)

(3) VLCC Market


