## Mitsui O.S.K.Lines, Ltd.

Financial Highlights: The Half Year Ended September 30, 2005

## 1. Consolidated Financial Highlights ( from April 1, 2005 to September 30, 2005 )

(All financial information has been prepared in accordance with accounting principles generally accepted in Japan)

## (1) Operational Results



## (2) Financial Position

|  | ( $¥$ Million) |  |  | (US\$ Thousand) |
| :---: | :---: | :---: | :---: | :---: |
|  | 1H/ FY2005 | 1H/ FY2004 | FY2004 | 1H/ FY2005 |
| Total Assets | 1,346,922 | 1,032,270 | 1,232,252 | 11,899,655 |
| Interest-bearing debt | 544,942 | 471,151 | 514,131 | 4,814,401 |
| Shareholders' equity | 363,655 | 255,949 | 298,258 | 3,212,784 |
| Equity ratio | 27.0\% | 24.8\% | 24.2\% | 27.0\% |
|  |  |  | ( $\#$ ) | (US\$ ) |
| Shareholders' equity per share | 304.32 | 213.78 | 249.53 | 2.689 |

## (3) Cash Flows

|  | ( $¥$ Million) |  |  | (US\$ Thousand) |
| :---: | :---: | :---: | :---: | :---: |
|  | 1H/ FY2005 | 1H/ FY2004 | FY2004 | 1H/ FY2005 |
| Cash flows from operating activities | 75,529 | 41,388 | 167,896 | 667,276 |
| Cash flows from investing activities | $(83,099)$ | $(17,564)$ | (87,666) | (734,155) |
| Cash flows from financing activities | 4,395 | $(34,598)$ | $(79,619)$ | 38,829 |
| Cash \& cash equivalent at the end of the period | 44,872 | 35,130 | 45,756 | 396,431 |
|  |  |  |  |  |
| Capital expenditures | $(91,832)$ | $(46,219)$ | $(111,905)$ | $(811,308)$ |
| Depreciation and amortization | 29,178 | 25,974 | 52,969 | 257,779 |

(4) Forecast of Consolidated Results for Fiscal Year ending March 31, 2006

|  | ( $¥$ Million) |
| :--- | ---: |
|  | FY2005 |
| Revenues | $1,350,000$ |
| Operating income | 189,000 |
| Ordinary income | 190,000 |
| Net income | 120,000 |
| $(\nVdash)$ |  |
|  | FY2005 |
| Net income per share | 100.42 |

(US\$ Thousand)

| FY2005 |
| ---: |
| $11,926,849$ |
| $1,669,759$ |
| $1,678,594$ |
| $1,060,164$ |
| (US\$ ) |
| FY2005 |
| 0.887 |

* Underlying Assumption of the Forecast for the FY2005

The above forecast is made assuming the exchange rate and the bunker price for the 2nd Half of FY2005.
Exchange Rate 1US\$ $=¥ 115.00$ Bunker Price US\$ 300/MT
(Translation of foreign currencies )
The Japanese yen amounts for 1H/ FY2005 have been translated into U.S. dollars using the prevailing exchange rate at September 30, 2005, which was $¥ 113.19$ to U.S. $\$ 1.00$, solely for the convenience of readers. (The convenience translations should not be construed as representations that the Japanese yen amounts have been, could have been, or could in the future be, converted into U.S. dollars at this or any other rate of exchange.)
2. Non-Consolidated Financial Highlights (from April 1, 2005 to September 30, 2005 )
(All financial information has been prepared in accordance with accounting principles generally accepted in Japan)
(1) Operational Results

|  | ( $¥$ Million) |  |  | (US\$ Thousand) |
| :---: | :---: | :---: | :---: | :---: |
|  | 1H/ FY2005 | 1H/FY 2004 | FY2004 | 1H/ FY2005 |
| Revenues | 501,264 | 454,010 | 943,002 | 4,428,518 |
| Operating income | 72,796 | 59,904 | 141,886 | 643,131 |
| Ordinary income | 71,141 | 59,560 | 145,723 | 628,510 |
| Net income | 43,951 | 37,678 | 76,987 | 388,294 |
|  |  |  | ( $¥$ ) | (US\$ ) |
| Net income per share | 36.76 | 31.42 | 64.10 | 0.325 |
| Diluted net income per share | 36.73 | 31.39 | 64.02 | 0.324 |

(2) Dividends

|  | Dividend per | share | Total dividends paid (per year) | Dividend pay-out ratio | Dividend ratio to shareholders' equity |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Interim | Year-end |  |  |  |
| FY2005 |  | - | (million $¥$ ) |  |  |
|  | 9.00 | - | - | - | - |
|  |  | 6.00 | 19,155 | 25.0\% | 7.4\% |
| FY2004 | 7.50 | 8.50 |  |  |  |

(3) Forecast of Non-Consolidated Results for Fiscal Year ending March 31, 2006

|  | ( $¥$ Million) |
| :--- | ---: |
|  | FY2005 |
| Revenues | $1,080,000$ |
| Operating income | 147,000 |
| Ordinary income | 146,000 |
| Net income | 90,000 |

(US\$ Thousand)

| FY2005 |
| ---: |
| $9,541,479$ |
| $1,298,701$ |
| $1,289,867$ |
| 795,123 |
| (US\$) |
| 0.080 |


| $(\nVdash)$ |  |
| :--- | ---: |
|  | FY2005 |
| Net income per share | 75.25 |

* Underlying Assumption of the Forecast for the FY2005

The above forecast is made assuming translation rates and the bunker price for the 2nd Half of FY2005.
Exchange Rate 1US\$=¥115.00 Bunker Price US\$300/MT
(Translation of foreign currencies )
The Japanese yen amounts for 1H/ FY2005 have been translated into U.S. dollars using the prevailing exchange rate at September 30, 2005, which was $¥ 113.19$ to U.S. $\$ 1.00$, solely for the convenience of readers. (The convenience translations should not be construed as representations that the Japanese yen amounts have been, could have been, or could in the future be, converted into U.S. dollars at this or any other rate of exchange.)

## 3. Business Performance

(1) Business climate during the first half of FY2005

|  | (Unit: ¥billion) |  |  |
| :--- | ---: | ---: | ---: |
|  | $1^{\text {st }}$ half FY2005 <br> (ending Sept.30, 2005) | $1^{\text {st }}$ half FY2004 <br> (ending Sept.30, 2004) | \%increase/decrease |
| Revenue | 636.3 | 563.6 | $12.9 \%$ |
| Operating income | 95.2 | 73.1 | $30.2 \%$ |
| Ordinary income | 98.4 | 74.2 | $32.6 \%$ |
| Net income | 61.7 | 46.9 | $31.7 \%$ |


| Exchange rate | $¥ 108.61 / \mathrm{US} \$$ | $¥ 109.58 / \mathrm{US} \$$ | $-¥ 0.97 / \mathrm{US} \$$ |
| :--- | ---: | ---: | ---: |
| Bunker price | US\$245/MT | US\$183/MT | US\$62/MT |

The world economy during the first half of fiscal year (FY) 2005, ending September 30, 2005, saw an ongoing expansion of the U.S. economy following the previous term and high growth of the Chinese economy thanks to steady investment and consumption. European economies showed continuous, gradual recovery. On the other hand, the Japanese economy was slowly recovering from a temporary lull. In the ocean shipping market, conditions continued to be favorable for container service, but the bulk and specialized carrier market, which was at a historic high, entered a correction phase during the first half of FY2005. Spot freight rates for very large crude carriers (VLCCs) tended to decline early this year, but turned around starting in June.

Crude oil and bunker prices fluctuated but remained at generally high levels during the first half. As a result, bunker prices had a negative impact on earnings, compared to the same period of the previous year. We assumed an average bunker price of US\$245/MT and the average exchange rate of $¥ 108.61 /$ US $\$$ during the first half.

Consolidated financial results for the first half of FY2005 showed a great improvement both in revenue and income compared to the same period of FY2004. Revenue totaled $¥ 636.3$ billion, an increase of $12.9 \%$, with operating income of $¥ 95.2$ billion (an increase of $30.2 \%$ ). Ordinary income was $¥ 98.4$ billion, an increase of $32.6 \%$, and net income was $¥ 61.7$ billion (an increase of $31.7 \%$ ).

Business segment information on revenue, operating income, and ordinary income and the overall conditions are as follows:

| Upper: Revenue; Middle: Operating Income: Lower: Ordinary Income |  |  | (Unit: $¥$ billion) |
| :---: | :---: | :---: | :---: |
|  | $1^{\text {st }}$ half FY2005 (ending Sept.30, 2005) | $1^{\text {st }}$ half FY2004 (ending Sept.30, 2004) | \% increase/ decrease |
| Containerships | 218.6 | 193.1 | 13.2\% |
|  | 30.4 | 23.7 | 28.5\% |
|  | 31.3 | 24.1 | 29.6\% |
| Bulkships | 318.0 | 288.6 | 10.2\% |
|  | 57.5 | 47.9 | 19.9\% |
|  | 63.1 | 48.6 | $29.7 \%$ |
| Logistics | 30.4 | 30.2 | 0.6\% |
|  | 0.5 | 0.5 | 3.3\% |
|  | 0.6 | 0.2 | 118.6\% |
| Ferry and domestic transport | 24.5 | 22.5 | 9.1\% |
|  | 0.7 | 1.1 | -34.8\% |
|  | 0.3 | 0.8 | -54.0\% |
| Associated businesses | 54.0 | 34.5 | 56.6\% |
|  | 5.7 | 0.9 | 528.9\% |
|  | 6.4 | 0.9 | 556.7\% |
| Others | 6.8 | 8.0 | -15.3\% |
|  | 1.6 | 0.6 | 154.6\% |
|  | 1.1 | 1.3 | -19.5\% |

## A) Containerships

Profits in the containership segment for the first half of FY2005 showed a strong increase in spite of rising in cargo terminal handling fees, inland railroad fees, and canal tolls, in addition to bunker price. All routes saw active trade in the peak summer season, and cargo traffic and freight rates overall were higher than the same period of the previous year. In particular, the south-north routes earned a higher profit than we initially forecast. In addition, our container-related businesses, such as container terminal and forwarding agency operations, enjoyed firm markets in all routes.

## B) Bulkships

While dry bulk operations for the first half of FY2005 centered on stable earnings from long-term contracts for iron ore carriers, coal carriers, and wood chip carriers, we expedited our efforts to win spot contracts at higher freight rates. This led to a considerable increase in profits compared to the same term of the previous year.

In car carrier operations, earnings for the first half of FY2005 decreased slightly from the same period of the previous year, as inflationary bunker prices deteriorated the profitability of offshore routes.

The tanker and LNG carrier business showed solid profits from long-term contracts to transport crude oil, methanol, liquefied petroleum gas (LPG), and liquefied natural gas (LNG). The tanker market declined slightly from the same period of the previous year. However, transport of petroleum products remained steady and we expanded our fleet. In addition, an affiliated company that was consolidated after the end of FY2004 made a significant contribution to our profits. As a result, profit in this segment for the first half of FY2005 increased compared to the same period of the previous year.

## C) Logistics

Our air cargo transport operations during the first half of FY2005 posted higher profits than the same period of FY2004 in spite of rising airline fuel surcharges, thanks to aggressive sales activities and continued cost-reduction efforts by Group companies. In May 2005, MOL and Kintetsu World Express, Inc. (KWE) reached agreement to launch a strategic alliance in air forwarding, sea forwarding, and logistics. To strengthen the alliance, MOL will acquire approximately $5 \%$ of KWE's outstanding stock, and KWE in turn will acquire an approximately $25 \%$ stake in our subsidiary MOL Logistics (Japan) Co., Ltd. stock

## D) Ferry \& Domestic Transport

Our ferry operations during the first half of FY2005 posted higher revenue than the same period of FY2004. However, increased bunker prices in Japan severely squeezed profitability. Though group companies' rationalization and cost-reduction efforts contributed to improvement of profitability, they fell short of offsetting increased bunker prices, and profits dipped below the same period of FY2004. On the other hand, coastal transport operations were affected only slightly by rising bunker prices thanks to a large proportion of long-term contracts at guaranteed prices. Overall, profits of ferry and domestic transport operations were lower than the same period of the previous year.

## E) Associated Businesses

Profits in the real estate business showed a strong increase from the same period of FY2004 as a result of making Daibiru Corporation a consolidated subsidiary through a tender offer in October 2004. Tugboat operations showed steady performance and higher profits than the same period of FY2004. Profits of cruise ship operations were lower than the first half of FY2004. Combined profits of associated businesses showed an increase over the same period of FY2004.

## F) Others

Other businesses, which are mainly cost centers, include ship operation, ship management, ship chartering, and financing. Revenue was lower than the same period of the previous year due to changes in ship management companies' management schemes. However, overall profits of this segment for the first half
of FY2005 remained the same as the first quarter of FY2004, after adjustment in the consolidated financial statement.

## (2) Outlook for all of 2005

$\left.\begin{array}{|l|r|r|r|}\hline & \begin{array}{c}\text { Latest outlook } \\ \text { (announced with interim } \\ \text { results) }\end{array} & \begin{array}{c}\text { Initial outlook } \\ \text { (announced on 1st } \\ \text { results) }\end{array} & \% \text { increase/decrease }\end{array}\right]$

| Exchange rate | $¥ 115.00 / \mathrm{US} \$$ | $¥ 110.00 / \mathrm{US} \$$ | $¥ 5.00 / \mathrm{US} \$$ |
| :--- | ---: | ---: | ---: |
| Bunker price | $¥ 300 / \mathrm{US} \$$ | US\$270/MT | US\$30/MT |

(Assumption for $2^{\text {nd }}$ half) (Assumption after $2^{\text {nd }}$ quarter)

The still volatile Middle East situation, rising bunker prices, the appreciating yen, and economic deceleration are concerns for the second half of FY2005. However, we expect the ocean shipping market to remain generally strong.

In the containership operation, our forecast takes into account seasonal factors such as a trade slowdown around the Chinese New Year. Brisk cargo traffic and strong freight rates on our major routes including the key East-West route remain firm despite of a concern over intensified competition on Oceania routes. We do not anticipate significant changes in the business climate surrounding this segment.

In bulk carrier operation, we forecast improved operating efficiency and rising trade volume in car carrier operations due to the introduction of advanced new vessels. We expect dry bulker operations, including our Cape-size bulkers, our main fleet, to remain strong. The market showed an upswing starting in August, and imports of Chinese iron ore are increasing. VLCC spot rates have risen since bottoming out in June, and the petrochemical product carrier market has strengthened - the result of hurricanes in the Southern United States. We also expect the LNG carrier segment to provide a steady stream of profits based on long-term contracts.

Looking at other segments we expect continued stable profits from the associated business sector, especially real estate operations.

Considering this outlook, we forecast the following results for FY2005, ending March 31, 2006:
Consolidated revenues of $¥ 1.35$ trillion yen, with operating income of $¥ 189$ billion, ordinary income of $¥ 190$ billion, and net income of $¥ 120$ billion.

Another issue is a change in accounting standards for containership operations. We will shift from the voyage completion method to the combined transport status method starting in the third quarter of FY2005 starting on October 1, 2005. This allows us to more quickly reflect market changes in the containership business and give us more flexibility in business operations. We expect this change to increase revenue by about $¥ 21.8$ billion for FY2005 alone, resulting in an increase of $¥ 3.2$ billion in operating income, ordinary income, and income before income taxes. Our forecast of financial results for FY2005 ending March 31, 2006, announced at this time, reflects the impact of this change.

The company plans to pay an annual dividend of 18.0 yen per share (including an interim dividend of 9.0 yen per share), assuming we achieve the profit forecasts outlined above.

## 4. Financial Position

Total assets for the first half of FY2005, ending September 30, 2005, were $¥ 1,346.9$ billion, an increase of $¥ 114.7$ billion from the end of the previous fiscal year. This was due mainly to an expanded fleet and an increase in securities for investment. Total liabilities increased by $¥ 45.6$ billion from the end of the previous fiscal year to $¥ 919.9$ billion, mainly because of an increase in interest-bearing debt. Total shareholders’ equity increased by $¥ 65.3$ billion from the end of the previous fiscal year to $¥ 363.6$ billion. This was due mainly to an increase in net income for the first half of FY2005. As a result, equity ratio increased to $27.0 \%$ from $24.2 \%$ at the end of the previous fiscal year.

## 5. Cash Flow

Cash and cash equivalents (hereinafter called "cash") provided by operating activities during the first half of FY2005 totaled $¥ 75.5$ billion, a $¥ 34.1$ billion increase in cash from the same period of the previous year. This was due mainly to a large increase in income before income taxes and minority interests (a $¥ 25.9$ billion increase in cash from the same period of the previous year); an increase in cash paid for corporate income tax, resident tax and enterprise tax (a $¥ 9.0$ billion decrease in cash from the same period of the previous year); a reduction in the net increase of trade receivables and payables ( $\mathrm{a} ¥ 9.2$ billion decrease in cash from the same period of the previous year); and a decrease of the amount prepaid of operating expenses and other operating activities (a $¥ 29.1$ billion increase in cash from the same period of the previous year).

Cash used in investment activities totaled $¥ 83.0$ billion, a $¥ 65.5$ billion decrease in cash from the same period of the previous year. This was mainly due to an increase in payments for acquisition of tangible and intangible fixed assets ( $a \not ¥ 45.6$ billion decrease in cash from the same period of the previous year), an
increase in proceeds from sales of tangible and intangible fixed assets (a $¥ 4.9$ billion increase in cash from the same period of the previous year), and an expansion in the net increase in short-term loans (a $¥ 23.7$ billion decrease in cash from the same period of the previous year).

Cash provided by financing activities totaled $¥ 4.3$ billion, a $¥ 38.9$ billion increase in cash from the same period of the previous year. This was mainly due to an expansion in the net increase in short-term loans (a $¥ 19.4$ billion increase in cash from the same period of the previous year), an expansion in the net increase in commercial paper ( $a ¥ 26.5$ billion increase in cash from the same period of the previous year), and a decrease in proceeds from long-term loans ( $a ¥ 16.4$ billion decrease in cash from the same period of the previous year).

As a result, cash at the end of the first half of FY2005 totaled $¥ 44.8$ billion, a $¥ 9.7$ billion increase from the same period of the previous year.

MOL and MOL Group cash flow trends are as follows:

|  | FY2001 ending <br> Mar. 31, 2002 | FY2002 ending <br> Mar. 31, 2003 | FY2003 ending <br> Mar. 31, 2004 | FY2004 ending <br> Mar. 31, 2005 | $1^{\text {st }}$ Half of <br> FY2005, <br> ending Sept. <br> 30,2005 |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Equity ratio <br> $(\%)$ | 15.5 | 15.7 | 22.2 | 24.2 | 27.0 |
| Equity ratio <br> based on <br> market value | 32.3 | 32.7 | 64.6 | 67.4 | 81.2 |
| Number of <br> debt-due years | 7.9 | 7.4 | 4.3 | 3.1 | 3.6 |
| Interest <br> coverage ratio | 2.5 | 3.6 | 6.2 | 11.8 | 10.9 |

Equity ratio: Shareholders' equity / Total assets
Equity ratio based on market value: Total market value of shares/Total assets
Number of debt-due years: Interest-bearing debt/Net cash from operating activities
Interest coverage ratio: Net cash from operating activities/Interest payments

* Each index is calculated on consolidated financial figures.
* Total market value of shares is derived from: Closing stock price at end of the year x total number of shares issued at the end of the year.
* Operating cash flow is taken from the cash flows from operating activities in the consolidated statements of cash flows. Interest-bearing debt includes all debt on which we pay interest, among the debts accounted on the consolidated balance sheets. In addition, interest payments reflect the amounts recorded on the consolidated statements of cash flows.


## 6. Business Risks

In overseas shipping, the MOL Group's main business field, cargo flow is affected by economic trends and product markets in nations around the world. And in today's global business movement, there is risk that unforeseen circumstances such as war, terrorism, and political or social unrest will have harmful effects on a key region or market. In particular, an economic slowdown and decline of demand in major trade nations (markets) such as North America, Europe, Japan, and China can lead to reduced international trade and a falloff in freight rates in markets susceptible to price competition. Such a scenario could harm MOL Group business performance.

Other significant risks to MOL Group business activities are as follows:

## A) Exchange Rate Fluctuations

Most MOL Group business earnings are U.S. dollar-based overseas shipping revenues. Costs include vessel capital, fuel, cargo handling charges overseas, and general administration costs on U.S. dollar and local currency bases. We are working to base more of our costs on U.S. dollars and conduct currency hedge transactions to minimize the negative impact of fluctuations in the U.S. dollar exchange rate. However, appreciation of the yen against other currencies (particularly the U.S. dollar) puts downward pressure on MOL Group profit, because dollar-based revenues surpass expenditures based in foreign currencies. In addition, vessels owned by overseas subsidiaries and affiliates, and the related liabilities, are denominated in foreign currencies. This may affect values in the yen-based consolidated balance sheets, because of the exchange rates used at the time of exchange, even though the original value in local currency remains unchanged.

For example, a change in the exchange rate of 1 yen per US\$1 affects our consolidated ordinary income by up to $¥ 2.5$ billion a year, although this is subject to change by currency hedge transactions.

## B) Bunker Price Fluctuations

Procurement of fuel to operate vessels is indispensable to MOL Group business. While we attempt to stabilize and reduce procurement costs of bunker oil through fuel hedge transactions, higher prices naturally decrease our profitability. Generally, the market price of bunker oil is linked to the price of crude oil, and can be affected by world economic trends, conditions in oil-producing regions, U.S. reserve levels, the inflow of speculative funds, and so on.

For example, a change in bunker price of US\$1 per ton affects our consolidated ordinary income by up to $¥ 300$ million a year. However, fuel hedge transactions may affect this amount.

## C) Interest Rate Fluctuations

The MOL Group conducts ongoing facility investment to build new vessels and renew others. We have been working to reduce interest-bearing debt, although we borrow capital from outside mainly for operational funds and facility investments. We strive to stabilize interest rates by borrowing at fixed rates and implementing interest swaps. The funds procured at variable interest rates, as well as future costs of fund procurement, may be affected by interest rate fluctuations.

## D) Legal Restrictions

Overseas shipping, the MOL Group's main business field, is subject to a broad range of legal restrictions, such as national and international regulations and classification society standards related to the safety of facilities and vessel operation. We are also subject to laws covering transport, commerce, monopolies, tax rates, exchange controls, environmental protection, security, and so on, as well as business and investment licensing standards in all nations where the MOL Group develops any of its business activities. Strictly adhering to all these laws and regulations may result in higher costs, and non-compliance may limit MOL Group activities and adversely affect our business results.

## E) Vessel Operations

As stated in the MOL Group Corporate Principles, "We will promote and protect our environment by maintaining strict, safe operation and navigation standards." We have established a unique MOL Safety Management System to create an effective, wide-ranging accident prevention system by providing comprehensive crew education and training systems. However, with a fleet of more than 600 vessels in constant operation all over the world, there is still the risk of marine accident, especially one that results in an oil leak or spill and the subsequent environmental pollution. Naturally, an accident could have a severe impact on our business.

The previous examples illustrate some - but not all - of the major foreseeable risks facing the MOL Group's business.

## 7. Consolidated Financial Statements

(All financial information has been prepared in accordance with accounting principles generally accepted in Japan)
(1) Consolidated Balance Sheets
( $¥$ Million)

|  | As of September 30,2005 |  | As of March 31,2005 |  | Increase/ (Decrease) | As of September 30,2004 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | \% | Amount | \% |  | Amount | \% |
| Assets |  |  |  |  |  |  |  |
| Current assets | 333,434 | 24.8 | 299,835 | 24.3 | 33,599 | 314,172 | 30.4 |
| Fixed assets | 1,013,557 | 75.2 | 932,416 | 75.7 | 81,141 | 718,097 | 69.6 |
| Tangible fixed assets | 716,642 | 53.2 | 665,319 | 54.0 | 51,323 | 483,289 | 46.8 |
| Intangible fixed assets | 7,653 | 0.5 | 9,098 | 0.8 | $(1,445)$ | 9,908 | 1.0 |
| Investments and other long-term assets | 289,262 | 21.5 | 257,998 | 20.9 | 31,264 | 224,899 | 21.8 |
| Total Assets | 1,346,992 | 100.0 | 1,232,252 | 100.0 | 114,740 | 1,032,270 | 100.0 |


| (Note) | Contingent Liabilities | As of Sep 30, 2005 | As of Mar 31, 2005 | As of Sep 30, 2004 |
| :--- | :--- | :--- | :--- | :--- |
|  | Guarantee | 63,647 million yen | 56,709 million yen | 58,808 million yen |
|  | Co-debtors'share of joint guarantee | 50,154 million yen | 52,905 million yen | 59,944 million yen |
|  | In-substance defeasance on bonds | 29,400 million yen | 29,400 million yen | - |

( $¥$ Million)

(2) Consolidated Statements of Income

|  | 1H/FY2005 |  | 1H / FY2004 |  | Increase/(Decrease |  | FY2004 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | \% | Amount | \% | Amount | \% | Amount | \% |
| Shipping and other operating revenues | 636,399 |  | 563,632 |  | 72,767 | 12.9 | 1,173,332 | 100.0 |
| Shipping and other operating expenses | 497,340 | 78.1 | 449,457 | 79.7 | 47,883 | 10.7 | 917,148 | 78.2 |
| Gross operating income | 139,058 | 21.9 | 114,175 | 20.3 | 24,883 | 21.8 | 256,183 | 21.8 |
| Selling, general and administrative expenses | 43,789 | 6.9 | 41,020 | 7.3 | 2,769 | 6.8 | 84,388 | 7.2 |
| Operating income | 95,269 | 15.0 | 73,154 | 13.0 | 22,115 | 30.2 | 171,794 | 14.6 |
| Non-operating income: <br> Interest income <br> Dividend income <br> Equity in earnings of unconsolidated subsidiaries and affiliated companies Others | $\begin{aligned} & 1,127 \\ & 1,348 \\ & 8,739 \\ & 2,571 \end{aligned}$ |  | $\begin{array}{r} 788 \\ 983 \\ 5,184 \\ 2,267 \\ \hline \end{array}$ |  |  |  | $\begin{array}{r} 1,547 \\ 1,378 \\ 11,764 \\ 5,458 \\ \hline \end{array}$ |  |
| Total | 13,786 | 2.2 | 9,223 | 1.6 | 4,563 | 49.5 | 20,147 | 1.7 |
| Non-operating expenses: Interest expense Others | 7,226 3,376 |  | 7,276 870 |  |  |  | $\begin{array}{r} 14,562 \\ 2,401 \\ \hline \end{array}$ |  |
| Total | 10,602 | 1.7 | 8,146 | 1.4 | 2,456 | 30.1 | 16,963 | 1.4 |
| Ordinary income | 98,453 | 15.5 | 74,231 | 13.2 | 24,222 | 32.6 | 174,979 | 14.9 |
| Extraordinary profit: <br> Gain on sale of fixed assets Gain on sale of investment securities Others | 2,613 527 1,018 |  | 641 352 154 |  |  |  | $\begin{array}{r} 4,165 \\ 1,632 \\ 695 \\ \hline \end{array}$ |  |
| Total | 4,160 | 0.6 | 1,147 | 0.2 | 3,013 | 262.7 | 6,492 | 0.6 |
| Extraordinary loss: <br> Loss on sale or disposal of fixed assets Impairment loss Loss on sale of investment securities Valuation loss on investment securities Others | $\begin{array}{r}853 \\ 1,186 \\ - \\ 105 \\ 1,588 \\ \hline\end{array}$ |  | $\begin{array}{r} 1,490 \\ - \\ 4 \\ 74 \\ 904 \\ \hline \end{array}$ |  |  |  | $\begin{array}{r} 20,329 \\ - \\ 536 \\ 192 \\ 5,356 \\ \hline \end{array}$ |  |
| Total | 3,734 | 0.6 | 2,474 | 0.4 | 1,260 | 50.9 | 26,415 | 2.3 |
| Income before income taxes and minority interests | 98,879 | 15.5 | 72,904 | 13.0 | 25,975 | 35.6 | 155,057 | 13.2 |
| Income taxes - current | 34,568 | 5.4 | 25,096 | 4.5 | 9,472 | 37.7 | 52,587 | 4.5 |
| Income taxes - deferred Minority interests in earnings of consolidated subsidiaries | $2,520$ | - | $875$ | $\begin{gathered} - \\ 0.2 \end{gathered}$ | $\begin{array}{r} - \\ 1,645 \end{array}$ | $\begin{array}{r} - \\ 188.0 \end{array}$ | $\begin{aligned} & 1,205 \\ & 3,003 \end{aligned}$ | 0.1 0.2 |
| Net income | 61,789 | 9.7 | 46,932 | 8.3 | 14,857 | 31.7 | 98,261 | 8.4 |

(Presentation of Taxes) As tax expenses for the Half Y ear ended September 30, 2005, and September 30, 2004, are calculated using the simplified method, the tax adjustment is included in "Income taxes-current" in the stetements of income above.
(3) Consolidated Statements of Surplus

|  | 1H/FY2005 | 1H/FY2004 | FY2004 |
| :---: | :---: | :---: | :---: |
| Capital surplus <br> Capital surplus at the beginning of the period | 43,886 | 43,934 | 43,934 |
| Increase in capital surplus Gain on disposal of treasury stock | - | - | - |
| Decrease in capital surplus <br> Loss on disposal of treasury stock | - | 16 | 47 |
| Capital surplus at the end of the period | 43,886 | 43,918 | 43,886 |
| Retained earnings <br> Retained earnings at the beginning of the period | 182,143 | 101,990 | 101,990 |
| Increase in retained earnings <br> Net income <br> Increase in retained earnings due to inclusion of consolidated subsidiaries <br> Increase in retained earnings due to exclusion of consolidated subsidiaries | $\begin{array}{r} 61,789 \\ 1,273 \end{array}$ | 46,932 $124$ | 98,261 $131$ |
| Decrease in retained earnings <br> Dividends <br> Directors' bonus <br> Decrease in retained earnings due to inclusion of consolidated subsidiaries <br> Decrease in retained earnings due to exclusion of consolidated subsidiaries <br> Decrease in retained earnings due to inclusion of companies accounted for by the equity method <br> Decrease in retained earnings due to exclusion of companies accounted for by the equity method <br> Loss on disposal of treasury stock | $\begin{array}{r} 10,160 \\ 197 \\ - \\ 167 \\ 136 \\ \\ 8 \\ 119 \end{array}$ | 8,392 <br> 145 <br> 204 <br> - <br> 399 | 17,387 <br> 146 <br> 204 <br> 402 <br> 51 <br> 48 |
| Retained earnings at the end of the period | 234,416 | 139,906 | 182,143 |

(4) Consolidated Statements of Cash F lows

|  |
| :--- |
| Cash flows from operating activities |
| Income before income taxes and minority interests |
| Depreciation and amortization |
| Impairment loss |
| Reversal of provisions |
| Interest and dividend income |
| Interest expense |
| Loss (Gain) on sale of marketable securities |
| Equity in earnings of affiliated companies, net |
| Loss (Gain) on sale and disposal of tangible fixed assets |
| Loss (Gain) on write-down of investment securities and |
| securities issued by subsidiaries and affiliates |
| Loss (Gain) on sale of investment securities and securities |
| issued by subsidiaries and affiliates |
| Changes in operating assets and liabilities |
| $\quad$ - Trade receivables |
| $\quad$ - Fuel and supplies |
| $\quad$ - Trade payables |

Other, net
Sub total
Cash received for interest and dividend
Cash paid for interest
Cash paid for corporate income tax, resident tax, and enterprise tax
Net cash provided by (used in) operating activities

Cash flows from investing activities
Purchase of marketable and investment securities
Proceeds from sale of marketable and investment securities
Payments for acquisition of tangible and intangible fixed assets
Proceeds from sale of tangible and intangible fixed assets
Disbursements for long-term loans
Collections of long-term loans receivable
Net increase (decrease) in short-term loans
Other
Net cash provided by (used in) investing activities

Cash flows from financing activities
Net increase (decrease) in short-term loans
Net increase (decrease) in commercial paper
Proceeds from long-term loans
Repayments of long-term loans
Proceeds from issuance of bonds
Redemption of bonds
Cash Dividends paid by the company
Other
Net cash provided by (used in) financing activities

| 1H/FY2005 | 1H/FY2004 | Increase/ (Decrease) | FY2004 |
| :---: | :---: | :---: | :---: |
| 98,879 | 72,904 | 25,975 | 155,057 |
| 29,178 | 25,974 | 3,204 | 52,969 |
| 1,186 | - | 1,186 | - |
| (215) | $(1,418)$ | 1,203 | (785) |
| $(2,475)$ | $(1,771)$ | (704) | $(2,925)$ |
| 7,226 | 7,276 | (50) | 14,562 |
|  | - | - | 1 |
| $(8,739)$ | $(5,184)$ | $(3,555)$ | $(11,764)$ |
| $(1,759)$ | 849 | $(2,608)$ | 16,164 |
| 105 | 74 | 31 | 192 |
| (527) | (347) | (180) | $(1,095)$ |
| $(13,370)$ | $(26,118)$ | 12,748 | $(16,700)$ |
| $(6,137)$ | $(1,127)$ | $(5,010)$ | $(2,417)$ |
| 2,167 | 24,144 | $(21,977)$ | 24,960 |
| 10,591 | $(18,594)$ | 29,185 | $(5,049)$ |
| 116,109 | 76,660 | 39,449 | 223,170 |
| 5,982 | 2,795 | 3,187 | 5,038 |
| $(6,905)$ | $(7,498)$ | 593 | $(14,256)$ |
| $(39,657)$ | $(30,569)$ | $(9,088)$ | $(46,056)$ |
| 75,529 | 41,388 | 34,141 | 167,896 |
| $(15,054)$ | $(9,231)$ | $(5,823)$ | $(35,813)$ |
| 1,328 | 1,394 | (66) | 5,624 |
| $(91,832)$ | $(46,219)$ | $(45,613)$ | $(111,905)$ |
| 21,643 | 16,667 | 4,976 | 34,771 |
| $(1,147)$ | $(2,712)$ | 1,565 | $(14,119)$ |
| 799 | 1,363 | (564) | 4,886 |
| $(7,216)$ | 16,548 | $(23,764)$ | 23,929 |
| 8,379 | 4,625 | 3,754 | 4,960 |
| $(83,099)$ | $(17,564)$ | $(65,535)$ | $(87,666)$ |
| 5,440 | $(14,043)$ | 19,483 | $(2,467)$ |
| 9,500 | $(17,000)$ | 26,500 | 2,000 |
| 27,811 | 44,293 | $(16,482)$ | 49,592 |
| $(40,164)$ | $(42,042)$ | 1,878 | $(98,045)$ |
| 4,770 | 5,989 | $(1,219)$ | 24,159 |
| $(3,022)$ | $(1,217)$ | $(1,805)$ | $(34,038)$ |
| $(10,151)$ | $(8,392)$ | $(1,759)$ | $(17,241)$ |
| 10,210 | $(2,185)$ | 12,395 | $(3,580)$ |
| 4,395 | $(34,598)$ | 38,993 | $(79,619)$ |


|  | 1H/FY2005 | 1H/FY2004 | Increase/ Decrease | FY2004 |
| :---: | :---: | :---: | :---: | :---: |
| Effect on exchange rate changes on cash and cash equivalents | 1,233 | 564 | 669 | (147) |
| Net increase (decrease) in cash and cash equivalents | $(1,940)$ | $(10,210)$ | 8,270 | 463 |
| Cash and cash equivalents at the beginning of period | 45,756 | 45,262 | 494 | 45,262 |
| Net cash increase (decrease) from new consolidation /de-consolidation of subsidiaries | 1,056 | 78 | 978 | 30 |
| Cash and cash equivalents at the end of the period | 44,872 | 35,130 | 9,742 | 45,756 |

(5) Leases

|  |  |  |  | ( $¥$ Million) |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 1H/FY2005 | 1H/FY2004 | FY2004 |
| As lessee |  |  |  |  |
| <Finance leases accounted for as op | leases > |  |  |  |
| Future lease payments inclusive of interest | Amount due within one year | 4,415 | 4,149 | 4,280 |
|  | Amount due after one year | 25,020 | 19,024 | 21,004 |
|  | Total | 29,436 | 23,173 | 25,285 |
| <Operating leases > |  |  |  |  |
| F uture lease payments | Amount due within one year | 40,846 | 41,676 | 40,977 |
|  | Amount due after one year | 251,727 | 278,595 | 262,686 |
|  | Total | 292,574 | 320,272 | 303,664 |
| As lessor <br> $<$ Finance leases accounted for as op | gleases > |  |  |  |
| F uture lease payments inclusive of | Amount due within one year | 33 | 99 | 99 |
|  | Amount due after one year | 46 | 18 | 18 |
|  | Total | 80 | 118 | 118 |
| <Operating leases > |  |  |  |  |
| F uture lease payments | Amount due within one year | 3,693 | 103 | 1,998 |
|  | Amount due after one year | 33,057 | 78 | 24,612 |
|  | Total | 36,750 | 182 | 26,610 |

(6) Market Value Information on Securities
A. 1H / FY2005
(a) Held-to-maturity debt securities:

| As of September 30, 2005 |  |  | ( $¥$ Million) |
| :---: | :---: | :---: | :---: |
|  | Book value | Market value | Difference |
| Securities with available fair values > |  |  |  |
| Governmental bonds | 24 | 24 | 0 |
| Corporate bonds | 2,019 | 2,080 | 60 |
| Total | 2,043 | 2,104 | 60 |

(b) Available-for-sale securities:
As of September 30, 2005

|  | ( $¥$ Million) |  |  |
| :--- | ---: | ---: | ---: |
| Securities with available fair values> | Acquisition cost | Book value | Difference |
| Equity securities |  |  |  |
| Governmental bonds | 33,575 | 107,111 | 73,535 |
| Corporate bonds | 10 | 10 | 0 |
| Others | - | - | - |
| Total | 4,832 | 4,782 | $(49)$ |

(c) Securities with no available fair values:

| As of September 30,2005 | ( $¥$ Million) |
| :--- | ---: |
| Other securities | Book value |
| Unlisted equity securities |  |
| Unlisted foreign bonds | 15,063 |
| Others | - |

B. 1H / FY2004
(a) Held-to-maturity debt securities:

| As of September 30, 2004 | ( $¥$ Million) |  |  |
| :---: | :---: | :---: | :---: |
|  | Book value | Market value | Difference |
| Securities with available fair values > |  |  |  |
| Governmental bonds | 5 | 5 | - |
| Corporate bonds | - | - | - |
| Total | 5 | 5 | - |

(b) Available-for-sale securities:

| As of September 30, 2004 | ( $¥$ Million) |  |  |
| :---: | :---: | :---: | :---: |
|  | Acquisition cost | Book value | Difference |
| Securities with available fair values> |  |  |  |
| Equity securities | 23,573 | 56,060 | 32,486 |
| Governmental bonds | , | 9 | 0 |
| Corporate bonds | - | - | - |
| Others | 128 | 153 | 25 |
| Total | 23,711 | 56,223 | 32,512 |

(c) Securities with no available fair values:

As of September 30, 2004 ( $¥$ Million)

|  | Book value |
| :--- | ---: |
| Other securities |  |
| Unlisted equity securities | 13,904 |
| Unlisted foreign bonds | 4,485 |
| Others | 336 |

C. FY2004
(a) Held-to-maturity debt securities:

| As of March 31, 2005 |  |  | ( $\ddagger$ Million) |
| :---: | :---: | :---: | :---: |
|  | Book value | Market value | Difference |
| Securities with available fair values |  |  |  |
| Governmental bonds | 19 | 19 | 0 |
| Corporate bonds | 2,022 | 2,093 | 71 |
| Others | - | - | - |
| Sub Total | 2,042 | 2,113 | 71 |
| Securities with available fair values |  |  |  |
| Governmental bonds | 4 | 4 | - |
| Corporate bonds | - | - | - |
| Others | - | - | - |
| Sub Total | 4 | 4 | - |
| Total | 2,046 | 2,118 | 71 |

(b) Available-for-sale securities:

| As of March 31, 2005 | ( $¥$ Million) |  |  |
| :---: | :---: | :---: | :---: |
|  | Acquisition cost | Book value | Difference |
| Securities with book values |  |  |  |
| Equity securities | 27,448 | 79,303 | 51,855 |
| Governmental bonds | 10 | 10 | 0 |
| Others | - | - | - |
| Sub Total | 27,458 | 79,313 | 51,855 |
| Securities with book values |  |  |  |
| Equity securities | 3,740 | 3,226 | (513) |
| Governmental bonds | - | - | - |
| Others | 4,647 | 4,646 | (1) |
| Sub Total | 8,387 | 7,872 | (514) |
| Total | 35,845 | 87,186 | 51,340 |

(c) Securities with no available fair values:

| As of March 31, 2005 | ( $¥$ Million) |
| :--- | ---: |
|  | Book value |
| Other securities |  |
| Unlisted equity securities | 14,167 |
| Unlisted foreign bonds | - |
| Others | 262 |

(7) Segment Information

Business segment information:

| 1H / FY2005 | Container- <br> ships | Bulk- <br> ships | Logistics |  <br> Domestic <br> transport | Associated <br> businesses | Others | Total | Elimi- <br> nation | Consoli- <br> dated |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Revenues <br> 1.Revenues from <br> customers, |  |  |  |  |  |  |  |  |  |
| unconsolidated <br> subsidiaries and <br> affiliated companies | 217,974 | 317,031 | 29,628 | 24,552 | 44,161 | 3,049 | 636,399 |  | - |
| 2.Inter-segments <br> revenues |  |  |  |  |  |  |  |  |  |


|  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1H / FY2004 | Containerships | Bulk- <br> ships | Logistics | Ferry \& Domestic transport | Associated businesses | Others | Total | Elimination | Consolidated |
| Revenues |  |  |  |  |  |  |  |  |  |
| 1.Revenues from customers, unconsolidated subsidiaries and affiliated companies | 192,521 | 288,260 | 29,422 | 22,525 | 26,803 | 4,098 | 563,632 | - | 563,632 |
| 2.Inter-segments revenues | 612 | 378 | 793 | - | 7,738 | 3,995 | 13,517 | $(13,517)$ | - |
| Total Revenues | 193,134 | 288,638 | 30,215 | 22,525 | 34,542 | 8,093 | 577,149 | $(13,517)$ | 563,632 |
| Operating expenses | 169,422 | 240,653 | 29,695 | 21,422 | 33,621 | 7,450 | 502,264 | $(11,787)$ | 490,477 |
| Operating income/ ( loss ) | 23,711 | 47,985 | 520 | 1,102 | 920 | 643 | 74,884 | $(1,729)$ | 73,154 |
| Ordinary income / (loss) | 24,180 | 48,666 | 296 | 845 | 979 | 1,382 | 76,350 | $(2,119)$ | 74,231 |


| FY2004 | Containerships | Bulk- <br> ships | Logistics | Ferry \& Domestic transport | Associated businesses | Others | Total | Elimination | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues |  |  |  |  |  |  |  |  |  |
| 1. Revenues from customers, unconsolidated subsidiaries and affiliated companies | 399,140 | 596,638 | 58,019 | 45,350 | 66,616 | 7,566 | 1,173,332 | - | 1,173,332 |
| 2.I nter-segments revenues | 1,225 | 851 | 1,444 | - | 15,973 | 8,145 | 27,639 | $(27,639)$ | - |
| Total Revenues | 400,365 | 597,489 | 59,464 | 45,350 | 82,589 | 15,712 | 1,200,971 | $(27,639)$ | 1,173,332 |
| Operating expenses | 346,146 | 485,020 | 58,626 | 44,063 | 77,458 | 14,176 | 1,025,492 | $(23,954)$ | 1,001,537 |
| Operating income/ ( loss ) | 54,219 | 112,469 | 838 | 1,287 | 5,130 | 1,535 | 175,479 | $(3,684)$ | 171,794 |
| Ordinary income / (loss) | 55,557 | 115,078 | 907 | 183 | 4,987 | 1,958 | 178,673 | $(3,694)$ | 174,979 |

## 2. Non-Consolidated Financial Statements

(All financial information has been prepared in accordance with accounting principles generally accepted in Japan)
(1) Non-Consolidated Balance Sheets
( $¥$ Million)

|  | As of September 30,2005 |  | As of March 31,2005 |  | Increase/(Decrease) | As of September 30,2004 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | \% | Amount | \% |  | Amount | \% |
| Assets |  |  |  |  |  |  |  |
| Current assets | 301,712 | 43.6 | 260,927 | 42.4 | 40,785 | 263,621 | 42.3 |
| Fixed assets | 391,059 | 56.4 | 354,818 | 57.6 | 36,241 | 360,046 | 57.7 |
| Tangible fixed assets | 116,370 | 16.8 | 124,950 | 20.3 | $(8,580)$ | 167,813 | 26.9 |
| Intangible fixed assets | 5,379 | 0.7 | 5,438 | 0.9 | (59) | 5,402 | 0.9 |
| Investments and other long-term assets | 269,309 | 38.9 | 224,428 | 36.4 | 44,881 | 186,830 | 29.9 |
| Total Assets | 692,771 | 100.0 | 615,745 | 100.0 | 77,026 | 623,668 | 100.0 |


|  | As of September 30,2005 |  | As of March 31,2005 |  | Increase/ (Decrease) | As of September 30,2004 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | \% | Amount | \% |  | Amount | \% |
| Liabilities <br> Current liabilities | 316,870 | 45.8 | 287,028 | 46.6 | 29,842 | 274,663 | 44.0 |
| Non-current liabilities | 74,367 | 10.7 | 70,761 | 11.5 | 3,606 | 121,390 | 19.5 |
| Total Liabilities | 391,238 | 56.5 | 357,789 | 58.1 | 33,449 | 396,054 | 63.5 |
| Shareholders' Equity <br> Common stock <br> Capital surplus <br> Retained earnings <br> Unrealized holding gain on available for-sale securities, net of tax <br> Treasury stock, at cost | $\begin{array}{r} 64,915 \\ 43,886 \\ 165,694 \\ \\ 31,684 \\ (4,647) \end{array}$ | $\begin{array}{r} 9.4 \\ 6.3 \\ 23.9 \\ \\ 4.6 \\ (0.7) \end{array}$ | $\begin{array}{r} 64,915 \\ 43,886 \\ 132,185 \\ \\ 21,831 \\ (4,863) \end{array}$ | $\begin{array}{r} 10.5 \\ 7.1 \\ 21.5 \\ \\ 3.6 \\ (0.8) \end{array}$ | $\begin{array}{r} 33,509 \\ 9,853 \\ 216 \end{array}$ | $\begin{gathered} 64,915 \\ 43,886 \\ 101,951 \\ 18,920 \\ (2,060) \end{gathered}$ | $\begin{array}{r} 10.4 \\ 7.0 \\ 16.4 \\ \\ 3.0 \\ (0.3) \end{array}$ |
| Total Shareholders' Equity | 301,533 | 43.5 | 257,955 | 41.9 | 43,578 | 227,613 | 36.5 |
| Total Liabilities and Total Shareholders' Equity | 692,771 | 100.0 | 615,745 | 100.0 | 77,026 | 623,668 | 100.0 |

(2) Non-Consolidated Statements of Income

(Presentation of Taxes) As tax expenses for the H alf Year ended September 30, 2005, and September 30,2004, are calculated using the simplified method, the tax adjustment is included in "Income taxes-current" in the statements of income above.

## Supplement

(F or further details please refer to our homepage http://www.mol.co.jp/ir-e)

## 1.Comparison with Mid-Term Management Plan "MOL STEP"

(1) Revenues \& Income

(*1)Revenues = Revenues from customers, unconsolidated subsidiaries and affiliated companies
(*2)Logistics, ferry \& domestic transport, associated businesses, others
(*3)I ncluding the one-time effect of revision in accounting standards for the "Containerships" segment (revenue and operating /ordinary incomes are to increase approximately 21.8 billion yen and 3.2 billion yen respectively), which was not projected in M ay 2005.
(2) Management /Financial Index

|  | 2004.3 | 2005.3 | 2005.9 | "MOL STEP <br> Review" <br> Targets for <br> 2007.3 |
| :--- | ---: | ---: | ---: | ---: |
| Equity ratio | $22.2 \%$ | $24.2 \%$ | $27.0 \%$ | $38.0 \%$ | | Equity Ratio = Shareholders' equity $\div$ |
| :--- |
| Total assets |

## 2. Review of Quarterly Results

FY2005

|  | 1st Quarter | 2nd Quarter | 3rd Quarter | 4th Quarter |
| :---: | :---: | :---: | :---: | :---: |
|  | Apr.~J un.,2005 | J ul. $\sim$ Sep., 2005 | Oct.~Dec, 2005 | J an.~Mar.,2006 |
| Revenues [\# Million] | 308,315 | 328,084 |  |  |
| Operating Income | 46,408 | 48,861 |  |  |
| Ordinary income | 49,225 | 49,228 |  |  |
| Income before income taxes | 49,394 | 49,485 |  |  |
| Net income | 31,073 | 30,716 |  |  |
| Net income per share [¥] | 26.02 | 25.71 |  |  |
| Total assets [\# Million] | 1,284,237 | 1,346,992 |  |  |
| Shareholder's equity | 323,194 | 363,655 |  |  |
| Shareholder's equity per share[ $¥$ ] | 270.59 | 304.32 |  |  |

FY2004

|  | 1st Quarter | 2nd Quarter | 3rd Quarter | 4th Quarter |
| :---: | :---: | :---: | :---: | :---: |
|  | Apr.~J un.,2004 | J ul.~Sep.,2004 | Oct.~Dec.,2004 | J an.~Mar.,2005 |
| Revenues [ $\quad$ Million] | 277,052 | 286,580 | 315,811 | 293,889 |
| Operating Income | 34,410 | 38,744 | 54,413 | 44,227 |
| Ordinary income | 35,107 | 39,124 | 55,481 | 45,267 |
| Income before income taxes | 34,388 | 38,516 | 58,749 | 23,404 |
| Net income | 22,651 | 24,281 | 37,465 | 13,864 |
| Net income per share [ $\#$ ] | 18.93 | 20.29 | 31.33 | 11.44 |
| Total assets [ $\quad$ Million] | 1,011,056 | 1,032,270 | 1,238,237 | 1,232,252 |
| Shareholder's equity | 231,032 | 255,949 | 287,207 | 298,258 |
| Sharehol der's equity per share [ $¥$ ] | 193.09 | 213.78 | 240.14 | 249.53 |


| 3. Depreciation and Amortization |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Six months ended September 30, 2005 | Six months ended September 30, 2004 | Increase /Decrease | $\begin{aligned} & \text { ( } ¥ \text { Million) } \\ & \text { FY2004 } \end{aligned}$ |
| Vessels | 23,119 | 22,363 | 756 | 43,898 |
| Others | 6,058 | 3,610 | 2,448 | 9,070 |
| Total | 29,178 | 25,974 | 3,204 | 52,969 |


| 4. Interest-bearing Debt |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | As of September 30, 2005 | $\begin{gathered} \text { As of } \\ \text { March 31, } 2005 \end{gathered}$ | Increase /Decrease | ( $¥$ Million) <br> As of September 30, 2004 |
| Bank loans | 408,034 | 404,306 | 3,728 | 403,392 |
| Bonds | 93,408 | 75,825 | 17,583 | 55,759 |
| Commercial paper | 43,500 | 34,000 | 9,500 | 12,000 |
| Total | 544,942 | 514,131 | 30,811 | 471,151 |

## 5. Exchange Rates

|  | Six months ended <br> September 30, 2005 | Six months ended <br> September 30, 2004 | Increase /Decrease |  |  | FY2004 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Average rates | $¥ 108.61$ | $¥ 109.58$ | $\triangle 0.97$ | $(\triangle 0.9 \%)$ | $\neq$ appreci ated | $\neq 107.75$ |
| Term-end rates | $¥ 113.19$ | $¥ 111.05$ | 2.14 | $(1.9 \%)$ | $\neq$ weaken | $\neq 107.39$ |

(Remark) "Average rates" are average of monthly corporate rates in each term, while "term-end rates" are TTM rates on the last day of each term.

Overseas subsidiaries

|  | TTM on <br> J une 30,2005 | TTM on <br> J une 30,2004 | Increase /Decrease |  | TTM on <br> December 31,2004 |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Term-end rates | $¥ 110.62$ | $¥ 108.43$ | 2.19 | $(2.0 \%)$ | $\neq$ neaken |$\underset{\neq 104.21}{ }$

## 6. Bunker Prices

|  | Six months ended <br> September 30, 2005 | Six months ended <br> September 30, 2004 | Increase/Decrease | FY2004 |
| :--- | :---: | :---: | :---: | :---: |
| Consumption Prices | US\$245/MT | US\$183/MT | US\$62/MT | US\$193/MT |

7. Fleet Capacity (MOL and consol idated subsidiaries)

|  | Containerships |  | Car carriers \& Dry bulkers |  | Tankers \& LNG carriers |  | Ferries /Domestic |  | Passenger ships, etc. |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | No. of ships | 1,000K/T | No. of ships | 1,000K/T | No. of ships | 1,000K/T | No. of ships | 1,000K/T | No. of ships | 1,000K/ | No. of ships | 1,000K/T |
| Owned | 23 | 944 | 97 | 6,387 | 81 | 8,797 | 16 | 91 | 1 | 5 | 218 | 16,224 |
| Chartered | 60 | 2,496 | 286 | 18,719 | 91 | 6,299 | 17 | 45 | 0 | 0 | 454 | 27,559 |
| Others | 0 | 0 | 1 | 154 | 2 | 143 | 5 | 7 | 0 | 0 | 8 | 304 |
| Total | 83 | 3,440 | 384 | 25,260 | 174 | 15,239 | 38 | 143 | 1 | 5 | 680 | 44,087 |
| As of Mar.31,2005 | 78 | 3,251 | 359 | 23,569 | 171 | 14,522 | 37 | 140 | 1 | 5 | 646 | 41,487 |
| As of Sep.30,2004 | 76 | 3,284 | 343 | 22,685 | 166 | 13,927 | 37 | 126 | 1 | 5 | 623 | 40,027 |

## 8. Number of Employees

| Segments | Number of employees |  |
| :--- | ---: | ---: |
| Containerships | 2,344 | $[221]$ |
| Bulkships | 845 | $[84]$ |
| Logistics | 1,529 | $[162]$ |
| Ferry /Domestic Transport | 831 | $[62]$ |
| Associated Businesses | 1,585 | $[1,490]$ |
| Others | 379 | $[78]$ |
| Common | 288 | $[47]$ |
| Total |  | 7,795 |
| As of Mar.31,2005 |  | $7,144]$ |
| As of Sep.30,2004 |  | 7,134 |

(Remark) Figures in parentheses show number of temporary employees (average in 1st half of FY2005).

## 9. Outlook for FY2005

|  | ( $¥$ Billion) |  |  |
| :--- | ---: | ---: | ---: |
| Segments | Revenues $(*)$ | Operating Income | Ordinary Income |
| Containerships | 495 | 52 | 53 |
| Bulkships | 655 | 126 | 133 |
| Logistics | 61 | 1 | 1 |
| Ferry /Domestic Transport | 48 | 0 | 0 |
| Associated Businesses | 85 | 11 | 12 |
| Others | 5 | 1 | 2 |
| Elimination | - | $\triangle 3$ | $\triangle 11$ |
| Total | 1,350 | 189 | 190 |

From October 1, 2005 to March 31, 2006
Assumed exchange rates $¥ 115.00 /$ US $\$$
bunker prices US\$300/M
${ }^{(*)}$ Revenues from customers, unconsolidated subsidiaries and affiliated companies
10. Containerships' Capacity, Lifting and Utilization

|  |  |  | Capacity(1000TEU) | Lifting(1000TEU) | Utilization |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Asia <br> -North America <br> Trade | Outbound | $\begin{aligned} & \hline \text { FY2005 } \\ & \text { 1st half } \end{aligned}$ | 271 | 247 | 91\% |
|  |  | FY2004 1st half | 243 | 222 | 91\% |
|  | Inbound | $\begin{aligned} & \text { FY2005 } \\ & \text { 1st half } \end{aligned}$ | 268 | 114 | 42\% |
|  |  | $\begin{aligned} & \hline \text { FY2004 } \\ & \text { 1st half } \end{aligned}$ | 242 | 103 | 42\% |
| Asia <br> -Europe Trade | Outbound | FY2005 1st half | 169 | 163 | 96\% |
|  |  | $\begin{aligned} & \hline \text { FY2004 } \\ & \text { 1st half } \\ & \hline \end{aligned}$ | 158 | 155 | 98\% |
|  | Inbound | $\begin{aligned} & \text { FY2005 } \\ & \text { 1st half } \end{aligned}$ | 169 | 117 | 69\% |
|  |  | $\begin{aligned} & \text { FY2004 } \\ & \text { 1st half } \end{aligned}$ | 158 | 117 | 74\% |
| Total: All Trades |  | $\begin{aligned} & \text { FY2005 } \\ & \text { 1st half } \end{aligned}$ | 1,485 | 1,149 | 77\% |
|  |  | FY2004 1st half | 1,321 | 1,035 | 78\% |

## 11 . Market Information

(1) Container Cargo Trades (Containerization International "Freight Rates Indicators")

(2) Dry Bulk Market (Baltic Dry Index)

(3) VLCC Market


[^0](~October)


[^0]:    **1994-2000 data on the graph are half-yearly averages.

