Mitsui O.S.K. Lines, Ltd.



Financial Highlights: The First Quarter Ended June 30, 2014

1. Consolidated Financial Highlights (from April 1, 2014 to June 30, 2014)

(All financial information has been prepared in accordance with accounting principles generally accepted in Japan)

(1) Operational Results

| | | (\frac{\frac{1}{2}}{2} \text{Million}) | (US\$ Inousana) |
|------------------------------|-----------|---|-----------------|
| | Q1/FY2014 | Q1/FY2013 | Q1/FY2014 |
| Revenues | 443,913 | 411,924 | 4,379,568 |
| Operating income | 3,959 | 11,494 | 39,059 |
| Ordinary income | 7,543 | 15,291 | 74,418 |
| Net income | 8,512 | 12,941 | 83,978 |
| | | (¥) | (US\$) |
| Net income per share | 7.12 | 10.82 | 0.070 |
| Diluted net income per share | 6.79 | 10.82 | 0.067 |
| | | | |

(XZXI:11: ...)

(2) Financial Position

| | | (¥Million) | (US\$ Thousand) |
|-------------------------------------|-----------|------------|-----------------|
| | Q1/FY2014 | FY2013 | Q1/FY2014 |
| Total Assets | 2,381,797 | 2,364,695 | 23,498,392 |
| Total Net Assets | 773,579 | 783,549 | 7,631,995 |
| Shareholders' Equity / Total assets | 28.2% | 28.7% | |

^{*} Shareholders' Equity is defined as follows. Shareholders' Equity = Total Net Assets - (Share subscription rights + Minority interests)

2. Dividends

| | | | | | (¥) |
|-------------------|-------------------------|------|---------------|-------|------|
| | | D | ividend per s | share | |
| | Q1 Q2 Q3 Year end Total | | | | |
| FY2013 | _ | 2.00 | | 3.00 | 5.00 |
| FY2014 | _ | | | | |
| FY2014 (Forecast) | | 3.00 | _ | 3.00 | 6.00 |

3. Forecast of Consolidated Results for Fiscal Year ending March 31, 2015

| | | ($)$ | (US\$ Thousand) |
|----------------------|-----------|-----------|-----------------|
| | 1H/FY2014 | FY2014 | FY2014 |
| Revenues | 900,000 | 1,830,000 | 18,211,824 |
| Operating income | 10,000 | 36,000 | 358,265 |
| Ordinary income | 15,000 | 50,000 | 497,591 |
| Net income | 12,000 | 40,000 | 398,073 |
| • | | (¥) | (US\$) |
| | 1H/FY2014 | FY2014 | FY2014 |
| Net income per share | 10.03 | 33.45 | 0.333 |

^{*} Underlying Assumption of the Forecast for FY2014

The above forecast is made assuming the exchange rate and the bunker price for FY2014.

Q2/FY2014

Exchange Rate 1US\$= \pm 100.00 Bunker Price US\$ 620/MT

2H/FY2014

Exchange Rate 1US\$=\frac{1}{100.00} Bunker Price US\$ 620/MT

FY2014

Exchange Rate 1US\$=\$101.48 Bunker Price US\$ 618/MT

(Translation of foreign currencies)

The Japanese yen amounts for Q1/FY2014 have been translated into U.S. dollars using the prevailing exchange rate at June 30, 2014, which was \$101.36 to U.S. \$1.00, solely for the convenience of readers.

(The convenience translations should not be construed as representations that the Japanese yen amounts have been, could have been, or could in the future be, converted into U.S. dollars at this or any other rate of exchange.)

4. Business Performance

(Billions of Yen)

| | Three i | months | Year-on-year | |
|-------------------------------------|------------------|------------------|----------------|--|
| | From Apr. 1 | From Apr. 1 | comparison | |
| | to Jun. 30, 2013 | to Jun. 30, 2014 | (variance) | |
| Revenue | 411.9 | 443.9 | 31.9/ 7.8% | |
| Operating income (loss) | 11.4 | 3.9 | (7.5)/ (65.5)% | |
| Ordinary income (loss) | 15.2 | 7.5 | (7.7)/(50.7)% | |
| Net income (loss) | 12.9 | 8.5 | (4.4)/ (34.2)% | |
| Exchange rate (three-month average) | ¥98.81/US\$ | ¥101.94/US\$ | ¥3.13/US\$ | |
| Bunker price (three-month average) | US\$606/MT | US\$611/MT | US\$5/MT | |

In the global economy during the first three months of the fiscal year (FY) 2014 (April 1, 2014 to June 30, 2014), despite heightened concerns about negative economic effects from developments including upward pressure on crude oil prices from higher geopolitical risks such as political unrest in Ukraine and the situation in Iraq from June, moderate recoveries in the U.S. and Europe drove global economic growth.

Although the U.S. suffered negative economic growth at the start of 2014 due to a spell of unusually cold weather, the economy maintained a tone of moderate growth from April. Europe's economy also maintained a tone of recovery, but the pace of recovery became sluggish partly due to high unemployment and a slowdown in exports resulting from appreciation in the euro, as well as deflation concerns. In China, as a result of weaker consumption growth and a slowdown in the real estate market, small-scale financial and fiscal measures were implemented, which underpinned the economy together with recovery in exports. Japan's economy weakened, mainly reflecting a slump in personal consumption resulting from a demand decline following a surge ahead of a Japanese consumption tax hike in April.

Looking at the maritime shipping market conditions, in the dry bulker market the balance of supply and demand failed to improve due to a continuing surplus of vessel capacity, and as a result the market remained weak overall. The very large crude oil carrier (VLCC) market slumped until mid-June mainly as a result of a decline in demand for crude oil shipments due to scheduled periodic repairs at oil refineries in the Far East, while the LPG carrier market was strong. In the market for containerships, the gap between supply and demand remained substantial reflecting deliveries of large containerships, and freight rate levels remained weak as a result.

The average exchange rate against the U.S. dollar during the first three months depreciated by ¥3.13 year on year to ¥101.94. The average bunker price during the first three months rose by US\$5/MT to US\$611/MT.

As a result of the above, we recorded revenue for the first three months of ¥443.9 billion, operating income of ¥3.9 billion, ordinary income of ¥7.5 billion and net income of ¥8.5 billion. This was a year-on-year worsening in our business performance. The following is a summary of business conditions including revenue and ordinary income/loss per business segment.

Upper: Revenue, Lower: Segment Income (Loss) (Ordinary Income (Loss)) (Billions of Yen)

| | Three 1 | months | Year-on-year |
|------------------------------|------------------|------------------|----------------|
| | From Apr. 1 | From Apr. 1 | comparison |
| | to Jun. 30, 2013 | to Jun. 30, 2014 | (variance) |
| Bulkships | 194.1 | 212.6 | 18.5/ 9.5 % |
| | 12.6 | 10.8 | (1.7)/ (13.8)% |
| Containerships | 175.0 | 187.8 | 12.7/ 7.3% |
| | (1.1) | (7.2) | (6.1)/ -% |
| Ferry and Domestic Transport | 13.3 | 13.7 | 0.4/ 3.3% |
| | (0.0) | 0.6 | 0.6/ - % |
| Associated Businesses | 33.2 | 39.4 | 6.2/ 18.7% |
| | 2.9 | 3.2 | 0.3/ 11.4% |
| Others | 3.6 | 3.8 | 0.2/ 7.4% |
| | 1.5 | 1.0 | (0.5)/ (34.1)% |

(Note) Revenue includes internal sales or transfers among segments.

(A) Bulkships

<Dry Bulkers>

In the dry bulker market, although Capesize bulkers saw firm cargo volumes of iron ore in the Pacific area on the back of expansion in iron ore shipment capacity in Australia, cargo volumes of iron ore from Brazil were weak and vessel congestion at major loading and unloading ports for iron ore and coal was low. As a result, the issue of oversupply of vessel capacity remained unresolved and market conditions were weak. The market for Panamax on down mid- and small-sized vessels also struggled, following the same trend as the Capesize bulker market.

Under such an environment, ordinary income for the first three months in the dry bulker segment increased year on year, reflecting stable profits from long-term contracts for carriers of iron ore, woodchips, steaming coal, etc. and efforts to improve operation efficiency and to cut costs.

<Tankers/LNG Carriers>

In the tanker segment, the very large crude oil carrier (VLCC) market was weak until mid-June mainly reflecting a decline in demand for shipments due to scheduled periodic repairs at oil refineries in the Far East. In the product tanker market, the Far East market was stable reflecting such developments as increased gasoline import demand resulting from the above-mentioned scheduled periodic repairs. The Atlantic market slumped due to slowness in the recovery of demand for naphtha shipments from the U.S. Gulf to the Far East and an increase in supply pressure from newly delivered vessels' capacity. On the other hand, the LPG carrier market was robust, underpinned by firm India-bound trade and demand for shipments from the U.S.

Under such an environment, as a result of continued efforts to reduce fuel costs by slow steaming and improve operation efficiency by setting up pools with other operators, ordinary income not only remained in positive territory but also increased year on year.

Looking at the LNG carriers market, deliveries of new vessels continued while new launches of operations at LNG production plants were limited, and the balance between supply and demand loosened as a result, leading to a period of slump in the market. In the LNG carrier segment, although the impact of the market

was minor thanks to long-term transport contracts, the segment was unable to post a profit in the first three months due to a decrease in rates of operation resulting from vessel docking and others.

<Car Carriers>

In the car carrier segment, the tendency of Japanese carmakers to prefer a policy of local production for local consumption and diversification of production locations continued. As a result, there was no change in the trend towards decline in the number of completed cars transported from Japan. Amid this environment, although we worked to bolster our handling of cross trade transportation and inbound cargo, transportation of completed cars on a new route, which started in the previous fiscal year, didn't grow as expected, and ordinary income in the first three months worsened year on year as a result.

(B) Containerships

With respect to cargo movement in major trades, the Trans-Pacific and Asia-Europe routes were both stable. Although Intra-Asia routes were affected by unstable factors such as political unrest in Thailand and strikes at Chinese-managed factories in Vietnam, overall cargo volume was steady. On South American routes, growth in cargo volume weakened reflecting a slowdown in economic growth in this area and the impact of economic uncertainty in Argentina.

With respect to freight rate levels, on the Trans-Pacific and Asia-Europe routes, a recovery in freight rates, which have slumped due to factors including continued deliveries of large vessels, remained elusive. Furthermore, there was a considerable slump in freight rate levels on the South America east coast route. Under this business environment, although we worked to strengthen competitiveness by such means as cutting costs through deliveries of large vessels and expanding new cooperative vessel allocations through alliances on the Trans-Pacific and Atlantic Ocean routes, a loss was recorded in this segment for the first

(C) Ferry and Domestic Transport

In the ferry and the domestic transport business, the cargo volume increased due to an ongoing modal shift and high construction demand, resulting in year-on-year increases in revenue and ordinary income.

(D) Associated Businesses

three months.

In the real estate business, the office leasing market staged a moderate recovery, and Daibiru Corporation, the core company in the MOL Group's real estate business, maintained low vacancy rates, allowing us to sustain a stable performance. Looking at the cruise ship business, we increased the number of passengers on the Nippon Maru, compared with the same period of the previous year, and achieved a year-on-year improvement in ordinary income/loss. Other associated businesses, such as the tugboat and trading businesses, showed firm performances overall.

Consequently, ordinary income of the associated businesses overall increased on a year-on-year basis.

(E) Others

Other businesses, which are mainly cost centers, include ship operations, ship management, financing, and shipbuilding. Ordinary income in this segment decreased year on year.

5. Financial Position

Consolidated assets as of June 30, 2014, were 2,381.7 billion yen, an increase of 17.1 billion yen from the end of the previous fiscal year.

This mainly reflects an increase in Cash and deposit and Construction in progress.

Consolidated liabilities as of June 30, 2014, were 1,608.2 billion yen, an increase of 27.0 billion yen from the end of the previous fiscal year. This was mainly due to an increase in bonds.

Consolidated net assets as of June 30, 2014, were 773.5 billion yen, a decrease of 9.9 billion yen from the end of the previous fiscal year. This was mainly due to a decrease in unrealized gains on hedging derivatives and foreign currency translation adjustments.

As a result, shareholder's equity ratio was 28.2%, down 0.5% from the end of the previous fiscal year.

6. Outlook for FY2014

For the first half of FY2014 (Billions of Yen)

| | | | , |
|------------------|--|---------------------------------------|-----------------------|
| | Initial outlook (When announced on April 30, 2014) | Latest outlook (When announced 1Q) | Comparison (variance) |
| Revenue | 895.0 | 900.0 | 5.0/ 0.6% |
| Operating income | 25.0 | 10.0 | (15.0)/ (60.0)% |
| Ordinary income | 32.5 | 15.0 | (17.5)/ (53.8)% |
| Net income | 32.0 | 12.0 | (20.0)/ (62.5)% |

| Exchange rate | ¥100.00/US\$ | ¥100.00/US\$ | ¥–/US\$ |
|---------------|---|---------------------|----------|
| Bunker price | US\$620/MT | US\$620/MT | US\$-/MT |
| | (Assumption for the first half of FY2014) | (Assumption for 2Q) | |

For FY2014 (Billions of Yen)

| 101112011 (Billion | | | |
|--------------------|--|---------------------------------------|-----------------------|
| | Initial outlook (When announced on April 30, 2013) | Latest outlook (When announced 1Q) | Comparison (variance) |
| Revenue | 1,800.0 | 1,830.0 | 30.0/ 1.7% |
| Operating income | 54.0 | 36.0 | (18.0)/ (33.3)% |
| Ordinary income | 70.0 | 50.0 | (20.0)/ (28.6)% |
| Net income | 60.0 | 40.0 | (20.0)/ (33.3)% |

| Exchange rate | ¥100.00/US\$ | ¥100.00/US\$ | ¥–/US\$ |
|---------------|-------------------------|--|----------|
| Bunker price | US\$620/MT | US\$620/MT | US\$-/MT |
| | (Assumption for FY2014) | (Assumption for the second half of FY2014) | |

For the second quarter and after, we assume that the exchange rate and bunker price will both be in line with initial outlook. In the area of dry bulkers, cargo volumes are increasing due to seasonal factors and the imbalance between supply and demand is gradually peaking out. As for containerships, we are still cautious about the business environments as the market remains soft.

For the first six months of FY2014, we project revenue of ¥900.0 billion, operating income of ¥10.0 billion, ordinary income of ¥15.0 billion and net income of ¥12.0 billion.

For the full year, we project revenue of ¥1,830.0 billion, operating income of ¥36.0 billion, ordinary income of ¥50.0 billion and net income of ¥40.0 billion.

At present, we plan to pay an annual dividend of \(\frac{4}{6}\) per share (including an interim dividend of \(\frac{4}{3}\) per share) for FY2014.

As indicated above, changes have been made to the outlook released on April 30, 2014. Please refer to the announcement "Revision of FY2014 Outlook" released today (July 31, 2014).

[NOTE]

Change in accounting policies

(Application of accounting standard for retirement benefits)

For the "Accounting Standard for Retirement Benefits" (ASBJ Statement No. 26, May 17, 2012) and the "Guidance on Accounting Standard for Retirement Benefits" (ASBJ Guidance No. 25, May 17, 2012), the Company has applied the provisions set forth in the main clauses of Paragraph 35 of the Accounting Standard for Retirement Benefits and Paragraph 67 of the Guidance on Accounting Standard for Retirement Benefits effective from the first quarter of the fiscal year, reviewed the determination of retirement benefit obligations and current service costs, and changed the determination of discount rate.

Application of the Accounting Standard for Retirement Benefits and Guidance is in line with the transitional measures provided in Paragraph 37 of the Accounting Standard for Retirement Benefits. In accordance with such measures, the effect of the change in the determination of retirement benefit obligations and current service costs has been added to or deducted from retained earnings as of the beginning of the first quarter.

As a result of the change, as of April 1, 2014, net defined benefit assets decreased 4,570 million yen, net defined benefit liabilities decreased 5 million yen, and retained earnings decreased 4,567 million yen. The effect of these changes on operating income, ordinary income and income before income taxes and minority interests in the first quarter is immaterial.

7. Consolidated Financial Statements

(All financial information has been prepared in accordance with accounting principles generally accepted in Japan)

(1) Consolidated Balance Sheets

| | As of Morah 21 2014 | As of June 30, 2014 |
|---|----------------------|---------------------|
| Assets | As of March 31, 2014 | As of June 50, 2014 |
| Current assets | | |
| | 00.140 | 117.054 |
| Cash and deposits Trade receivables | 98,148 | 117,954 |
| | 146,786 | 145,781 |
| Marketable securities | 83,000 | 98,000 |
| Inventories | 59,349 | 60,716 |
| Deferred and prepaid expenses | 73,284 | 68,313 |
| Deferred tax assets | 1,628 | 1,823 |
| Other current assets | 72,138 | 68,873 |
| Allowance for doubtful accounts | (697) | (714) |
| Total current assets | 533,639 | 560,748 |
| Fixed assets | | |
| Tangible fixed assets | | |
| Vessels | 860,095 | 844,622 |
| Buildings and structures | 136,990 | 134,647 |
| Equipments, mainly containers | 10,273 | 9,735 |
| Equipments and parts | 4,929 | 5,419 |
| Land | 215,610 | 215,577 |
| Vessels and other property under construction | 148,971 | 163,787 |
| Other tangible fixed assets | 2,373 | 2,329 |
| Total tangible fixed assets | 1,379,244 | 1,376,119 |
| Intangible fixed assets | 29,384 | 28,711 |
| Investments and other assets | | |
| Investment securities | 234,455 | 236,826 |
| Long-term loans receivable | 37,519 | 41,119 |
| Prepaid expenses | 3,550 | 3,584 |
| Net defined benefit assets | 21,199 | 16,925 |
| Deferred tax assets | 3,768 | 3,901 |
| Other long-term assets | 123,717 | 115,703 |
| Allowance for doubtful accounts | (1,785) | (1,840) |
| Total investments and other assets | 422,426 | 416,219 |
| Total fixed assets | 1,831,055 | 1,821,049 |
| Total assets | 2,364,695 | 2,381,797 |

| | | (¥Million) |
|---|----------------------|---------------------|
| | As of March 31, 2014 | As of June 30, 2014 |
| Liabilities | | |
| Current liabilities | | |
| Trade payables | 143,196 | 147,804 |
| Short-term bonds | 45,000 | 15,000 |
| Short-term bank loans | 105,188 | 132,352 |
| Accrued income taxes | 6,909 | 2,978 |
| Advances received | 37,696 | 34,375 |
| Deferred tax liabilities | 1,716 | 1,769 |
| Allowance for bonuses | 4,530 | 3,197 |
| Allowance for directors' bonuses | 121 | 20 |
| Commercial paper | _ | 4,000 |
| Other current liabilities | 85,687 | 78,688 |
| Total current liabilities | 430,045 | 420,187 |
| Fixed liabilities | | |
| Bonds | 180,500 | 260,780 |
| Long-term bank loans | 740,038 | 705,766 |
| Lease obligations | 21,564 | 20,923 |
| Deferred tax liabilities | 81,130 | 79,271 |
| Allowance for directors' and corporate auditors' retirement benefits | 1,852 | 1,543 |
| Allowance for special repairs | 14,191 | 14,807 |
| Net defined benefit liabilities | 12,935 | 12,769 |
| Other fixed liabilities | 98,888 | 92,168 |
| Total fixed liabilities | 1,151,100 | 1,188,030 |
| Total liabilities | 1,581,146 | 1,608,217 |
| Net assets | | |
| Owners' equity | | |
| Common stock | 65,400 | 65,400 |
| Capital surplus | 44,516 | 44,515 |
| Retained earnings | 502,833 | 503,396 |
| Treasury stock, at cost | (6,981) | (6,985) |
| Total owners' equity | 605,768 | 606,326 |
| Accumulated gains (losses) from valuation and translation adjustments | | |
| Unrealized holding gains on available-for-sale securities, net of tax | 32,809 | 35,662 |
| Unrealized gains on hedging derivatives, net of tax | 39,711 | 31,095 |
| Foreign currency translation adjustments | (315) | (3,437) |
| Remeasurements of defined benefit plans, net of tax | 1,186 | 1,065 |
| Total accumulated other comprehensive income | 73,392 | 64,385 |
| Share subscription rights | 2,390 | 2,390 |
| Minority interests | 101,998 | 100,476 |
| Total net assets | 783,549 | 773,579 |
| Total liabilities and total net assets | 2,364,695 | 2,381,797 |

(2) Consolidated Statements of Income

| The state of the s | (\frac{\pi}{Million} | | | | |
|--|------------------------|------------------------|--|--|--|
| | Q1 / FY2013 | Q1/FY2014 | | | |
| | (Apr.1 - Jun.30, 2013) | (Apr.1 - Jun.30, 2014) | | | |
| | | | | | |
| Shipping and other operating revenues | 411,924 | 443,913 | | | |
| Shipping and other operating expenses | 377,248 | 412,442 | | | |
| Gross operating income | 34,676 | 31,471 | | | |
| Selling, general and administrative expenses | 23,181 | 27,511 | | | |
| Operating income | 11,494 | 3,959 | | | |
| Non-operating income: | | | | | |
| Interest income | 530 | 603 | | | |
| Dividend income | 2,953 | 2,031 | | | |
| Equity in earnings of affiliates | _ | 303 | | | |
| Exchange gains | 2,518 | 2,783 | | | |
| Gain on valuation of derivatives | 688 | 426 | | | |
| Others | 2,657 | 1,173 | | | |
| Total | 9,348 | 7,322 | | | |
| Non-operating expenses: | | | | | |
| Interest expenses | 3,235 | 2,967 | | | |
| Equity in losses of affiliates | 1,842 | _ | | | |
| Others | 474 | 771 | | | |
| Total | 5,551 | 3,738 | | | |
| Ordinary income | 15,291 | 7,543 | | | |
| Extraordinary profit: | | | | | |
| Gain on sale of fixed assets | 3,951 | 7,705 | | | |
| Others | 1,307 | 184 | | | |
| Total | 5,259 | 7,890 | | | |
| Extraordinary loss: | | | | | |
| Loss on sale of fixed assets | 2,840 | 580 | | | |
| Loss on retirement of fixed assets | 999 | 1,253 | | | |
| Others | 769 | 1,299 | | | |
| Total | 4,608 | 3,134 | | | |
| Income before income taxes and minority interests | 15,942 | 12,299 | | | |
| Income taxes | 1,977 | 2,554 | | | |
| Income before minority interests | 13,964 | 9,745 | | | |
| Minority interests in earnings of consolidated subsidiaries | 1,023 | 1,232 | | | |
| Net income | 12,941 | 8,512 | | | |

(3) Consolidated Statements of Comprehensive Income

| | | (1 Willion) |
|---|------------------------|------------------------|
| | Q1 / FY2013 | Q1/FY2014 |
| | (Apr.1 - Jun.30, 2013) | (Apr.1 - Jun.30, 2014) |
| Income before minority interests | 13,964 | 9,745 |
| Other comprehensive income | | |
| Unrealized holding gains on available-for-sale securities, net of tax | 4,104 | 3,090 |
| Unrealized gains (losses) on hedging derivatives, net of tax | 12,634 | (6,179) |
| Foreign currency translation adjustments | 8,893 | (2,096) |
| Remeasurements of defined benefit plans, net of tax | _ | (121) |
| Share of other comprehensive income of associates accounted for using equity method | 4,448 | (4,383) |
| Total | 30,079 | (9,690) |
| Comprehensive income | 44,044 | 55 |
| (Breakdown) | | |
| Comprehensive income attributable to owners of the parent | 41,182 | (493) |
| Comprehensive income attributable to minority interests | 2,862 | 548 |

(4) Consolidated Statements of Cash Flows

| | | (¥ Million) |
|--|------------------------|------------------------|
| | Q1 / FY2013 | Q1/FY2014 |
| | (Apr.1 - Jun.30, 2013) | (Apr.1 - Jun.30, 2014) |
| Cash flows from operating activities: | | |
| Income before income taxes and minority interests | 15,942 | 12,299 |
| Depreciation and amortization | 21,629 | 20,191 |
| Equity in (earnings) losses of affiliates | 1,842 | (303) |
| Various provisions (reversals) | (1,298) | (1,046) |
| Decrease (Increase) in net defined benefit assets | _ | (468) |
| Increase (Decrease) in net defined benefit liabilities | _ | (112) |
| Interest and dividend income | (3,484) | (2,635) |
| Interest expenses | 3,235 | 2,967 |
| Loss (gain) on the sale of investment securities | (618) | 1 |
| Loss (gain) on sale and retirement of vessels, property, plant and equipment | (112) | (5,873) |
| Exchange (earning) loss,net | 399 | (3,048) |
| Changes in operating assets and liabilities | | |
| Trade receivables | 7,335 | 303 |
| Inventories | 3,057 | (1,597) |
| Trade payables | (9,618) | 5,189 |
| Other,net | (7,535) | (4,550) |
| Sub total | 30,773 | 21,315 |
| Cash received from interest and dividend | 4,503 | 4,128 |
| Cash paid for interest | (3,896) | (3,327) |
| Cash (paid) refund for corporate income tax, resident tax and enterprise tax | (5,930) | (7,646) |
| Net cash provided by (used in) operating activities | 25,451 | 14,469 |
| Cash flows from investing activities: | | |
| Purchase of investment securities | (15,911) | (1,826) |
| Proceeds from sale and redemption of investment securities | 2,870 | 2 |
| Payments for purchases of vessels and other tangible / intangible fixed assets | (44,193) | (44,523) |
| Proceeds from sale of vessels and other tangible / intangible fixed assets | 26,868 | 23,986 |
| Net (increase) decrease in short-term loans receivable | (115) | (304) |
| Disbursements for loans receivable | (3,090) | (5,069) |
| Collections of loans receivable | 338 | 1,245 |
| Other, net | 118 | (1,293) |
| Net cash provided by (used in) investing activities | (33,114) | (27,784) |
| Cash flows from financing activities: | | |
| Net increase (decrease) in short-term bank loans | 1,176 | 5,146 |
| Net increase (decrease) in commercial paper | 500 | 4,000 |
| Proceeds from long-term bank loans | 40,587 | 26,732 |
| Repayments of long-term bank loans | (46,266) | (32,059) |
| Proceeds from issuance of bonds | _ | 80,280 |
| Redemption of bonds | _ | (30,000) |
| Purchase of treasury stock | (6) | (5) |
| Sale of treasury stock | 5 | 0 |
| Cash dividends paid by the company | (1) | (3,589) |
| Cash dividends paid to minority interests | (450) | (2,071) |
| Other, net | (468) | (255) |
| Net cash provided by (used in) financing activities | (4,925) | 48,178 |
| Effect of exchange rate changes on cash and cash equivalents | 3,734 | (988) |
| Net increase (decrease) in cash and cash equivalents | (8,854) | 33,875 |
| Cash and cash equivalents at beginning of the year | 200,636 | 180,125 |
| Net cash increase from new consolidation/de-consolodation of subsidiaries | | 810 |
| Cash and cash equivalents at end of period | 191,781 | 214,811 |

(5) Segment Information

Business segment information:

(¥Million)

| | | S | egment repo | ort | | | | Adjust- | Consoli- | |
|---|----------------|-------------------|----------------------------|--------------------------|-----------|--------------|---------|------------|-------------|--|
| Q1 / FY2013 (Apr.1 - Jun.30, 2013) | Bulk- ships | Container - ships | Ferry & Domestic Transport | Associated Businesses | Sub Total | Others *1 | Total | ment *2 | dated *4 | |
| Revenues | | | | | | | | | | |
| Revenues from customers, unconsolidated subsidiaries and affiliated companies | 193,917 | 174,682 | 13,241 | 28,294 | 410,135 | 1,788 | 411,924 | _ | 411,924 | |
| 2.Inter-segments revenues | 214 | 389 | 60 | 4,971 | 5,635 | 1,844 | 7,480 | (7,480) | l | |
| Total Revenues | 194,131 | 175,071 | 13,301 | 33,266 | 415,771 | 3,632 | 419,404 | (7,480) | 411,924 | |
| Segment income | 12,614 | (1,106) | (17) | 2,907 | 14,397 | 1,593 | 15,991 | (699) | 15,291 | |

| | Segment report | | | | | | | Adjust- | Consoli- | |
|---|----------------|-------------------|----------------------------|--------------------------|-------------|--------------|---------|------------|-------------|--|
| Q1 / FY2014 (Apr.1 - Jun.30, 2014) | Bulk- ships | Container - ships | Ferry & Domestic Transport | Associated Businesses | I Sub Total | Others *1 | Total | ment *3 | dated *4 | |
| Revenues | | | | | | | | | | |
| 1.Revenues from customers, unconsolidated subsidiaries and affiliated companies | 212,537 | 187,311 | 13,649 | 28,244 | 441,744 | 2,169 | 443,913 | _ | 443,913 | |
| 2.Inter-segments revenues | 109 | 522 | 87 | 11,236 | 11,957 | 1,730 | 13,688 | (13,688) | _ | |
| Total Revenues | 212,647 | 187,834 | 13,737 | 39,481 | 453,701 | 3,899 | 457,601 | (13,688) | 443,913 | |
| Segment income | 10,874 | (7,256) | 612 | 3,240 | 7,470 | 1,049 | 8,520 | (976) | 7,543 | |

- * 1. "Others" consist of the businesses which are not included in "segment report", such as vessels' operation, vessels' management, vessels' chartering business, financial business and shipbuilding business.
- * 2. The adjustment of segment income (-699 million yen) includes the following elements: -879 million yen of corporate profit which is unable to be distributed to each segment, 1,040 million yen of adjustment for management accounting, -861 million yen of intersegment transaction elimination.
- * 3. The adjustment of segment income (-976 million yen) includes the following elements: -2,516 million yen of corporate profit which is unable to be distributed to each segment, 1,519 million yen of adjustment for management accounting, 19 million yen of intersegment transaction elimination.
- * 4. The segment income is the ordinary income, and the consolidated statements of income mentions the total figure after the adjustment.

Supplement

1. Review of Quarterly Results

<FY 2014>

| | | Q1 | Q2 | Q3 | Q4 |
|----------------------------|--------------|---------------|---------------|---------------|---------------|
| | | Apr-Jun, 2014 | Jul-Sep, 2014 | Oct-Dec, 2014 | Jan-Mar, 2015 |
| Revenues | [¥ Millions] | 433,913 | | | |
| Operating income | | 3,959 | | | |
| Ordinary income | | 7,543 | | | |
| Income before income taxes | | 12,299 | | | |
| Net income | | 8,512 | | | |
| Net income per share | [¥] | 7.12 | | | |
| Total Assets | [¥ Millions] | 2,381,797 | | | |
| Total Net Assets | | 773,579 | | | |

<FY 2013>

| | | Q1 | Q2 | Q3 | Q4 |
|----------------------------|--------------|---------------|---------------|---------------|---------------|
| | | Apr-Jun, 2013 | Jul-Sep, 2013 | Oct-Dec, 2013 | Jan-Mar, 2014 |
| Revenues | [¥ Millions] | 411,924 | 433,251 | 430,134 | 454,143 |
| Operating income | | 11,494 | 10,298 | 7,891 | 11,409 |
| Ordinary income | | 15,291 | 10,397 | 11,281 | 18,016 |
| Income before income taxes | | 15,942 | 12,315 | 11,951 | 31,502 |
| Net income | | 12,941 | 8,198 | 8,376 | 27,878 |
| Net income per share | [¥] | 10.82 | 6.86 | 7.00 | 23.31 |
| Total Assets | [¥ Millions] | 2,214,208 | 2,245,603 | 2,285,533 | 2,364,695 |
| Total Net Assets | | 663,094 | 694,240 | 726,855 | 783,549 |

| 2. | Dei | nreciation | and | Δm | ortization |
|----|---------------------------|--------------|-----|----|-------------|
| 4. | $\mathbf{D}_{\mathbf{C}}$ | DI CCIALIUII | anu | | ivi uzauvii |

(¥ Millions)

| 2. Bepreciation and rimor deadon | | | | (I minono) |
|----------------------------------|---------------------------------|---------------------------------|---------------------|-------------|
| | Three months ended Jun.30, 2013 | Three months ended Jun.30, 2014 | Increase / Decrease | FY2013 |
| Vessels | 17,649 | 15,724 | (1,925) | 67,512 |
| Others | 3,980 | 4,466 | 486 | 16,471 |
| Total | 21 629 | 20 191 | (1 438) | 83 983 |

3. Interest-bearing Debt

(¥ Millions)

| | | | | , , | |
|------------------|--------------------|--------------------|---------------------|--------------------|---|
| | As of Mar.31, 2014 | As of Jun.30, 2014 | Increase / Decrease | As of Jun.30, 2013 | |
| Bank loans | 845,226 | 838,118 | (7,108) | 801,036 | |
| Bonds | 225,500 | 275,780 | 50,280 | 235,500 | |
| Commercial paper | 0 | 4,000 | 4,000 | 2,500 | |
| Others | 23,355 | 22,582 | (773) | 21,971 | |
| Total | 1,094,081 | 1,140,481 | 46,400 | 1,061,008 | - |

4. Fleet Capacity (MOL and consolidated subsidiaries)

| * Freet Capacity (WOL and Consolidated Subsidiaries) | | | | | | | | | | |
|--|-------------|---------|-------------|---------|--------------|---------|--------------|---------|----------------|---------|
| Dry bulkers | | ulkers | Tankers | | LNG carriers | | Car carriers | | Containerships | |
| | No.of ships | 1,000MT | No.of ships | 1,000MT | No.of ships | 1,000MT | No.of ships | 1,000MT | No.of ships | 1,000MT |
| Owned | 78 | 7,423 | 71 | 10,898 | 23 | 1,588 | 50 | 815 | 20 | 1,303 |
| Chartered | 320 | 27,352 | 94 | 4,298 | 1 | 78 | 71 | 1,180 | 96 | 5,650 |
| Others | _ | - | _ | - | 2 | 143 | _ | _ | - | _ |
| As of Jun.30, 2014 | 398 | 34,774 | 165 | 15,195 | 26 | 1,809 | 121 | 1,994 | 116 | 6,953 |
| As of Mar.31, 2014 | 403 | 35,760 | 175 | 15,833 | 29 | 2,026 | 125 | 2,033 | 119 | 7,091 |

| | Ferries / Domestic carriers(*1) | | Passenger ships | | Oth | ers | Total | |
|--------------------|---------------------------------|---------|-----------------|---------|-------------|---------|-------------|---------|
| | No.of ships | 1,000MT | No.of ships | 1,000MT | No.of ships | 1,000MT | No.of ships | 1,000MT |
| Owned | 15 | 88 | 1 | 5 | - | - | 258 | 22,119 |
| Chartered | 23 | 73 | - | - | 2 | 13 | 607 | 38,643 |
| Others | 2 | 2 | _ | _ | _ | - | 4 | 145 |
| As of Jun.30, 2014 | 40 | 163 | 1 | 5 | 2 | 13 | 869 | 60,906 |
| As of Mar.31, 2014 | 40 | 160 | 1 | 5 | 2 | 13 | 894 | 62,920 |

 $(*) excluding \ tug \ boats$

5. Exchange Rates

| 5. Exchange Rates | | | | | | |
|-------------------|--------------------|--------------------|--------|--------|------------|---------|
| | Three months ended | Three months ended | Change | | FY2013 | |
| | Jun.30, 2013 | Jun.30, 2014 | | | | |
| Average rates | ¥98.81 | ¥101.94 | ¥3.13 | (3.2%) | JPY Weaken | ¥99.79 |
| Term-end rates | ¥98.59 | ¥101.36 | ¥2.77 | (2.8%) | JPY Weaken | ¥102.92 |

 $(Remark) \ "Average \ rates" \ are \ average \ of \ monthly \ corporate \ rates \ in \ each \ term, \ while \ "term-end \ rates" \ are \ TTM \ rates \ on \ the \ last \ day \ of \ each \ term.$

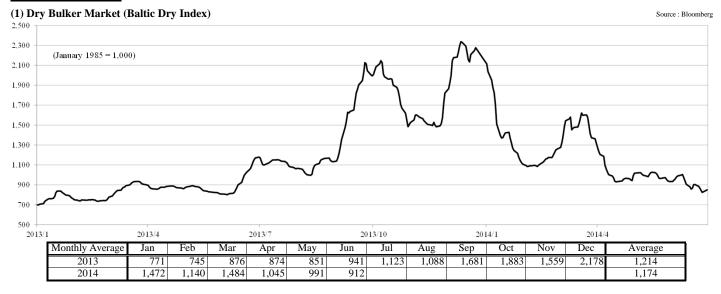
<Overseas subsidiaries>

| | TTM on Mar.31, 2013 | TTM on Mar.31, 2014 | | Change | | TTM on Dec.31, 2013 |
|----------------|---------------------|---------------------|-------|--------|------------|---------------------|
| Term-end rates | ¥94.05 | ¥102.92 | ¥8.87 | (9.4%) | JPY Weaken | ¥105.39 |

6. Bunker Prices

| | Three months ended Jun.30, 2013 | Three months ended Jun.30, 2014 | Increase / Decrease |
|--------------------|---------------------------------|---------------------------------|---------------------|
| Consumption Prices | US\$606/MT | US\$611/MT | US\$5/MT |

7. Market Information

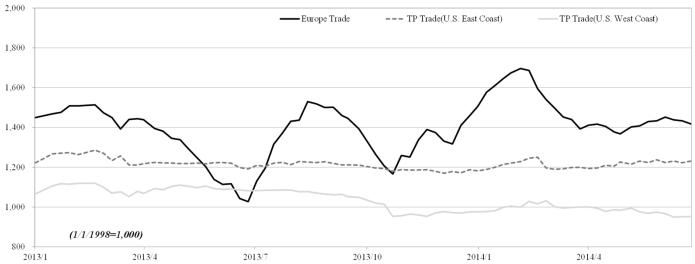


(2) Tanker Market (World Scale) : VLCC AG/East trade Source : researched by MOI 70 65 60 55 50 45 40 35 30 2013/1 2013/4 2013/7 2013/10 2014/1 2014/4 Monthly Average Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec Average

43 44 44 2014 40 39 (Note) WS for 2013 has been translated by the Flat Rate of 2014.

(3) Containership Market (China Containerized Freight Index)

Source: Shanghai Shipping Exchange



(Note) CCFI reflects the freight rate trend for container exports from China only, which does not always match the overall trend for container exports from Asia.