Please note that the following is an unofficial English translation of the Japanese original text of the business report of Mitsui O.S.K. Lines, Ltd. The Company provides this translation for reference and convenience purposes only and without any warranty as to its accuracy or otherwise. In the event of any discrepancy between this translation and the Japanese original, the Japanese version shall be the official version.

BUSINESS REPORT
(From April 1, 2016 to March 31, 2017)

#### 1. Matters Concerning the Present State of the Corporate Group

#### (1) Business Progress and Results

In the global economy during the fiscal year (FY) 2016 (April 1, 2016 to March 31, 2017), overall, there has been increased vibrancy over the second half of 2016, notably in the U.S. and China. The U.S. economy maintained a trend of expansion, driven by strong personal consumption, which continues to trend on the side of improvement amid firm conditions in employment and income environments. The European economy, underpinned by steadily firm personal consumption continued to show moderate but stable growth. In the Chinese economy, it had been appearing that the trend of slowdown was on pause amid steadily firm personal consumption, but entering 2017, investments in fixed assets began to accelerate, and this and other factors have provided support for it to turn toward recovery since the latter half of the fiscal year. In Japan, economic recovery continued to be stalled but signs have appeared of an upswing in the personal consumption, which has recently been staying at weak levels.

Looking at the maritime shipping market conditions, the dry bulker market experienced intensive chartering activities by major shippers in western Australia and an increase in the volume of coal imports in China, allowing to avoid a record low hit in the fourth quarter of the previous fiscal year. Afterward, although the dry bulker market continued to experience suppression of market rises, from the beginning of Autumn, firm iron ore shipments from major ports in Brazil and increased North American grain shipments pushed the market to once again rise and exhibit an overall trend of recovery. With respect to the very large crude oil carrier (VLCC) market, against the background of an excess supply of vessels, the market fluctuated significantly during the fiscal year due to the factors such as fluctuations in seasonal demand and the political situation in oil producing countries in West Africa, and it was firm throughout the fiscal year on average despite being lower than the strong levels of the previous fiscal year. In the containership freight market, although some improvements in the supply and demand environment on Asia-North America, Asia-Europe and Asia-South America routes facilitated a recovery in the spot freight rates, the business environment continued to be difficult overall due mainly to significant falls in the one-year contract freight rates at the beginning of the fiscal year, notably on the Asia-North America routes due to the impact of weak market conditions in the previous fiscal year.

The average exchange rate of Japanese yen against the U.S. dollar during the fiscal year appreciated by ¥12.05 year on year to ¥108.57. The average bunker price during the fiscal year rose by US\$19/MT year on year to US\$284/MT.

As a result of the above, we recorded revenue of \(\frac{\pman}{1}\),504.3 billion, operating profit of \(\frac{\pman}{2}\).5 billion, ordinary profit of \(\frac{4}{25}\).4 billion and profit attributable to owners of parent of \(\frac{4}{5}\).2 billion.

#### (2) Financial Position and Results of Operations

(Millions of yen)

				(Infiliteria et juit)
Category	FY2013	FY2014	FY2015	FY2016 (current
Category	1 12015	1 12014	1 1 2013	fiscal year)
Revenues	1,729,452	1,817,069	1,712,222	1,504,373
Ordinary profit	54,985	51,330	36,267	25,426
Profit (loss) attributable	57,393	42,356	(170,447)	5,257
to owners of parent				
Net income (loss) per	47.99	35.42	(142.50)	4.40
share (yen)	47.33	33.42	(142.30)	4.40
Total assets	2,364,695	2,624,049	2,219,587	2,217,528
Total net assets	783,549	892,435	646,924	683,621
ROE (Return on Equity)	9.5%	5.8%	(25.8)%	0.9%
ROA (Return on Assets)	2.4%	2.1%	1.5%	1.1%
Equity ratio	28.7%	29.8%	24.4%	25.8%
Net gearing ratio	135%	135%	164%	164%
*(Interest-bearing debt - Cash and cash equivalents)/Shareholders' equity				

Note: Figures in revenues, ordinary profit, profit (loss) attributable to owners of parent, total assets and total net assets are rounded down to the nearest million.

#### (3) Business Overview by Segment

Bulkships			
Revenues	¥744.2 billion	Payanua aamnagitian ratio	49.47%
Ordinary profit (loss)	¥ 39.0 billion	Revenue composition ratio	49.4/%

#### [Major Business Lines]

Owning and operating dry bulkers, tankers, offshore businesses and LNG carriers, car carriers and other bulkships.

[Overview of Market Conditions of FY2016]

- Dry Bulker Division
- The dry bulker market shook off the record-breaking low levels at the beginning of the fiscal year, showing signs of recovery due to factors such as solid shipments of iron ore from Brazil, and increased coal imports by China. The fourth quarter was also comparatively solid, led by increased shipping of South American grains and an increase in FFAs (forward freight agreements).
- Although operating amid conditions of market recovery, the division made a significant year-on-year improvement to its ordinary loss, and returning back in profit for the fiscal year.

#### • Tanker/LNG Carrier/Offshore Businesses Divisions

- The very large crude oil carrier (VLCC) market improved, due to the reopening of shipments from Nigeria and the increased demand in winter, despite being sluggish from July onwards, with worsening supply and demand due to factors such as completion of new vessels and the Nigerian civil war. A solid level was maintained throughout the fiscal year, despite falling short of the previous fiscal year, in which the market rose sharply.
- The product tanker market fell short of the previous fiscal year on average, due to sluggish freight movements in general for products such as vegetable oil, as completion of new ships continued. The LPG shipping market fell short of the previous fiscal year.
- Although profits decreased significantly in the previous fiscal year, the tanker division posted a profit for the fiscal year.
- The LNG carrier division achieved an increase in ordinary profit year on year while continuing to secure stable profits from long-term contracts, in addition to launching newly built vessels.
- The offshore business achieved an increase in ordinary profit year on year owing to the smooth operation of FPSO, including the launch of one new unit.

- Car Carrier Division
- Although the transportation of completed cars to the U.S. and Europe was firm, transportation to resource-producing countries and emerging countries weakened due to economic slowdown amid low resource prices, etc.
- Profits of the car carrier division significantly decreased year on year.

#### [Major Initiatives]

- Dry Bulker Division
- The dry bulker division focused on Business Structural Reforms that essentially aim to reduce the fleet of Capesize bulkers under spot operation, fundamentally redesign our business model for the mid- and small-sized vessels, and optimize the fleet size.
- Supplying new vessels equipped with environmental measures.
- Tanker/LNG Carrier/Offshore Businesses Divisions
- Acquiring new contracts such as oil tankers for overseas customers, improving operating efficiency through pool operations, reducing market exposure, and launching world's first methanol-powered carriers (Tanker division)
- Constructing the world's first large ethane carrier (LNG carrier division)
- Participating in projects of subsea support vessels and Self-Elevating Platform vessels, which installs offshore wind power generation turbines and related facilities (Offshore businesses division)

#### • Car Carrier Division

- Reducing aged vessels, improving operational efficiency in response to changing trade patterns in respect to vessels, cargos, and space flexibility, etc. among Group companies.

Containerships			
Revenues	¥620.7 billion	Payanua composition ratio	41.26%
Ordinary profit (loss)	¥(32.8) billion	Revenue composition ratio	41.20%

#### [Major Business Lines]

Owning and Operating containerships, container terminals, air and sea forwarding, land transport, warehousing services, offering total logistics solution services for the transport of heavy goods, etc.

#### [Overview of Market Conditions in FY2016]

- The spot freight market on Asia-North America routes fell to record low price levels in the first quarter, but from the second quarter onward largely maintained an upward trend amid a scenario where cargo volumes from Asia were at a record-high pace.
- The spot freight market on Asia-Europe routes followed an upward trend throughout the year, underpinned by firm cargo volumes from Asia, through a brief adjustment phase.
- On Asia-South America routes, the spot freight rates have risen remarkably since the first quarter, staying at a high level overall throughout the fiscal year. On Intra-Asia routes, the spot freight market slumped amid weak cargo volumes.
- The one-year contract freight rates considerably decline notably on the Asia-North America routes at the beginning of the fiscal year due to the impact of stagnation in the spot freight rate in the previous fiscal year. It weighed on the Containership segment throughout the period.
- The Ordinary loss of the Containership business improved year on year from the third quarter onward, but ordinary loss for the full year slightly increased year on year.

#### [Major Initiatives]

- Three Japanese shipping companies have made an announcement to establish a joint-venture company in the containership business, and launch services effective from April 2018.
- The alliance on east-west operated routes was restructured. Replacing the existing G6 Alliance, new services started under a new partnership, the Alliance, by five (5) companies from April 2017. Furthermore, streamlining measures were implemented for each shipping route.
- Cutting operation costs by continuously reducing the expenses of positioning empty containers through improved yield management.
- The terminal business developed automated loading and unloading cargo areas for the Company's

directly operated terminal in Los Angeles, while significantly expanding the areas of directly operated terminals located in the ports of Kobe and Oakland.

- The logistics business has been expanding its business bases in emerging countries by forming new operating bases in India, Kenya, and Myanmar, and making a capital contribution to a prominent logistics company in Malaysia.

Ferries and Coastal RoRo Ships					
Revenues	¥42.0 billion	Davanua composition ratio	2.79%		
Ordinary profit (loss)	¥4.5 billion	Revenue composition ratio	2.1970		

#### [Major Business Lines]

Transporting passengers and cargos by operating ferries in inshore Pacific and Seto Inland Sea.

#### [Overview of Market Conditions of FY2016]

- The cargo volume was firm as a result of further accelerated modal shift in long-distance truck transport switching to ferry transportation, which further reflects changes in the trucking labor situation such as shortage and aging of the workforce, and stronger labor controls.
- Although the Kumamoto Earthquake impacted negatively on some passenger routes, a fall in the bunker price and other factors made it possible for the segment to secure ordinary profit at almost the same level year on year.

#### [Major Initiatives]

- Further promoting the launch of operations of new four ferries in FY2017 and 2018.
- Enhancing marketing activities targeted at cruise customers by leveraging ICT.

<b>Associated Businesses</b>	<b>\$</b>		
Revenues	¥90.0 billion	Payanya composition ratio	5.98%
Ordinary profit (loss)	¥12.3 billion	Revenue composition ratio	3.98%

#### [Major Business Lines]

Real estate business, cruise ship business, tugboat business, trading business (fuel, vessel materials, sales of machinery, etc.), construction business, HR and staffing business, etc.

#### [Overview of Market Conditions of FY2016]

- The cruise ship business achieved a year-on-year increase in ordinary profit as a result of the Nippon Maru enjoying strong passenger numbers.
- In the real estate business, ordinary profit increased year on year owing mainly to Daibiru Corp., the core company in the MOL Group's real estate business, increasing its sales on the back of the firm office leasing market, centered on the Tokyo metropolitan area.
- Other associated businesses, such as the tugboat and trading businesses, also showed firm performances overall
- Ordinary profit of the Associated businesses segment increased on a year-on-year basis.

#### [Major Initiatives]

- The cruise ship business held the Setouchi Triennale 2016 Partnership Special Art Festival Viewing Cruise as a joint program with Mitsui Fudosan Co., Ltd.
- The trading business carried out a sales promotion for Propeller Boss Cap Fins (PBCF), energy-saving merchandise.

Others			
Revenues	¥7.3 billion	Davanua composition ratio	0.50%
Ordinary profit (loss)	¥1.8 billion	Revenue composition ratio	0.30%

#### [Major Business Lines]

Ship management business, financing business, shipbuilding business, information service business, accounting service business, marine consulting business, etc.

#### [Overview of Market Conditions of FY2016]

Ordinary profit in this segment whose costs are borne mainly by the MOL Group decreased year on year.

#### (4) Fund Raising

### 1) Fund Raising

The Group's funds required in the fiscal year under review were financed with our own resources and borrowings from financial institutions.

#### 2) Capital Investment

The Group's capital investment, mainly in ships, implemented in the fiscal year under review amounted to approximately \frac{\gamma}{141.7} billion.

(Millions of yen)

Name of Segment	Amount of Capital Investment
Bulkships	87,182
Containerships	28,307
Ferries and Coastal RoRo Ships	20,229
Associated Businesses	4,937
Others	180
Adjustment	955
Total	141,793

Notes: 1. Figures less than one million yen are rounded down to the nearest million.

2. "Adjustment" includes assets which are not allocated to segments.

Twenty four vessels, bulkships and containerships, were sold and removed.

#### Sale of Vessels

Name of Segment	Number of Vessels	Deadweight Tons (in thousands)	Book Value (millions of yen)
Bulkships	19	2,679	42,567
Containerships	5	275	7,190
Total	24	2,954	49,757

Note: Figures less than one million yen are rounded down to the nearest million.

#### (5) Management Strategies and Issues to be Addressed

#### New Management Plan "Rolling Plan 2017"

The Company formulated the Single-Year Management Plan in fiscal 2016, and focused on the complete implementation of business structural reforms and the formulation of a strategic base for future growth. As a result, we achieved a consolidated ordinary profit for the fiscal year under review. The company has devised the new management plan, "Rolling Plan 2017" in order to build up revenue from this fiscal year onwards, on the back of the cost competitiveness of our fleet, which has been achieved through structural reforms.

With the development of the new management plan "Rolling Plan 2017," the MOL Group has stated its vision for 10 years from now and its medium to long-term management direction, and based on these, it has developed 3-year and long term business strategies, as the management environment undergoes remarkable changes. With regard to allocation of resources, the Company is being selective and focused to improve its financial structure and reform its business portfolio.

#### 1. Vision for the MOL Group 10 years from now

- Provide "stress-free services that are truly convenient for customers worldwide," with the aim of "serving customers as a solid and reliable partner at all times."
- Develop the environment and emission-free business into one of our future core businesses.
- $\circ$  Become the "most competitive business conglomerate" by selecting and focusing on comparatively strong businesses.

#### 2. Strategies for realizing the vision

#### (1) Investment and business strategies

- Focus new investments on high-priority projects for the time being and conduct both investments and disciplined financial management.
- In the marine transport business division, invest management resources effectively, focusing on business fields with potential for solid earnings.
- In the marine associated business divisions, including the logistics business, ferry business, and offshore businesses, expand and strengthen business areas with potential for growth.

#### (2) Initiatives on environment and emission-free businesses

Given tightening environmental regulations and rising environmental awareness, make efforts to curb greenhouse gas emissions caused by international shipping operations, while promoting and developing environmental and emission-free businesses to secure the profitability of the growing renewable energy business.

#### (3) Promoting work-style reforms

The MOL Group aims to be the most competitive corporate group when it comes to personnel, by creating a corporate environment where officers and employees can work with enthusiasm, and achieve innovation in terms of our technology and business model.

# (4) Initiatives to enhance our marine technical skills, promote our ICT strategy, and conduct technological development

Enhance our marine technical skills:

Provide services that fully harness the MOL Group's marine technical skills

Promote our ICT strategy:

Provide visualization of maritime operations (safe and optimal vessel operation) and added value to customers

Promote technological development:

Promote the ISHIN NEXT - MOL SMART SHIP PROJECT (advanced support technologies for safer vessel operation and technologies for reducing environmental impact)

3. Medium- to Long-Term Profit Levels and Key Financial Indicators

	Projected medium-term levels	2027 Targets
Ordinary Profit	¥80.0-¥100.0 billion	¥150.0-¥200.0 billion
ROE	8-12%	-
Gearing Ratio	2.0 or less	1.0

#### **Issues to be Addressed**

Regarding the integration of container shipping businesses with Nippon Yusen Kabushiki Kaisha and Kawasaki Kisen Kaisha, Ltd. agreed in October 2016, the Company will carry out discussions and preparations to launch successful operations by a new joint-venture company targeted at April 2018, and try to generate synergies from integration at the early stage. With this initiative, the Company will endeavor to recover the profitability of the container shipping business, in order to forge a profitable base for a new venture company. Furthermore, the MOL Group will work on reconstructing domestic and international networks with the scope of container shipping businesses at post-integration, as well as projects to strengthen the business base of the MOL Group after integration.

The MOL Group is the subject of investigations by regulators in the United States, Europe and other countries, on the suspicion of violations of each country's competition laws with respect to ocean transport services of completed vehicles. In addition, a class-action lawsuit was filed in the U.S. and other countries against the MOL Group, seeking damage claims, a cease and desist order, and so on. The MOL Group takes this situation very seriously, and will continue to work to enhance compliance, including compliance

with antitrust laws of respective nations, as well as strive to prevent recurrence.

#### (6) Principal Business (As of March 31, 2017)

Worldwide Maritime cargo transport services such as Bulkships, various Bulk Carriers, Tankers, LNG Carriers and Container vessels and Marine transportation businesses such as collection of freight, ship charter hire and handling charges in operations, offshore business, warehousing and real estate

#### (7) Principal Business Offices (As of March 31, 2017)

#### 1) The Company

Location

Head and registered office Tokyo

Branch offices Nagoya (Aichi Pref.), Kansai (Osaka Pref.), Kyushu (Fukuoka Pref.),

Hiroshima (Hiroshima Pref.)

Representative offices Beijing Representative Office (China)

#### 2) Subsidiaries

- Principal domestic business offices

Tokyo, Kanagawa Pref., Osaka, Hyogo Pref.

- Principal overseas business offices

U.S.A., Canada, Mexico, Panama, Brazil, Chile, Peru, Uruguay, United Kingdom, Germany, the Netherlands, Belgium, Poland, Czech Republic, Turkey, Egypt, Cote d'Ivoire, Ghana, Nigeria, South Africa, China, Korea, Taiwan, the Philippines, Vietnam, Cambodia, Singapore, Malaysia, Indonesia, India, Pakistan, Thailand, Myanmar, Australia, New Zealand

(8) Shipping Tonnage of the Group (As of March 31, 2017)

shipping Tohnage of the Group (As of March 51, 2017)						
		Bulks	Containerships			
	Dry Bulkers <sup>(*)</sup> ,		Tankers,		Containerships	
Category	Car Ca	Car Carriers LNG Carriers				
	Number of	Deadweight	Number of	Deadweight	Number of	Deadweight
	Vessels	Tons	Vessels	Tons	Vessels	Tons
Overmed veggels		in thousands		in thousands		in thousands
Owned vessels	121	6,572	100	12,460	13	1,034
Chartered vessels	364	26,232	93	4,455	78	5,913
Others	1	1	3	190	0	0
Total	486	32,804	196	17,105	91	6,947

	Ferries and Coastal RoRo Ships			ciated nesses	Oth	ners	- Total	
Category		nd Coastal Ships	Cruis	e Ship	Oth	ners	10	itai
	Number of	Deadweight	Number of	Deadweight	Number of	Deadweight	Number of	Deadweight
	Vessels	Tons	Vessels	Tons	Vessels	Tons	Vessels	Tons
01-		in thousands		in thousands		in thousands		in thousands
Owned vessels	11	59	1	5	0	0	246	20,130
Chartered vessels	3	19	0	0	2	13	540	36,632
Others	0	0	0	0	0	0	4	191
Total	14	78	1	5	2	13	790	56,952

<sup>(\*)</sup> Including coastal dry bulkers.

#### (9) Employees (As of March 31, 2017)

1) Employees of the Group

Name of Segment	Number of Employees		
Bulkships	1,369	(148)	
Containerships	5,808	(378)	
Ferries and Coastal RoRo Ships	845	(73)	
Associated Businesses	2,075	(1,510)	
Others	369	(65)	
Company-wide (common)	328	(61)	
Total	10,794	(2,235)	
As of March 31, 2016	10,500	(2,181)	

Notes: 1. The number of employees includes the entire labor force, and the approximate average number of temporary employees is indicated in parentheses.

2. The employees indicated as Company-wide (common) belong to administrative departments, which cannot be classified in any specific segment.

2) Employees of the Company

Number of Em	ployees	Year-on-year Increase (Decrease)	Average Age	Average Years of Service
	persons	persons	years old	years
Employees on land duty	670	28	39.5	15.9
Employees on sea duty	296	13	31.8	10.5
Total	966	41	37.1	14.2

Notes: 1. The number of employees on land duty does not include 380 employees dispatched outside the Company and 210 non-regular employees and others.

2. The number of employees on sea duty does not include 4 employees dispatched outside the Company and 40 non-regular employees and others.

#### (10) Principal Subsidiaries (As of March 31, 2017)

Company	Paid-in Capital (millions of yen)	Percentage of Equity Participation (%)	Principal Business
Daibiru Corporation	12,227	*51.06	Real estate business
Utoc Corporation	2,155	*67.42	Harbor and transportation business
Mitsui O.S.K. Passenger Line, Ltd.	100	100.00	Marine transportation business
Mitsui O.S.K. Kinkai, Ltd.	660	100.00	Marine transportation business
Mitsui O.S.K. Techno-Trade, Ltd.	490	100.00	Sales of fuel oil/vessel materials/ machinery
MOL Logistics (Japan) Co., Ltd.	756	75.06	Air Transport agents and other businesses
Ferry Sunflower Ltd.	100	99.00	Marine transportation business
Nissan Motor Car Carrier Co., Ltd.	640	90.00	Marine transportation business
MOL Ferry Co., Ltd.	1,577	100.00	Marine transportation business
Phoenix Tankers Pte. Ltd.	379,311 USD Thousand	100.00	Marine transportation business
MOL Chemical Tankers Pte. Ltd.	138,017 SGD Thousand	100.00	Marine transportation business
TraPac, LLC.	_	*51.00	Harbor and transportation business

Notes: 1. Figures less than one million yen are rounded down to the nearest million. Figures less than one thousand USD and one thousand SGD are rounded down to the nearest thousand.

2. Percentage of participation is the total of percentage of direct equity participation by the Company and indirect equity participation through subsidiaries.
Figures prefixed by \* include a percentage of indirect equity participation by subsidiaries. Such figures reflect the percentage of equity participation of the holding subsidiary held by the Group.

3. MOL Chemical Tankers Pte. Ltd. changed its company name from Tokyo Marine Asia Pte. Ltd. effective January 1, 2017.

#### (11) Major Creditors (As of March 31, 2017)

(Millions of yen)

	( )
Creditor	Loan Outstanding
Sumitomo Mitsui Banking Corporation	51,980
Development Bank of Japan Inc.	50,266
Mitsubishi UFJ Trust and Banking Corporation	46,983
The Bank of Tokyo-Mitsubishi UFJ, Ltd.	30,457
Sumitomo Mitsui Trust Bank, Limited.	26,206
The Norinchukin Bank	18,007
Mizuho Bank, Ltd.	15,775

Note: Figures less than one million yen are rounded down to the nearest million.

#### 2. Status of Shares (As of March 31, 2017)

(1) Total Number of Shares Authorized to Be Issued

3,154,000,000 shares

(2) Number of Shares Issued

1,206,286,115 shares

(including own shares 10,206,405 shares)

(3) Number of Shareholders

96,892 parties

(4) Major Shareholders

		Investment in the Company by the Shareholders		
	Name of Shareholders	Number of Shares	Investment ratio	
		(in thousands)	(%)	
1. E	BNYMSANV AS AGENT/CLIENTS LUX UCITS NON	43,041	3.60	
Τ	TREATY 1			
2. T	The Master Trust Bank of Japan, Ltd. (Trust Account)	41,087	3.44	
3. J	apan Trustee Services Bank, Ltd. (Trust Account)	39,486	3.30	
4. J	apan Trustee Services Bank, Ltd. (Trust Account 9)	32,432	2.71	
5. N	Mitsui Sumitomo Insurance Co., Ltd.	30,165	2.52	
6. S	Sumitomo Mitsui Banking Corporation	30,000	2.51	
7. J	apan Trustee Services Bank, Ltd. (Mitsui Engineering &	29,312	2.45	
	Shipbuilding Co., Ltd. Retirement Benefit Trust Account			
r	e-entrusted by Sumitomo Mitsui Trust Bank, Limited)			
	apan Trustee Services Bank, Ltd. (Trust Account 5)	19,265	1.61	
9. F	HSBC BANK PLC A/C CLIENTS 1	17,490	1.46	
10. N	Mizuho Bank, Ltd.	17,000	1.42	

Notes: 1. Shares less than 1,000 have been rounded down to the nearest 1,000 shares.

- 2. Shares of the above loan and trust companies include shares related to trust services.
- 3. The investment ratio is calculated excluding own shares (10,206,405 shares).
- 4. The above major shareholders had reported information on trust assets, etc. in the form of aggregated numbers in the past years. From the fiscal year under review, trust assets in the above list are presented exactly as described in MOL's shareholder registry.

#### 3. Matters Concerning Stock Acquisition Rights

# (1) Outline of Stock Acquisition Rights Held by the Company's Officers at the End of the Fiscal Year under Review, etc.

under Rev	view, etc.									
Issue date	August 10, 2007	August 8, 2008	August 14, 2009	August 16, 2010	August 9, 2011	August 13, 2012	August 16, 2013	August 18, 2014	August 17, 2015	August 15, 2016
Total number of holders (persons)	1	1	1	1	2	1	4	5	7	9
MOL Directors (excluding outside directors) (persons)	1	1	1	1	1	1	3	4	6	6
MOL Outside Directors (persons)	0	0	0	0	1	0	1	1	1	3
MOL Audit & Supervisory Board Members (persons)	None	None	None	None						
Total number of stock acquisition rights (units)	30	40	40	100	120	20	158	200	380	430
Class and number of shares subject to the stock acquisition rights (shares)	(common stock) 30,000	(common stock) 40,000	(common stock) 40,000	(common stock) 100,000	(common stock) 120,000	(common stock) 20,000	(common stock) 158,000	(common stock) 200,000	(common stock) 380,000	(common stock) 430,000
Paid-in value at exercise of stock acquisition rights (yen)	without consideration	without consideration	without consideration	without consideration						
Exercise price (yen per share)	1,962	1,569	639	642	468	277	447	412	427	242
Exercise period of the stock acquisition rights	June 20, 2008 to June 21, 2017	July 25, 2009 to June 24, 2018	July 31, 2011 to June 22, 2019	July 31, 2012 to June 21, 2020	July 26, 2013 to June 22, 2021	July 28, 2014 to June 21, 2022	August 2, 2015 to June 20, 2023	August 2, 2016 to June 23, 2024	August 1, 2017 to June 20, 2025	August 1, 2018 to June 19, 2026
Exercise conditions of the stock acquisition rights	(Note 1)	(Note 1)	(Note 1)	(Note 1)						

Notes: 1. 1) A stock acquisition right cannot be partially exercised.

<sup>2)</sup> Even if the grantee no longer holds a position as an officer of the Company, he/she may exercise stock acquisition rights. However, if the grantee is sentenced to imprisonment or heavier penalty, dismissed from office, or passes away, the granted stock acquisition rights shall become invalid immediately.

<sup>3)</sup> Other exercise conditions of stock acquisition rights are according to the decision of the Board of Directors.

2. The stock acquisition rights granted to MOL directors are indicated.

# (2) Outline of Stock Acquisition Rights Granted to MOL Employees, etc. during the Fiscal Year under Review, etc.

Issue date	August 15, 2016
Total number of employees granted (persons)	87
MOL executive officers (excluding ones concurrently serving as an MOL officer) (persons)	18
MOL employees (excluding one serving as an MOL officer/executive officer) (persons)	32
Officers and employees of MOL subsidiaries (excluding ones serving as an MOL officer/executive officer/employee) (persons)	37
Total number of stock acquisition rights (units)	1,150
Class and number of shares subject to the stock acquisition rights	(common stock)
(shares)	1,150,000
Paid-in value at exercise of stock acquisition rights	without consideration
Exercise price (yen per share)	242
Exercise period of the stock acquisition rights	August 1, 2018 to June 19, 2026
Exercise conditions of the stock acquisition rights	(Note)

Notes: 1. A stock acquisition right cannot be partially exercised.

- 2. Even if the grantee no longer holds a position as an MOL employee, he/she may exercise stock acquisition rights. However, if the grantee is sentenced to imprisonment or heavier penalty, dismissed from office, or passes away, the granted stock acquisition rights shall become invalid immediately.
- 3. Other exercise conditions of stock acquisition rights are according to the decision of the Board of Directors.

#### (3) Other Significant Matters Concerning Stock Acquisition Rights, etc.

The Company issued "Euro US dollar Zero Coupon Convertible Bond due 2018" and "Euro US dollar Zero Coupon Convertible Bond Due 2020," and their details are as follows.

Euro US dollar Zero Coupon Convertible Bond due 2018

Issue date	April 24, 2014
Total number of stock acquisition rights (units)	3,000
Class and number of shares subject to the stock acquisition rights	(common stock)
(shares)	56,497,175
Conversion price	US\$5.31
Exercise period of the stock acquisition rights	May 8, 2014 to April 10, 2018
Exercise conditions of the stock acquisition rights	Partial exercise of each stock
	acquisition right is not allowed.
Balance of convertible bonds	US\$300 million

Euro US dollar Zero Coupon Convertible Bond Due 2020

Issue date	April 24, 2014
Total number of stock acquisition rights (units)	2,000
Class and number of shares subject to the stock acquisition rights	(common stock)
(shares)	41,841,004
Conversion price	US\$4.78
Exercise period of the stock acquisition rights	May 8, 2014 to April 9, 2020
Exercise conditions of the stock acquisition rights	Partial exercise of each stock
	acquisition right is not allowed.
Balance of convertible bonds	US\$200 million

4. Matters Concerning Officers
(1) Directors and Audit & Supervisory Board Members (As of March 31, 2017)

(1) Directors and Addit & Su	pervisory Board N	Tembers (As of March 31, 2017)	
Position	Name	Assignment	Significant Concurrent Positions Outside the Company
Representative Director, Chairman of the Board, Chairman Executive Officer	Koichi Muto		
Representative Director, President, Chief Executive Officer	Junichiro Ikeda		Chairman, The Japan Ship Owners' Mutual Protection & Indemnity Association
Representative Director, Executive Vice President, Executive Officer	Kenichi Nagata	Assistant to President, Director General, Dry Bulk Business Unit, Responsible for; Dry Bulk Business Planning & Co-ordination Office, Dry Bulk Carrier Division (B)	
Director, Senior Managing Executive Officer	Masahiro Tanabe	Supervisor for; Finance Division, Accounting Division, Investor Relations Office, Liner Division, Port Projects & Logistics Business Division, Group Business Division, Responsible for Research Office	
Director, Senior Managing Executive Officer	Shizuo Takahashi	Chief Compliance Officer, Chief Information Officer, Deputy Director General, Safety Operations Headquarters, Responsible for; Internal Audit Office, Secretaries Office, Corporate Planning Division, Public Relations Office, MOL Information Systems, Ltd.	
Director, Senior Managing Executive Officer	Takeshi Hashimoto	Director General, Energy Transport Business Unit, Responsible for; Energy Business Strategy Office, Steaming Coal Carrier Division, LNG Carrier Division, Offshore and LNG Project Division, LNG Safety Management Office	
Director	Masayuki Matsushima		Provided in (4) Matters Concerning Outside Officers below.
Director	Hideto Fujii		Provided in (4) Matters Concerning Outside Officers below.
Director	Etsuko Katsu		Provided in (4) Matters Concerning Outside Officers below.
Full-time Audit & Supervisory Board Member	Takehiko Ota		Corporate Auditor, Utoc Corporation
Full-time Audit & Supervisory Board Member	Takashi Nakashima		D. H. H. W. M. M.
Audit & Supervisory Board Member	Hiroyuki Itami		Provided in (4) Matters Concerning Outside Officers below.
Audit & Supervisory Board Member	Hideki Yamashita		Provided in (4) Matters Concerning Outside

	Officers below.

Notes:

- 1. Directors Masayuki Matsushima, Hideto Fujii, and Esuko Katsu are outside directors. They satisfy the requirements for independent officer stipulated under the regulations of the stock exchanges on which the Company's common share is listed, as well as the requirements for independence stipulated under the Company's "Independence Criteria for Outside Officers" (on page 12).
- 2. Audit & Supervisory Board Members, Hiroyuki Itami and Hideki Yamashita are outside audit & supervisory board members. They satisfy the requirements for independent officer stipulated under the regulations of the stock exchanges on which the Company's common share is listed, as well as the requirements for independence stipulated under the Company's "Independence Criteria for Outside Officers" (on page 12).
- 3. Hiroyuki Itami, an audit & supervisory board member, is thoroughly versed in business management through practical research on business strategies as an expert in business science, and has considerable knowledge about finance and accounting.
- 4. Hideki Yamashita, an audit & supervisory board member, is familiar with corporate legal affairs as an attorney at law, and has considerable knowledge about finance and accounting.
- 5. At the conclusion of the Ordinary General Meeting of Shareholders held on June 21, 2016, Director Takeshi Komura (outside, no position of responsibility) resigned from his office due to expiration of his term.
- 6. Executive officers as of March 31, 2017 are as follows (excluding ones concurrently serving as director).

**Executive Officers (As of March 31, 2017)** 

Position	Name	Assignment
Senior Managing Executive Officer	Masaaki Nemoto	Director General, Safety Operations Headquarters, Supervisor for; Human Resources Division, Marine Safety Division, Dry Bulk Carrier Supervising Office, Tanker Safety Management Office, LNG Safety Management Office
Managing Executive Officer	Toshiya Konishi	Responsible for Port Projects & Logistics Business Division, Chief Executive Representative in Americas
Managing Executive Officer	Takashi Maruyama	Responsible for; Finance Division, Investor Relations Office
Managing Executive Officer	Akihiko Ono	Responsible for Liner Division
Managing Executive Officer	Akio Mitsuta	Deputy Director General, Energy Transport Business Unit, Responsible for; Tanker Division, Tanker Safety Management Office
Managing Executive Officer	Naotoshi Omoto	Responsible for Car Carrier Division
Managing Executive Officer	Toshiyuki Sonobe	Responsible for; Group Business Division, Kansai Area, Japan Logistics Business Promotion
Managing Executive Officer	Yoshikazu Kawagoe	Responsible for Technical Division
Managing Executive Officer	Koichi Yashima	Responsible for; Human Resources Division, General Affairs Division
Executive Officer	Hideo Horiguchi	Responsible for Accounting Division
Executive Officer	Mitsujiro Akasaka	Chief Executive Representative in Asia, Middle East & Oceania, Managing Director of Mitsui O.S.K. Bulk Shipping (Asia Oceania) Pte. Ltd.
Executive Officer	Toshiaki Tanaka	Deputy Director General, Dry Bulk Business Unit, Responsible for; Dry Bulk Carrier Division (A), Dry Bulk Carrier Supervising Office
Executive Officer	Nobuo Ishihara	Chief Executive Representative in Europe & Africa, Managing Director of Mitsui O.S.K. Bulk Shipping (Europe) Ltd.

	Kenta Matsuzaka	Secondarily Responsible for Offshore and LNG
Executive Officer		Project Division,
		General Manager of LNG Carrier Division
	Masanori Kobayashi	Deputy Director General, Safety Operations
		Headquarters,
Executive Officer		Responsible for; Tanker Safety Management
Executive Officer		Office, LNG Safety Management Office,
		Secondarily Responsible for Marine Safety
		Division
Executive Officer	Yutaka Hinooka	General Manager of Liner Division
Executive Officer	Masato Koike	General Manager of Tanker Division
	Masanori Kato	Deputy Director General, Safety Operations
		Headquarters,
Executive Officer		Responsible for; Human Resources Division,
		Marine Safety Division, Dry Bulk Carrier
		Supervising Office

#### (2) Outline of the limited liability contract

Pursuant to the provisions of Article 427, paragraph (1) of the Companies Act, the Company has entered into contracts with outside officers that limit their liability as set forth in Article 423, paragraph (1) of the Companies Act to the total of the amounts set forth in items of Article 425, paragraph (1) of the Companies Act, if they are without knowledge and are not grossly negligent in performing their duties.

#### (3) Remunerations Paid to Directors and Audit & Supervisory Board Members

By reference to companies in the same industry and companies of the same size in other industries, the Company has developed a system of remunerations for Directors and Audit & Supervisory Board Members that is suited for securing human resources, having a link with the Company's business performance designed to motivate Directors and Audit & Supervisory Board Members to achieve performance goals, and also ensuing a link with a medium- to a long-term corporate value. In addition, the Company has established Remuneration Advisory Committee that consists of all Outside Directors and Representative Director-Chairman Executive Officer and Representative Director-President, Chief Executive Officer who were appointed by a resolution of the Board of Directors as committee members, and is chaired by an outside director to deliberate a structure for remunerations and other compensation packages for directors (including outside directors), calculation method thereof, as well as remunerations and other compensation packages of each individual.

Based on the aforementioned, the remuneration for directors consists of monthly remuneration, bonus based on operating performance for a single fiscal year, and stock option remuneration linked to medium-and long-term corporate value. As monthly remuneration, the Company provides directors with a monthly fixed amount, which varies, depending on the level of a director's position. Bonus, which is paid in June every year, comprises a base amount by position levels, which is determined based on the level of performance of the entire company's business results, plus compensation added for individuals achieving the performance results of a division in charge. Stock option remuneration, which is paid in August every year, is determined based on each director's position.

Audit & supervisory board members' remuneration is determined within the limit stipulated at a general meeting of shareholders, with consideration given to whether full time or part time, conditions for audit work assigned, and directors' remuneration levels and contents, and through discussions among audit & supervisory board members.

Bonuses and stock option remuneration are not provided to audit & supervisory board members.

Category	Number of Persons	Total Amour	Total Amount of Remunerations Paid		
	Remunerated	Monthly remuneration	Bonus	Stock option	(millions of yen)
Directors (including	10	260	-	24	284

outside directors)					
Audit &	4	75	-	-	75
Supervisory					
Board Members					
(including					
Outside Audit &					
Supervisory					
Board Members)					
Total	14	335	-	24	360

Notes: 1. The above includes remuneration related to one (1) director who resigned at the conclusion of the Ordinary General Meeting of Shareholders held on June 21, 2016.

- 2. The above includes payments of remunerations to six (6) outside officers totaling ¥48 million.
- 3. Recorded figures less than one (1) million are rounded down to the nearest million.

#### (4) Matters Concerning Outside Officers

1) Major activities and significant concurrent positions outside the Company

[Outside Directors]

Name	Major Activities	Significant Concurrent Positions outside the Company
Masayuki Matsushima	Attended all eleven (11) board meetings held in the fiscal year under review and appropriately made statements necessary for discussing proposals on the basis of his many years of experience and knowledge in the financial sector, from the objective viewpoint of an outside director.	Outside Director, Mitsui Fudosan Co., Ltd. Outside Director, JGC Corporation Chairman, NWIC Co., Ltd. Senior Adviser, Integral Corporation
Hideto Fujii	Attended all nine (9) board meetings held in the fiscal year under review since his appointment on June 21, 2016, and made statements necessary for discussing proposals based on his many years of experience and knowledge of Japan's economic management and policy finance, from the objective viewpoint of an outside director.	Adviser, Sumitomo Corporation
Etsuko Katsu	Attended all nine (9) board meetings held in the fiscal year under review since her appointment on June 21, 2016, and made statements necessary for discussing proposals based on her knowledge and insights as a specialist mainly on international finance, from the objective viewpoint of an outside director.	Professor, School of Political Science and Economics, Meiji University Director, Center for Entrance Examination Standardization Board Member, Japan-United States Educational Commission Administrative Board Member, International Association of Universities

[Outside Audit & Supervisory Board Members]

Toutside Huait & Su	ipervisory board Members	
Name	Major Activities	Significant Concurrent Positions outside the Company
Hiroyuki Itami	Attended ten (10) out of eleven (11) board meetings and nine (9) out of ten (10) audit & supervisory board members' meetings held in the fiscal year under review and appropriately made statements necessary for discussion of proposals mainly from the professional viewpoint as a scholar of business administration.	Professor of Graduate School of Innovation Studies, Tokyo University of Science Outside Director, TOSHIBA CORPORATION Outside Corporate Auditor, JFE Holdings, Inc.
Hideki Yamashita	Attended all eleven (11) board meetings and all ten (10) audit & supervisory board members' meetings held in the fiscal year under review and appropriately made statements necessary for discussion of proposals mainly from the professional viewpoint as an attorney at law.	Attorney at law, YAMASHITA & TOYAMA LAW AND PATENT OFFICE Outside Corporate Auditor, I-Cell Networks

Note: No significant business relationships exist between the Company and the organizations for which the outside directors and outside audit & supervisory board members hold significant concurrent positions.

#### 5. Status of the Accounting Auditor of Business Report

(1) Name of Accounting Auditor

KPMG AZSA LLC

#### (2) Compensations to the Accounting Auditor

(Millions of yen)

	Amount of Compensations Paid
Compensations paid for the fiscal year under review	116
Total of cash and other economic benefits payable by the Company and its subsidiaries to the Accounting Auditor	312

Notes: 1. Figures less than one million yen are rounded down to the nearest million.

- 2. The audit agreement entered into by MOL and the Accounting Auditor does not clearly distinguish the amount being derived from the audit under the Companies Act and that which is being derived from the audit under the Financial Instruments and Exchange Act and cannot practically distinguish between the two types, therefore, the amount of compensations paid to the Accounting Auditor for the fiscal year under review is the total of these amounts.
- 3. The Audit & Supervisory Board of the Company has given its consent to the compensations to the Accounting Auditor for the fiscal year under review as stipulated in Article 399, paragraph (1) of the Companies Act, after the Board reviewed the descriptions in the audit plan, the Accounting Auditor's performance of its duties, the basis for calculating the estimated compensation, audit hours, and historical changes of compensations and other factors, and concluded that the compensations to the Accounting Auditor for the fiscal year under review are appropriate in view of efficiency of the audit and quality of audit delivered.

#### (3) Contents of Non-audit Services

The Company has entrusted to the Accounting Auditor support services relating to finance due diligence, which are services other than those stipulated in Article 2, paragraph (1) of the Certified Public Accountants Act (non-audit services).

#### (4) Company Policy for Decisions on Dismissal or Non-reappointment of Accounting Auditor

In case the Accounting Auditor is considered to be within the circumstances stipulated in any of items of Article 340, paragraph (1) of the Companies Act, the Audit & Supervisory Board shall dismiss the Accounting Auditor by consent of all audit & supervisory board members.

In addition to the above, in the case when there is any event that undermines eligibility or credibility as the Accounting Auditor, when it is considered difficult for the Accounting Auditor to properly perform an accounting audit, when it is considered reasonable to change the Accounting Auditor in order to improve the appropriateness of the accounting audit, or when the Company concludes that it is appropriate to dismiss or not to reappoint the Accounting Auditor in comprehensive consideration of the Accounting Auditor's performance of its duties and other various factors, the Audit & Supervisory Board decides details of an agenda concerning dismissal or non-reappointment of the Accounting Auditor and requests the Board of Directors to include that agenda in the agenda of the general meeting of shareholders. The Board of Directors, upon request from the Audit & Supervisory Board, decides to include the said agenda in the agenda of the general meeting of shareholders.

#### 6. System to Secure Properness of Operations

#### (1) Outline of the system to secure the properness of operations

The following is a summary of details of the decision on the system to ensure that the execution of duties by directors complies with laws and regulations and the Articles of Incorporation, and the system to secure properness of other operations of the Company.

(Last revision: April 28, 2017)

- i) System to Ensure that the Execution of Duties by the Directors and Executive Officers Complies with Laws and Regulations and the Articles of Incorporation
   Compliance>
  - (a) The Group not only complies with laws and regulations and the articles of incorporation but also advocates an "open and visible management style that is guided by the highest ethical and social standards" as one of its corporate principles. The Company formulates the Compliance Policy as a basis of the compliance system and establishes a Compliance Committee, which is headed by a Chief

- Compliance Officer (CCO) appointed by the Board of Directors to develop and maintain the compliance system through regular monitoring.
- (b) The Company ensures that officers and employees comply with the code of conduct stipulated in Article 5 of the Compliance Policy, with a focus on compliance with overseas competition laws, taking a stringent and resolute attitude toward antisocial forces, prohibition of insider trading, prohibition of bribery, preservation of confidential information on customers and companies, etc. and prohibition of discrimination and harassment.
- (c) The Company provides training by job rank and category and implements e-learning with respect to various laws and regulations and rules such as the Antimonopoly Act, the Financial Instruments and Exchange Act and the Unfair Competition Prevention Act as well as the Company regulations for all officers and employees to prevent compliance violations and take remedial actions while ensuring that officers and employees are fully aware of compliance and improving the level of such awareness.
- (d) Based on the Compliance Policy, the Company develops and operates a reporting and consultation system by establishing a service desk for reports and consultation on violation of compliance rules as well as a compliance advisory service desk provided by an outside attorney. The Company guarantees that reports and consultations concerning compliance violations by officers or employees are held in strict confidence and any individual initiating such report or consultation will not suffer any disadvantageous treatment for such report or consultation made.

#### <Corporate governance>

- (e) The Board of Directors consisting of internal directors and outside directors secures its proper operations with rules of the Board of Directors, supervises execution of duties by directors and prevents compliance violations. Also directors are involved in the highest level of policymaking regarding all aspects of corporate management through the Board of Directors, and, as members of the Board of Directors, they supervise and encourage executive officers to execute business.
- (f) The Executive Committee set up by the Board of Directors deliberates to enable the President, Chief Executive Officer to decide important issues on basic management plans and execution of business, based on uppermost policies decided by the Board of Directors.
- (g) The Board of Directors shall make efforts to create an environment which enables the audit & supervisory board members to audit the performance of duties by directors and executive officers in accordance with auditing policies stipulated in the rules of the Audit & Supervisory Board and the standards of audit by the audit & supervisory board members, and enables the audit & supervisory board members to fulfill policies stipulated in other laws and regulations.
- (h) The Internal Audit Office is established, and is directed only by the Executive Committee as an internal audit department and independent from any other positions.
- ii) System to Ensure Objectivity and Transparency of Personnel Affairs and the Process for Determining Remuneration for the Directors and Executive Officers
  - (a) For the purpose of improving objectivity and transparency in procedures for nomination of directors and executive officers as well as determination of their remunerations, etc. and reinforcing accountability, the Company establishes Nomination Advisory Committee and Remuneration Advisory Committee under the Board of Directors.
  - (b) Nomination Advisory Committee and Remuneration Advisory Committee comprise a chairman, a president, and all independent outside directors respectively. The chairpersons of the committees shall be elected from independent outside directors by a resolution of the Board of Directors.
  - (c) Nomination Advisory Committee shall deliberate matters concerning appointment or removal of directors and executive officers in response to a consultation by the Board of Directors and make a recommendation to the Board of Directors.
  - (d) Remuneration Advisory Committee shall deliberate matters concerning remuneration for directors and executive officers and their treatment in response to a consultation by the Board of Directors and makes a recommendation to the Board of Directors.
  - (e) The Board of Directors shall respect recommendations from Nomination Advisory Committee and Remuneration Advisory Committee.
- iii) System Concerning the Preservation and Management of Information on Execution of Duties by Directors and Executive Officers
  - (a) Information on execution of duties by directors and executive officers is properly preserved and managed during a specified period in accordance with the rules of document management in the case of documents and the rules of electronic information security in the case of electronic information.
  - (b) Directors and audit & supervisory board members may access to these documents at any time.

- iv) Rules and Other Systems Concerning Management of Risk that May Cause Losses
  In preparation for major risks that may cause losses, the Company establishes the following control systems, and the Executive Committee functions as a body to comprehensively manage all risks.
  - (a) Risks concerning maritime shipping market trends
    In the marine transportation field, the Company's principal business, the shipping tonnage supply-demand is influenced by trends in the volume of global seaborne trades and supply of vessels, and freight rates and charter hire rates fluctuate. Hence, such material issues as investment in ships and others are brought to a decision-making body, after the Investment and Finance Committee set up as a primary deliberative organ of the Executive Committee understands, analyzes and evaluates risks.
  - (b) Safe operation of ships The Operational Safety Committee, that has been set up as a subordinate organ of the Executive Committee and led by the President, Chief Executive Officer, reviews and deliberates issues concerning safe operation based on the rules of the Operational Safety Committee, in order to secure and thoroughly implement the safe operation of ships. Should an accident occur, it prevents damage from expanding and protects the environment in accordance with the rules of the Emergency Control Headquarters.
  - (c) Market risks
    Market risks including fluctuations of bunker prices, exchange rates and interest rates are reduced with appropriate management based on the rules of market risk management.
- v) System to Secure Efficient Execution of Duties by Directors and Executive Officers
  - (a) The Board of Directors meets approximately 10 times per year with appropriate intervals between meetings, and as necessary. Material matters to be brought to the Board of Directors are, in general, deliberated in the Executive Committee in advance based on the rules of the Board of Directors.
  - (b) The Executive Committee consists of members appointed by the President, Chief Executive Officer and approved by the Board of Directors. The Executive Committee meets once a week in general, and as necessary, based on the rules of the Executive Committee. Furthermore, if required, the Executive Committee sets up a subcommittee to consult about necessary matters.
  - (c) Executive officers are appointed by the Board of Directors, take over authorities transferred by representative directors based on rules of executive officers, and perform their duties in accordance with the uppermost policies decided by the Board of Directors regarding all aspects of corporate management, based on the division of duties by organization and the administrative authority of each position stipulated in the organizational rules.
- vi) System to Secure the Reliability of Financial Reporting
  - (a) In attempt to secure appropriate accounting and enhance the reliability of financial reporting, the rules for accounting shall be prescribed while a system of internal control over financial reporting shall be established and steps shall be taken to enhance the effectiveness of the system.
  - (b) The Internal Audit Office evaluates the effectiveness of internal control over financial reporting. The department receiving the evaluation implements measures for correction or improvement as necessary.
- vii) System to Secure the Propriety of Business Carried Out by the Group Consisting of the Company and its Subsidiaries
  - (a) In an attempt to secure the propriety of business carried out by the Group companies, the group corporate principles are advocated, and each Group company prescribes various rules based on it.
  - (b) With regard to the business management of the Group companies, the status of executing business operations at each company shall be supervised based on the management plan and annual budget of the entire Group. In addition, a division of the Company shall be established to be responsible for the business management of each Group company, depending on the nature of each company's business operation. Based on the rules of the Group companies' business management, a head of the division shall receive necessary reports in a timely manner from directors, etc. of the Group companies to properly understand the management status and business risks. In addition, the head of the division shall require the Group companies to carry out material matters about management of the Group companies with the Company's approval, and allocate necessary managerial resources in a timely and appropriate manner to ensure that directors, etc. of the Group companies will perform their duties efficiently. For the Group companies classified as quasi internal organizations in accordance with the organizational rules, however, a relevant officer shall perform the said procedures, instead of the head of the division.

- (c) To secure compliance among the Group companies, each Group company prescribes various rules conforming to the Company's Compliance Policy including the code of conduct. The Compliance Advisory Service Desk provides officers and employees of the Group companies with consultation service, about the compliance program as properly applicable to the entire Group. The Company requests the Group companies to guarantee that reports and consultations concerning compliance violation by officers or employees of the Group are held in strict confidence and any individual initiating such report or consultation will not suffer any disadvantageous treatment for such report or consultation made.
- (d) As for the audits of the Group companies, each Group company appropriately establishes an internal audit system, and the Internal Audit Office of the Company conducts internal audits of the Group companies on a periodical basis and as necessary based on the internal audit rules.
- viii) Dedicated Staff Members to Assist in the Audit & Supervisory Board Members' Duties and Their Independence
  - (a) The Audit & Supervisory Board Member Office is established to assist in the audit & supervisory board members' duties, and assistants for audit & supervisory board members are appointed among the Company's employees.
  - (b) Personnel evaluation of assistants for audit & supervisory board members is conducted by the audit & supervisory board members, and the transfer of assistants for audit & supervisory board members is decided with approval of the Audit & Supervisory Board.
  - (c) In general, assistants for audit & supervisory board members shall not be concurrently involved in business execution.
- ix) System Concerning Reports to the Audit & Supervisory Board Members Including a Reporting System from Directors, Executive Officers, Employees and Others Concerning Reports to the Audit & Supervisory Board Members, and System to Ensure that the Audit is Effectively Conducted by the Audit & Supervisory Board Members
  - (a) Rules are prescribed on matters to be reported to the audit & supervisory board members by directors, executive officers and employees. Based on those rules, directors, executive officers and employees shall report to the audit & supervisory board members on material matters that may have an impact on the Company's businesses or performance. Directors, audit & supervisory board members, executive officers and employees of the Group companies may report to the audit & supervisory board members on material matters that may have an impact on businesses or performance of the Company or the Group.
  - (b) By maintaining the appropriate operation of reporting and consultation service systems based on the Compliance Policy, the appropriate reporting system to the audit & supervisory board members on issues concerning compliance such as violation of laws is secured. The Company guarantees that reports to and consultations with any audit & supervisory board member concerning compliance violation by officers or employees of the Group are held in strict confidence and any individual initiating such report or consultation will not suffer any disadvantageous treatment for such report or consultation made.
  - (c) Representative directors make efforts to have regular meetings with the audit & supervisory board members.
  - (d) The Internal Audit Office shall cooperate in the effective implementation of the audit & supervisory board members, while keeping in contact and coordinating with the audit & supervisory board members.
  - (e) When an audit & supervisory board member requests an advance payment for expenses, etc. relating to execution of their duties in accordance with Article 388 of the Companies Act, such expense or liability requested to be paid shall be processed accordingly unless such expense or liability requested to be paid is deemed unnecessary for executing duties of the audit & supervisory board member.

#### (2) Overview of Status of Operating System to Secure Properness of Operations

The Company has been appropriately managing the system to secure properness of operations of the Company as described above. There are no issues to report.

The following is an overview of the status of the operating system to secure the appropriateness of operations.

#### i) Compliance

(a) MOL has internal regulations including the code of conduct for officers and employees of the Company

- and the Compliance Policy. The Company also holds internal training, seminars, e-learning training, and other learning activities for officers and employees to provide a better understanding of those rules and their awareness of compliance.
- (b) The Company has appointed Compliance Officers who are responsible for enforcing compliance regulations within divisions and offices, and Chief Compliance Officer who is accountable for developing and strengthening the compliance structure, as well as supervising Compliance Officers, thereby clarifying the personnel accountable for compliance. In addition, the Company has established the Compliance Committee as a subordinate organization of the Executive Committee. The Compliance Committee holds regular meetings and acts to enhance and strengthen the compliance structure across the Company, as well as make decisions on measures for compliance violations.
- (c) The Company has established an internal Compliance Advisory Service Desk, which handles consultations and reports from officers and employees of the Company and the Group companies, as well as an external Compliance Advisory Service Desk. In the event compliance violations are reported or identified, the desks immediately take the necessary measures. In addition, they ensure that reports and consultations are held in strict confidence, and do not become the basis for any disadvantage treatment.

#### ii) Corporate Governance

- (a) The Board of Directors, as the Company's primary decision-making body, discusses and decides the most important matters connected with MOL Group management, as well as supervises business operations. The Board of Directors held 11 meetings during the fiscal year under review.
- (b) The Board of Directors comprises Chairman, President, and all independent outside directors to ensure the further effectiveness of the supervision of executive directors by independent outside directors. The Company established the Nomination Advisory Committee and the Remuneration Advisory Committee, both of which have a majority of members comprising independent outside directors. These Committees discuss matters related to the selection and dismissal of directors and executive officers, remuneration and their treatment, and report to the Board of Directors.
- (c) In a bid to make the Board of Directors focus on critical matters, important matters in basic business plans and execution of business operations are discussed and determined by the Executive Committee, which generally meets weekly. Executive officers appointed by the Board of Directors and delegated authority from the Representative Director execute operations based on decisions made by the Executive Committee, thereby enhancing efficiency and accelerating business execution.
- (d) The Company and the Group companies regularly report the status of their businesses at important internal meetings including meetings of the Board of Directors and the Executive Committee, and provide timely instructions to relevant divisions on the occurrence of issues and problems requiring solutions.

#### iii) Risk Management

- (a) The Company set up the Investment and Finance Committee as a preliminary deliberative organ of the Executive Committee. The Committee holds a meeting every week, in principle, and understands, analyzes, and evaluates risks, reporting the results to the Board of Directors and the Executive Committee for their decision-making.
- (b) Assets of the Company and the Group companies are systematically analyzed in terms of risks of fluctuations of their value, and quantitatively analyzed results are reported to the Board of Directors regularly. After assessing and analyzing the quantitative value of risks provided by reports, the Board of Directors and other decision-making bodies make investment decisions, and control risks for all businesses of the MOL Group.
- (c) To prevent risks in shipping operations, MOL conducts regular inspections in accordance with its own safety standards, which are applied to all operating ships, and works on initiatives to secure and develop marine technical specialists who undertake safe operations. While enhancing the safety of operations of MOL Group's vessels through these initiatives, the Company performs research and development and other projects to adopt cutting-edge technologies, including ICT, to supplement its human capacity and secure safe operations.
- (d) Pursuant to the provision stipulated in the Japanese Financial Instruments and Exchange Act, MOL evaluates the effectiveness of its internal control operations to secure the credibility of its financial reports, and confirms appropriate operation of its internal control systems.

#### iv) Management of MOL Group companies

(a) MOL has established regulations including Group Company Management Regulations and Group

Company Management Practical Guidelines, aiming at appropriately managing MOL Group companies. In addition, MOL addresses any important business items of MOL Group companies, as matters to be approved by MOL, as well as receives reports on the progress of their business plans, etc., and provides guidance and advice appropriately, thereby improving the corporate value of the MOL entire group. Furthermore, twice a year, MOL holds a Group Executive Meeting attended by the MOL President, MOL management people, and representatives of MOL Group companies, and enhances the sharing and confirmation of management goals and thorough assurance of compliance regulations. With these initiatives, MOL oversees the business operations of MOL Group companies.

(b) MOL Group companies have formulated their own compliance systems, in accordance with their corporate scales and industrial categories as independent corporations. In the event that MOL Group companies have any incidents regarded as violations of compliance, the companies follow their own internal regulations, immediately act to implement remedies, and take measures to prevent re-occurrence, while MOL takes the necessary actions for reporting to the MOL Compliance Committee, etc.

#### v) Audit & Supervisory Board Members

- (a) The Company has established the Audit & Supervisory Board Office for the Audit & Supervisory Board and supports the duties of audit & supervisory board members, placing one employee to engage exclusively in providing support. To ensure independence from directors and effectiveness of instructions of audit & supervisory board members, audit & supervisory board members conduct the said employee's performance appraisal, and the Audit & Supervisory Board Office concurs with the said employee's transfer.
- (b) The Company assures full-time audit & supervisory board members attend meetings of the Executive Committee, Investment and Finance Committee, and other committees, in addition to meetings of the Board of Directors, ensuring the execution of their audits of management discussions and decision-making processes. Furthermore, the Company ensures directors and executive officers have regular meetings with audit & supervisory board members to have a common understanding of management issues and risks, in order to prepare appropriate audit environment.

#### vi) Internal Audit

MOL draws up an internal audit plan every fiscal year and conducts internal audits of its headquarters offices and domestic and international MOL Group companies, and reports audit results to the Executive Committee. In case internal audit results identify issues and problems requiring remedies, MOL acts to achieve a resolution by giving instructions to relevant divisions appropriately.

# **Consolidated Financial Statements**

# **Consolidated Balance Sheets**

	As of March 31, 2017	As of March 31, 2016
	Amount	Amount
(Assets)		
Current assets	481,477	456,475
Cash and deposits	177,145	146,260
Trade receivables	130,420	130,293
Marketable securities	12,800	20,000
Inventories	36,358	27,860
Deferred and prepaid expenses	60,888	66,101
Deferred tax assets	1,273	1,449
Other current assets	63,020	65,486
Allowance for doubtful accounts	(428)	(975)
Fixed assets	1,736,051	1,763,112
(Tangible fixed assets)	1,323,665	1,376,431
Vessels	756,930	822,269
Buildings and structures	153,767	159,483
Equipment and others	26,630	22,827
Furniture and fixtures	5,366	4,481
Land	221,342	221,614
Construction in progress	156,935	143,342
Other tangible fixed assets	2,693	2,412
(Intangible fixed assets)	31,287	33,483
(Investments and other assets)	381,097	353,197
Investment securities	106,350	94,387
Investments in and advances to subsidiaries and affiliates	125,628	120,667
Long-term loans receivable	62,796	49,014
Long-term prepaid expenses	6,824	3,565
Net defined benefit asset	15,390	13,291
Deferred tax assets	3,535	4,422
Other investments and other assets	62,661	69,909
Allowance for doubtful accounts	(2,089)	(2,061)
<b>Total Assets</b>	2,217,528	2,219,587

	As of March 31, 2017	As of March 31, 2016
	Amount	Amount
(Liabilities)		
Current liabilities	383,456	463,794
Trade payables	125,118	127,171
Short-term bonds	20,000	45,000
Short-term bank loans	133,155	107,976
Accrued income taxes	6,642	4,871
Advances received	32,258	29,326
Deferred tax liabilities	1,188	711
Allowance for bonuses	4,402	4,484
Allowance for directors' bonuses	153	130
Allowance for loss on business liquidation	2,753	71,007
Allowance for loss on contracts	1,239	8,603
Other current liabilities	56,544	64,508
Fixed liabilities	1,150,450	1,108,868
Bonds	210,595	220,840
Long-term bank loans	738,163	648,116
Lease obligations	18,371	20,947
Deferred tax liabilities	56,678	81,553
Net defined benefit liabilities	12,445	13,442
Directors' and audit & supervisory board members' retirement benefits	1,459	1,659
Reserve for periodic drydocking	18,566	14,854
Allowance for loss on contracts	226	-
Allowance for environmental measures	620	-
Other fixed liabilities	93,325	107,454
Total Liabilities	1,533,907	1,572,662
(Net Assets)		
Owners' equity	459,226	458,121
Common stock	65,400	65,400
Capital surplus	45,382	45,388
Retained earnings	355,263	354,179
Treasury stock	(6,820)	(6,847)
Accumulated other comprehensive income	112,757	82,830
Unrealized holding gains on available-for-sale securities, net of tax	28,353	20,950
Unrealized gains on hedging derivatives, net of tax	54,326	35,033
Foreign currency translation adjustments	27,178	26,885
Remeasurements of defined benefit plans, net of tax	2,898	(39)
Share subscription rights	2,447	2,681
Non-controlling interests	109,190	103,292
Total Net Assets	683,621	646,924
<b>Total Liabilities and Total Net Assets</b>	2,217,528	2,219,587

# **Consolidated Statements of Income**

	FY2016	FY2015
	(From April. 1, 2016	(From April. 1, 2015
	to March. 31, 2017)	to March. 31, 2016)
	Amount	Amount
Shipping and other revenues	1,504,373	1,712,222
Shipping and other expenses	1,388,264	1,594,568
Gross operating income	116,109	117,653
Selling, general and administrative expenses	113,551	115,330
Operating profit	2,558	2,323
Non-operating income		
Interest income	5,918	4,078
Dividend income	6,021	6,131
Equity in earnings of affiliated companies	5,543	9,178
Others	28,054	31,359
Total non-operating income	45,538	50,747
Non-operating expenses		
Interest expense	19,037	14,576
Others	3,633	2,227
Total non-operating expenses	22,670	16,803
Ordinary profit	25,426	36,267
Extraordinary income		
Gain on sale of fixed assets	6,125	9,430
Gain on sales of shares of subsidiaries and associates	20,007	816
Others	9,073	19,764
Total extraordinary income	35,206	30,011
Extraordinary losses		
Loss on sales, disposal and retirement of fixed assets	2,186	787
Impairment loss	22,273	-
Costs of business structural reforms	6,490	179,290
Others	6,378	40,587
Total extraordinary losses	37,328	220,665
Income (loss) before income taxes and	23,303	(154,385)
non-controlling interests Income taxes - current	13,323	11,133
Income taxes - deferred	(625)	260
Net income (loss)	10,605	(165,779)
Profit attributable to non-controlling interests	5,348	4,668
Profit (loss) attributable to owners of parent	5,257	(170,447)

# **Consolidated Statement of Changes in Net Assets**

	Owners' equity						
	Common stock	Capital surplus	Retained earnings	Treasury stock	Total owners' equity		
Balance at April 1, 2016	65,400	45,388	354,179	(6,847)	458,121		
Changes during the fiscal year							
Issuance of new shares - exercise of subscription rights to shares				4	4		
Dividends of surplus			(4,186)		(4,186)		
Profit attributable to owners of parent			5,257		5,257		
Change of scope of consolidation			36		36		
Purchase of treasury stock				(23)	(23)		
Disposal of treasury stock			(23)	45	22		
Purchase of shares of consolidated subsidiaries		(6)			(6)		
Net changes of items other than owners' equity during the year					-		
Total changes of items during the year	-	(6)	1,083	27	1,104		
Balance at March 31, 2017	65,400	45,382	355,263	(6,820)	459,226		

	Accumulated other comprehensive income							lons or yen;
	Unrealized holding gains on available- for-sale securities, net of tax	Unrealized gains (losses) on hedging derivatives, net of tax	Foreign currency translation adjustments	Remeasure- ments of defined benefit plans, net of tax	Accumulated other comprehensive income	Share subscription rights	Non- controlling interests	Total Net assets
Balance at April 1, 2016	20,950	35,033	26,885	(39)	82,830	2,681	103,292	646,924
Changes during the fiscal year								
Issuance of new shares - exercise of subscription rights to shares						(4)		-
Dividends of surplus								(4,186)
Profit attributable to owners of parent								5,257
Change of scope of consolidation								36
Purchase of treasury stock								(23)
Disposal of treasury stock								22
Purchase of shares of consolidated subsidiaries								(6)
Net changes of items other than owners' equity during the year	7,403	19,292	292	2,938	29,926	(228)	5,898	35,596
Total changes of items during the year	7,403	19,292	292	2,938	29,926	(233)	5,898	36,696
Balance at March 31, 2017	28,353	54,326	27,178	2,898	112,757	2,447	109,190	683,621

#### **Notes to Consolidated Financial Statements**

#### Significant Matters for Basis of Preparation of Consolidated Financial Statements

#### 1. Scope of consolidation

- (1) Number of consolidated subsidiaries: 368
- (2) Names of principal consolidated subsidiaries are as stated in "1. Matters Concerning the Present State of the Corporate Group, (10) Principal Subsidiaries".
- (3) Name of principal non-consolidated subsidiary: Asia Cargo Service Co., Ltd.
- (4) Reason for exclusion from the scope of consolidation

  Total assets, total operating revenues, net income (based on the Group's equity interest) and retained earnings (based on the Group's equity interest) of non-consolidated subsidiaries are not significant respectively, and do not have a material impact on the consolidated statutory reports.

#### 2. Application of equity method accounting

- (1) Number of equity method affiliates: 76
- (2) Names of principal equity method affiliates:

Asahi Tanker Co., Ltd.

- (3) Name of principal non-consolidated subsidiary that is not accounted under the equity method: Asia Cargo Service Co., Ltd.
- (4) Name of principal affiliate that is not accounted under the equity method: Sorami Container Center Co., Ltd.
- (5) Reason for exclusion from the scope of applying the equity method accounting

  Net income and retained earnings (based on the Group's equity interest) of non-consolidated subsidiaries
  and affiliates that are not accounted under the equity method are not significant.

### 3. Changes in scope of consolidation and application of equity method

(1) Scope of consolidation

16 companies including Utoc Ryutsu Service Corp., have been newly included in the scope of consolidation from this fiscal year due to the increase in materiality and other reasons. 10 companies including Hermex Distribution B.V., which had been a consolidated subsidiary, were excluded from the scope of consolidation due to their liquidation and other reasons.

(2) Scope of applying the equity method accounting

2 companies including Avium Subsea AS, which is a newly acquired company, have been newly accounted under the equity method from this fiscal year. 2 companies including J.F. Hillebrand Group AG, which had been an equity method affiliate, have been excluded from the scope of equity method application due to sale of shares and other reasons.

#### 4. Significant accounting policies

(1) Bases and methods of valuation of assets

Securities

Trading securities Market value method (Costs of securities sold are

determined based on the moving-average method)

Held-to-maturity debt securities

Other securities

Amortized cost method

Available-for-sale securities

with market value Market value method based on the market price as of the

closing date

(Unrealized gains/losses are recorded in equity. Costs of securities sold are determined mainly based on the

moving-average method)

without market value Stated at cost mainly based on the moving-average method

Derivative transactions Market value method

Inventories (Fuel and supplies) Stated at cost mainly based on the moving-average method

(Amounts on the balance sheet are measured at the lower of

cost or net realizable value)

(2) Depreciation methods for fixed assets

Tangible fixed assets (excluding leased assets)

Vessels Mainly straight-line method (Declining-balance method for

a part of vessels)

Buildings and structures Mainly straight-line method
Other tangible fixed assets Mainly declining-balance method

Intangible fixed assets (excluding leased assets) Straight-line method

Internal use software is depreciated by the straight line method, based on the estimated useful life of

5 years.

Goodwill is amortized equally over 5 years, in general.

Leased assets

Leased assets under finance leases that transfer ownership are depreciated consistently as fixed assets that the Group owns.

Leased assets under finance leases other than those that transfer ownership are depreciated using the straight-line method, based on lease terms and residual value of zero.

Finance leases other than those that transfer ownership, which have commenced prior to March 31, 2008 are accounted for as ordinary rental and lease transactions.

(3) Accounting treatment for deferred assets

Bond issue expenses Expensed as incurred Stock issue expenses Expensed as incurred

#### (4) Accounting for allowances

Allowance for doubtful accounts

Allowance for general receivables is based on historical default rate.

Allowance for specific receivables, such as individual doubtful receivables, is based on the individual likelihood of default.

#### Allowance for bonuses

Allowance for bonuses to employees is based on the estimated amount of future payments attributed to the fiscal year.

#### Allowance for directors' bonuses

The Company and several domestic consolidated subsidiaries record allowances for bonuses to directors based on the estimated amount of future payments.

#### Allowance for loss on business liquidation

Allowance for loss on business liquidation is based on the estimated amounts of loss on business liquidation.

#### Allowance for loss on contracts

Allowance for loss on contracts is based on the estimated amounts of loss on contracts with future higher probability of loss to be incurred due to a decision made over contracts, etc.

Allowance for directors' and audit & supervisory board members' retirement benefits
Several domestic consolidated subsidiaries record allowances for payments of retirement benefits
to directors and audit & supervisory board members based on amounts to adequately cover
payments at the end of the fiscal year, in accordance with internal regulations.

#### Allowance for periodic drydocking

Allowance for periodic drydocking is based on the estimated amount of repairs of vessels.

#### Allowance for environmental measures

Allowance for disbursement associated with polychlorinated biphenyl (PCB) waste is based on the estimated amounts of future obligations.

#### (5) Recognition of freight revenues and related expenses

Containerships: Recognized by the multiple transportation progress method. Vessels other than containerships: Recognized mainly by the completed-voyage method.

#### (6) Hedge accounting

#### Hedge accounting

The Company mainly adopts deferral hedge accounting. The Company adopts special accounting rules for interest swaps that meet the requirements of special accounting rules.

#### Hedging instruments and hedged items

Means for hedging	<u>Hedged items</u>
Loans payable in foreign currencies	Future transactions in foreign currencies
Forward foreign exchange contracts	Future transactions in foreign currencies
Currency option contracts	Future transactions in foreign currencies
Currency swap contracts	Charter fees and loans payable in foreign
	currencies
T	T., 4 4 1

Interest rate swap contracts

Interest on loans and bonds payable
Interest rate cap contracts

Interest on loans

Fuel oil swap contracts
Freight futures
Freight

#### Hedging policy

The hedging derivative transactions are executed and managed by the Company mainly in accordance with established policies, "Market Risk Management Policy" and "Guideline for Market Risk Management," clarifying hedged items by individual case, in order to hedge risks of currency exchange rate fluctuations, interest rate fluctuations, or changes in prices against relevant

hedged items.

Method of evaluating the effectiveness of hedges

The Company evaluates hedge effectiveness mainly by comparing the cumulative changes in cash flows from or the changes in fair value of hedged items, and the cumulative changes in cash flows from or the changes in fair value of hedging instruments during the period from commencement of hedging to the point of evaluating effectiveness, based on changes in both amounts and others. As for interest swap contracts meeting the requirement for special treatment, the evaluation of hedge effectiveness is omitted.

- (7) Interest expense is generally expensed as incurred. However, interest expense for assets which are constructed over a long term and are significant in terms of investment, is included in acquisition cost.
- (8) Other significant matters for the preparation of consolidated financial statements

Accounting for retirement benefits

Net defined benefit assets/liabilities are recorded based on estimates of retirement benefit obligations and pension assets as of the end of the fiscal year. Unrecognized actuarial gains/losses are amortized by the straight-line method over a period that does not exceed the employees' estimated remaining service period (generally 10 years) from the next fiscal year. Prior service costs are generally expensed as incurred.

Accounting for consumption taxes

Consumption tax and similar local taxes are excluded from income and expense.

#### **Notes to Changes in Accounting Policies**

(Adoption of Practical Solution on a change in depreciation method due to Tax Reform 2016)

In accordance with the revision to the Corporation Tax Act, the Group has adopted the "Practical Solution on a change in depreciation method due to Tax Reform 2016" (ASBJ Practical Issues Task Force No. 32, issued on June 17, 2016) and changed the depreciation method for buildings and accompanying facilities and structures acquired on or after April 1, 2016 from the declining-balance method to the straight-line method from this fiscal year. The effects of this change to Operating profit, Ordinary profit, and Income (loss) before income taxes and non-controlling interests are immaterial.

#### **Notes to Changes in Presentations**

(Consolidated statements of income)

Gain on sale of shares of subsidiaries and associates, which was included in "Others" in Extraordinary income in the previous fiscal year, is separately disclosed in this fiscal year, due to the increase in materiality. Gain on sale of shares of subsidiaries and associates in the previous fiscal year was \mathbb{4}816 million.

Gain on sale of investment securities (¥2,249 million in this fiscal year) and Gain on cancellation of chartered vessels (¥41 million in this fiscal year) which were separately disclosed in the previous fiscal year, are included in "Others" in Extraordinary income in this fiscal year, due to the decrease in materiality.

#### **Notes to Additional Information**

(Adoption of the Implementation Guidance on Recoverability of Deferred Tax Assets)

The Group has adopted the "Implementation Guidance on Recoverability of Deferred Tax Assets" (ASBJ Guidance No. 26 issued on March 28, 2016) from this fiscal year.

(Conclusion of agreements on the integration of container shipping businesses)

Following a resolution passed at a meeting of the Board of Directors on October 31, 2016, MOL concluded a business integration contract and a shareholder agreement with Nippon Yusen Kabushiki Kaisha and Kawasaki Kisen Kaisha, Ltd., subject to regulatory approval from the authorities, on establishing a joint-venture company to integrate container shipping businesses (hereinafter the "Integration"). An overview of the Integration is as follows.

#### (1) Overview of Integration

Although growing modestly, the container shipping industry has struggled in recent years due to a decline in container growth rate and a rapid influx of newly built vessels. These two factors have contributed to an imbalance of supply and demand, which has destabilized the industry and has created an environment that is adverse to container line profitability. To combat these factors, industry participants have sought to gain economies of scale through mergers and acquisitions and, consequently, the structure of the industry is changing through consolidation. Under these circumstances, MOL has decided on a business integration to secure stable and sustainable operations of the container shipping businesses.

(2) Overview of the joint-venture company (planned)

i) Shareholders/Contribution Ratio: Mitsui O.S.K. Lines, Ltd. 31% Kawasaki Kisen Kaisha, Ltd. 31%

Nippon Yusen Kabushiki Kaisha 38%

ii) Amount of contribution Approx. ¥300 billion (including fleets, share of terminals

as investment in kind)

iii) Business domain Container shipping business (including terminal operating

business excluding Japan)

iv) Fleet size Approx. 1.4 million TEU (\*)

Note: Figures are total fleet size of three companies as of October 2016 (excluding undelivered orders).

216,193 million yen

(\*TEU: Twenty-foot Equivalent Unit)

(3) Schedule

i) Agreement date: October 31, 2016 ii) Establishment of the new-joint venture July 1, 2017 (planned)

company:

iii)Business commencement: April 1, 2018 (planned)

#### **Notes to Consolidated Balance Sheets**

#### 1. Breakdown and amounts of inventories

Raw materials and supplies 34,684 million yen Other 1,674 million yen

#### 2. Assets pledged as collateral and secured obligations

(1) Assets pledged as collateral

Vessels

Investment securities	30,507 million yen
Equity securities issued by subsidiaries and affiliates	52,522 million yen
Total	299,222 million yen
(2) Secured obligations	
Short-term loans	12,175 million yen
Long-term loans	160,119 million yen
Total	172,294 million yen

Pledged investment securities and equity securities issued by subsidiaries and affiliates include the following:

- a) Investment securities of \(\frac{\pmathbf{4}}{30}\),426 million and equity securities issued by subsidiaries and affiliates of \(\frac{\pmathbf{4}}{15}\),429 million are pledged as collateral to secure losses that could arise if the Company and subsidiaries/affiliates cause oil pollution accidents in U.S. waters. As of March 31, 2017 there are no outstanding liabilities. \(\frac{\pmathbf{4}}{15}\),429 million of equity securities issued by subsidiaries and affiliates are equity securities issued by consolidated subsidiaries, which do not appear on the consolidated balance sheets.
- b) Equity securities issued by subsidiaries and affiliates of \(\frac{4}{3}\)7,092 million are pledged as collateral to secure long-term loans of subsidiaries/affiliates and future payment of charter hire.
- c) Investment securities of ¥81 million are pledged as collateral for long-term loans associated with LNG carrier projects.

#### 3. Accumulated depreciation of tangible fixed assets

885,171 million yen

#### 4. Contingent liabilities

Guarantee liabilities, etc. 159,430 million yen (Guarantee liabilities in foreign currency included in above 141,457 million yen)

#### 5. Others

#### (1) Litigation

On January 10, 2014, the Company filed a lawsuit against Mitsubishi Heavy Industries, Ltd. (hereinafter "MHI") at Tokyo District Court seeking compensation for damages in association with a maritime accident caused by a vessel constructed by said company. In response, MHI filed a countersuit at Tokyo District Court seeking payment for reinforcement of the strength of the ship's hull of the same type of ship, and the legal dispute is continuing.

The Company recognizes the claims of the countersuit by MHI as unjust, and intends to assert the propriety of the Company in addition to upholding the claims for damages under the lawsuit.

#### (2) Others

The Group is subject to investigations by overseas competition law authorities including those of the U.S. and Europe for violation of competition laws of those countries regarding price control negotiations for ocean transport services of completely built-up vehicles. In addition, a class-action lawsuit was filed in the U.S. and other countries against the Group for damage claims and for a cease and desist order for the questioned conduct. Meanwhile, the effect of these investigations and lawsuit on the financial results of the Group is uncertain as its financial impact is not estimable at this stage.

#### Notes to Consolidated Statement of Changes in Net Assets

#### 1. Class and total number of issued and outstanding shares as of the end of this fiscal year

Class: Common stock
Total number of shares: 1,206,286,115 shares

#### 2. Class and number of shares of treasury stock as of the end of this fiscal year

Class: Common stock
Number of shares: 10,231,846 shares

#### 3. Dividends distribution of surplus

#### (1) Dividends paid

Resolution	Class of stock	Total dividends (millions of yen)	Dividends per share (yen)	Record date	Effective date		
Ordinary General Meeting of Shareholders June 21, 2016	Common stock	1,794	1.5	March 31, 2016	June 22, 2016		
Board of Directors' Meeting October 31, 2016	Common stock	2,392	2.0	September 30, 2016	November 22, 2016		

#### 4. Class and number of shares subject to the share subscription rights at the end of the fiscal year

(Excluding share subscription rights yet to be effective)

Class: Common stock
Total number of shares: 12,716,000 shares

#### **Notes on Financial Instruments**

#### 1. Qualitative information on financial instruments

To acquire vessels and other fixed assets, the Group raises capital investment primarily by bank loans and bonds. In addition, the Group raises short-term working capital primarily by bank loans. Furthermore, the Group has commitment lines with Japanese banks to maintain sufficient sources of working capital and secure necessary liquidity in case of emergency situations.

Trade receivables are exposed to the credit risks of customers. The Group mitigates such risks by performing operations in accordance with internal regulations. In addition, trade receivables denominated in foreign currencies are exposed to the foreign currency exchange rate risks. The Group avoids this risk mainly by using exchange forward contracts to cover net trade receivables and payables denominated in foreign currencies. Investment securities are mainly stocks of companies which the Group has business relationships with. Fair value of listed stock is measured at market value on a quarterly basis.

Trade payables are due within a year. Short-term loans are primarily used to raise short-term working capital, while long-term loans and bonds are mainly used to raise necessary funds for capital investments. Although several items have variable interest rates and therefore are exposed to volatility risks, the Group uses derivative financial instruments (interest rate swaps and Interest rate cap contracts) to fix certain portions of such variable interest rates. Long-term loans denominated in foreign currencies are exposed to foreign currency exchange rate risks; however, currency swaps are set for a portion of such loans to minimize the risks. Derivatives are used to hedge risks as discussed above and are executed to manage risks related to actual demand. In accordance with internal policies ("Market Risk Management Policy" and "Guideline for Market Risk Management"), the Group's policy is not to use derivatives for speculative purposes.

#### 2. Fair values of financial instruments

The book value, fair value, and differences between the two values of financial instruments at end of this fiscal year are as follows:

(Millions of yen)

	Book Value	Fair Value	Difference
(1) Cash and deposits	177,145	177,145	_
(2) Trade receivables	130,420	130,420	_
(3) Marketable securities			
Available-for-sale securities	12,800	12,800	_
(4) Short-term loans receivable	17,262	17,262	_
(5) Long-term loans receivable (*1)	70,799	74,695	3,896
(6) Investment securities			
Available-for-sale securities	98,675	98,675	_
(7) Trade payables	125,118	125,118	_
(8) Short-term loans	39,163	39,163	_
(9) Bonds (*2)	230,595	231,949	1,354
(10) Long-term loans (*3)	832,154	849,862	17,708
(11) Derivative financial instruments (*4)	18,745	18,592	(153)

- (\*1) The book value of long-term loans receivable includes current portion of \(\frac{1}{2}\) 8,002 million.
- (\*2) The book value of bonds includes current portion of  $\frac{1}{2}$  20,000 million.
- (\*3) The book value of long-term loans includes current portion of \( \frac{1}{2} \) 93,991 million.
- (\*4) Assets and liabilities from derivative financial instruments are net. Negative amounts are stated in [ ].

Notes: 1. Methods used to measure financial instruments at fair value, and issues regarding investment securities and derivative financial instruments are as follows:

(1) Cash and deposits, (2) Trade receivables, and (4) Short-term loans receivable

Fair value of above assets is evaluated at book value since they are settled within a short period and fair value is almost equivalent to book value.

(3) Marketable securities and (6) Investment securities

Fair value of stocks is evaluated at market prices at the stock exchange as of the end of the fiscal year. Fair value of bonds is evaluated at market prices at the stock exchange or at the value provided by financial institutions as of the end of the fiscal year. Fair value of negotiable certificates of deposit is evaluated at book value since they are settled within a short period and fair value is almost equivalent to book value.

#### (5) Long-term loans receivable

Fair value of long-term loans receivable with variable interest rate is evaluated at book value since the interest rate reflects the market rate in a short term and fair value is almost equal to book value, unless the creditworthiness of the borrower has changed significantly since the loan was made. Fair value of long-term loans receivable with fixed interest rates, for each category of loans based on the type of loans, and maturity length, is evaluated by discounting the total amount of principal and interest using the rate which would apply if similar borrowing were newly made.

(7) Trade payables and (8) Short-term loans

Fair value of above liabilities is evaluated at book value, since they are settled within a short period and fair value is almost equivalent to book value.

(9) Bonds

Fair value of corporate bond is evaluated at market price.

#### (10) Long-term loans

Fair value of long-term bank loans with variable interest rates is evaluated at book value since fair value is almost equivalent to book value, the interest rate reflects the market rate in a short term and there has been no significant change in the creditworthiness of the Group before and after such bank loans were made. Long-term bank loans with fixed interest rates are classified by their duration, and based on their individual loan type, their fair value is evaluated by discounting the total amount of principal and interest using the rate which would apply if similar bank loans were to be newly made. Fair value of some foreign-currency denominated long-term loans is evaluated at fixed amounts based on the appropriated treatment of currency swap transactions.

#### (11) Derivative financial instruments

Fair value of derivatives, which are used for hedging purposes, is measured at the value of forward exchange rates as of the end of the fiscal year or offered prices by financial institutions. Since currency swaps, which deferral hedge accounting is applied, are accounted for together with the long-term bank loans being hedged, the fair value is included in the fair value of the relevant hedged item.

#### 2. Financial instruments which fair value are extremely difficult to determine are as follows:

(Millions of yen)

	Book Value
Unlisted stocks	7,662
Others	11
Total	7,674

The above items are not included in the amount presented under the line "(6) Investments securities Available-for-sale securities" in the table summarizing fair value of financial instruments, because the fair value is extremely difficult to determine as they have no quoted market price and the future cash flow cannot be estimated.

#### **Notes on Rental Property**

## 1. Qualitative information on rental property

The Company and certain of its consolidated subsidiaries own real estate for office lease (including land) in Tokyo, Osaka and other areas.

#### 2. Fair value of rental property

(Millions of yen)

	(Williams of year)
Book Value	Fair Value
304,566	458,710

Notes: 1. Book value is acquisition cost less accumulated depreciation.

2. Fair value of major properties is based on the valuation of independent real estate appraisers. For other properties, fair value of land is adjusted using an index that reflects market price properly. Fair value of depreciable assets such as buildings is the amount recorded on the consolidated balance sheets.

#### **Per-share Information**

Net assets per share
 Net income per share
 478.23 yen
 440 yen

#### **Significant Subsequent Events**

At the Board of Directors meeting held on April 28, 2017, the Company resolved to propose a change in the number of shares constituting one unit, consolidation of shares, and a partial amendment to its Articles of Incorporation at the Annual General Meeting of Shareholders scheduled to be held on June 27, 2017.

#### 1. Objectives of consolidation

Following the guidelines issued by Japanese Stock Exchanges in their "Action Plan for Consolidating Trading Units" with the aim of unifying the trading units of common shares at 100 shares, the Company decided to change the number of shares constituting one unit of shares, which will be the Company's share trading unit, from 1,000 shares to 100 shares, effective October 1, 2017. In conjunction with the change, the Company will consolidate its shares so that every 10 shares are consolidated into one share with the purpose of minimizing the impact on the rights of shareholders following the change in the number of shares constituting one unit.

#### 2. Particulars of consolidation

(1) Class of shares to be consolidated

Common shares

#### (2) Consolidation ratio

On October 1, 2017, every 10 shares held by shareholders listed or recorded on the final register of shareholders of September 30, 2017, will be consolidated into one share.

### (3) Number of shares to be consolidated

Outstanding shares before consolidation	Common shares	1,206,286,115 shares
(as of March 31, 2017)		
Number of shares reduced through	Common shares	1,085,657,504 shares
consolidation (Note)		
Outstanding shares after consolidation	Common shares	120,628,611 shares
(Note)		

Note: "Number of shares reduced through consolidation" and "Outstanding shares after consolidation" are theoretical values calculated by multiplying "Outstanding shares before consolidation" by the consolidation ratio.

### 3. Treatment of cases of a fraction constituting less than one share

In case a fraction constituting less than one share arises as a result of share consolidation, the Company will liquidate all such fractional shares in a lump based on the provisions in Articles 235 of the Companies Act,

and the proceeds from the sale will be distributed to shareholders who hold fractional shares, in accordance with the percentages of said fractions.

## 4. Impact on per-share information

Per share information in this fiscal year calculated as though the said consolidation of shares was conducted at the beginning of this fiscal year is presented as follows.

(1) Net assets per share 4,782.25 yen (2) Net income per share 43.95 yen

## **Other Notes**

Figures less than one million yen are rounded down to the nearest million.

# **Non-consolidated Financial Statements**

## **Non-consolidated Balance Sheets**

	As of March 31, 2017 As of March 31, 2016					
	Amount	Amount				
(Assets)						
Current assets	355,273	293,099				
Cash and deposits	115,443	81,798				
Trade receivables	85,166	74,680				
Short-term loans receivable	34,245	31,886				
Advances	4,910	4,115				
Marketable securities	12,800	20,000				
Inventories	27,241	16,985				
Deferred and prepaid expenses	44,838	36,859				
Receivable from agencies	15,074	11,086				
Other current assets	15,880	16,272				
Allowance for doubtful accounts	(326)	(585)				
Fixed assets	700,478	666,471				
(Tangible fixed assets)	128,668	126,525				
Vessels	77,207	86,486				
Buildings	10,320	10,506				
Structures and equipment	520	338				
Vehicles and transportation equipment	18	42				
Equipment, mainly containers	1,095	523				
Land	16,694	16,694				
Construction in progress	20,650	10,216				
Other tangible fixed assets	2,161	1,716				
(Intangible fixed assets)	12,182	13,227				
(Investments and other assets)	559,627	526,718				
Investment securities	78,250	69,603				
Investments in and advances to subsidiaries and affiliates	224,908	211,648				
Long-term loans receivable	163,035	150,294				
Long-term prepaid expenses	12,087	12,621				
Long-term lease receivables	82,959	80,452				
Other investments and other assets	10,786	12,513				
Allowance for doubtful accounts	(12,399)	(10,415)				
Total Assets	1,055,752	959,570				

	As of March 31, 2017	(Millions of yen) As of March 31, 2016
<u> </u>	Amount	Amount
(Liabilities)	1 1110 (111)	1 1111001110
Current liabilities	317,710	388,033
Trade payables	102,086	91,333
Short-term bonds	20,000	30,000
Short-term bank loans	141,909	157,830
Other payables	11,336	1,398
Advances received	25,346	17,993
Payable to agencies	2,725	1,940
Allowance for bonuses	1,775	1,784
Allowance for directors' bonuses	18	1,704
Allowance for loss on business liquidation	2,753	_
Allowance for loss on liquidation of subsidiaries and affiliates	-	77,744
Allowance for loss on contracts	1,145	4,223
Other current liabilities	8,614	3,784
Fixed liabilities	501,671	326,964
Bonds	130,595	150,840
Long-term bank loans	314,992	142,702
Long-term other payables	23,988	2,617
Deferred tax liabilities	12,809	10,491
Allowance for employees' severance and retirement benefits	8	8
Allowance for loss on guarantees	7,754	6,107
Allowance for loss on contracts	226	-
Other fixed liabilities	11,295	14,197
Total Liabilities	819,382	714,997
(Net Assets)		
Owners' equity	212,081	226,214
Common stock	65,400	65,400
Capital surplus	44,371	44,371
Additional paid-in capital	44,371	44,371
Retained earnings	109,131	123,291
Legal earnings reserve	8,527	8,527
Other retained earnings	100,604	114,764
Reserve for special depreciation	4	177
Reserve for overseas investment loss	-	14
Reserve for advanced depreciation	944	966
General reserve	111,630	294,630
Retained earnings (losses) brought Forward	(11,975)	(181,023)
Treasury stock	(6,822)	(6,849)
Accumulated gains from valuation and translation adjustments	21,840	15,677
Unrealized holding gains on available- for-sale securities, net of tax	24,480	18,475
Unrealized gains (losses) on hedging derivatives, net of tax	(2,639)	(2,797)
Share subscription rights	2,447	2,681
Total Net Assets	236,370	244,572
Total Liabilities and Total Net Assets	1,055,752	959,570

# Non-consolidated Statements of Income

	FY2016	FY2015
	(From April. 1, 2016	(From April. 1, 2015
<u> </u>	to March. 31, 2017)	to March. 31, 2016)
	Amount	Amount
Shipping and other operating revenues		
Shipping revenues		
Freight	786,616	917,953
Charter fees	229,934	244,658
Other shipping revenues	34,700	36,795
Total	1,051,251	1,199,407
Other operating revenue	949	1,111
Total shipping and other operating		*
revenues	1,052,200	1,200,518
Shipping and other operating expenses		
Shipping expenses		
Voyage expenses	457,251	527,566
Vessels	14,973	13,449
Charter fees	453,985	501,015
Other shipping expenses	118,453	139,305
Total	1,044,663	1,181,337
Other operating expenses	668	814
Total shipping and other operating	1,045,332	1,182,152
expenses	, ,	
Gross operating income	6,868	18,366
Selling, general and administrative expenses	34,319	32,621
Operating profit (loss)	(27,450)	(14,255)
Non-operating income		
Interest and dividend income	44,402	21,876
Gain on sale of containers	· -	3,905
Exchange gains	2,989	-
Others	1,433	1,224
	48,825	27,006
Total non-operating income	40,023	27,000
Non-operating expenses	5.004	2 210
Interest expense	5,894	3,319
Exchange losses	<del>-</del>	2,451
Others	2,360	1,288
Total non-operating expenses	8,254	7,060
Ordinary profit	13,119	5,691
Extraordinary profits		
Gain on sales of fixed assets	26	2,608
Gain on sales of investment securities	1,484	12,839
Gain on sales of investment securities  Gain on sales of securities issued by	·	
subsidiaries and affiliates	6	456
Gain on liquidation of subsidiaries and	20	501
affiliates	30	721
Reversal of allowance for doubtful accounts	21	17
	31	17
Cancellation fee for chartered vessels	41	405
Reversal of allowance for loss on	4,176	
liquidation of subsidiaries and affiliates	, and the second	-
Others	570	2,480
Total extraordinary profits	6,368	19,528
Extraordinary losses		
Loss on disposal of fixed assets	700	467
Loss on valuation of securities issued by		
subsidiaries and affiliates	12,751	38,062
Provision of allowance for loss on	2.072	
guarantees	3,073	-
Provision of allowance for doubtful	2,467	
accounts		-
Impairment loss	5,280	-
Costs of business structural reforms	-	177,645
Others	1,499	3,173
Total extraordinary losses	25,774	219,348
Income (loss) before income taxes	(6,285)	(194,128)
Income taxes - current	3,798	
		(79)
Income taxes - deferred	(134)	(300)
Net income (loss)	(9,950)	(193,748)

## Non-consolidated Statement of Changes in Net Assets

1										(1	viiiiioiis	or you
	Owners' equity											
	Capital surplus Retained earnings							·				
						Oth	er retained earn	ings				
	Common stock	Additional paid-in capital	Total capital surplus	Legal earnings reserve	Reserve for special depreciation	Reserve for overseas investment loss	Reserve for advanced deprecia- tion	General reserve	Retained earnings (losses) brought forward	Total retained earnings	Treasury stock	Total owners' equity
Balance at April 1, 2016	65,400	44,371	44,371	8,527	177	14	966	294,630	(181,023)	123,291	(6,849)	226,214
Changes during												
the fiscal year												
Issuance of new												
shares - exercise											4	
of subscription			-							-	4	4
rights to shares												
Dividends paid			-						(4,186)	(4,186)		(4,186)
Net income (loss)			-						(9,950)	(9,950)		(9,950)
Reversal of												
reserve for special			-		(172)				172	-		-
depreciation												
Reversal of												
reserve for			_			(14)			14	_		_
overseas			_			(14)			1-7	_		=
investment loss												
Reversal of												
reserve for			_				(21)		21	_		_
advanced							( )					
depreciation												
Reversal of general reserve			-					(183,000)	183,000	-		_
								. , ,	,			
Purchase of			-							-	(23)	(23)
treasury stock Disposal of												
treasury stock			-						(23)	(23)	45	22
Net changes of									` ′	`		
items other than												
owners' equity										_	_	_
during the fiscal			_							-	-	_
vear												
Total changes												
during the fiscal	_	_	_	_	(172)	(14)	(21)	(183,000)	169,048	(14,159)	27	(14,132)
vear					(=:=)	()	(=1)	(,)	,	(,/)		(- :,-22)
Balance at	65,400	44,371	44,371	8,527	_		944	111,630	(11,975)	109,131	(6,822)	212,081
March 31, 2017	05,400	44,3/1	44,3/1	8,52/	4	-	944	111,030	(11,975)	109,131	(0,822)	212,081

				(111111	ions of yen
	Accumulated gain	ns from valuation and	translation adjustments		
	Unrealized holding gains on available- for-sale securities, net of tax	Unrealized gains (losses) on hedging derivatives, net of tax	Total accumulated gains from valuation and translation adjustments	Share subscription rights	Total Net assets
Balance at April 1, 2016	18,475	(2,797)	15,677	2,681	244,572
Changes during the fiscal year					
Issuance of new shares - exercise of subscription rights to shares			-	(322)	(318)
Dividends paid			-		(4,186)
Net income (loss)			-		(9,950)
Reversal of reserve for special depreciation			-		-
Reversal of reserve for overseas investment loss			-		-
Reversal of reserve for advanced depreciation			-		-
Reversal of general reserve			-		-
Purchase of treasury stock			-		(23)
Disposal of treasury stock			-		22
Net changes of items other than owners' equity during the fiscal year	6,005	158	6,163	88	6,251
Total changes during the fiscal year	6,005	158	6,163	(233)	(8,202)
Balance at March 31, 2017	24,480	(2,639)	21,840	2,447	236,370

#### **Notes to Non-consolidated Financial Statements**

## **Notes to Matters for Significant Accounting Policies**

#### 1. Bases and methods of valuation of assets

Securities

Trading securities Market value method (Costs of securities sold are

determined based on the moving-average method)

Held-to-maturity debt securities Amortized cost method

Equity securities issued by Stated at cost using the moving-average method

subsidiaries and affiliates

Other securities

Available-for-sale securities

with market value Market value method based on the market price as of the

closing date

(Unrealized gains/losses are recorded in equity. Costs of securities sold are determined based on the moving-average

method)

without market value Stated at cost based on the moving-average method

Derivative transactions Market value method

Inventories Stated at cost mainly based on the moving-average method

(Amounts on the balance sheet are measured at the lower of

cost or net realizable value)

## 2. Depreciation methods for fixed assets

Tangible fixed assets (excluding leased assets)

Vessels Straight-line method Buildings and structures Straight-line method

Other tangible fixed assets Mainly declining-balance method

Intangible fixed assets

(excluding leased assets)

Straight-line method

Internal use software is depreciated by the straight line method, based on the estimated useful life of 5 years.

Leased assets under finance leases that transfer ownership

are depreciated consistently as fixed assets that the

Company owns.

Leased assets under finance leases other than those that transfer ownership are depreciated using the straight-line method, based on lease terms and residual value of zero.

#### 3. Accounting treatment for deferred assets

Bond issue expenses

Expensed as incurred

Stock issue expenses

Expensed as incurred

#### 4. Accounting for allowances

Allowance for doubtful accounts

Allowance for general receivables is based on historical default rate.

Allowance for specific receivables, such as individual doubtful receivables, is based on the individual likelihood of default.

Allowance for bonuses

Allowance for bonuses to employees is based on the estimated amount of future payments attributed to the fiscal year.

Allowance for directors' bonuses

Allowance for bonuses to directors is based on the estimated amounts of future payments.

Allowance for loss on business liquidation

Allowance for loss on business liquidation is based on estimated amount of loss.

Allowance for loss on contracts

Allowance for loss on contracts is based on the estimated amounts of loss on contracts with future higher probability of loss to be incurred due to decision made over contracts, etc.

Allowance for employees' severance and retirement benefits

Allowance for retirement benefits to employees is based on the estimated amounts of retirement benefit obligations and pension assets as of the end of the fiscal year.

In calculating retirement benefit obligations, the Company uses straight-line attribution as a method of attributing estimates of retirement benefit to a period up to the end of the fiscal year.

Actuarial differences are recognized using the straight-line method within the estimated remaining service period (generally 10 years) commencing with the following period. Prior service cost is accounted for as expenses in lump-sum at the time of occurrence.

Allowance for loss on guarantees

Provided for losses arising from fulfilling guarantee obligations, the Company appropriates a provision for the estimated losses in view of the financial conditions of guaranteed companies.

#### 5. Recognition of freight revenues and related expenses

Containerships: Recognized by the multiple transportation progress method.

Vessels other than containerships: Recognized by the completed-voyage method.

#### 6. Hedge accounting

Hedge accounting

The Company adopts deferral hedge accounting.

Special accounting rules are used for interest swaps that meet the requirements of special accounting rules.

#### Hedging instruments and hedged items

<u>Hedging instruments</u> <u>Hedged items</u>

Loans payable in foreign currencies
Forward foreign exchange contracts
Currency option contracts
Interest rate swap contracts
Future transactions in foreign currencies
Future transactions in foreign currencies
Future transactions in foreign currencies
Interest on loans and bonds payable

Interest rate cap contracts

Interest on loans

Fuel oil swap contracts Fuel oil Freight futures Freight

### Hedging policy

Hedging derivative transactions are executed in accordance with the Company's internal regulations, "Market Risk Management Policy" and "Guideline for Market Risk Management," clarifying hedged items by individual case, in order to hedge risks of currency exchange rate fluctuations, interest rate fluctuations, or changes in prices against relevant hedged items.

#### Method of evaluating the effectiveness of hedges

In principle, the Company evaluates hedge effectiveness by comparing the cumulative changes in cash flows from or the changes in the fair value of hedged items, and the cumulative changes in cash flows from or the changes in fair value of hedging instruments during the period from commencement of hedging to the point of evaluating effectiveness, based on changes in both amounts and others. As for interest swap contracts meeting the requirement of special treatment, the evaluation of hedge effectiveness is omitted.

- 7. Interest expense is generally expensed as incurred. However, interest expense for assets which are constructed over a long term and are significant in terms of investment, is included in acquisition cost.
- 8. The accounting methods for unrecognized actuarial differences relating to retirement benefits are different from those accounting methods in the consolidated financial statements.
- 9. Consumption tax and similar local taxes are excluded from income and expense.

## **Notes to Changes in Accounting Policies**

(Adoption of Practical Solution on a change in depreciation method due to Tax Reform 2016)
In accordance with the revision to the Corporation Tax Act, the Company has adopted the "Practical Solution on a change in depreciation method due to Tax Reform 2016" (ASBJ Practical Issues Task Force No. 32, issued on June 17, 2016) and changed the depreciation method for buildings and accompanying facilities and structures acquired on or after April 1, 2016 from the declining-balance method to the straight-line method from this fiscal year. The effects of this change on Operating loss, Ordinary profit, and Loss before income taxes are immaterial.

#### **Notes to Changes in Presentations**

(Non-consolidated balance sheets)

"Accrued expenses" (¥2,335 million for this fiscal year), which was separately disclosed in the previous fiscal year, is included in "Other current liabilities" in this fiscal year due to the decrease in materiality. "Accrued expenses" for the previous fiscal year was ¥1,528 million.

"Long-term other payables" which was included in "Other fixed liabilities" in Fixed liabilities in the previous fiscal year, are separately disclosed in this fiscal year due to the increase in materiality.

"Long-term other payables" for the previous fiscal year was \(\frac{4}{2}\),617 million respectively.

#### **Notes to Additional Information**

(Adoption of the Implementation Guidance on Recoverability of Deferred Tax Assets)

The Company has adopted the "Implementation Guidance on Recoverability of Deferred Tax Assets (ASBJ Guidance No. 26 issued on March 28, 2016) from this fiscal year.

(Conclusion of agreements on the integration of container shipping businesses)

Following a resolution passed at a meeting of the Board of Directors on October 31, 2016, MOL concluded a business integration contract and a shareholder agreement with Nippon Yusen Kabushiki Kaisha and Kawasaki Kisen Kaisha, Ltd., subject to regulatory approval from the authorities, on establishing a joint-venture company to integrate container shipping businesses (hereinafter the "Integration"). An overview of Integration is as follows.

### (1) Overview of the Integration

Although growing modestly, the container shipping industry has struggled in recent years due to a decline in container growth rate and a rapid influx of newly built vessels. These two factors have contributed to an imbalance of supply and demand, which has destabilized the industry and has created an environment that is adverse to container line profitability. To combat these factors, industry participants have sought to gain economies of scale through mergers and acquisitions and, consequently, the structure of the industry is changing through consolidation. Under these circumstances, MOL has decided the business integration to secure stable and sustainable operations of the container shipping businesses.

## (2) Overview of the joint-venture company (planned)

i) Shareholders/Contribution Ratio: Mit	ui O.S.K. Lines, Ltd. 319	%
---	---------------------------	---

Kawasaki Kisen Kaisha, Ltd. 31% Nippon Yusen Kabushiki Kaisha 38% Approx ¥300 billion (including fleets, share or

ii) Amount of contribution Approx. ¥300 billion (including fleets, share of

terminals as investment in kind)

iii) Business domain Container shipping business (including terminal

operating business excluding Japan)

iv) Fleet size Approx. 1.4 million TEU (\*)

Note: Figures are total fleet size of three companies as of October 2016 (excluding undelivered orders).

(\*TEU: Twenty-foot Equivalent Unit)

(3) Schedule

i) Agreement date: October 31, 2016 ii) Establishment of the new-joint July 1, 2017 (planned)

iii)Business commencement: April 1, 2018 (planned)

#### **Notes to Non-consolidated Balance Sheets**

venture company:

#### 1. To subsidiaries and affiliates

Short-term monetary lending

Long-term monetary lending

Short-term monetary debts

Long-term monetary debts

131,516 million yen

518 million yen

2. Accumulated depreciation on tangible fixed assets 203,561 million yen

## 3. Assets pledged as collateral and secured obligations

(1) Assets pledged as collateral

Vessels 23,564 million yen

Investment securities	30,507 million yen
Equity securities issued by subsidiaries and affiliates	39,858 million yen
Total	93,930 million yen
(2) Secured obligations	
Short-term loans	2,075 million yen
Long-term loans	23,486 million yen
Total	25,562 million yen

Pledged investment securities and equity securities issued by subsidiaries and affiliates include the following:

- a) Investment securities of \(\frac{\pmathrm{4}30,426}{\pmathrm{4}million}\) and equity securities issued by subsidiaries and affiliates of \(\frac{\pmathrm{4}15,429}{\pmathrm{4}million}\) are pledged as collateral to secure losses that could arise if the Company and subsidiaries/affiliates cause oil pollution accidents in U.S. waters. As of March 31, 2017 there are no outstanding liabilities.
- b) Equity securities issued by subsidiaries and affiliates of ¥24,428 million are pledged as collateral to secure long-term loans of subsidiaries/affiliates and future payment of charter hire.
- c) Investment securities at ¥81 million are pledged as collateral for long-term loans associated with LNG carrier projects.

### 4. Contingent liabilities

Guarantee liabilities, etc. 529,192 million yen (Guarantee liabilities in foreign currency included in above 348,224 million yen)

#### 5. Others

#### (1) Litigation

On January 10, 2014, the Company filed a lawsuit against Mitsubishi Heavy Industries, Ltd. (hereinafter "MHI") at Tokyo District Court seeking compensation for damages in association with a maritime accident caused by a vessel constructed by said company. In response, MHI filed a countersuit at Tokyo District Court seeking payment for reinforcement of the strength of the ship's hull of the same type of ship, and the legal dispute is continuing.

The Company recognizes the claims of the countersuit by MHI as unjust, and intends to assert the propriety of the Company in addition to upholding the claims for damages under the lawsuit.

#### (2) Others

MOL is subject to investigations by overseas competition law authorities including those of the U.S. and Europe for violation of competition laws of those countries regarding price control negotiations for ocean transport services of completely built-up vehicles. In addition, a class-action lawsuit was filed in the U.S. and other countries against MOL for damage claims and for a cease and desist order for the questioned conduct. Meanwhile, the effect of these investigations and lawsuit on the financial results of MOL is uncertain as its financial impact is not estimable at this stage.

#### Notes to Non-consolidated Statements of Income

Volume of transactions with subsidiaries and affiliates

Volume of operating transactions

Revenues 96,604 million yen
Amount of purchase 325,769 million yen
Transactions other than operating transactions 101,963 million yen

#### Notes to Non-consolidated Statement of Changes in Net Assets

Class and number of shares of treasury stock as of the end of this fiscal year Common stock

10,206,405 shares

## **Notes on Deferred Tax Accounting**

Significant components of deferred tax assets and liabilities

	(Millions of yen)
Deferred tax assets	
Loss brought forward	42,808
Retained income of specific foreign subsidiaries	28,450
Voluntary adjustment of loss on valuation of securities issued by subsidiaries and affiliates	59,238
Reserve for bonuses expenses	510
Impairment loss	2,173
Allowance for doubtful accounts	3,632
Allowance for loss on guarantees	3,110
Allowance for loss on business liquidation	784
Allowance for loss on contracts	390
Transfer of charters from subsidiaries and affiliates	8,694
Deemed dividends	11,223
Others	4,629
Total of deferred tax assets	165,648
Valuation allowance	(165,592)
Net deferred tax assets	55
Deferred tax liabilities	
Unrealized gains (losses) on hedging derivatives, net of tax	(55)
Gain on securities contributed to employee retirement benefit trust	(2,713)
Unrealized gains on available-for-sale securities	(9,543)
Others	(552)
Total deferred tax liabilities	(12,864)
Net deferred tax liabilities	(12,809)

## **Notes on Fixed Assets to Use on Lease**

## Operating lease transactions

Future lease payments

Amount due within one year	9,947 million yen
Amount due after one year	10,835 million yen
Total	20,782 million yen

## **Notes on Transactions with Related Parties**

(Millions of yen)

Attribution	Name of company	Ratio of MOL's voting rights	Nature of relationship	Nature of transaction (Note 1)	Transacted amount (Note 2)	Account	Term-end balance
Subsidiary	White Bear Maritime Ltd.	Directly 100%	Interlocking directorate Ship chartering Debt guarantee	Debt guarantee	48,589	-	-
	MOL Euro-orient Shipping S.A.	Directly 100%	Interlocking directorate Ship chartering Debt guarantee	Debt guarantee	30,135	-	-
	MOL Bridge Finance S.A.	Directly 100%	Interlocking directorate Debt guarantee	Debt guarantee	15,706	-	-
	Samba Offshore S.A.	Directly 100%	Interlocking directorate Debt guarantee	Debt guarantee	15,338	-	-
	MOG-IX LNG Shipholding S.A.	Directly 100%	Interlocking directorate Ship chartering Debt guarantee	Debt guarantee	14,276	-	-
	Cleopatra LNG Shipping Co., Ltd.	Directly 70%	Interlocking directorate Debt guarantee	Debt guarantee	14,074	-	-
	Nefertiti LNG Shipping Co., Ltd	Directly 70%	Interlocking directorate Debt guarantee	Debt guarantee	12,777	-	-
	TraPac Jacksonville, LLC	Indirectly 100%	Interlocking directorate Debt guarantee	Debt guarantee	11,233	-	-
	Camellia Container Carrier S.A.	Directly 100%	Interlocking directorate Ship chartering Debt guarantee	Debt guarantee	10,815	-	-
	MOL Cape (Singapore) Pte. Ltd.	Directly 100%	Interlocking directorate Debt guarantee	Debt guarantee	10,801	-	-
	Canopus Maritime Inc.	Directly 100%	Interlocking directorate Debt guarantee			Lease receivables (Note 3)	33,659
	Snowscape Car Carriers S.A	Directly 100%	Interlocking directorate	Funding loan		Short-term loans receivable Long-term loans	1,268
			Ship chartering Funding loan			receivable	10,709
	Linkman Holdings Inc.	Directly 100%	Interlocking directorate	Funding loan	13,100	Short-term loans receivable	13,170
			Funding loan Borrowing of funds	Borrowing of funds	112,540	Short-term loans payable	54,069
	Lakler S.A.	Directly 100%	Interlocking directorate Ship chartering	Funding loan	1,813	Long-term loans receivable	21,739
	MOL Bulk Carriers Pte. Ltd.	Directly 100%	Interlocking directorate	Underwriting of capital increase	61,866	-	-
A 0011			Transfer of charter contracts	Transfer of charter contracts	50,348	-	-
Affiliate	Tartaruga MV29 B.V.	Directly 21%	Interlocking directorate Debt guarantee	Debt guarantee	29,235	ı	-
	T.E.N. Ghana MV25 B.V.	Directly 20%	Interlocking directorate Debt guarantee	Debt guarantee	28,741	-	-
	Carioca MV27 B.V.	Directly 21%	Interlocking directorate Debt guarantee	Debt guarantee	28,706	-	-
	Arctic Blue LNG Shipping Ltd.	Directly 50%	Interlocking directorate Funding loan	Funding loan	7,132	Long-term loans receivable	10,942

Notes 1. Transaction conditions and policies to decide transaction conditions, etc.

- (1) Debt guarantees are decided based on the form of guarantees and other conditions.
- (2) As for funding loan, it is determined by market rates and conditions, and companies are not required to pay mortgages.
- (3) As for borrowing of funds, it is determined by market rates and conditions.
- (4) As for underwriting of capital increase, the Company decided to underwrite capital increase carried out by subsidiaries.
- (5) As for part of the funding loans, because they involve repeated transactions, the average for this fiscal year is shown for the transacted amount.
- $(6) \ As \ for \ the \ transfer \ of \ charter \ contracts, \ some \ charter \ contracts \ for \ bulk ships \ were \ transferred.$
- 2. Consumption taxes are not included in transacted amount
- 3. Lease receivables shown include lease receivables scheduled to be paid within one year.

#### **Per-share Information**

1. Net assets per share197.62 yen2. Net loss per share8.32 yen

#### **Significant Subsequent Events**

At the Board of Directors meeting held on April 28, 2017, the Company resolved to propose a change in the number of shares constituting one unit, consolidation of shares, and a partial amendment to its Articles of Incorporation at the Annual General Meeting of Shareholders scheduled to be held on June 27, 2017.

### 1. Objectives of consolidation

Following the guidelines issued by Japanese Stock Exchanges in their "Action Plan for Consolidating Trading Units" with the aim of unifying the trading units of common shares at 100 shares, the Company decided to change the number of shares constituting one unit of shares, which will be the Company's share trading unit, from 1,000 shares to 100 shares, effective October 1, 2017. In conjunction with the change, the Company will consolidate its shares so that every 10 shares are consolidated into one share with the purpose of minimizing the impact on the rights of shareholders following the change in the number of shares constituting one unit.

#### 2. Particulars of consolidation

(1) Class of shares to be consolidated

Common shares

#### (2) Consolidation ratio

On October 1, 2017, every 10 shares held by shareholders listed or recorded on the final register of shareholders of September 30, 2017, will be consolidated into one share.

#### (3) Number of shares to be consolidated

Outstanding shares before consolidation	Common shares	1,206,286,115 shares
(as of March 31, 2017)		
Number of shares reduced through consolidation (Note)	Common shares	1,085,657,504 shares
Outstanding shares after consolidation (Note)	Common shares	120,628,611 shares

Note: "Number of shares reduced through consolidation" and "Outstanding shares after consolidation" are theoretical values calculated by multiplying "Outstanding shares before consolidation" by the consolidation ratio.

#### 3. Treatment of cases of a fraction constituting less than one share

In case a fraction constituting less than one share arises as a result of share consolidation, the Company will liquidate all such fractional shares in a lump based on the provisions in Articles 235 of the Companies Act, and the proceeds from the sale will be distributed to shareholders who hold fractional shares, in accordance with the percentages of said fractions.

#### 4. Impact on per-share information

Per share information in this fiscal year calculated as though the said consolidation of shares was conducted at the beginning of this fiscal year is presented as follows.

(1) Net assets per share 1,976.21 yen
(2) Net loss per share 83.19 yen

#### **Other Notes**

Figures less than one million yen are rounded down to the nearest million.